

Additional 1% General Revenue Sales Tax Proposal



City of Salem Budget

The City of Salem has a series of funds, each of which is to record and maintain the revenues, expenditures, assets and liabilities for each primary activity.

- The City has 34 different funds
- By state statute, some funds cannot be transferred to other funds (i.e. Parks & Recreation, Capital Improvement, etc.)
- The current budget and recent semi-annual statements are available for public inspection

[illegible]

Semi-annual statement published in
The Salem News on 01/11/2023



www.salemno.com/city/government/reports/financial_reports

What is a General Revenue Sales Tax?

A tax paid to a governing body for the sales of certain goods and services within city limits.



Who Pays the General Revenue Sales Tax in Salem ?

- A. Citizens of Salem
- B. Dent County residents
- C. Visitors/Tourists
- D. All the above





GENERAL FUND



ADMINISTRATION



POLICE DEPARTMENT



PUBLIC WORKS



ANIMAL CONTROL

General Fund Expenditures Snapshot

10% TRANSFERS TO OTHER FUNDS

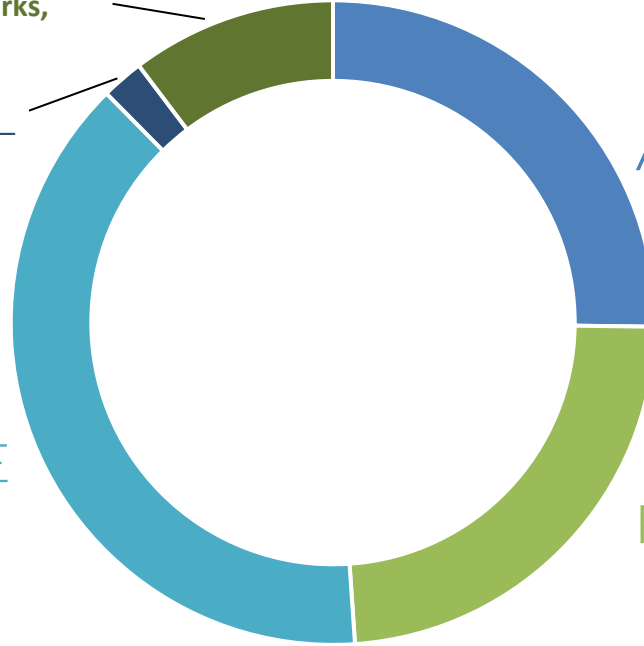
Cemetery, Economic Development, Fireworks,
& Building Inspector

2% ANIMAL CONTROL

39%
POLICE

25%
ADMINISTRATION

24%
PUBLIC WORKS



Current General Fund Budget

FY23: July 1, 2022 – June 30, 2023

General Fund Revenue	
General Sales Tax at 1.000%	\$1,252,600.00
Other General Fund Revenue (minus ARPA)	\$582,312.00
Total General Fund Revenue	\$1,834,912.00

General Fund Expenditures	
Total General Fund Expenditures	\$3,303,817.00

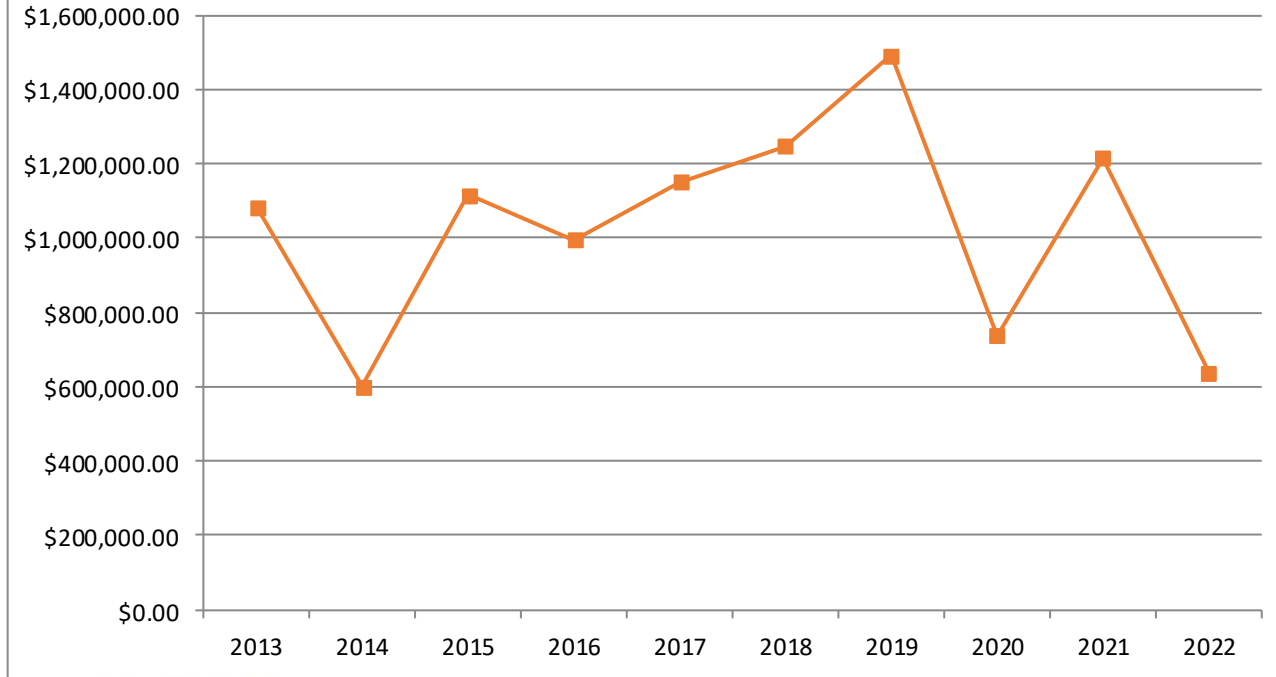
Revenues Over/(Under) Expenditures	
	(\$1,468,905.00)

Transfer to General Fund from Other Funds	
Transfer from Electric Fund	\$900,000.00
Transfer from Other Funds	\$77,396.00
Total Transfer to General Fund	\$977,396.00

