

SAINT PETERSBURG CITY COUNCIL
Consent Agenda
Meeting of May 3, 2018

To: The Honorable Lisa Wheeler-Bowman, Chair, and Members of City Council

Subject: Approving the purchase of three radio dispatch consoles from Motorola Solutions, Inc., a sole source supplier, for the Police Department, at a total cost of \$192,869, and approving a supplemental appropriation in the amount of \$82,500 from the Public Safety Capital Improvement Fund (3025), and providing an effective date.

Explanation: The vendor will furnish, deliver, and install three proprietary MCC7500 Dispatch Consoles for the Police Communications Center in the new police headquarters building. These consoles will provide 24-7 radio support using the Countywide Public Safety Response System. Motorola Solutions, Inc. is the sole radio provider for the Regional 911 Center located in Largo, FL. This purchase will allow the St. Petersburg Police Department to utilize the infrastructure provided by the County and maintain compatibility with the Department's current radio consoles (all Motorola products). It will also provide consistency for both St. Petersburg Police Department personnel and County personnel when utilizing either entity's facilities as an emergency operations location.

The pricing of the radios reflects a 15% discount from the list price based on the Broward County SO Contract and a 20% Motorola Discount on installation services.

The Procurement Department, in cooperation with the Police Department, recommends approval:


Motorola Solutions, Inc. (Chicago, IL) \$192,869

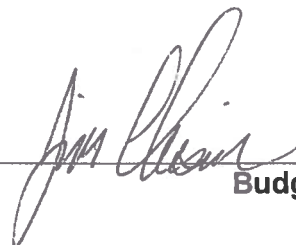
This purchase is made in accordance with Section 2-249, Sole Source Procurement of the Procurement Code, which authorizes City Council to approve the purchase of a supply or service over \$100,000 without competitive bidding, if it has been determined that the supply or service is available from only one source.

Cost/Funding/Assessment Information: Funds are available after a supplemental appropriation in the amount of \$82,500 from the unappropriated balance of the Public Safety Capital Improvement Fund (3025) to the Radio Dispatch Consoles Project (TBD). The balance of the funds needed for this purchase, \$110,369, has been previously appropriated in the General Fund (0001) Police Department (140) for the purchase of radio dispatch consoles from Motorola Solutions, Inc., a sole source supplier, for the Police Department, at a total cost of \$192,869.

Attachments: Sole Source
Quote (3 pages)
Resolution

Approvals:


_____ **Administrative**


_____ **Budget**

City of St. Petersburg
Sole Source Request
Procurement & Supply Management

Department: Police - 140 Requisition No. TBD
Check One: Sole Source Proprietary Specifications
Proposed Vendor: Motorola
Estimated Total Cost: \$ 192,869

Description of Items (or Services) to be purchased:

3 proprietary radio dispatch consoles for the Police Communications Center

Purpose of Function of items:

The consoles provide 24-7 radio support on the Countywide Public Safety Response System.

Justification for Sole Source of Proprietary specification:

Motorola is the sole radio provider for the Regional 911 center located in Largo, FL. For St. Petersburg Police Department (SPPD) to utilize the infrastructure provided by the county, remain operable with the Department's current radio consoles (all Motorola products), and provide consistency for both SPPD personnel and County personnel when we utilize each other's facilities as a disaster location, these three (3) units must be Motorola as well.

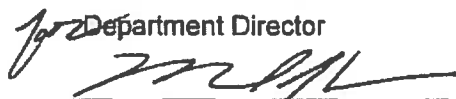
I hereby certify that in accordance with Section 2-249 of the City of St. Petersburg Procurement Code, I have conducted a good faith review of available sources and have determined that there is only one potential source for the required items per the above justification. I also understand that under Florida Statute 838.22(2) it is a second degree felony to circumvent a competitive bidding process by using a sole-source contract for commodities or services.



Department Director

03/26/18

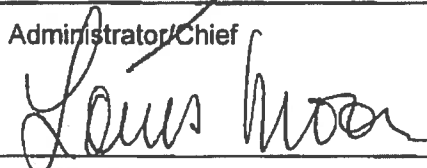
Date



Administrator/Chief

3/26/2018

Date



Louis Moore, Director
Procurement & Supply Management

3/28/2018

Date



Motorola Solutions
 Attn: M Henderson T4-W
 8000 W Sunrise Blvd
 Plantation, FL 33322-9947

March 23, 2018

Michael L. McDonald
 Director - Administrative Services Bureau
 St. Petersburg Police Department
 1300 First Avenue North
 St. Petersburg, FL 33705

Subject: Quote for 3 (three) MCC7500 Dispatch Consoles

Mr. McDonald,

Motorola Solutions, Inc. ("Motorola") is pleased to have the opportunity to provide St Petersburg with quality communications equipment and services. The Motorola project team has taken great care to propose a solution that will meet your needs and provide unsurpassed value.

To best meet the functional and operational specifications of this project Motorola has included a combination of hardware, software, and services.

Scope of Work:

- Deliver 3 (three) MCC7500 Dispatch Console positions and 3 (three) APX Consolettes capable of later integration (see Note below) into the Pinellas County 7.14 P25 radio system.
- All parts, engineering, design, local installation, optimization, project management and compliance testing of the solution described herein.

