# UTILITY COMMITTEE MEETING AGENDA AUGUST 9, 2023

	UTILITY USAGE & REVENUE												
		2020-2021		2021-2022		2022-2023		2022-2023		2023-2024	2	2023-2024	Percent of
		ACTUAL		ACTUAL		ACTUAL		JULY		YTD	В	UDGETED	Budget
Electric Consumption Sold		55,511,522		52,787,837		52,732,043		5,393,794		4,695,406			
Electric Sales Rev.	\$	5,076,208	\$	5,388,796	\$	7,105,213		564,591	\$	678,942	\$	6,677,759	10%
Availability Fee	\$	-	\$	-	\$	314,205	\$	-	\$	28,360			
Electric Revenue Collected	\$	4,437,344	\$	5,309,157	\$	6,950,178	\$	439,459	\$	513,825			
Water Consumption Sold		150,680,971		133,720,064		149,352,518		13,851,285		12,612,043			
Water Sales Rev.	\$	950,933	\$	839,084	\$	975,956	\$	86,314	\$	77,368	\$	768,908	10%
Base Rate					\$	160,272	\$	12,924	\$	13,380			
Water Revenues Collected	\$	703,200	\$	882,471	\$	930,781	\$	73,484	\$	69,153			
Sewer Consumption Sold		136,779,028		121,145,016		128,052,344		12,220,254		11,262,574			
Sewer Sales Rev.	\$	901,523	\$	777,868		1,087,415	\$	78,018		107,562	\$	728,759	15%
Base Rate					\$	153,834	\$	13,056	\$	12,822			
Sewer Revenues Collected	\$	662,644	\$	832,558	\$	1,008,308	\$	63,936	\$	90,170			

\*\*As of 07/31/2023 (Pending Transfers & Adjustments)

<b>501-ELECTRIC FUND SUMMARY</b>	<u> </u>					YTD		YTD	
		2021-2022	2	2022-2023	2	022-2023	2023-2024	2023-2024	% OF
		ACTUAL		ACTUAL		JULY	BUDGET	THRU 7/31/23	BUDGET SPENT
REVENUES									
Total Sales Tax	\$	181,709	\$	239,425	\$	19,661	198,783	22,330	0.11
Total Permits/Licenses/Fees	\$	367	\$	426	\$	20	150	(36)	(0.24)
<b>Total Charges for Services</b>	\$	5,467,541	\$	7,139,031	\$	567,940	7,132,836	685,739	0.10
<b>Total Miscellaneous</b>	\$	3,754	\$	62,706	\$	400	2,500	17,096	6.84
RESERVES FROM PRIOR YEAR	\$	-	\$	-	\$	-	-	-	
TOTAL REVENUES	\$	5,653,370	\$	7,441,588	\$	588,021	7,334,269	725,129	0.10
EXPENDITURES									
Total Personnel	\$	523,282	\$	465,090	\$	49,068	551,637	40,343	0.07
Total Supplies	\$	39,568	\$	25,350	\$	147	32,600	2,195	0.07
Total Maintenance	\$	115,081	\$	89,522	\$	3,149	113,000	307	0.00
Total Miscellaneous	\$	261,069	\$	316,171	\$	13,228	393,970	30,279	0.08
Total Utilities	\$	4,140,529	\$	4,429,037	\$	472,789	4,891,350	384,444	0.08
Total Cap Improvements	\$	218,980	\$	209,738	\$	5,250	189,400	7,233	0.04
TOTAL EXPENDITURES	\$	5,298,510	\$	5,534,907	\$	543,631	6,171,957	464,801	
REVENUES OVER/(UNDER) EXPENDITURES	\$	354,860	\$	1,906,681	\$	44,390	1,162,312	260,327	
OTHER SOURCES	\$	350,000	\$	-	\$	-	-	_	
OTHER USES	\$	638,510	\$	1,480,000	\$	-	1,144,926	-	
(UNDER) EXPENDITURES & OTHER USES	\$	66,350	\$	426,681	\$	44,390	17,386	260,327	

	2	2021-2022 ACTUAL	2022-2023 ACTUAL	2	YTD 022-2023 JULY	2023-2024 BUDGET	YTD 2023-2024 THRU 7/31/23	% OF BUDGET SPENT
501-ELECTRIC FUND DETAILS								
REVENUES								
SALES TAX								
SALES TAX-UTILITIES		181,709	239,425		19,661	198,783	22,330	
Total Sales Tax	\$	181,709	\$ 239,425	\$	19,661	198,783	22,330	0.11
PERMITS/LICENSES/FEES								
30% CREDIT BUREAU FEE		210	204		-	-	(39)	
INSUFFICIENT CHECK CHARGE		158	222		20	150	4	
Total Permits/Licenses/Fees	\$	367	\$ 426	\$	20	150	(36)	(0.24)
CHARGES FOR SERVICES								
SALE OF ELECTRIC		5,388,796	7,025,709		564,591	7,111,608	678,942	0.10
ELECTRIC DISCOUNTS APPLIED		(22,939)	(26,990)		(1,671)	(31,243)	(1,818)	0.06
AMP REVENUE		17,822	(19,254)		(672)	(25,000)	-	-
RECONNECTS		11,913	7,817		825	5,000	225	0.05
PENALTY FEES-ELECTRIC		71,886	111,479		4,867	40,000	6,415	0.16
SERVICES CHARGES		63	-		-	50	-	-
PROCESSING FEES			10,408		-	25,000	1,974	0.08
RENTS & ROYALTIES		-	13,362		-	7,421	-	-
SALE OF FIXED ASSETS		-	16,500		-	-	-	
Total Charges for Services	\$	5,467,541	\$ 7,139,031	\$	567,940	7,132,836	685,739	0.10
MISCELLANEOUS								
MISCELLANEOUS		3,730	36,168		400	1,500	17,096	11.40
COBRA INSURANCE REIMBURSEMENT		-	-		-	-	-	-
SUPER NOW INTEREST		24	26,539		-	1,000	-	-
DIVIDENDS		<u>-</u> _	<u>-</u>		<u>-</u> _	<u>-</u>	-	
Total Miscellaneous	\$	3,754	\$ 62,706	\$	400	2,500	17,096	6.84
RESERVES FROM PRIOR YEAR	\$	-	\$ -	\$	-	-	-	

	:	2021-2022 ACTUAL	2	2022-2023 ACTUAL	2	YTD 022-2023 JULY	2023-2024 BUDGET	YTD 2023-2024 THRU 7/31/23	% OF BUDGET SPENT
TOTAL REVENUES	\$	5,653,370	\$	7,441,588	\$	588,021	7,334,269	725,129	0.10
EXPENDITURES									
Personnel									
SUPERVISION		66,184		59,607		5,632	69,120	5,120	0.07
OPERATING		254,269		209,688		16,344	250,200	16,046	0.06
CLERICAL		63,638		58,714		4,318	61,816	4,491	0.07
PUBLIC WORKS DIRECTOR		16,188		16,636		1,241	18,553	1,290	0.07
OVERTIME		1,137		2,898		868	5,200	104	0.02
OVERTIME-CLERICAL		-		-		-	=	-	=
FICA		30,397		26,327		2,106	32,391	2,026	0.06
UNEMPLOYMENT		480		491		20	1,236	39	0.03
WORKERS COMPENSATION		13,339		12,056		12,056	15,000	5,379	0.36
HEALTH INSURANCE		32,917		37,011		3,345	44,764	2,399	0.05
SHORT-TERM DISABILITY							1,436	-	-
LIFE INSURANCE		458		467		43	500	-	-
RETIREMENT		44,276		41,194		3,095	51,421	3,448	0
Total Personnel	\$	523,282	\$	465,090	\$	49,068	551,637	40,343	0.07
SUPPLIES									
CHEMICAL SUPPLIES		-		199		-	500	-	-
COMPUTER SUPPLIES		957		98		-	1,000	-	-
GENERAL SUPPLIES		80		-		-	100	-	-
JANITORIAL SUPPLIES		253		183		20	500	-	-
OFFICE SUPPLIES		31,756		16,394		126	23,000	2,000	0.09
TOOLS		6,522		8,476		-	7,500	195	0.03
Total Supplies	\$	39,568	\$	25,350	\$	147	32,600	2,195	0.07
MAINTENANCE									
BUILDING MAINTENANCE		870		1,457		897	3,500	-	-
EQUIPMENT MAINTENANCE		107,530		84,563		2,253	90,000	307	0.00
LIGHTING MAINTENANCE		6,208		3,350		-	15,000	-	-