General Fund Ending Balance	
	(\$491,509.00)



Transfers to GF



Year	Transfers to GF
2013	\$1,084,708.08
2014	\$600,000.00
2015	\$1,115,564.91
2016	\$996,313.00
2017	\$1,152,006.83
2018	\$1,248,011.51
2019	\$1,492,078.93
2020	\$738,010.00
2021	\$1,215,000.00
2022	\$638,510.00



\$977,396 is budgeted to be transferred to the General Fund from the Utility Funds for FY23 (July 1, 2022 – June 30, 2023)

Current General Fund Budget

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	(\$1,468,905.00)

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Transfer from Electric Fund	\$900,000.00
Transfer from Other Funds	\$77,396.00
Total Transfer to General Fund	\$977,396.00

General Fund Ending Balance	
	(\$491,509.00)



Increased Sales Tax Calculations

If the 1% additional sales tax was already in place for FY23: July 1, 2022 – June 30, 2023

General Fund Revenue	
General Sales Tax at 2.000%	\$2,505,200.00
Other General Fund Revenue (minus ARPA)	\$582,312.00
Total General Fund Revenue	\$3,087,512.00

General Fund Expenditures	
Total General Fund Expenditures	\$3,303,817.00

Revenues Over/(Under) Expenditures
(\$216,305.00)

Transfer to General Fund from Other Funds	
Transfer from Electric Fund	\$900,000.00
Transfer from Other Funds	\$77,396.00
Total Transfer to General Fund	\$977,396.00

General Fund Ending Balance
\$761,091.00

Balance for Electric Reserves as of 12/31/2022: \$164,263

Should have at least \$1.5 million in Electric Reserves



Electric Fund Transfer to General Fund

Goal would be to transfer less from the Electric Fund to the General Fund

Electric Operation Includes:

- **Personnel**
- **Supplies**
- **Maintenance**
- **Miscellaneous**
- **Utilities**
- **NOT Purchase of Power and Capital Improvements**

FY23 Budgeted Operation Cost: \$1,024,654



Electric Fund Transfer to General Fund

Goal would be to transfer less from the Electric Fund to the General Fund

Electric Operation Cost			
	% Cost Increase	Operation Cost	Transfer
FY23:		\$1,024,654.00	\$900,000.00
FY24:	5%	\$1,075,886.70	\$645,532.02*
FY25:	4%	\$1,118,922.17	\$223,784.43*
FY26:	3%	\$1,152,489.83	\$230,497.97*
FY27:	2%	\$1,175,539.63	\$235,107.93*
FY28:	2%	\$1,199,050.42	\$239,810.08*

*If 1% additional General Revenue Sales Tax passes in April 2023



Projected G.F. Ending Balances through FY28*

General Fund Revenue	FY24*	FY25	FY26	FY27	FY28
General Sales Tax at 2.000%	\$2,212,927.00	\$2,718,977.08	\$2,800,546.39	\$2,856,557.32	\$2,913,688.47
Other General Fund Revenue	\$611,427.60	\$635,884.70	\$654,961.25	\$668,060.47	\$681,421.68
Total General Fund Revenue	\$2,824,354.60	\$ 3,354,861.78	\$ 3,455,507.64	\$ 3,524,617.79	\$ 3,595,110.15

General Fund Expenditures					
Total General Fund Expenditures	\$3,469,007.85	\$ 3,607,768.16	\$ 3,716,001.21	\$ 3,790,321.23	\$ 3,866,127.66

Revenues Over/(Under) Expenditures					
	\$(644,653.25)	\$(252,906.38)	\$(260,493.57)	\$(265,703.44)	\$(271,017.51)

Transfer to General Fund from Other Funds					
Transfer from Electric Fund	\$645,532.02	\$223,784.43	\$230,497.97	\$235,107.93	\$239,810.08
Other Funds	\$81,265.80	\$84,516.43	\$87,051.92	\$88,792.96	\$90,568.82
Total Transfer to General Fund	\$726,797.82	\$308,300.87	\$317,549.89	\$323,900.89	\$330,378.91

General Fund Ending Balance					
	\$82,144.57	\$55,394.49	\$57,056.32	\$58,197.45	\$59,361.40

*If 1% General Revenue Sales Tax increase passes in April 2023, and DOR starts collecting additional sales tax in October 2023



Sales Tax Rates

Current Total Sales Tax for City of Salem:

City of Salem: 1.875%

Dent County: 2.25%

Missouri: 4.225%

Total: 8.35%

Proposed Total Sales Tax for City of Salem:

City of Salem: 2.875%

Dent County: 2.25%

Missouri: 4.225%

Total: 9.35%



Current Area Sales Tax Rates

City	City Sales Tax Rate	Total Taxes (City/State/County/Special Tax)
Salem	1.875%	8.35%
Eminence	2.50%	8.23%
Rolla	2.25%	7.6%-8.6%
St. James	2.00%	7.85%
Cuba	2.25%	9.35%
Steelville	2.50%	9.60%
Licking	2.50%	8.60%
Houston	2.50%	8.60%
St. Robert	2.25%	8.225%-9.225%
Waynesville	2.25%	8.225%-9.225%
Sullivan	2.00%	8.975%-9.975%
Mountain Grove	3.00%	9.10%

Proposed Total Sales Tax for City of Salem:

City of Salem: 2.875%

Dent County: 2.25%

Missouri: 4.225%

Total: 9.35%



Source: Missouri Department of Revenue (<https://experience.arcgis.com/experience/1ff88616ff3341c5ad31550471a75296/>)

How would an additional 1% sales tax affect your everyday purchases:

\$1 would go to the city when you spend \$100.

10¢ would go to the city when you spend \$10.

When you buy a 20 Oz. Coca-Cola for \$2,
2¢ would go to the city.



What happens when the additional sales tax is approved?

1. **Following voter approval a copy of the ordinance, election results, and copy of official ballot is sent to the Department of Revenue (DOR).**
2. **Within 3-6 months DOR will begin collecting the new sales tax and remitting the proceeds to the city.**



How could the increased General Fund Sales Tax revenue help?

