

## Request for Proposals

The City of Salem, Missouri is seeking proposals for a comprehensive housing study and needs assessment.

### GENERAL SCOPE OF WORK

A full market demand analysis will be completed to include:

- Population history of the city
- Population growth analysis
- Ten-year population forecast
- Housing occupancy and development analysis
- Analysis of housing affordability
- Overall housing demand projections

The objectives of the housing study will include:

1. Analyze the recent past and present housing situation
2. Identify the future housing target need and demand for Salem
3. Design program specific housing projects to address the needs of current Salem residents and tool(s) to attract new residents/en courage new construction
4. Address barriers
5. Opportunities for rehabilitation and existing neighborhood development/re-development
6. Planning and Zoning recommendations to facilitate the study's recommendations, if necessary

**Submission deadline: 3:00 pm CST, Friday, December 21, 2021**

All inquiries relating to the RFP process including administration, deadline, award and/or other questions must be received no later than five days prior to the deadline and be directed to:

City of Salem Economic Development  
Sally Burbridge  
400 N. Iron St.  
Salem, MO 65560  
[economic@salemмо.com](mailto:economic@salemмо.com) (573)-729-2428

RFPs may be viewed on the City of Salem website:

<https://www.salemmo.com/city/government/bids/index.php>