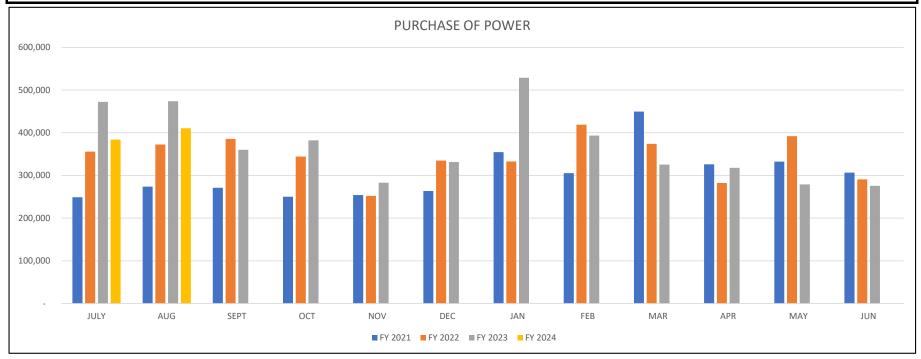
						YTD		YTD	
	2	021-2022	2	2022-2023	2	022-2023	2023-2024	2023-2024	% OF
		ACTUAL		ACTUAL		JULY	BUDGET	THRU 7/31/23	<b>BUDGET SPENT</b>
PUBLIC GROUNDS MAINTENANCE		474		(229)		-	500	-	-
VEHICLE MAINTENANCE		(1)		381		-	4,000	-	-
Total Maintenance	\$	115,081	\$	89,522	\$	3,149	113,000	307	0.00
MISCELLANEOUS									
ADVERTISING		458		67		-	200	-	-
EQUIPMENT HIRE		-		-		-	1,000	-	=
BOOKS & PERIODICALS		-		-		-	-	-	=
FUEL-MOTOR VEHICLES		11,613		13,084		1,126	16,200	955	0.06
GENERAL INSURANCE		6,808		7,239		7,239	7,963	8,012	1.01
MEMBERSHIPS		1,317		1,414		-	1,500	-	=
MISCELLANEOUS		10,649		1,534		(39)	2,500	-	-
RENT		160		-		-	100	-	-
SALES TAX PAYABLE		181,688		224,300		-	212,035	20,939	0.10
TRAVEL		-		861		-	2,500	-	=
SAFETY & TRAINING		285		6,615		-	8,000	-	=
SPECIAL SERVICES		9,714		18,565		1,250	35,700	-	=
STATE AUDIT		-		-		-	-	-	-
COMPUTER SOFTWARE		-		-		-	53,800	-	-
CREDIT CARD SERVICE CHARGES		34,795		37,315		3,018	47,372	-	=
WEARING APPAREL		3,550		4,708		634	5,000	373	0.07
CHARGE BACK ITEM FEE		32		468		=	100	-	=
BAD DEBT		-		-		=	=	-	
<b>Total Miscellaneous</b>	\$	261,069	\$	316,171	\$	13,228	393,970	30,279	0.08
UTILITIES									
UTILITIES-ELECTRIC		1,355		1,300		108	1,456	108	0.07
UTILITIES-PURCHASE OF POWER		4,135,284		4,423,590		472,392	4,884,189	384,031	0.08
UTILITIES-WATER		63		26		-	420	6	0.01
UTILITIES-TELEPHONE		3,828		4,120		289	5,285	299	0.06
Total Utilities	\$	4,140,529	\$	4,429,037	\$	472,789	4,891,350	384,444	0.08

	2021-2022 ACTUAL	2	2022-2023 ACTUAL	2	YTD 022-2023 JULY	2023-2024 BUDGET	YTD 2023-2024 THRU 7/31/23	% OF BUDGET SPENT
CAPITAL IMPROVEMENTS								
CAPITAL OUTLAY-TRANSFORMERS	19,551		30,817		-	-	-	=
CAPITAL OUTLAY-POLES	26,426		-		-	-	-	=
CAPITAL OUTLAY- ELECTRIC TRUCK	-		=		-	=	-	-
CAPITAL IMPROVEMENT-2 SHOP BAY	-		-		=	=	-	-
LED LIGHT UPGRADE-4TH STREET	-		19,225		-	-	-	-
TRACATOR W/LOADER	-		-		-	-	-	-
F550 W/DUMP BED	-		-		-	-	-	-
DIGGER TRUCK	-		14,514		-	57,600	4,721	0.08
DIGGER TRUCK RENTAL	73,500		42,000		5,250	-	-	-
BUCKET TRUCK	-		2,862		-	30,300	2,512	0.08
VACUUM TRUCK	-		-		-	-	-	-
GIS MAPPING	-		-		-	-	-	-
SCENIC RIVER PLAZA PROJECT	-		-		-	-	-	-
GRAPPLE	0		-		-	-	-	-
1/2 COP PAYMENT NOVEMBER	79,338		81,019		-	82,500	-	-
1/2 COP PAYMENT MAY	20,165		19,301		-	19,000	-	-
Total Cap Improvements	\$ 218,980	\$	209,738	\$	5,250	189,400	7,233	0.04
TOTAL EXPENDITURES	\$ 5,298,510	\$	5,534,907	\$	543,631	6,171,957	464,801	
REVENUES OVER/(UNDER) EXPENDITURES	\$ 354,860	\$	1,906,681	\$	44,390	1,162,312	260,327	
OTHER SOURCES	\$ 350,000	\$	-	\$	-	-	_	
OTHER USES	\$ 638,510	\$	1,480,000	\$	-	1,144,926	-	
(UNDER) EXPENDITURES & OTHER USES	\$ 66,350	\$	426,681	\$	44,390	17,386	260,327	

		2022 ГUAL		22-2023 CTUAL	202	YTD 22-2023 JULY	2023-2024 BUDGET	YTD 2023-2024 THRU 7/31/23	% OF BUDGET SPENT
502-ELECTRIC D & R FUND  REVENUES  CHARGES FOR SERVICE  SALE OF FIXED ASSETS		_		_		_	_		
Total Charges for Service	\$	-	\$	-	\$	-	-		
MISCELLANEOUS  SUPER NOW INTEREST  CD INTEREST  OTHER INCOME-CD TO CHECKING  Total Miscellaneous	S	68 - - - 68	<u> </u>	2,254 - - 2,254	\$	- - - -	100 - - - 100	- - - -	
RESERVES FROM PRIOR YEAR	\$	-	\$	- -	<u>'</u>	-	-	-	
TOTAL REVENUES	\$	68	\$	2,254	\$	-	100	-	
(UNDER) EXPENDITURES & OTHER USES	\$	68	\$	2,254	\$	-	100	-	

	021-2022 ACTUAL	022-2023 ACTUAL	20	YTD 022-2023 JULY	2023-2024 BUDGET	YTD 2023-2024 THRU 7/31/23	% OF BUDGET SPENT
503-ELECTRIC RESERVE FUND							
<u>REVENUES</u>							
CHARGES FOR SERVICE							
SALE OF FIXED ASSETS	-	-		-	-	-	
Total Charges for Service	\$ -	\$ -	\$	-	-	-	
MISCELLANEOUS							
SUPER NOW INTEREST	151	4,377		-	200	-	
CD INTEREST	 -	-		-	-	-	
Total Miscellaneous	\$ 151	\$ 4,377	\$	-	200	-	
RESERVES FROM PRIOR YEAR	\$ -	\$ -	\$	-	-	-	
TOTAL REVENUES	\$ 151	\$ 4,377	\$	-	200	-	
(UNDER) EXPENDITURES & OTHER USES	\$ 151	\$ 4,377	\$	-	200	-	
<b>EXPENDITURES</b>							
CAPITAL IMPROVEMENTS							
CAPITAL OUTLAY-TRANSFORMERS					30,000	-	
CAPITAL OUTLAY-POLES					25,000	-	
HYDROVAC TRUCK					47,500	-	
Total Cap Improvements					102,500	-	
TOTAL EXPENDITURES					102,500	-	
OTHER SOURCES	\$ _	\$ 730,000	\$	-	544,926	-	
OTHER USES	\$ 350,000	\$ -	\$	-	- -	-	
(UNDER) EXPENDITURES & OTHER USES	\$ (349,849)	\$ 734,377	\$	-	442,626	-	

	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 2021	249,064	273,688	271,141	250,180	254,147	263,367	354,698	305,477	449,750	326,037	332,511	306,679
FY 2022	355,791	372,348	385,469	344,122	251,881	334,754	332,872	418,886	374,160	282,379	391,851	290,772
FY 2023	472,392	474,004	360,098	382,275	282,875	331,624	528,787	393,307	325,565	317,806	279,129	275,729
FY 2024	384,031	410,302										



ELECTRI	C RESERV	<b>VES FUND - 502/</b>	503 (I	FY 23-2	4)						
Beginning Balance 7/1/2023	3			\$	831,749						
Revenues (5% Rese	Revenues (5% Reserves Annually)										
Revenues (Availabil	lity Fee)		+	\$	280,000						
Expences (OUT)											
CAPITAL OUT	LAY-TRANSF	FORMERS	_	\$	30,000						
CAPITAL OUT	LAY-POLES		_	\$	25,000						
HYDROVAC T	RUCK		_	\$	47,500						
(25% Reserve Goal)	\$	1,324,628	-	\$	-						
Ending Balance 6/30/24	Ending Balance 6/30/24 \$ (50,453)										

