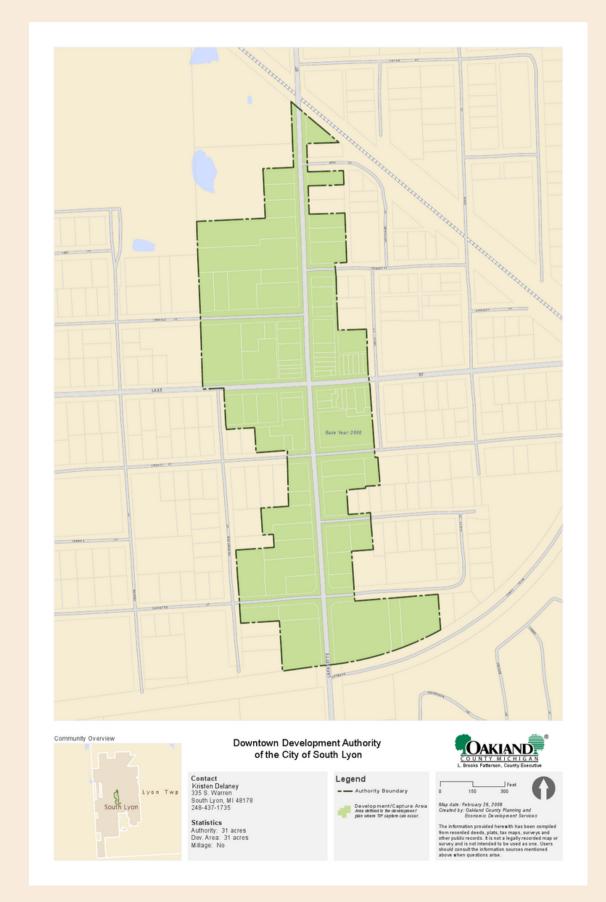
Informational Meeting for the South Lyon Downtown Development Authority

In compliance with Michigan Public Act 57 of 2018.





DDA Boundaries





DOWNTOWN DEVELOPMENT AUTHORIT

building a community with character

PA 57 OF 2018

All DDAs in Michigan are governed by the provisions of this act.

THE NEW LAW

Replaces the original DDA law, PA 197 of 1975

02

Downtown Development Authority Law

FIND COPIES ONLINE

A copy of the law can be found at www.michiganlegislature.org



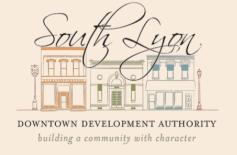
DDA Board of Directors and Staff

Dereck Mashburn, Chair, DDA/Downtown Resident Jeff Heinanen, Vice Chair, DDA Business and Property Owner Gene Carroll, Treasurer, DDA Property Owner Mark Childs, Secretary, DDA Business and Property Owner Tanya Nevitt, Director, DDA Business Owner Norm Fultz, Director, DDA Business and Property Owner Gary Fagin, Director, DDA Business and Property Owner Paul Zelenak, Director, City of South Lyon City Manager Anne Vuillemot, Director, DDA Business Owner *Nathan Mack, DDA/Economic Development Director *Carol Brandon, DDA Recording Secretary *= Not a voting member



DDA Board of Directors Meetings

DDA Board of Directors meetings are held on the second Thursday of each month at 8:00 am. Meetings will be and have been held virtually due to the pandemic. Once in-person meetings may resume, they will be held at city hall. All meetings will end by 10am.



The DDA Budget



HOW IS THE DDA FUNDED?

The DDA 's primary source of revenue is Tax Increment Financing (TIF).

TIF capture occurs through the normal increase in property taxes over the base year the DDA was established, due to new investment (building sales and rehabilitation, for example) and/or inflation. So, as property values rise in the DDA District over the base year, the DDA captures the increase in value and invests those funds back into the district.



The DDA's Revenue as of June 30, 2021

Real Property Tax (TIF) Final Levy		\$50,032
Real Property Tax (TIF) Taxes Collected	 \$	348,496
Returned Delinquent	\$	31,536
Delinquent 2019/2020 Taxes Collected	<u>\$</u>	66,356
	Total TIF Capture\$	54,862
Farmers Market Sponsor Fees	\$	36,273
Farmers Market Vendor Fees		\$6,721
Patronicity Grant Funds	<u> </u>	<u>\$7,183</u>
	Total Revenue\$	375,039



DDA Expenditures as of June 30, 2021

Farmers Market	\$9,646
Operating Expense	\$2,461
Seasonal Improvements	\$5,990
Community Promotions	\$1,083
Community Events	\$669
Grant Expenditures	\$11,992
Printing	\$2,945
Education and Training	\$1,534
Miscellaneous Expense	
Capitol Improvements	<u>\$1,955</u>
	Total\$34,411



DDA Budget Summary for Fiscal Year end June 30, 2021

Total Revenues: \$75,039

Total Expenditures: 34,411

Net of Revenues and Expenditures: \$40,628



South Lyon DDA Downtown Management Philosophy

Utilize the National Main Street Four Point Approach, a trademarked program of Main Street America, a subsidiary of the National Trust for Historic Preservation.

The Four Points are: Organization, Design, Promotion, Economic Vitality





The Main Street Approach

Main Street is one of the most effective economic development programs ever created.

In 2017, the most recent year data is available, every \$1 of public money invested in Main Street communities leveraged over \$26 of private investment.





Main Street utilizes a Four Point Approach. The Four Points consist of:

- Organization
- Design
- Promotion
- Economic Vitality



Organization







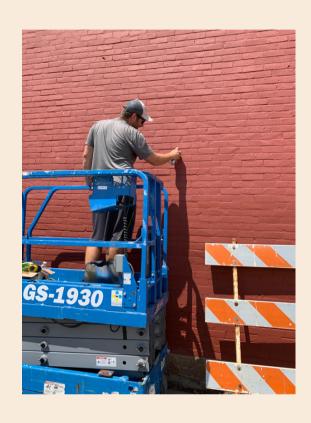




NATIONAL
TRUST
FOR
HISTORIC
PRESERVATION®

Design

Grande Trunke Home Mural completed by Kevin Burdick









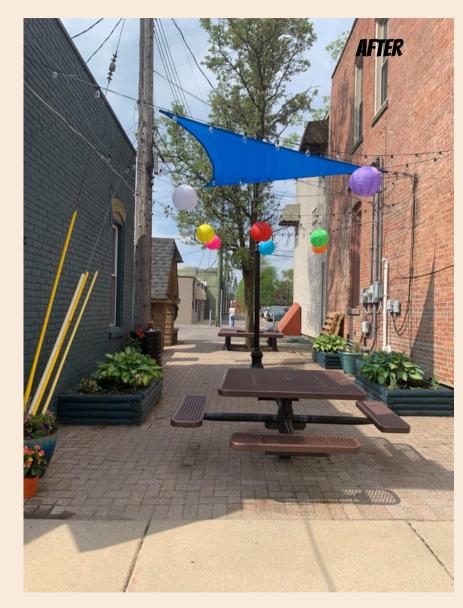




Design Continued









Economic Vitality

New Businesses Downtown













Promotions









Promotions Continued









Questions?

Thank you for listening!



DOWNTOWN DEVELOPMENT AUTHORITY

building a community with character