- 1. Decrease the amount transferred from the electric fund to the general fund.**
 - Those extra funds for the electric fund can help build the electric reserve fund
 - Help make our electric rates comparable to nearby utility providers
- 2. Competitive pay for city staff**
 - No cost of living adjustments or merit pay in current FY22-23 budget
- 3. Maintain current level of services**
- 4. Set City up for financial success for the future**



VOTE APRIL 4TH!



Salem, Missouri

Sewer Bond Question

Due to federally mandated upgrades to the sewer treatment plant, higher sewer rates are coming - help choose how much higher and how we finance the cost of upgrades

On the Sewer Bond question on the April 4, 2023, Municipal Ballot

Refusal vs. Approval

The City of Salem has already successfully applied for and received award notification of \$5,000,000 in grant funding reducing the total \$9,500,000 cost for sewer plant upgrades to roughly \$4,600,000

The Citizens/City of Salem will have to finance up to \$4.6M to pay for the Sewer Plant upgrades MANDATED by the Federal EPA
(Environmental Protection Agency)



The City of Salem may be able to reduce the amount financed to \$1.8M

- With bond approval, the City of Salem will be eligible to apply for \$2M in additional State Revolving Fund (SRF) grant funding.
- The City also plans to apply for an additional grant in the amount of \$750,000 through the Community Development Block Grant (CDBG) program.

Refusal vs. Approval

Financing of the \$4.6M will be a more expensive option with more traditional interest rates



The City of Salem can take advantage of revenue bond financing, meaning the cost of the borrowed funds is less using lower interest rates

Refusal vs. Approval

The sewer rates to pay back this loan will be 2-3X higher

- At current interest rates, financing \$4.6M could result in sewer bills increasing by **\$14-\$15** monthly.
- These rates are estimates due to fluctuating interest rates and unknown closing costs at time of financing closing



The sewer rates to pay back the revenue bond will be 2-3X lower

- At current interest rates, financing the \$1.8M could result in sewer bills increasing by **\$3-\$6** monthly.
- These rates are estimates due to fluctuating interest rates and unknown closing costs.



Refusal vs. Approval

Sewer Bond Refusal:

- Monthly sewer bills will increase approximately \$14-\$15
- Citizens/City will be forced to use more costly debt financing
- Citizens/City will lose access to additional grant opportunities- Additional FREE \$\$ goes away



Sewer Bond Approval:

- Monthly sewer bills will increase approximately \$3-\$6
- Citizens/City will receive the best possible borrowing rates
- Citizens/City have access to additional grant funding – FREE \$\$\$ we won't have to pay back



More facts and details on the City's website: https://www.salemno.com/city/government/city_projects

SAMPLE OFFICIAL BALLOT
GENERAL MUNICIPAL ELECTION
CITY OF SALEM, MISSOURI
TUESDAY, APRIL 4, 2023

INSTRUCTIONS TO VOTERS: IF YOU ARE IN FAVOR OF THE QUESTION, DARKEN THE SQUARE OPPOSITE "YES". IF YOU ARE OPPOSED TO THE QUESTION, DARKEN THE SQUARE OPPOSITE "NO."

QUESTION

Shall the City of Salem, Missouri, issue its sewerage system revenue bonds in the amount of \$4,630,00.00 for the purpose of extending and improving the City' s sewerage system, including acquiring land and rights of way, the cost of operation and maintenance of said sewerage system and the principal of and interest on said revenue bonds to be payable solely from the revenues derived by the City from the operation of its sewerage system, including all future improvements and extensions thereto?