<b>510-WATER FUND SUMMARY</b>						YTD		YTD	
	2	021-2022	20	022-2023	20	)22-2023	2023-2024	2023-2024	% OF
		ACTUAL		ACTUAL		JULY	BUDGET	THRU 7/31/23	BUDGET SPENT
REVENUES									
Total Sales Tax	\$	13,699	\$	14,350	\$	1,228	13,597	1,701	
Total Other	\$	-	\$	-	\$	-	-	-	
<b>Total Charges for Services</b>	\$	904,626	\$	921,534	\$	88,764	929,770	76,967	0.08
Total Miscellaneous	\$	249	\$	19,951	\$	-	2,600	-	-
RESERVES FROM PRIOR YEAR	\$	-	\$	-	\$	-	-	-	
TOTAL REVENUES	\$	918,573	\$	955,835	\$	89,992	945,967	78,668	0.08
<u>EXPENDITURES</u>									
Total Personnel	\$	417,042	\$	346,844	\$	38,583	389,494	32,678	0.08
Total Supplies	\$	8,683	\$	10,066	\$	57	14,250	59	0.00
Total Maintenance	\$	106,938	\$	91,854	\$	3,794	109,900	2,517	0.02
Total Miscellaneous	\$	58,017	\$	64,024	\$	12,201	89,920	12,157	0.14
Total Utilities	\$	119,832	\$	169,332	\$	11,711	165,264	10,486	0.06
Total Cap Improvements	\$	112,585	\$	147,858	\$	11,907	135,411	11,941	
TOTAL EXPENDITURES	\$	823,097	\$	829,977	\$	78,253	904,239	69,839	
(UNDER) EXPENDITURES & OTHER USES	\$	95,476	\$	125,858	\$	11,739	41,728	8,829	
OTHER SOURCES	\$	-	\$	-	\$	-	-	-	
OTHER USES	\$	-	\$	-	\$	-	41,155	<u>-</u>	
(UNDER) EXPENDITURES & OTHER USES	\$	95,476	\$	125,858	\$	11,739	573	8,829	

	021-2022 ACTUAL	022-2023 ACTUAL	20	YTD 022-2023 JULY	2023-2024 BUDGET	YTD 2023-2024 THRU 7/31/23	% OF BUDGET SPENT
510-WATER FUND DETAILS							
REVENUES							
SALES TAX							
SALES TAX-UTILITIES	 13,699	14,350		1,228	13,597	1,701	0.13
Total Sales Tax	\$ 13,699	\$ 14,350	\$	1,228	13,597	1,701	
OTHER							
RURAL SEWER GRANT	 -	=		-	=	-	-
Total Other	\$ -	\$ -	\$	-	-	-	
CHARGES FOR SERVICES							
WATER SALES	839,084	878,278		86,314	906,470	77,368	0.09
WATER SOLD @ PLANT	5,414	4,215		-	2,500	-	-
RECONNECTS	9,469	5,913		750	2,500	200	0.08
PENALTY FEES-WATER	36,429	17,204		1,700	5,000	(1,109)	(0.22)
CONNECTIONS-WATER	4,035	2,030		-	2,500	-	-
PRIMACY FEE-WATER	9,607	12,794		-	9,500	508	0.05
SERVICE CHARGES	88	50		-	100	-	-
WATER TOWER RENTAL	-	-		-	1,200	-	-
SALE OF FIXED ASSETS	 500	1,050		-	=	-	-
Total Charges for Services	\$ 904,626	\$ 921,534	\$	88,764	929,770	76,967	0.08
MISCELLANEOUS							
MISCELLANEOUS	-	162		-	600	-	-
SUPER NOW INTEREST	249	19,789		-	2,000	-	-
RENT-HEARTLAND METAL	 -	-		-	=	-	-
Total Miscellaneous	\$ 249	\$ 19,951	\$	-	2,600	-	-
RESERVES FROM PRIOR YEAR	\$ -	\$ -	\$	-	-	-	
TOTAL REVENUES	\$ 918,573	\$ 955,835	\$	89,992	945,967	78,668	0.08

						YTD			YTD	
		21-2022		)22-2023	20	022-2023	2023-2024		2023-2024	% OF
	А	CTUAL	/	ACTUAL		JULY	BUDGET		THRU 7/31/23	BUDGET SPENT
<u>EXPENDITURES</u>										
Personnel						50.5	0= .		0.64=	
SUPERVISION		32,690		31,174		636	37,4		2,647	0.07
OPERATING		217,786		167,908		14,985	175,2		12,838	0.07
CLERICAL		35,896		38,688		2,957	41,6		3,075	0.07
PUBLIC WORKS DIRECTOR		16,188		16,636		1,241	18,5		1,290	0.07
OVERTIME		7,132		3,828		1,258	6,4		119	0.02
OVERTIME-CLERICAL		-		-		-	5	35	-	-
FICA		23,918		20,282		1,573	22,3	888	1,516	0.07
UNEMPLOYMENT		496		318		21	g	69	93	0.10
WORKERS COMPENSATION		12,559		10,602		10,602	14,1	.00	7,199	0.51
HEALTH INSURANCE		38,247		25,038		2,667	35,1	.72	1,735	0.05
SHORT-TERM DISABILITY							1,1	.26	-	-
LIFE INSURANCE		411		282		29	3	55	-	-
RETIREMENT		31,720		32,088		2,614	35,5	40	2,167	0.06
<b>Total Personnel</b>	\$	417,042	\$	346,844	\$	38,583	389,4	94	32,678	0.08
SUPPLIES										
CHEMICAL SUPPLIES		3,748		2,477		-	5,5	00	-	=
COMPUTER SUPPLIES		300		-		-		00	-	=
GENERAL SUPPLIES		142		-		_	1	.50	-	-
JANITORIAL SUPPLIES		237		290		16		00	10	0.02
OFFICE SUPPLIES		2,128		2,224		42	2,8	800	-	-
TOOLS		2,129		5,075		_	5,0		49	0.01
Total Supplies	\$	8,683	\$	10,066	\$	57	14,2		59	0.00
MAINTENANCE										
BUILDING MAINTENANCE		2,639		132		_	2,0	000	_	_
EQUIPMENT MAINTENANCE		100,942		85,018		3,794	100,0		1,468	0.01
PUBLIC GROUND MAINTENANCE		275		1,331		-	-	00	-	-
STREET MAINTENANCE		1,494		2,925		_	4,5		_	_
REPAIR TOWER & FENCE		1,494		2,925		-	4,5	000	-	-
REPAIR TOWER & PENCE		-		-		<del>-</del>	•	-	-	-

	2021-2022 ACTUAL 1 590		022-2023 ACTUAL	20	YTD 022-2023 JULY	2023-2024 BUDGET	YTD 2023-2024 THRU 7/31/23	% OF BUDGET SPENT
VEHICLE MAINTENANCE		1,590	2,448		-	3,000	1,050	0.35
AMI METER UPGRADES		-	-		-	-	-	-
<b>Total Maintenance</b>	\$	106,938	\$ 91,854	\$	3,794	109,900	2,517	0.02
MISCELLANEOUS								
ADVERTISING		1,163	1,359		-	800	-	-
BOOKS & PERIODICALS		-	-		-	-	-	-
FUEL-MOTOR VEHICLE		11,123	11,367		938	14,720	560	0.04
GENERAL INSURANCE		9,531	10,135		10,135	11,600	11,217	0.97
MEMBERSHIPS		2,483	2,350		-	2,500	-	-
MISCELLANEOUS		31	244		-	300	-	-
RENT		520	-		-	1,000	-	-
TRAVEL		5,774	4,208		281	4,000	175	0.04
SAFETY EQUIPMENT		3,027	590		50	2,000	-	-
SPECIAL SERVICES		12,876	20,456		604	15,900	-	-
STATE AUDIT		-	-		-	-	-	-
WEARING APPAREL		4,437	2,631		193	3,500	205	0.06
PRIMACY FEE		7,050	10,685		-	10,800	-	-
BAD DEBT		-	-		-	-	-	-
COMPUTER SOFTWARE		-	-		-	22,800	-	-
Total Miscellaneous	\$	58,017	\$ 64,024	\$	12,201	89,920	12,157	0.14
UTILITIES								
UTILITIES-ELECTRIC		115,377	162,078		11,244	157,300	9,972	0.06
UTILITIES-SEWER		431	1,530		82	1,500	74	0.05
UTILITIES-WATER		349	1,266		85	1,494	55	0.04
UTILITIES-TELEPHONE		3,676	4,457		300	4,970	384	0.08
Total Utilities	\$	119,832	\$ 169,332	\$	11,711	165,264	10,486	0.06
CAPITAL IMPROVEMENTS								
GIS MAPPING		_	-		-	-	-	
1/2 COP PAYMENT MAY		20,165	19,301		-	20,911	-	-

						YTD		YTD	
	20	021-2022	2	022-2023	2	022-2023	2023-2024	2023-2024	% OF
		ACTUAL		ACTUAL		JULY	BUDGET	THRU 7/31/23	BUDGET SPENT
1/2 COP PAYMENT NOVEMBER		79,338		81,019		-	82,500	-	-
CENTER ST WATER LINE REPLACEME		200		-		-	-	-	
CAPITAL OUTLAY-WELL #8		-		-		-	-	-	
New Service Truck/van				17,800		-	-	-	
HIGHWAY 19 SOUTH EXTENSION		-		-		-	-	-	
WATER ENGINEERING FEES		975		9,332		-	20,000	-	-
BACKHOE LEASE		11,907		11,907		11,907	12,000	11,941	1.00
Fencing		-		-		-	-	-	
NEW WELL DESIGN		-		8,500		-	-	-	
NEW WELL CONSTRUCTION		-		-		-	-	-	
NEW WELL CONSTRUCTION ADMIN		-		-		-	-	-	
<b>RECONDITION 2 RETENTION TANKS</b>		-		-		-	-	-	
DIAPHRAGM PUMP		-		-		-	-	-	
Total Cap Improvements	\$	112,585	\$	147,858	\$	11,907	135,411	11,941	
TOTAL EXPENDITURES	\$	823,097	\$	829,977	\$	78,253	904,239	69,839	
(UNDER) EXPENDITURES & OTHER USES	\$	95,476	\$	125,858	\$	11,739	41,728	8,829	
OTHER SOURCES	\$	-	\$	-	\$	-	-	-	
OTHER USES	\$	-	\$	-	\$	-	41,155	-	
(UNDER) EXPENDITURES & OTHER USES	\$	95,476	\$	125,858	\$	11,739	573	8,829	

