

ST. PETERSBURG CITY COUNCIL
Consent Agenda
Meeting of March 24, 2022

To: The Honorable Gina Driscoll, Chair, and Members of City Council

Subject: Waiving section 2-215 of the St. Petersburg City Code so that the agreement with Capitol Alliance Group, Inc for lobbying consultant services can be amended to extend the term for an additional four months, which will exceed the initial term and renewal terms set forth in the solicitation document and the extension authorized under Subsection 2-215(B) of the City Code; approving a third amendment to the agreement to extend the term for an four months and increase the allocation for the agreement by \$26,000; providing that the total contract amount shall not exceed \$351,000; authorizing the Mayor or his designee to execute the third amendment and all documents necessary to effectuate this transaction; approving a transfer in the amount of \$26,000 from the balance of the General Fund Contingency (0001), to the Mayor's Office Department, Mayor's Office Division (020-1005); and providing an effective date.

Explanation: On January 19, 2017, City Council approved a two-year blanket purchase agreement for lobbying consulting services through September 30, 2019, with one, two-year renewal option. On September 19, 2019, City Council approved the final renewal through September 30, 2021. The vendor assists the City in securing legislation and funding for programs and projects that have been identified by the City, and promotes grants, proposals, and other business before Florida's state agencies

On August 19, 2021, City Council approved at the Administration's request an extension of the agreement through March 31, 2022, and an increase in the contract amount. The base agreement includes a provision that allows for an increase in the Maximum Annual Price made by mutual agreement between the Parties and requires that the vendor maintain competitive prices for the term, and such price shall be comparable to those provided to other customers receiving similar services as the City. The increase in the contract to cover the 2022 legislative session was for \$12,500 per month for a total of \$75,000.

Administration desires to amend the agreement to extend the term for an additional four months to allow the vendor to perform follow-up work after the legislative section ends and increase the allocation for this agreement.

The Procurement and Supply Management Department, in cooperation with the Mayor's Office, recommends City Council approve the attached resolution to extend the term and increase the allocation for this agreement:

Original agreement amount	\$150,000
1 st Renewal	\$100,000
August 19, 2021 Extension	\$ 75,000
Allocation increase	\$ 26,000
New agreement amount	\$351,000

Administration also requests that City Council waive the provisions in section 2-215 of the St. Petersburg City Code that limit the term of any contract to the length of the initial term and renewal options set forth in the solicitation documents plus six months under certain circumstances. The extension through July 2022 will include monthly payments of \$6,500 for a total of \$26,000.

Cost/Funding/Assessment Information: Funds will be available after the approval of a transfer in the amount of \$26,000 from the balance of the General Fund Contingency (0001) to the Mayor's Office Department, Mayor's Office Division (020-1005). After this transfer, the remaining balance of the General Fund Contingency will be \$1,105,378.

Attachments: Resolution

Approvals:

Administration: Thomas Greene

Budget: E Makofske

Resolution No. _____

A RESOLUTION WAIVING SECTION 2-215 OF THE ST. PETERSBURG CITY CODE (“CITY CODE”) SO THAT THE AGREEMENT WITH CAPITOL ALLIANCE GROUP, INC. FOR LOBBYING CONSULTANT SERVICES CAN BE AMENDED TO EXTEND THE TERM FOR AN ADDITIONAL FOUR MONTHS, WHICH WILL EXCEED THE INITIAL TERM AND RENEWAL TERMS SET FORTH IN THE SOLICITATION DOCUMENT AND THE EXTENSION AUTHORIZED UNDER SUBSECTION 2-215(B) OF THE CITY CODE; APPROVING A THIRD AMENDMENT TO THE AGREEMENT TO EXTEND THE TERM FOR AN ADDITIONAL FOUR MONTHS AND INCREASE THE ALLOCATION FOR THE AGREEMENT BY \$26,000; PROVIDING THAT THE TOTAL CONTRACT AMOUNT SHALL NOT EXCEED \$351,000; AUTHORIZING THE MAYOR OR HIS DESIGNEE TO EXECUTE THE THIRD AMENDMENT AND ALL DOCUMENTS NECESSARY TO EFFECTUATE THIS TRANSACTION; APPROVING A TRANSFER IN THE AMOUNT OF \$26,000 FROM THE BALANCE OF THE GENERAL FUND CONTINGENCY (0001), TO THE MAYOR’S OFFICE DEPARTMENT, MAYOR’S OFFICE DIVISION (020-1005); AND PROVIDING AN EFFECTIVE DATE.