- ☐ YES
- ☐ NO

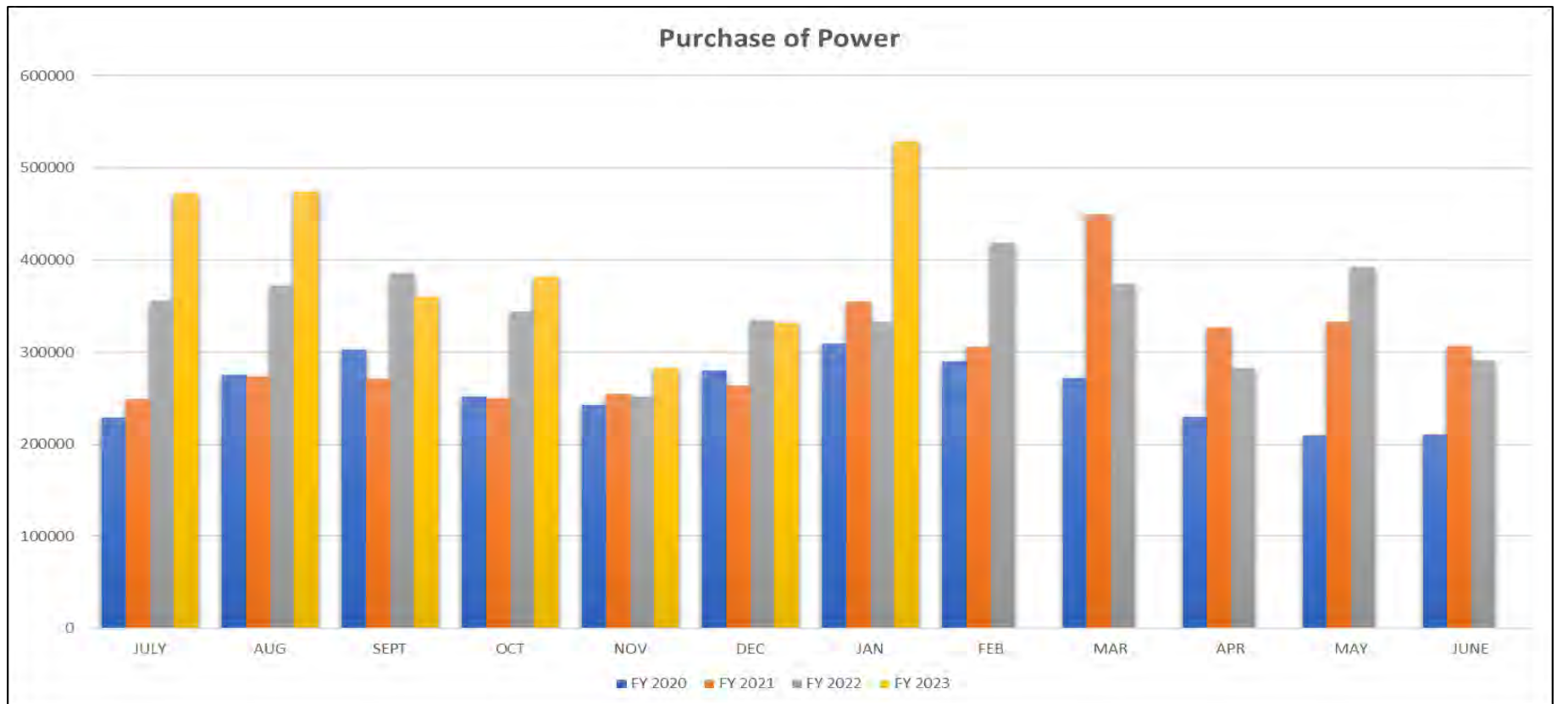
UTILITY USAGE & REVENUE

	2019-2020 ACTUAL	2020-2021 ACTUAL	2021-2022 ACTUAL	2021-2022 JUNE-DEC	2022-2023 YTD ACTUAL	2022-2023 BUDGETED	Percent of Budget
Electric Consumption Sold	53,649,806	55,511,522	52,787,837	31,169,345	32,102,729		
Electric Sales Rev.	\$ 5,078,855	\$ 5,076,208	\$ 5,388,796	\$ 3,104,776	\$ 4,242,733	\$ 6,677,759	64%
Electric Revenue Collected	\$ 3,856,219	\$ 4,437,344	\$ 5,309,157		\$ 3,866,172		
Water Consumption Sold	123,846,229	150,680,971	133,720,064	83,162,747	86,309,185		
Water Sales Rev.	\$ 787,185	\$ 950,933	\$ 839,084	\$ 529,746	\$ 562,939	\$ 768,908	73%
Water Revenues Collected	\$ 590,714	\$ 703,200	\$ 882,471		\$ 519,483		
Sewer Consumption Sold	113,213,897	136,779,028	121,145,016	74,828,445	74,008,517		
Sewer Sales Rev.	\$ 748,333	\$ 901,523	\$ 777,868	\$ 496,901	\$ 575,081	\$ 728,759	79%
Sewer Revenues Collected	\$ 564,188	\$ 662,644	\$ 832,558		\$ 498,870		

**As of 02/06/2023 (Pending Year End Transfers & Adjustments)

<u>501-ELECTRIC FUND</u>									2022-2023	% OF
						YTD			YEAR-TO-DATE	BUDGET
	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022	2021-2022	2022-2023		THRU 1/31/2023	SPENT
	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	JUNE-JAN	BUDGET	%	AS OF 2/06/2023	0.58
<u>REVENUES</u>										
SALES TAX	208,457	203,178	179,010	179,359	181,709	108,128	180,000	3%	143,469	0.80
PERMITS/LICENSES/HEES	453	462	171	561	367	81	150	0%	158	1.05
CHARGES FOR SERVICES	5,863,402	5,956,620	5,107,658	5,024,668	5,467,541	3,110,642	6,729,066	96%	4,291,093	0.64
MISCELLANEOUS	22,198	30,288	13,194	6,028	3,754	1,520	60,021	1%	2,758	0.05
RESERVES FROM PRIOR YEAR	-	-	-	-	-	-	25,167	0%	-	-
TOTAL REVENUES	6,094,509	6,190,547	5,300,033	5,210,616	5,653,370	3,220,371	6,994,404		4,437,478	
<u>EXPENDITURE SUMMARY</u>										
PERSONAL SERVICE	502,571	484,612	511,409	523,252	523,282	314,051	547,721	10%	282,199	0.52
SUPPLIES	16,034	18,777	17,592	22,246	42,068	21,538	27,100	0%	9,888	0.36
MAINTENANCE	79,323	83,290	98,440	66,140	115,081	69,952	111,300	2%	47,393	0.43
MISCELLANEOUS	345,379	319,241	220,312	311,225	261,069	162,805	331,935	6%	205,852	0.62
UTILITIES	3,859,001	3,467,931	3,107,332	3,643,207	4,140,529	2,380,622	4,327,970	75%	2,835,362	0.66
CAPITAL IMPROVEMENTS	42,643	31,060	114,567	186,251	218,980	147,096	418,378	7%	148,586	0.36
TOTAL EXPENDITURES	4,844,951	4,404,911	4,069,652	4,752,321	5,301,010	3,096,063	5,764,404		3,529,279	0.61
OTHER SOURCES	-	16,597	-	208,625	350,000		-		-	
OTHER USES	1,313,473	1,547,480	738,010	1,215,000	638,510		1,230,000		593,885	
(UNDER) EXPENDITURES & OTHER USES	(63,916)	254,754	492,371	(548,080)	60,202	124,308	0		314,314	
							**As of 2/06/2023 (Pending Year End Transfers & Adjustments)			

	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 2020	228,487	275,073	302,407	251,249	242,654	280,332	309,408	290,293	271,605	230,162	209,234	210,507
FY 2021	249,064	273,688	271,141	250,180	254,147	263,367	354,698	305,477	449,750	326,037	332,511	306,679
FY 2022	355,791	372,348	385,469	344,122	251,881	334,754	332,872	418,886	374,160	282,379	391,851	290,772
FY 2023	472,392	474,004	360,098	382,275	282,875	331,624	528,787					