		1-2022 TUAL		22-2023 .CTUAL	20	YTD 022-2023 JULY	2023-2024 BUDGET	YTD 2023-2024 THRU 7/31/23	% OF BUDGET SPENT
511-WATER D & R FUND	7.0.07.2			ICTOAL		JOLI	DODGET	11110 7/31/23	DODGET SI EIVI
REVENUES									
MISCELLANEOUS									
SUPER NOW INTEREST		182		6,066		-	1,000	-	
CD INTEREST		-		=		-	-	-	
OTHER INCOME-CD TO CHECKING		-		-		-	-	-	_
Total Miscellaneous	\$	182	\$	6,066	\$	-	1,000	-	
RESERVES FROM PRIOR YEAR	\$	_	\$	_	\$		_	-	
	*		*		*				
TOTAL REVENUES	\$	182	\$	6,066	\$	-	1,000	-	
<u>EXPENDITURES</u>									
CAPITAL IMPROVEMENTS									
MACARTHUR AVE WATER LINE		-		-		-	-	-	_
Total Cap Improvements	\$	-	\$	-	\$	=	-	-	
TOTAL EXPENDITURES	\$	-	\$	-	\$	-	-	-	
(UNDER) EXPENDITURES & OTHER USES	\$	182	\$	6,066	\$	-	1,000	-	
OTHER SOURCES									
OTHER USES	\$	-	\$	-	\$	-	-	-	
(UNDER) EXPENDITURES & OTHER USES	\$	182	\$	6,066	\$	-	1,000	-	

					,	YTD		YTD	
		1-2022		22-2023		2-2023	2023-2024	2023-2024	% OF
	AC	TUAL	Δ	CTUAL		IULY	BUDGET	THRU 7/31/23	BUDGET SPENT
<b>512-WATER RESERVE</b>									
<u>REVENUES</u>									
OTHER									
WATER GRANT FUND							778,000	-	_
Total Other	\$	-	\$	-	\$	-	778,000	-	
MISCELLANEOUS									
SUPER NOW INTEREST		614		20,482		-	549	-	
CD INTEREST		-		-		-	-	-	
OTHER INCOME-CD TO CHECKING		=		-		=	-	-	
Total Miscellaneous	\$	614	\$	20,482	\$	-	549	-	_
RESERVES FROM PRIOR YEAR	\$	-	\$	-	\$	-	210,140	-	
TOTAL REVENUES	\$	614	\$	20,482	\$	-	988,689	-	
EXPENDITURES MISCELLANEOUS									
MISCELLANEOUS									
Total Miscellaneous	\$	-	\$	<u>-</u> -	\$	-	-	-	_
CADITAL INADDOVENATAITS									
CAPITAL IMPROVEMENTS  PAINT INSIDE TOWER-IND PARK							_		
PAINT OUTSIDE TOWER-IND PARK		-		-		=	-	-	
CENTER ST WATER LINE REPLACEME		-		_		-	60,000	-	
FENCING		-		_		-	40,000	-	
LEAD-SERVICE LINE INVENTORY		<u>-</u>		_		<u>-</u>	180,000	-	
NEW WELL DESIGN		- -		_		- -	634,343	_	
NEW WELL CONSTRUCTION		_		_		_	-	_	
RECONDITION 2 RETENTION TANKS		_		_		_	68,000	_	
HYDROVAC TRUCK		_		_		_	47,500	_	
Total Cap Improvements	\$	-	\$	-	\$	-	1,029,843	-	

		1-2022 TUAL		)22-2023 ACTUAL	202	YTD 22-2023 JULY	2023-2024 BUDGET	YTD 2023-2024 THRU 7/31/23	% OF BUDGET SPENT
TOTAL EXPENDITURES	\$	-	\$	-	\$	-	1,029,843	-	
(UNDER) EXPENDITURES & OTHER USES	\$	614	\$	20,482	\$	-	(41,155)	-	
OTHER SOURCES OTHER USES	\$ \$	-	\$ \$	-	\$ \$	- -	41,155 -	- -	
(UNDER) EXPENDITURES & OTHER USES	\$	614	\$	20,482	\$	-	(0)	-	

WATER RESERVES F	<b>TUND - 5</b>	11/512 (FY 23-24)		
Beginning Balance 7/1/2023				920,430
Revenues (5% Reserves Annually)			+	41,155
Grant Revenue			+	778,000
Expences (OUT)				
FENCING			-	40,000
RECONDITION 2 RETENTION TANKS			_	68,000
LEAD-SERVICE LINE INVENTORY (City Match \$30,000)			_	180,000
NEW WELL DESIGN (City Match \$6,343)			-	634,343
WATER LINE REPLACEMENT			_	60,000
HYDROVAC TRUCK			_	47,500
(25% Reserve Goal)	\$	205,774	-	205,774
Ending Balance 6/30/24			=	503,967

<b>520-SEWER FUND SUMMARY</b>						YTD			
	2	2021-2022	2	2022-2023	20	022-2023	2023-2024	2023-2024	% OF
		ACTUAL		ACTUAL		JULY	BUDGET	THRU 7/31/23	<b>BUDGET SPENT</b>
REVENUES									
Total Permits/Licenses/Fees	\$	-	\$	-	\$	-	-	-	
Total Other	\$	25,000	\$	-	\$	-	-	-	
<b>Total Charges for Services</b>	\$	826,269	\$	1,054,204	\$	79,394	1,190,427	109,210	0.09
Total Miscellaneous	\$	1,075	\$	22,917	\$	-	3,200	-	-
RESERVES FROM PRIOR YEAR	\$	-	\$	-	\$	-	-	-	
TOTAL REVENUES	\$	852,344	\$	1,077,121	\$	79,394	1,193,627	109,210	0.09
<u>EXPENDITURES</u>									
Total Personnel	\$	316,512	\$	318,703	\$	34,278	327,049	26,674	0.08
Total Supplies	\$	17,717	\$	6,899	\$	82	10,100	64	0.01
Total Maintenance	\$	50,964	\$	61,558	\$	1,691	74,000	709	0.01
Total Miscellaneous	\$	89,957	\$	123,592	\$	15,188	149,506	22,534	0.15
Total Utilities	\$	112,580	\$	162,359	\$	11,139	188,216	14,196	0.08
Total Cap Improvements	\$	504,046	\$	302,299	\$	-	305,790	-	-
TOTAL EXPENDITURES	\$	1,091,777	\$	975,410	\$	62,378	1,054,661	64,177	
REVENUE OVER/(UNDER) EXPENDITURES	\$	(239,433)	\$	101,711	\$	17,015	138,966	45,033	
OTHER SOURCES	\$	195,000	\$	-	\$	-	-	-	
OTHER USES	\$	14,000	\$	-	\$	-	67,408	-	
(UNDER) EXPENDITURES & OTHER USES	\$	(58,433)	\$	101,711	\$	17,015	71,557	45,033	

	021-2022 ACTUAL	2022-2023 ACTUAL	20	YTD )22-2023 JULY	2023-2024 BUDGET	YTD 2023-2024 THRU 7/31/23	% OF BUDGET SPENT
520-SEWER FUND DETAILS							
<u>REVENUES</u>							
PERMITS/LICENSES/FEES							
SEWER INSPECTIONS	 =	 -		-	=	-	-
Total Permits/Licenses/Fees	\$ -	\$ -	\$	-	-	-	
OTHER							
RURAL SEWER GRANT	 25,000	-		-	-	-	
Total Other	\$ 25,000	\$ -	\$	-	-	-	_
CHARGES FOR SERVICES							
SEWER RECEIPTS	777,868	1,021,578		78,018	1,179,027	107,868	0.09
RECONNECTS	-	-		-	-	-	-
PENALTY FEES-SEWER	43,297	20,346		1,376	8,000	1,342	0.17
CONNECTIONS-SEWER	2,086	-		-	500	-	-
PRIMACY FEES-SEWER	3,018	2,981		-	2,900	-	-
SERVICE CHARGES	-	-		-	-	-	-
SALE OF FIXED ASSETS	 -	9,300		-	-	-	-
<b>Total Charges for Services</b>	\$ 826,269	\$ 1,054,204	\$	79,394	1,190,427	109,210	0.09
MISCELLANEOUS							
MISCELLANEOUS	1,075	19,418		-	3,200	-	-
SUPER NOW INTEREST	-	3,499		-	-	-	-
CD INTEREST	-	-		-	-	-	-
COP INTEREST INCOME	 -	-		-	-	-	-
Total Miscellaneous	\$ 1,075	\$ 22,917	\$	-	3,200	-	-
RESERVES FROM PRIOR YEAR	\$ -	\$ -	\$	-	-	-	
TOTAL REVENUES	\$ 852,344	\$ 1,077,121	\$	79,394	1,193,627	109,210	0.09
<u>EXPENDITURES</u>							