WHEREAS, on January 19, 2017, City Council approved an agreement (“Agreement”) with Capitol Alliance Group, Inc. for lobbying consultant services with an initial term commencing on March 9, 2017 and ending on September 30, 2019 at an amount not to exceed \$50,000 annually during the initial term; and

WHEREAS, on September 19, 2019, City Council approved the two-year renewal option to the Agreement through September 30, 2021 at an amount not to exceed \$50,000 annually during that renewal term; and

WHEREAS, on August 19, 2021, City Council waived the requirement of section 2-215 of the City of St. Petersburg City Code (“City Code”) that the extension of six months authorized by Administration pursuant to subsection 2-215(b) be subject to the same terms and conditions set forth in the original contract and any written amendments thereto to allow for an increase in pricing to \$75,000 for the six-month extension; and

WHEREAS, Administration now desires to amend the Agreement to extend the term for an additional four months to allow the consultant to perform follow-up work after the legislative session ends on March 11; and

WHEREAS, this additional four-month extension exceeds the initial term and renewal terms set forth in the solicitation document and the six-month extension authorized under subsection 2-215(b); and

WHEREAS, this four-month extension of the Agreement is subject to the same increased pricing that City Council approved for the six-month extension; and

WHEREAS, Section 2-222 of the City Code provides that City Council may waive any provision of the City's Procurement Code by a resolution receiving at least five (5) affirmative votes; and

WHEREAS, City Council desires to waive the provisions in section 2-215 that limit the term of any contract to the length of the initial term and renewal options set forth in the solicitation documents plus six months under certain circumstances; and

WHEREAS, the funding in the amount of \$26,000 will be available after a transfer from the balance of the General Fund Contingency (0001) to the Mayor's Office Department, Mayor's Office Division (020-1005); and

WHEREAS, following this transfer, the balance of the General Fund Contingency will be \$1,105,378; and

WHEREAS, the Procurement and Supply Management Department, in cooperation with the Mayor's Office, recommends approval of this Resolution.

NOW THEREFORE BE IT RESOLVED by the City Council of the City of St. Petersburg, Florida, that section 2-215 of the St. Petersburg City Code ("City Code") is hereby waived so that the agreement ("Agreement") with Capitol Alliance Group, Inc. for lobbying consultant services can be amended to extend the term for an additional four months, which will exceed the initial term and renewal terms set forth in the solicitation document and the extension authorized under subsection 2-215(b) of the City Code.

BE IT FURTHER RESOLVED that a third amendment to the Agreement to extend the term for an additional four months and increase the allocation for the Agreement by \$26,000 is hereby approved.

BE IT FURTHER RESOLVED that the total contract amount shall not exceed \$351,000.

BE IT FURTHER RESOLVED that the Mayor or his designee is authorized to execute the third amendment and all documents necessary to effectuate this transaction.


BE IT FURTHER RESOLVED that there is hereby approved from the previously appropriated balance of the General Fund Contingency (0001), the following transfer for FY22:

General Fund Contingency (0001)

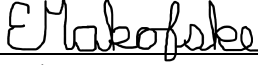
Mayor's Office Department, Mayor's Office Division (020-1005) \$26,000

This Resolution shall become effective immediately upon its adoption.

Approved by:



City Attorney (Designee)
00612892



Budget