SUMMARY- COST OF POWER MONTHLY COMPARISON

2021						
SALEM						
CAPACITY	July	August	September	October	November	December
Peak Demand (MW)	12.2	12.3	10.3	7.8	8.7	9.1
Day	29	25	13	10	19	7
Hour	17	17	17	18	8	18
Demand Costs						
Billed Demand (kW)	13,800	13,800	13,800	13,800	13,800	13,800
Wholesale Demand Charge (\$/kW)	9.4305	10.5499	9.5121	9.4025	10.6443	9.5266
Wholesale Demand Costs (\$)	\$ 130,140.79	\$ 145,588.63	\$ 131,266.77	\$129,754.16	\$146,891.70	\$131,466.76
ENERGY						
Energy Costs						
Billed Energy & Losses (kWh)	5,741,941	5,869,057	4,775,410	4,199,429	4,806,547	5,045,050
Billed Energy & Losses (\$/kWh)	0.028472	0.026137	0.022605	0.014677	0.029247	0.019405
Wholesale Energy Costs (\$)	\$ 163,484.54	\$ 153,399.54	\$ 107,948.14	\$ 61,635.02	\$ 140,577.08	\$ 97,899.20
POWER						
Wholesale Capacity & Energy Costs (\$)	\$ 293,625.33	\$ 298,988.18	\$ 239,214.92	\$191,389.17	\$287,468.78	\$229,365.96
All-in Costs (\$/kWh)	0.051137	0.050943	0.050093	0.045575	0.059808	0.045464
(does not include local transmission)						
LOCAL TRANSMISSION						
Peak (KW)	12,135	12,310	10,295	7,852	8,613	9,053
Transmission Rate (\$/kW)	5.05	5.05	5.05	5.05	5.05	5.05
Total Transmission Cost (\$)	\$ 61,283.77	\$ 62,165.50	\$ 51,991.77	\$39,652.60	\$43,496.66	\$45,719.17
FEBRUARY RELIEF						
FEB RELIEF CHARGE	\$ 28,688.60	\$ 27,661.24	\$ 27,661.24	\$ 27,661.24	\$ 27,661.24	\$ 27,661.24
TOTAL BILLED TO CITY	\$ 383,597.70	\$ 388,814.92	\$ 318,867.93	\$258,703.01	\$358,626.68	\$302,746.36
All-in Costs (\$/kWh)	\$0.066806	\$0.066248	\$0.066773	\$0.061604	\$0.074612	\$0.060009

30,437,434

\$ 2,011,357

\$0.066082

2022						
July	August	September	October	November	December	
					(ESTIMATE)	
12.9	12	11.3	7.5	9.1	0	
20	3	20	18	17	0	
16	16	17	9	8	0	
12,900	12,900	12,900	12,900	12,900	13,900	
9.915592	10.4128	9.7991	9.3795	11.4912	9.4210	
\$ 127,911.14	\$ 134,325.22	\$ 126,408.71	\$ 120,995.15	\$ 148,236.43	\$ 130,951.90	
6,366,500	5,543,456	4,372,555	3,958,679	4,824,202	6,236,709	
0.038258	0.033945	0.029636	0.024332	0.028717	0.047880	
\$243,569.56	\$188,172.61	\$129,585.04	\$96,322.58	\$138,536.61	\$298,613.63	
\$371,480.69	\$322,497.84	\$255,993.75	\$217,317.73	\$286,773.04	\$429,565.53	
0.058349	0.058176	0.058546	0.054897	0.059445	0.068877	
12,855.1	12,072.7	11,297.0	7,468.1	7,468.1	13,943.6	
4.98	4.98	4.98	4.98	4.98	4.98	
\$64,018.40	\$60,122.05	\$56,259.06	\$37,191.14	\$37,191.14	\$69,439.13	
\$19,572.57	\$19,572.57	\$19,572.57	\$19,572.57	\$19,572.57	\$19,572.57	
\$455,071.66	\$402,192.46	\$331,825.38	\$274,081.44	\$343,536.75	\$518,577.22	
\$0.071479	\$0.072553	\$0.075888	\$0.069236	\$0.071211	\$0.083149	
0.0699	0.0952	0.1365	0.1239	(0.0456)	0.3856	
						12.414%

31,302,101

2,325,285

\$0.074285

<u>510-WATER FUND</u>									2022-2023	% OF
						YTD			YEAR-TO-DATE	BUDGET
	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022	2021-2022	2022-2023		THRU 1/31/2023	SPENT
	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	JUNE-JAN	BUDGET	%	AS OF 02/06/2023	0.58
<u>REVENUES</u>										
SALES TAX	9,981	13,893	10,911	14,481	13,944	8,293	14,000	1%	8,083	0.58
OTHER	-	-	95,653	(95,653)	-	-	-	0%	-	-
CHARGES FOR SERVICES	647,324	911,555	807,083	974,618	907,641	571,827	792,508	72%	583,885	0.74
MISCELLANEOUS	9,137	9,240	5,552	56,133	249	-	823	0%	5,802	7.05
RESERVES FROM PRIOR YEAR	-	-	-	-	-	-	290,421	26%	-	-
TOTAL REVENUES	666,441	934,688	919,199	949,579	921,835	580,120	1,097,752		597,770	0.54
<u>EXPENDITURE SUMMARY</u>										
PERSONAL SERVICE	316,882	345,652	356,526	340,489	417,042	228,489	386,702	33%	224,151	0.58
SUPPLIES	14,014	12,143	11,481	13,717	8,683	4,029	19,450	2%	3,667	0.19
MAINTENANCE	77,419	80,821	111,489	76,261	106,938	78,565	108,300	9%	36,871	0.34
MISCELLANEOUS	59,145	65,183	148,345	46,322	58,017	44,956	85,515	7%	53,791	0.63
UTILITIES	77,023	84,194	101,657	117,390	119,832	66,564	140,190	12%	104,101	0.74
CAPITAL IMPROVEMENTS	5,014	12,235	193,105	189,583	112,585	91,245	437,228	37%	101,425	0.23
TOTAL EXPENDITURES	549,497	600,229	922,603	783,762	823,097	513,847	1,177,385		524,005	0.45
OTHER SOURCES	-	48,186	-	-	-		120,000		-	
OTHER USES	177,103	104,022	-	-	-		40,367		-	
(UNDER) EXPENDITURES & OTHER USES	(60,159)	278,623	(3,404)	165,817	98,737	66,273	0		73,764	
							**As of 02/06/2023 (Pending Year End Transfers & Adjustments)			