						YTD			YTD		
	20	021-2022	20	022-2023	20	022-2023	2023-20	)24	2023-20	24	% OF
	,	ACTUAL		ACTUAL		JULY	BUDGI	T	THRU 7/31	1/23	<b>BUDGET SPENT</b>
Personnel											
SUPERVISION		32,962		35,365		4,453	3	7,440	2	2,647	0.07
OPERATING		147,816		144,307		11,489	13	6,800	8	3,760	0.06
CLERICAL		35,940		38,420		2,957	4	0,560	2	2,998	0.07
PUBLIC WORKS DIRECTOR		16,188		16,636		1,241	1	8,553	1	L,290	0.07
OVERTIME		9,195		5,370		1,057		6,215		133	0.02
OVERTIME-CLERICAL		-		-		-		535		-	-
FICA		18,218		16,652		1,605	1	9,208	1	L,202	0.06
UNEMPLOYMENT		419		312		26		431		27	0.06
WORKERS COMPENSATION		6,238		6,179		6,179		6,811	5	5,862	0.86
HEALTH INSURANCE		25,219		28,178		2,614	2	8,777	1	L,735	0.06
SHORT-TERM DISABILITY								923		-	-
LIFE INSURANCE		239		310		29		302		-	-
RETIREMENT		24,076		26,974		2,628	3	0,493	2	2,022	0.07
Total Personnel	\$	316,512	\$	318,703	\$	34,278	32	7,049	26	5,674	0.08
SUPPLIES											
CHEMICAL SUPPLIES		2,371		1,037		51		2,000		-	-
COMPUTER SUPPLIES		235		-		-		500		-	-
GENERAL SUPPLIES		224		-		-		100		-	-
JANITORIAL SUPPLIES		308		386		31		500		45	0.09
LAB SUPPLIES		5,842		374		-		3,000		18	0.01
OFFICE SUPPLIES		3,403		2,176		-		2,000		-	-
TOOLS		5,334		2,926		-		2,000		-	-
Total Supplies	\$	17,717	\$	6,899	\$	82	1	0,100		64	0.01
MAINTENANCE											
BUILDING MAINTENANCE		1,653		-		-		2,000		-	-
EQUIPMENT MAINTENANCE		46,674		60,487		1,691	6	8,000		684	0.01
PUBLIC GROUNDS MAINTENANCE		151		-		-		300		-	-
STREET MAINTENANCE		1,488		-		-		2,500		-	-
VEHICLE MAINTENANCE		1,000		1,071		-		1,200		25	0.02

	021-2022 ACTUAL	022-2023 ACTUAL	20	YTD 022-2023 JULY	2023-2024 BUDGET	YTD 2023-2024 THRU 7/31/23	% OF BUDGET SPENT
SEWER GRANT REIMB EXPENSES	 -	_		_	-	-	-
Total Maintenance	\$ 50,964	\$ 61,558	\$	1,691	74,000	709	0.01
MISCELLANEOUS							
ADVERTISING	308	33		-	600	-	-
FUEL	4,760	6,257		2,125	8,034	228	0.03
GENERAL INSURANCE	11,028	11,583		11,583	12,741	12,819	1.01
MEMBERSHIPS	2,662	2,166		-	2,500	-	-
MISCELLANEOUS	588	-		-	600	-	-
TRAVEL	4,014	1,623		309	3,500	-	-
SAFETY & TRAINING	8,186	5,904		192	4,000	175	0.04
SPECIAL SERVICES	53,122	90,916		751	89,200	9,115	0.10
STATE AUDIT	-	-		-	-	-	-
WEARING APPAREL	2,394	2,395		228	2,530	196	0.08
PRIMACY FEE	2,895	2,715		-	3,000	-	-
BAD DEBT	-	-		-	-	-	-
Exceleron	-	-		-	22,800	-	-
Total Miscellaneous	\$ 89,957	\$ 123,592	\$	15,188	149,506	22,534	0.15
UTILITIES							
UTILITIES-ELECTRIC	107,901	154,814		10,463	178,592	13,548	0.08
UTILITIES-SEWER	1,560	2,853		281	3,535	271	0.08
UTILITIES-WATER	1,464	2,225		268	2,794	175	0.06
UTILITIES-TELEPHONE	1,656	2,466		127	3,295	203	0.06
Total Utilities	\$ 112,580	\$ 162,359	\$	11,139	188,216	14,196	0.08
CAPITAL IMPROVEMENTS							
INTEREST EXPENSE-COP 2017	-	-		-	-	-	-
1/2 COP PAYMENT NOVEMBER	238,014	243,056		-	243,056	-	-
1/2 COP PAYMENT MAY	60,496	57,904		-	62,734	-	-
One Ton Hoist	, -	1,339		_	, -	-	-
SLUDGE BLANKET SCADA MONITORS	32,250	, -		_	-	-	-

						YTD		YTD	
	2	2021-2022	2	022-2023	20	)22-2023	2023-2024	2023-2024	% OF
		ACTUAL		ACTUAL		JULY	BUDGET	THRU 7/31/23	BUDGET SPENT
Total Cap Improvements	\$	504,046	\$	302,299	\$	-	305,790	-	-
TOTAL EXPENDITURES	\$	1,091,777	\$	975,410	\$	62,378	1,054,661	64,177	
REVENUE OVER/(UNDER) EXPENDITURES	\$	(239,433)	\$	101,711	\$	17,015	138,966	45,033	
OTHER SOURCES	\$	195,000	\$	-	\$	-	-	-	
OTHER USES	\$	14,000	\$	-	\$	-	67,408	-	
(UNDER) EXPENDITURES & OTHER USES	\$	(58,433)	\$	101,711	\$	17,015	71,557	45,033	

	021-2022 ACTUAL	22-2023 CTUAL	202	/TD 2-2023 ULY	2023-2024 BUDGET	YTD 2023-2024 THRU 7/31/23	% OF BUDGET SPENT
521-SEWER D & R							
<u>REVENUES</u>							
OTHER							
ENGINEERING GRANT	 -	-		=	-	-	-
Total Other	\$ -	\$ -	\$	-	-	-	
MISCELLANEOUS							
SUPER NOW INTEREST	263	5,229		-	236	-	-
CD INTEREST	 -	=		=	-	-	<del>-</del>
Total Miscellaneous	\$ 263	\$ 5,229	\$	-	236	-	-
RESERVES FROM PRIOR YEAR	\$ 194,737	\$ -	\$	-	-	-	-
TOTAL REVENUES	\$ 195,000	\$ 5,229	\$	-	236	-	-
<u>EXPENDITURES</u>							
MAINTENANCE							
EQUIPMENT MAINTENANCE	_	_		_	_	_	_
Total Maintenance	\$ -	\$ -	\$	-	-	-	-
CAPITAL IMPROVEMENTS							
CLARIFIER SKIRT	_	_		_	<u>-</u>	_	_
PRELIMINARY ENG FOR NEW WWTF	_	=		=	-	_	-
SEWER UPGRADES	-	-		-	<del>-</del>	-	-
INSITUFORM SEWER LINES	-	-		-	<del>-</del>	-	-
REED BED REMOVAL & REPLANTING	-	-		-	_	-	-
GEAR REDUCERS-SEWER PLANT	-	-		-	_	-	-
Total Cap Improvements	\$ -	\$ -	\$	-	-	-	-
TOTAL EXPENDITURES	\$ -	\$ -	\$	-	-	-	
REVENUE OVER/(UNDER) EXPENDITURES	\$ 195,000	\$ 5,229	\$	-	236	-	

		021-2022 ACTUAL		22-2023 CTUAL	20	YTD 022-2023 JULY	2023-2024 BUDGET	YTD 2023-2024 THRU 7/31/23	% OF BUDGET SPENT
OTHER SOURCES OTHER USES	\$ \$	- 195,000	\$ \$	-	\$ \$	- -	-	- -	- -
(UNDER) EXPENDITURES & OTHER USES	\$	0	\$	5,229	\$	-	236		<u> </u>

		21-2022 .CTUAL		22-2023 CTUAL	20	YTD 22-2023 JULY	2023-2024 BUDGET	YTD 2023-2024 THRU 7/31/23	% OF BUDGET SPENT
<b>522-SEWER RESERVE FUND</b>									
<u>REVENUES</u>									
OTHER									
SEWER GRANT		-		=		-	892,000	-	-
Total Other	\$	-	\$	-	\$	-	892,000	-	-
MISCELLANEOUS									
SUPER NOW INTEREST		94		3,134		-	84	-	
Total Miscellaneous	\$	94	\$	3,134	\$	-	84	-	-
RESERVES FROM PRIOR YEAR	\$	-	\$	-	\$	-	11,363	-	-
TOTAL REVENUES	\$	94	\$	3,134	\$	-	903,447	-	-
EXPENDITURES  CAPITAL IMPROVEMENTS  CAPITAL IMP-MANHOLE RELINING  BONE BRAKE SEWER MAIN PROJECT  I/I EVALUATION- ENGINEERING FEES  SEWER UPGRADES- Phase 2  HYDROVAC TRUCK  Total Cap Improvements  TOTAL EXPENDITURES	\$	- -	\$	- -	\$	- -	- 72,850 850,505 47,500 970,855	- - - -	- - - - -
TOTAL EXPENDITURES	<del>-</del>	-	<u> </u>	-	<u> </u>	<u>-</u>	970,633	-	
REVENUE OVER/(UNDER) EXPENDITURES	\$	94	\$	3,134	\$	-	(67,408)	-	
OTHER SOURCES OTHER USES	\$	14,000	\$	-	\$	-	67,408	-	
(UNDER) EXPENDITURES & OTHER USES	\$	14,094	\$	3,134	\$		0	-	