Pricing Detail:

Description	Item	List price	Discount	Net Price
MCC7500 Dispatch Equipment				
Computer software system(s) used to track and manage public safety incidents and resources	1. Three MCC 7500 Dispatch Positions 2. P25 Trunked Operation 3. Encrypted Operation 4. Instant Call Recorder 5. Microphones, Footswitch, Speakers	\$ 178,415	Discount per Broward SO Contract - 15%	\$ 151,653
APX7500 Consolettes with Pinellas County Configuration (one per console)	1. Three APX Consolettes 7/800mhz 2. Astro Digital CAI Operation 3. ENH SmartZone APX 4. P25 Trunking Software 5. ENH: Over the Air Provisioning 6. Enhanced Data 7. Extended Dispatch APX Consolette 8. APX Mobile Radio Authentication 9. Multiple Key Encryption 10. AES/DES-XL/DES-OFB Encryption			



MOTOROLA SOLUTIONS

Motorola Solutions
Attn: M Henderson T4-W
8000 W Sunrise Blvd
Plantation, FL 33322-9947

Infrastructure Connectivity including Master Site Configuration, Licensing	1. Master Site Configuration 2. Master Site Console Licensing 3. Misc Parts/cables ect..			
Installation Services	1. Installation 2. Project Management 3. Engineering 4. Equipment Staging 5. Optimization Services	\$ 60,440	Motorola Discount - 20%	\$ 48,352
	Additional Pinellas County Discount if ordered by 9/21/2018			-\$ 7, 136
			Total:	\$ 192,869

Note: This quote does not include the IT related backroom equipment such as servers, routers, switches, antenna and line, power, racks, R56 grounding, and services which are required to integrate these and additional consoles into the Pinellas County 7.14 Public Safety P25 radio system. The additional equipment and services will be quoted separately at a later date.

Installation Schedule: Motorola expects to ship the listed hardware and software within 60 days from receipt of a Purchase Order. Exact installation date to be coordinated with St Petersburg.

Ship Destination: Equipment will be shipped to and staged at:
Suncoast Communications
Attn: Rick Parrish – St Petersburg consoles
3195 Tech Drive North
St Petersburg, FL 33716

Acceptance Criteria: Motorola will demonstrate the functionality of the dispatch solution(s) listed above. The system is considered to be accepted upon signoff by the user/purchaser or upon beneficial use.

Assumptions:

1. AC power and circuits are not included in this quote.
2. HVAC available and/or customer responsibilities.
3. Grounding and surge protection is not included in this quote.
4. Any backup power shall be customer responsibilities.
5. Mounting space for equipment available and are customer responsibilities.
6. Customer will provide monitors.

If you would like to proceed with this project please provide a Purchase Order to Motorola Solutions.



Motorola Solutions
Attn: M Henderson T4-W
8000 W Sunrise Blvd
Plantation, FL 33322-9947

Sincerely,

Matt Henderson
Senior Account Executive
Motorola Solutions

813-421-0716

A RESOLUTION DECLARING MOTOROLA SOLUTIONS, INC. AS THE SOLE SOURCE SUPPLIER OF RADIO DISPATCH CONSOLES; APPROVING THE PURCHASE OF THREE RADIO DISPATCH CONSOLES FROM MOTOROLA SOLUTIONS, LLC FOR THE POLICE DEPARTMENT AT A TOTAL COST NOT TO EXCEED \$192,869; AUTHORIZING THE MAYOR OR HIS DESIGNEE TO EXECUTE ALL DOCUMENTS NECESSARY TO EFFECTUATE THIS TRANSACTION; APPROVING A SUPPLEMENTAL APPROPRIATION IN THE AMOUNT OF \$82,500 FROM THE UNAPPROPRIATED BALANCE OF THE PUBLIC SAFETY CAPITAL IMPROVEMENT FUND (3025) TO THE RADIO DISPATCH CONSOLES PROJECT (TBD); AND PROVIDING AN EFFECTIVE DATE.

WHEREAS, the City wishes to purchase three (3) radio dispatch consoles that will provide 24-7 radio support using the Countywide Public Safety Response System for the Police Communications Center in the new police headquarters; and

WHEREAS, Motorola Solutions, Inc. (“Motorola”) is the sole radio provider for the Regional 911 Center located in Largo, Florida, and the purchase of three radio dispatch consoles from Motorola will allow the Police Department to utilize the infrastructure provided by Pinellas County and maintain compatibility with the Police Department’s current Motorola radio consoles; and

WHEREAS, Section 2-249 of the City Code provides for sole source procurement when a supply or service is available from only one source; and

WHEREAS, the Procurement & Supply Management Department, in cooperation with the Police Department recommends approval of this resolution.

NOW THEREFORE, BE IT RESOLVED by the City Council of the City of St. Petersburg, Florida that Motorola Solutions, LLC is declared a sole source supplier for radio dispatch consoles for the Police Department.

BE IT FURTHER RESOLVED that the purchase of three radio dispatch consoles from Motorola Solutions, LLC for the Police Department at a total cost not to exceed \$192,869 is hereby approved.

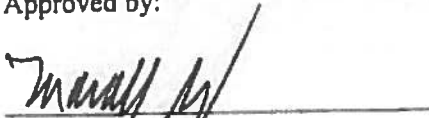
BE IT FURTHER RESOLVED that the Mayor or his designee is hereby authorized to execute all documents necessary to effectuate this transaction.

BE IT FURTHER RESOLVED that there is hereby approved from the unappropriated balance of the Public Safety Capital Improvement Fund (3025), the following supplemental appropriation for FY18:

<u>Public Safety Capital Improvement Fund (3025)</u>	
Radio Dispatch Consoles Project (TBD)	\$82,500

This Resolution shall become effective immediately upon its adoption.

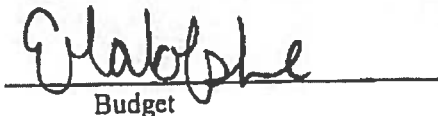
Approved by:

A handwritten signature in black ink, appearing to be "Mandy W.", written over a horizontal line.

Legal Department

By: (City Attorney or Designee)

00372405

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Budget