520-SEWER FUND									2022-2023	% OF
						YTD			YEAR-TO-DATE	BUDGET
	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022	2021-2022	2022-2023		THRU 1/31/2023	SPENT
	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	JUNE-DEC	BUDGET	%	AS OF 02/06/2023	0.58
REVENUES										
PERMITS/LICENSES/FEES	170	-	30	-	-	-	125	0%	-	-
OTHER	-	-	379,347	95,653	25,000	-	-	0%	-	-
CHARGES FOR SERVICES	567,988	833,424	760,946	905,473	829,430	535,847	740,359	100%	586,053	0.79
MISCELLANEOUS	64,301	116,091	359	997	275	275	100	0%	1,476	14.76
RESERVES FROM PRIOR YEAR	-	-	-	-	-	-	-	0%	-	-
TOTAL REVENUES	632,459	949,514	1,140,682	1,002,123	854,705	536,122	740,584		587,529	
EXPENDITURE SUMMARY										
PERSONAL SERVICE	196,718	213,345	238,836	242,377	316,512	157,071	346,800	34%	188,496	0.54
SUPPLIES	8,406	8,928	5,738	5,376	17,717	9,925	12,100	1%	950	0.08
MAINTENANCE	42,245	20,525	397,281	47,821	50,964	43,807	60,400	6%	13,429	0.22
MISCELLANEOUS	57,828	67,879	55,677	118,674	89,957	49,186	135,000	13%	59,103	0.44
UTILITIES	76,636	89,635	83,105	95,281	112,580	62,209	146,900	15%	90,438	0.62
CAPITAL IMPROVEMENTS	63,610	113,235	294,564	294,188	504,046	398,958	308,748	31%	244,395	0.79
TOTAL EXPENDITURES	445,443	513,548	1,075,201	803,717	1,091,777	721,156	1,009,948		596,810	
OTHER SOURCES	112,102	-	-	50,000	195,000		310,000		-	
OTHER USES	369,290	(54,087)	-	14,000	14,000		37,029		-	
(UNDER) EXPENDITURES & OTHER USES	(70,172)	490,052	65,481	234,406	(56,072)	(185,034)	3,607		(9,281)	
							**As of 2/06/2023 (Pending Year End Transfers & Adjustments)			

	FUND BALANCE THROUGH 1/31/2023					
	Balance	Revenues	Expenses	Xfers In	Xfers Out	balance
501-ELECTRIC FUND	81,113	4,437,478	3,529,279		593,885	395,427
502-ELECTRIC D & R FUND	75,897	751				76,648
503-ELECTRIC RESERVE FUND	19,221	1,157		143,885		164,263
	FUND BALANCE THROUGH 10/31/2022					
	Balance	Revenues	Expenses	Xfers In	Xfers Out	balance
510-WATER FUND	585,022	597,770	524,005			658,787
511-WATER D & R FUND	204,233	2,022				206,255
512-WATER RESERVE	689,649	6,829				696,478
	FUND BALANCE THROUGH 10/31/2022					
	Balance	Revenues	Expenses	Xfers In	Xfers Out	balance
520-SEWER FUND	121,269	587,529	596,810			111,988
521-SEWER D & R	176,065	1,743				177,808
522-SEWER RESERVE FUND	105,538	1,045				106,583
	2,058,005	5,636,324	4,650,094	143,885	593,885	2,594,235

** As of 02/06/2023 (Pending Year End Transfers & Adjustments)

	BUDGETED AMOUNTS 2022-2023					
	Balance	Revenues	Expenses	Xfers In	Xfers Out	balance
501-ELECTRIC FUND	81,113	6,994,404	5,764,404		1,230,000	55,946
502-ELECTRIC D & R FUND	75,897	60	-			75,957
503-ELECTRIC RESERVE FUND	19,221	135	-	330,000		349,356
	BUDGETED AMOUNTS 2022-2023					
	Balance	Revenues	Expenses	Xfers In	Xfers Out	balance
510-WATER FUND	585,022	1,097,752	1,177,385	120,000	40,367	294,601
511-WATER D & R FUND	204,233	120,000			120,000	84,396
512-WATER RESERVE	689,649	210,000			210,000	480,198
	BUDGETED AMOUNTS 2022-2023					
	Balance	Revenues	Expenses	Xfers In	Xfers Out	balance
520-SEWER FUND	121,269	740,584	1,009,948	310,000	37,029	124,876
521-SEWER D & R	176,065	150,000	50,000		100,000	26,301
522-SEWER RESERVE FUND	105,538	84				105,622
	2,058,005	9,313,019	8,001,737	760,000	1,737,396	1,597,252

CITY OF SALEM
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: JANUARY 31ST, 2023

501-ELECTRIC FUND
FINANCIAL SUMMARY

58.33% OF FISCAL YEAR

	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
<hr/>					
<u>REVENUE SUMMARY</u>					
SALES TAX	180,000.00	20,763.12	143,469.46	79.71	36,530.54
PERMITS/LICENSES/FEES	150.00	0.00	157.50	105.00 (	7.50)
CHARGES FOR SERVICES	6,729,066.00	732,445.00	4,291,093.30	63.77	2,437,972.70
MISCELLANEOUS	60,021.00	362.24	2,758.18	4.60	57,262.82
RESERVES FROM PRIOR YEAR	<u>25,167.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>25,167.00</u>
TOTAL REVENUES	<u>6,994,404.00</u>	<u>753,570.36</u>	<u>4,437,478.44</u>	<u>63.44</u>	<u>2,556,925.56</u>
<hr/>					
<u>EXPENDITURE SUMMARY</u>					
ELECTRIC DEPARTMENT	<u>5,764,404.00</u>	<u>634,252.98</u>	<u>3,529,279.43</u>	<u>61.23</u>	<u>2,235,124.57</u>
TOTAL EXPENDITURES	<u>5,764,404.00</u>	<u>634,252.98</u>	<u>3,529,279.43</u>	<u>61.23</u>	<u>2,235,124.57</u>
<hr/>					
REVENUES OVER/ (UNDER) EXPENDITURES	1,230,000.00	119,317.38	908,199.01		321,800.99
OTHER SOURCES	0.00	0.00	0.00	0.00	0.00
OTHER USES	<u>1,230,000.00</u>	<u>0.00</u>	<u>593,885.00</u>	<u>48.28</u>	<u>636,115.00</u>
REVENUE & OTHER SOURCES OVER/ (UNDER) EXPENDITURES & OTHER USES	0.00	119,317.38	314,314.01	(	314,314.01)