WASTEWATER RESER	VES F	TUND - 521/52	22 (FY	23-24)	
Beginning Balance 7/1/2023				\$	289,966
Revenues (5% Reserves Annually)			+	\$	67,408
Grant Revenue			+	\$	892,000
Expences (OUT)					
I/I EVALUATION- ENGINEERING			_	\$	72,850
FEES (City Match \$22,850) SEWER UPGRADES - PHASE 2 (City Match \$8,505)			_	\$	850,505
HYDROVAC TRUCK			_	\$	47,500
(25% Reserve Goal)	\$	272,944	-	\$	272,944
Ending Balance 6/30/24			=	\$	5,575





Quote Prepared for:

City of Salem MO Joshua Hunt 400 N Iron St 5732479249

Salem, MO 65560 wwtp@salemmo.com

Pace® Contact Information

Account Executive Pace Project Manager

Rosa Venegas

rosa.venegas@pacelabs.com

**Project Information** 

 Quote Name
 00142595 - City of Salem\_Title 21\_072023
 Created Date
 7/20/2023

Quote Number 00142595 Expiration Date 10/31/2023
Standard TAT: Non-Standard Turn Around Time

Standard TAT: Non-Standard Turn Around Time

Rush Surcharges: See Special Instructions, or Line Item

Description in the quote line items, for additional

Rush Turn Around Time Details

Project Location CA

#### Payment Information

Credit Application Credit Approved

Approved?

#### Minimum Laboratory Fee

\$250

## Quote Details

Quantity	Matrix	Product	Line Item Description	Sales Price	Sub-Total	Total-Price
1.00	Drinking Water	Miscellaneous	See attached quote - Source Water and Bottled Water (Product Water)	\$3,691.00	\$3,691.00	\$3,691.00

Grand-Total \$3,691.00

#### Additional Pricing Considerations:

#### If you have specific questions about any conditions noted below, please contact your Pace Analytical Representative.

- •Unless accepted, signed and returned, or otherwise noted above, proposal expires 60 days from Created Date above.
- · Quoted prices include standard Pace Analytical QA/QC, reporting limits, compound lists and standard report format unless noted otherwise.
- If project specific MS/MSD samples are submitted, they may be billable.
- Volatile soils need to be frozen within 48 hours of collection. To facilitate this, they should be submitted to the lab within 40 hours of collection.
- TAT (Turn Around Time) is in working days unless otherwise specified above.
- To ensure requested TAT is available, please coordinate with your Pace Analytical representative at time of sample submittal.
- Any deviation from the above quoted scope of work, including sample arrival date and volume, may result in adjustment of prices.
- Please include Quote Number on Chain-of-custody to ensure proper billing.
- Pricing includes standard delivery of bottle/sample kits and coolers.

Fax:



- · Charges will apply for non-standard shipping and for projects where shipping exceeds 10% of the total analytical costs of the shipment.
- All air and air-related equipment charges (i.e. rental fees for unused, unreturned or damaged equipment, are detailed in the Pace® Canister Use Policy
- PACE RESERVES THE RIGHT TO SURCHARGE ON CREDIT CARD PAYMENTS BASED ON CARD TYPE AND ZIP CODE
- PACE RESERVES THE RIGHT TO PASS ALONG ALL EXPEDITED SHIPPING FEES. A MINIMUM FEE OF \$100 PER COOLER MAY BE APPLIED.

Pace Analytical Terms and Condition	Pace Anal	ytical Te	erms and	d Condition
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#### 1. Definitions:

<u>Chain of Custody (COC):</u> A document evidencing the collection, handling, delivery, etc. of a sample or Sample Delivery Group <u>Holding Time:</u> The maximum amount of time a sample may be stored before being analyzed.

<u>Sample Delivery Acceptance (SDA)</u>: The date and time when Lab officially receives a sample or Sample Delivery Group, as evidenced by either a notation on the Chain of Custody or an entry in the Lab's information management system (LIMS).

Sample Delivery Group (SDG): A set of samples normally shipped and reported to the Lab as a group.

Turnaround Time (TAT): The maximum allowable period within which Lab must report out its analytical testing results to Client, calculated from the date of SDA.

#### 2. Client's Obligations:

- a. To initiate Lab's services, Client must reference a quotation number (if applicable) and complete one of the following steps:
  - i. Submit a completed purchase order by:
    - 1. hand (i.e., in person)
    - 2. mail, or
    - 3. e-mail: or
  - ii. Place an order by:
    - 1. telephone
    - 2. e-mail, or
    - 3. delivering a sample (or SDG) to Lab and completing the COC
- b. Subject to occasional, mutually agreed-upon exceptions, Client must give five (5) days' prior notice for each sample delivery and provide the following information:
  - . Name of the responsible project manager
  - ii. Name of the person submitting the sample
  - iii. Name/location of collection site
  - iv. Date and time of collection
  - v. Specific testing being requested, and
  - vi. Sufficient details about reporting requirement(s).

#### c. Client shall also:

- i. Remain liable for any loss or damage to sample(s) until SDA (including that which may occur as a result of third-party shipping delays)
- ii. Pay all invoices in full on a net 30 basis or as otherwise agreed in writing
- iii. Notify Lab about any disputed charges or results within 30 days of receiving applicable invoice
- iv. Reimburse Lab for any costs\* related to delinquent payments
- v. Demonstrate its (or, if applicable, the Prime Client's) credit worthiness by accessing the following link:

https://www.pacelabs.com/my-account.html and clicking on "Client Profile Information." (Note: Client must pre-pay for services pending completion of this process and Lab's approval of a credit line.)

- vi. Pay for any services it orders on any already analyzed sample
- vii. Obtain Lab's written consent before assigning billing or payment of Lab services to any third party, (failure to do so shall mean Client remains responsible for the payment of any outstanding balance)
- viii. Refrain from using any of Lab's supplies (e.g., containers) in connection with any non-Lab work
- ix. Ensure that any sample(s) containing any known hazardous substance is (are) labeled, packaged, manifested, transported, and delivered to Lab in accordance with all applicable regulations. (No SDA of any "high hazard" sample can occur without Lab's express permission.)
- x. Obtain Lab's prior written consent before publishing Lab's name and/or any data
- xi. Reimburse Lab for any out-of-scope services and related expenses (e.g., defending its analytical results or responding to a subpoena for documents and/or expert testimony)
- xii. Excuse Lab for any failure or delay in its performance caused by someone or something outside its control, e.g., a third party or "Force Majeure" event or circumstance, such as natural disasters or government shutdowns; and
- xiii. Accept responsibility for any claims, damages, losses, expenses\*, etc. to the extent caused by Client's: breach of these Terms; negligence or willful misconduct (includes Client's use of Lab data for anything other than the specific purpose for which it was intended), or violation of applicable laws.

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#### 3. Lab's Obligations:

Lab shall:

- a. Perform its services in accordance with generally accepted analytical and environmental laboratory practices and professionally recognized standards.
- b. Identify on quotation if services will be sent to another Lab location or to a third party.
- c. Promptly notify Client of any:
  - i. Missing sample or otherwise compromised sample(s)
  - ii. Significant delays or other issues affecting Lab's services, or
  - iii. Subpoena or similar demand for Lab compliance
- d. Maintain high-quality services.
- e. Prepare and keep accurate records.
- f. Obtain/maintain any permit(s), license(s), or certification(s).
- g. Charge its fees on a net 30 basis (unless otherwise agreed).
- h. Impose a one and one half percent (1.5%) per month late charge on any unpaid balances.
- i. Assess a two and one half percent (2.5%) surcharge on any payments made by credit card. (Client can avoid this charge by paying with a debit card, an e-check/check by phone, a wire transfer, or an ACH payment.)
- j. Invoice Client for each sample or SDG as reported.
- k. Assume risk of loss or damage to any Client sample(s) upon SDA.
- I. Initiate analysis within established holding times so long as SDA occurred within 48 hours of collection or the first half of the maximum allowed holding time.
- m. Indemnify Client for any claims, damages, losses, expenses\*, etc. to the extent they were caused by Lab's breach of these Terms, negligence or willful misconduct, or the negligence and willful misconduct of persons for whom Lab is legally responsible.
- n. Warrant the results, with the express understanding that this warranty is exclusive and does not extend to any merchantability or fitness for a particular purpose.

