



July 19, 2022

BSRE Point Wells, LP  
Attn: Michael Zissman, CEO  
BSRE Azrieli Center, Round Tower 18<sup>th</sup> Floor  
Tel Aviv, Israel 6701101

**Re: Point Wells**

Dear Mr. Zissman,

On behalf of the Town of Woodway, I'm reaching out to start a conversation about how to move forward together, as it relates to Point Wells. I firmly believe that it is through dialogue that BSRE will come to better understand the interests and concerns of our community. And, equally, it is through dialogue that your Woodway neighbors will come to better understand your interests and the economic considerations involved in the redevelopment of Point Wells.

With this goal in mind, I am requesting that we engage in a more substantive discussion regarding the future of Point Wells. It is my hope that this opportunity for more collegial and collaborative problem solving and decision making will be broad-based. The discussion should include, among other topics, a conversation about zoning (including residential, commercial and industrial options), the environment, traffic/transportation, emergency services, annexation, and litigation. We should look not only at our various existing plans, zoning, and project proposals, but also consider a broader range of options that may help us fulfill our mutual goals.

I hope that we might begin this discussion promptly, with the intention to finalize our efforts through written agreement by early next year. I look forward to hearing from you.

Sincerely,

Michael S. Quinn  
Mayor