CITY OF SALEM
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: JANUARY 31ST, 2023

501-ELECTRIC FUND

58.33% OF FISCAL YEAR

REVENUES	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
<hr/>					
<u>SALES TAX</u>					
501-42000 SALES TAX-UTILITIES	180,000.00	20,763.12	143,469.46	79.71	36,530.54
TOTAL SALES TAX	180,000.00	20,763.12	143,469.46	79.71	36,530.54
<u>PERMITS/LICENSES/FEES</u>					
501-44100 30% CREDIT BUREAU FEE	0.00	0.00	0.00	0.00	0.00
501-44900 INSUFFICIENT CHECK CHARGE	150.00	0.00	157.50	105.00	(7.50)
TOTAL PERMITS/LICENSES/FEES	150.00	0.00	157.50	105.00	(7.50)
<u>CHARGES FOR SERVICES</u>					
501-46140 SALE OF ELECTRIC	6,677,759.00	733,161.47	4,242,732.55	63.54	2,435,026.45
501-46141 ELECTRIC DISCOUNTS APPLIED	(31,243.00)	(3,386.81)	(16,126.89)	51.62	(15,116.11)
501-46143 AMP REVENUE	0.00	(9,497.17)	(19,242.02)	0.00	19,242.02
501-46210 RECONNECTS	7,500.00	312.50	4,437.50	59.17	3,062.50
501-46230 PENALTY FEES-ELECTRIC	60,000.00	11,855.01	62,792.16	104.65	(2,792.16)
501-46290 SERVICES CHARGES	50.00	0.00	0.00	0.00	50.00
501-46300 PROCESSING FEES	0.00	0.00	0.00	0.00	0.00
501-46390 RENTS & ROYALTIES	0.00	0.00	0.00	0.00	0.00
501-46900 SALE OF FIXED ASSETS	15,000.00	0.00	16,500.00	110.00	(1,500.00)
TOTAL CHARGES FOR SERVICES	6,729,066.00	732,445.00	4,291,093.30	63.77	2,437,972.70
<u>MISCELLANEOUS</u>					
501-47500 MISCELLANEOUS	60,000.00	362.24	1,372.30	2.29	58,627.70
501-47600 COBRA INSURANCE REIMBURSEMENT	0.00	0.00	0.00	0.00	0.00
501-47700 SUPER NOW INTEREST	21.00	0.00	1,385.88	6,599.43	(1,364.88)
501-47900 DIVIDENDS	0.00	0.00	0.00	0.00	0.00
TOTAL MISCELLANEOUS	60,021.00	362.24	2,758.18	4.60	57,262.82
<u>RESERVES FROM PRIOR YEAR</u>					
501-48000 RESERVE FROM PRIOR YEAR	25,167.00	0.00	0.00	0.00	25,167.00
TOTAL RESERVES FROM PRIOR YEAR	25,167.00	0.00	0.00	0.00	25,167.00
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TOTAL REVENUES	6,994,404.00	753,570.36	4,437,478.44	63.44	2,556,925.56
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CITY OF SALEM
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: JANUARY 31ST, 2023

501-ELECTRIC FUND
ELECTRIC DEPARTMENT

58.33% OF FISCAL YEAR

DEPARTMENTAL EXPENDITURES	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
PERSONAL SERVICE					
501-501-11000 SUPERVISION	65,500.00	4,923.20	32,529.82	49.66	32,970.18
501-501-11001 OPERATING	255,000.00	16,500.79	130,453.65	51.16	124,546.35
501-501-11002 CLERICAL	60,400.00	4,318.40	32,804.00	54.31	27,596.00
501-501-11010 PUBLIC WORKS DIRECTOR	16,301.00	1,240.72	9,346.94	57.34	6,954.06
501-501-11100 OVERTIME	5,000.00	329.67	2,929.74	58.59	2,070.26
501-501-11101 OVERTIME-CLERICAL	0.00	0.00	0.00	0.00	0.00
501-501-15000 FICA	35,550.00	2,032.09	15,452.82	43.47	20,097.18
501-501-15200 UNEMPLOYMENT	1,236.00	41.46	61.37	4.97	1,174.63
501-501-15300 WORKERS COMPENSATION	15,000.00	0.00	12,056.21	80.37	2,943.79
501-501-15400 HEALTH INSURANCE	46,200.00	2,942.06	22,180.65	48.01	24,019.35
501-501-15500 LIFE INSURANCE	500.00	37.80	281.40	56.28	218.60
501-501-15600 RETIREMENT	47,034.00	3,064.50	24,102.10	51.24	22,931.90
TOTAL PERSONAL SERVICE	547,721.00	35,430.69	282,198.70	51.52	265,522.30
SUPPLIES					
501-501-30200 CHEMICAL SUPPLIES	500.00	0.00	199.01	39.80	300.99
501-501-30300 COMPUTER SUPPLIES	1,000.00	0.00	97.95	9.80	902.05
501-501-30400 GENERAL SUPPLIES	100.00	0.00	0.00	0.00	100.00
501-501-30500 JANITORIAL SUPPLIES	500.00	25.45	177.78	35.56	322.22
501-501-30700 OFFICE SUPPLIES	20,000.00	2,027.45	6,195.99	30.98	13,804.01
501-501-30900 TOOLS	5,000.00	1,589.36	3,217.55	64.35	1,782.45
TOTAL SUPPLIES	27,100.00	3,642.26	9,888.28	36.49	17,211.72
MAINTENANCE					
501-501-46000 BUILDING MAINTENANCE	2,000.00	0.00	1,326.53	66.33	673.47
501-501-46100 EQUIPMENT MAINTENANCE	100,000.00	31,129.18	45,515.89	45.52	54,484.11
501-501-46200 LIGHTING MAINTENANCE	5,000.00	0.00	0.00	0.00	5,000.00
501-501-46500 PUBLIC GROUNDS MAINTENANCE	300.00	0.00	244.54	81.51	55.46
501-501-46600 VEHICLE MAINTENANCE	4,000.00	0.00	305.86	7.65	3,694.14
TOTAL MAINTENANCE	111,300.00	31,129.18	47,392.82	42.58	63,907.18
MISCELLANEOUS					
501-501-50100 ADVERTISING	200.00	0.00	66.75	33.38	133.25
501-501-50110 EQUIPMENT HIRE	1,000.00	0.00	0.00	0.00	1,000.00
501-501-50120 BOOKS & PERIODICALS	0.00	0.00	0.00	0.00	0.00
501-501-50200 FUEL-MOTOR VEHICLES	16,200.00	1,354.79	7,627.90	47.09	8,572.10
501-501-50300 GENERAL INSURANCE	7,500.00	0.00	7,239.39	96.53	260.61
501-501-50315 MEMBERSHIPS	1,500.00	1,201.17	1,413.67	94.24	86.33
501-501-50317 MISCELLANEOUS	2,500.00	227.50	329.83	13.19	2,170.17
501-501-50319 RENT	100.00	0.00	0.00	0.00	100.00
501-501-50320 SALES TAX PAYABLE	181,385.00	19,243.62	140,999.21	77.73	40,385.79
501-501-50500 TRAVEL	2,500.00	0.00	0.00	0.00	2,500.00
501-501-50600 SAFETY & TRAINING	8,000.00	3,000.00	4,272.12	53.40	3,727.88
501-501-50700 SPECIAL SERVICES	20,000.00	133.00	17,831.38	89.16	2,168.62
501-501-50705 STATE AUDIT	8,750.00	0.00	0.00	0.00	8,750.00
501-501-50710 CREDIT CARD SERVICE CHARGES	50,000.00	3,756.17	22,946.86	45.89	27,053.14
501-501-50720 EXCELERON FEES	27,200.00	0.00	0.00	0.00	27,200.00