#### 4. Lab's Discretionary Actions:

Lab may:

- a. Cease all services, including any release of data, if Client does not pay as agreed
- b. Reject or rescind any SDA if Lab decides sample poses any risk or hazard
- c. Charge or bill Client directly for:
  - i. Any supplies (including containers) that are not used or returned
  - ii. Expedited outbound/return shipping for any sample that is not time-sensitive
  - iii. Disposal of any air samples that have not been reclaimed within seven (7) days of Lab's SDA thereof
  - iv. Disposal of any other sample not been reclaimed within 21 days of Lab's SDA thereof, or as otherwise required
  - v. A minimum fee for invoicing and/or handling any sample
  - vi. A sample that underwent SDA, but was not analyzed, at Client's direction
  - vii. Additional shipping and handling as deemed necessary
  - viii. Change in scope and/or rescheduling fees
  - ix. Minimum fees or additional surcharges as necessary
  - x. Reasonable attorneys' fees
  - xi. Project resampling related to missed deliveries, etc.
  - xii. Off cycle pricing increase dictated by the market
  - xiii. Any request for re-analysis following release of the report if the results are within the variability of the method (or acceptable parameters)
- d. Return unused portions of samples found or suspected to be hazardous to Client, at Client's cost.
- e. Retain Client's unreleased data and/or cancel Client's web portal access pending payment in full.
- f. Increase prices on an annual basis to support market-driven cost-increases.
- 5. Multiple Dilutions: Lab will report a single value for each analyte based on the most appropriate analysis or dilution for that analyte. Based on general screening where appropriate, samples will be reported on a dilution-only basis due to concentrations of target analytes present. Lab may attempt a 10-fold more concentrated analysis if practicable. Client may also request and pay for additional dilutions if practicable.
- 6. Dry Weight Correction / Percent (%) Moisture: Consistent with all applicable reporting methods, Lab will automatically analyze any solid sample (soil) for % moisture to allow for dry weight correction and charge accordingly. If "wet weight" reporting is requested by the client or the regulatory agency, Lab will maintain the charge for dry weight correction even if the results were not corrected for the applicable reporting criteria.
- **7. Confidentiality**: The Parties agree that they will take all reasonable precautions to prevent the unauthorized disclosure of any proprietary or confidential information of each other and that they will not disclose such information except to those employees, subcontractors, or agents who have expressly agreed to maintain confidentiality.
- 8. Governing Law: These Terms shall be construed and interpreted pursuant to the laws of the State of Minnesota without giving effect to the principles of conflicts of law thereof.
- 9. Term: The Parties shall perform the services identified in the applicable purchase order or other agreement until completed or terminated in accordance with Section 10 below

#### 10. Termination:

12065 Lebanon Rd Mt. Juliet, TN 37122 Phone: 615-758-5858

Fax



- a. Either party may terminate these Terms upon 30 days' prior written notice.
- b. Lab may immediately terminate for any breach by Client, including its failure to pay within 60 days of Lab's dated invoice.

#### 11. Limitation of Liability:

- a. If a court of competent jurisdiction finds that Lab failed to meet applicable standards and if Client suffers damages as a result, Lab's aggregate liability for its negligence or unintentional breach of contract shall not exceed the total fee paid for its services.
- b. This limitation shall not apply to any Client losses arising from Lab's negligence or willful misconduct, so long as Client:
  - i. Notifies Lab of any issue within thirty (30) days of receiving applicable invoice, and
  - ii. Allows Lab to defend its data, even to a regulatory agency that may have previously rejected same.
- c. Notwithstanding the foregoing, neither Lab nor Client shall be liable to the other for special, incidental, consequential, or punitive damages.
- 12. Amendment/Change Order: Any attempt to modify, vary, supplement, or clarify any provision of these Terms is of no effect unless reduced to writing and signed by both Parties.
- 13. Storage of Data: Following final report issuance, Lab will retain back-up data and final test reports for ten (10) years in a format from which the data and/or test report can be reproduced.
- 14. Intellectual Property: Lab shall retain sole ownership of any new method, procedure, or equipment it develops or discovers while performing services for Client pursuant to these Terms. Lab may, however, grant a license to the Client for its use of same.
- 15. Non-competition: Client shall not solicit or recruit any Lab personnel for at least 12 months following the termination of the services governed by these Terms.
- 16. Non-assignment: Neither party may assign or transfer any right or obligation existing under these Terms without prior written notice to the other party, except that Lab may freely transfer the services to another Lab location or, with Client's permission, subcontract the services to a third-party.
- 17. Insurance: Lab carries insurance with the limits of coverage as indicated below and will, upon Client's request, submit certificates of insurance showing same.
  - a. General Liability \$1,000,000 each occurrence; \$2,000,000 general aggregate;
  - b. Personal and Advertising Injury \$1,000,000;
  - c. Automobile Liability \$1,000,000 combined single limit;
  - d. Excess Liability Umbrella \$5,000,000 aggregate; \$5,000,000 each occurrence;
  - e. Worker's Compensation Insurance statutory limits; and
  - f. Professional Liability \$5,000,000 aggregate, \$5,000,000 per claim.

#### 18. Miscellaneous Provisions:

- a. In the absence of an executed agreement between the Parties, the SDA will constitute acceptance of these Terms by Client.
- b. The Parties may use and rely upon electronic signatures and documents for the execution and delivery of these Terms and any amendments, notices, records, disclosures, or other documents of any type sent or received in accordance with these Terms.
- c. The Parties are at all times acting and performing as independent contractors; neither one shall ever be considered an agent, servant, employee, or partner of the other.
- d. These Terms shall be binding upon, and inure to the benefit of, the Parties and their respective successors and assigns.
- e. Lab's compliance with a subpoena or other order shall not violate any requirement for confidentiality between the Parties.
- f. If any Term herein is invalidated or deemed unenforceable, it shall not affect the validity or enforceability of the other Terms.

IN WITNESS WHEREOF, Client and Lab have executed this Agreement through their duly authorized representatives as of the last date below:

Client]	_
3y:	
Name:	
ītle:	
Date:	
Pace Analytical	
3y:	
Name:	
ītle:	
Date:	

\*May include reasonable attorney's fees







New to Pace? Complete your Credit Application here! Scroll down to "Client Profile Information"

#### Source Water and Bottled Water (Product Water)

#### Chemical-Physical-Radiological-Bacteriological Tests and Frequency Testing

# GROUP I

PHYSICAL

	Method		
	Reference	Maximum	Cost
Color	EPA 110.2	15	\$ 40.00
Odor	EPA 140.1	Threshold Odor No. 3	\$ 35.00
Turbidity	EPA 180.1	5	\$ 35.00
Total Dissolved Solids	EPA 160.1	500	\$ 35.00

\$ 145.00

#### GROUP II CHEMICAL SUBSTANCE

#### Method

	Reference	Maximum (mg/L)	Co	st
Aluminum	EPA 200.7	0.2	\$	20.00
Antimony	EPA 200.8	0.006	\$	20.00
Arsenic	EPA 200.8	0.010	\$	20.00
Barium	EPA 200.7	2	\$	20.00
Beryllium	EPA 200.8	0.004	\$	20.00
Cadmium	EPA 200.8	0.005	\$	20.00
Chloride	EPA 300.0	250	\$	30.00
Chromium	EPA 200.7	0.1	\$	20.00
Copper	EPA 200.7	1.0	\$	20.00
Cyanide	EPA 335.3	0.2	\$	75.00
Flouride	EPA 300.0		\$	30.00
Iron	EPA 200.7	0.3	\$	20.00
Lead	EPA 200.8	0.005	\$	20.00
Manganese	EPA 200.7	0.05	\$	20.00
Mercury	EPA 245.1	0.002	\$	40.00
Nickel	EPA 200.7	0.1	\$	20.00
Nitrate (as Nitrogen)	EPA 300.0	10	\$	30.00
Nitrite (as Nitrogen)	EPA 353.2	1	\$	45.00
Total Nitrate/Nitrite (as N)	EPA 353.2	10	\$	20.00
Phenols	EPA 420.1(EuroFins)	0.001	\$	220.00
Selenium	EPA 200.8	0.05	\$	20.00
Silver	EPA 200.7	0.1	\$	20.00
Sulfate	EPA 300.0	250.0	\$	30.00
Thallium	EPA 200.8	0.002	\$	20.00
Zinc	EPA 200.7	5	\$	20.00

\$ 840.00

#### GROUP III CHEMICAL SUBSTANCE 2 (Volatile Organic Chemicals or VOCs)

#### Method

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Reference	Maximum (mg/L)	Cost
EPA 524.2	0.005	\$ 195.00
EPA 524.2	0.005	
EPA 524.2	0.6	
EPA 524.2	0.075	
EPA 524.2	0.005	
EPA 524.2	0.007	
EPA 524.2	0.07	
EPA 524.2	0.1	
EPA 524.2	0.005	
EPA 524.2	0.005	
EPA 524.2	0.7	
EPA 524.2	0.1	
EPA 524.2	0.1	
EPA 524.2	0.005	
EPA 524.2	1	
EPA 524.2	0.07	
EPA 524.2	0.20	
	Reference  EPA 524.2  EPA 524.2	Reference         Maximum (mg/L)           EPA 524.2         0.005           EPA 524.2         0.005           EPA 524.2         0.6           EPA 524.2         0.075           EPA 524.2         0.005           EPA 524.2         0.007           EPA 524.2         0.07           EPA 524.2         0.1           EPA 524.2         0.005           EPA 524.2         0.005           EPA 524.2         0.7           EPA 524.2         0.1           EPA 524.2         0.1           EPA 524.2         0.1           EPA 524.2         0.1           EPA 524.2         0.005           EPA 524.2         0.005           EPA 524.2         0.005           EPA 524.2         0.005           EPA 524.2         0.005

1,1,2-Trichlorethane (79-00-5)	EPA 524.2	0.005	
Trichloroethylene (79-01-6)	EPA 524.2	0.005	
Vinyl Chloride (75-01-4)	EPA 524.2	0.002	
Xylenes (330-20-7)	EPA 524.2	10	
Total Trihalomethanes (THMs)	EPA 524.2	0.010	\$ 70.00
			\$ 265.00

CHEMICAL SUBSTANCE 3 (Non-Volatile Synthetic Organic Chemicals or SOCs)

Method Reference Maximum (mg/L) Cost EPA 525 \$ 240.00 Alachor (15972-60-8) 0.002 Atrazine (1912-24-9) EPA 525 0.003 Benzo(a)pyrene (50-32-8) EPA 525 0.0002 EPA 531 (BSK) Carbofuran (1563-66-2) 0.04 130.00 Chlordane (57-74-9) EPA 508 0.002 \$ 130.00 Dalapon (75-99-0) EPA 515 0.2 \$ 275.00 1,2-Dibromochloropropane (DBCP) EPA 504 0.0002 135.00 EPA 515 2,4-d (94-75-7) 0.07 Di(2-ethylhexyl)adipate (103-23-1) EPA 525 0.4 Dinoseb (88-85-7) EPA 515 0.007 EPA 549 (BSK) \$ 150.00 Diquat (85-00-7) 0.02 Endothall (145-73-3) EPA 548(BSK) 0.1 \$ 170.00 Endrin (72-20-8) EPA 508 0.002 Ethylene Dibromide (EDB) (106-93-4) EPA 504 0.00005 EPA 547 (BSK) \$ 150.00 Glyphosate (1071-53-6) 0.7 Heptachlor (76-44-8)
Heptachlor Epoxide (1024-57-3) EPA 508 0.0004 EPA 508 0.0002 Hexachlorobenzene (118-74-4) EPA 508 0.001 Hexachlorocyclopentadiene (77-47-4) EPA 508 0.05 Lindane (58-89-9) EPA 508 0.0002 Methoxychlor (72-43-5) EPA 508 0.04 Oxamyl (23135-22-0) EPA 531 0.2 EPA 515 0.001 Pentachlorophenol (87-86-5) PCB's (as decachlorobiphenyls) EPA 508 0.0005 Pichloram EPA 515 0.5 Simazine 0.004 EPA 525 3x10<sup>-1</sup> 2,3,7,8-TCDD(Dioxin) 1613( Pace MN) \$ 350.00 EPA 508 0.003 Toxaphene (8001-35-2)

\$ 1,730.00

0.05

GROUP V RADIOACTIVITY

2,4,5-TP (Silvex) (93-72-1)

Method

EPA 515

	Reference	Maximum	Cos	st
Radium-228	EPA 904.0 (Pace Pitt)	15 pCi/L	\$	100.00
Gross Alpha	EPA 900.0 (Pace Pitt)	15 pCi/L	\$	75.00

\$ 175.00

GROUP VII DISINFECTION BYPRODUCTS AND RESIDUAL DISINFECTANTS

#### Disinfection Byproducts (DBp's)

Method

	Reference	Maximum, mg/L	Cost	
Bromate	EPA 300.1 ( BSK)	0.010	\$	65.00
Chlorite	EPA 300.1 (BSK)	1.0	\$	65.00
Haloacetic acids (five) (HAA5)	EPA 552.2	0.060	\$	125.00
			\$	255.00

**Residual Disinfectants** 

Method
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	Reference	Maximum, mg/L	Cost	
Chloramine (as Cl2)	SM 4500CL-G	4.0	\$ 50.	
Chlorine (as Cl2)	SM 4500CL-G	4.0	\$ 50.	
Chlorine dioxide (as CIO2)	SM 4500CL-G	0.8	\$ 50.	
Fecal Coliform	SM 9222B		\$ 50.	
Total Coliforms & E. Coli	SM 9223B		\$ 50.	

\$ 250.00

Fees		
EIF		\$ 25.00
sample DISP		\$ 6.00

\$ 31.00 Grand Total

**GRAND TOTAL** 

\$3,691.00

# **Staff Summary Report**

**MEETING DATE:** 

8/09/2023

**AGENDA ITEM:** 

DUSK TO DAWN LIGHT PRICING

**AGENDA TITLE:** 

PROPOSAL DUSK TO DAWN LIGHT PRICING

**ACTION REQUESTED BY:** 

MARK NASH

**ACTION REQUESTED:** 

CHANGING OF PRICING DUSK TO DAWN LIGHTS

**SUMMARY BY:** 

MARK NASH

#### **PROJECT DESCRIPTION / FACTS**

THE CITY CURRENTLY CHARGES \$125 FOR A DUSK TO DAWN LIGHT. THE CURRENT PRICE FOR A DUSK TO DAWN LIGHT IS \$167.50

## **PROCUREMENT**

#### NONE

# FISCAL IMPACTS

TO COVER CITY COST

**SUPPORT DOCUMENTS:** 

[List all additional documents that accompany this summary]

DEPARTMENT'S RECOMMENDED MOTION: ASK THE BOARD OF ALDERMAN TO CHANGE COST TO INSTALL A DUSK TO DAWN LIGHT TO \$167.50

# **Staff Summary Report**

**MEETING DATE:** 

8/09/2023

AGENDA ITEM:

UPGRADES TO UTILITY PRICING

**AGENDA TITLE:** 

PROPOSAL FOR UPGRADES TO UTILITY PRICING

**ACTION REQUESTED BY:** MARK NASH

**ACTION REQUESTED:** 

CHANGING OF PRICING FOR INSTALLING NEW POLES

**SUMMARY BY:** 

MARK NASH

## PROJECT DESCRIPTION / FACTS

THE CITY CURRENTLY CHARGES \$200 FOR A NEW 30 FOOT POLE. CURRENT PRICING FOR A NEW 30 FOOT POLE IS \$427 AND WE DON'T CHARGE ANY LABOR TO SET THE POLE.

#### **PROCUREMENT**

#### NONE

# **FISCAL IMPACTS**

TO COVER CITY COST

SUPPORT DOCUMENTS:

[List all additional documents that accompany this summary]

DEPARTMENT'S RECOMMENDED MOTION: ASK THE BOARD OF ALDERMAN TO CHANGE COST TO THE CURRENT MARKET PRICE OF POLE DEPENDING ON THE SIZE. ALSO, RECOMMEND THAT A 2 HOUR MINIMUM LABOR CHARGE BE INCLUDED.

# Responses from cities on how they deal with utilities outside the city limits.

Please note that I have removed the Cities and individual names as the City Administrator/ Manager list-serve is meant to share information but be confidential.

Tue 6/27/2023 8:47 AM

For those cities that operate utility services, how do you address requests to provide services to unannexed areas in the surrounding county? Specifically, unannexed areas not currently served by another utility?

I am aware of a couple of cities that provide the requestor with a petition for annexation, or the rates are double what they are inside the city.

Over the years, our city has allowed quite a few out-of-city residents to have city utilities, with a 26% volume rate increase for water and sewer plus double the base rate, but nothing additional for electric service.

How does/has your city addressed this?

Thank you in advance!

Sally Burbridge

Answers below are listed in the order received.

- 1. The water and sewer rates are doubled and Ameren provides electric so we do nothing with electric.
- 2. We require the promise of eventual annexation at the point we are contiguous. We also require them to pay all costs. Sent Sample of a recent contract
- 3. Out-of-city water and sewer rates are 1.5X the in-city rates; we would also require the property owner to pay for the extensions and system improvements. We do not require annexation in these instances. Ameren provides the electric service.
- 4. Requires annexation as a condition of receiving City water and sewer service.
- 5. We provide Natural Gas, Water, and a very limited amount of Wastewater service outside of City limits.
  - a. We charge a premium for out-of-town customers.
  - b. We require out of town customers to pay for 100% of the cost to physically get service to their residence.
  - c. We reserve the right to deny to provide service if we feel like the cost of maintaining the services and/or servicing the account is not fiscally responsible for the City. For example, if a new subdivision of four houses wants water service a mile from our nearest tap, even if they pay to run the main, we might not feel it is fiscally responsible to maintain a mile of pipe for four houses, thus we may deny the request or we may enter into a contract with the homeowners getting it in writing that it is their responsibility to maintain the line and treating it like a mile-long service tap.

- 6. In history we had allowed for utility access outside of our corporate limits however over the last decade our Board has required annexation for utility access with only a few exceptions typically related to a City project. If annexation was not possible at the time because the parcel was not contiguous a pre-annexation agreement was required.
- 7. We require an irrevocable petition to annex or the water and sewer rates are double.
  - a. When it comes to electric services, outside of our corporate boundaries, that is something that we do not provide because that is the territory of the electric coops or investor-owned utilities. Please refer to the RSMO's, specifically sections like Chapter 91
- 8. We now require a petition to annex. For any existing customers outside of city limits, water and sewer rates are doubled. We provide electric, but there is no additional charge for those outside city limits.

# **Recommendation for City of Salem:**

- 1. **For New Utility Service Requests** that are outside the City boundaries require an irrevocable petition to annex if adjacent to city boundaries, or a promise to eventual annexation at the point property is contiguous to city boundaries; or the water and sewer rates are 1.5X. If property owner chooses to not annex (or sign a contract promising to):
  - a. Require out of town customers to pay for 100% of the cost to physically get service to their residence.
  - b. Reserve the right to deny to provide service if we feel like the cost of maintaining the services and/or servicing the account is not fiscally responsible for the City. For example, if a new subdivision of four houses wants water service a mile from our nearest tap, even if they pay to run the main, we might not feel it is fiscally responsible to maintain a mile of pipe for four houses, thus we may deny the request or we may enter into a contract with the homeowners getting it in writing that it is their responsibility to maintain the line and treating it like a mile-long service tap.