CITY OF SALEM
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: JANUARY 31ST, 2023

501-ELECTRIC FUND
ELECTRIC DEPARTMENT

58.33% OF FISCAL YEAR

DEPARTMENTAL EXPENDITURES	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
501-501-50800 WEARING APPAREL	5,000.00	532.60	3,098.52	61.97	1,901.48
501-501-50810 CHARGE BACK ITEM FEE	100.00	0.00	26.00	26.00	74.00
501-501-59000 BAD DEBT	0.00	0.00	0.00	0.00	0.00
TOTAL MISCELLANEOUS	331,935.00	29,448.85	205,851.63	62.02	126,083.37
<u>UTILITIES</u>					
501-501-65000 UTILITIES-ELECTRIC	2,514.00	108.37	758.59	30.17	1,755.41
501-501-66010 UTILITIES-PURCHASE OF POWER	4,321,372.00	528,787.21	2,832,054.00	65.54	1,489,318.00
501-501-68000 UTILITIES-WATER	84.00	0.00	0.00	0.00	84.00
501-501-69000 UTILITIES-TELEPHONE	4,000.00	456.42	2,549.38	63.73	1,450.62
TOTAL UTILITIES	4,327,970.00	529,352.00	2,835,361.97	65.51	1,492,608.03
<u>CAPITAL IMPROVEMENTS</u>					
501-501-70050 INTEREST EXPENSE	0.00	0.00	0.00	0.00	0.00
501-501-70120 CAPITAL OUTLAY-TRANSFORMERS	35,000.00	0.00	30,817.48	88.05	4,182.52
501-501-70130 CAPITAL OUTLAY-POLES	25,000.00	0.00	0.00	0.00	25,000.00
501-501-70140 CAPITAL OUTLAY-1 TON BUCKET TR	100,000.00	0.00	0.00	0.00	100,000.00
501-501-70145 CAPITAL IMPROVEMENT-2 SHOP BAY	0.00	0.00	0.00	0.00	0.00
501-501-70150 CONTRACT POLE CHANGE OUT	0.00	0.00	0.00	0.00	0.00
501-501-70160 LED LIGHT UPGRADE-4TH STREET	75,000.00	0.00	0.00	0.00	75,000.00
501-501-70170 TRACATOR W/LOADER	0.00	0.00	0.00	0.00	0.00
501-501-70180 PICKUP	0.00	0.00	0.00	0.00	0.00
501-501-70181 F550 W/DUMP BED	0.00	0.00	0.00	0.00	0.00
501-501-70182 DIGGER TRUCK	0.00	0.00	0.00	0.00	0.00
501-501-70183 DIGGER TRUCK RENTAL	70,250.00	5,250.00	36,750.00	52.31	33,500.00
501-501-70184 BUCKET TRUCK	13,000.00	0.00	0.00	0.00	13,000.00
501-501-70190 TWO RECLOSURES-SUBSTATION	0.00	0.00	0.00	0.00	0.00
501-501-70193 LOCATOR	0.00	0.00	0.00	0.00	0.00
501-501-70194 GIS MAPPING	0.00	0.00	0.00	0.00	0.00
501-501-70195 SCENIC RIVER PLAZA PROJECT	0.00	0.00	0.00	0.00	0.00
501-501-70196 SCENIC RIVERS PLAZA-REIMB EXP	0.00	0.00	0.00	0.00	0.00
501-501-70197 GRAPPLE	0.00	0.00	0.00	0.00	0.00
501-501-70198 COP PAYMENT 5/2018 (1/3)	0.00	0.00	0.00	0.00	0.00
501-501-70199 1/2 COP PAYMENT NOVEMBER	79,317.00	0.00	81,018.55	102.15 (	1,701.55)
501-501-70200 1/2 COP PAYMENT MAY	20,811.00	0.00	0.00	0.00	20,811.00
TOTAL CAPITAL IMPROVEMENTS	418,378.00	5,250.00	148,586.03	35.51	269,791.97
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TOTAL ELECTRIC DEPARTMENT	5,764,404.00	634,252.98	3,529,279.43	61.23	2,235,124.57
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TOTAL EXPENDITURES	5,764,404.00	634,252.98	3,529,279.43	61.23	2,235,124.57
	=====	=====	=====	=====	=====
REVENUES OVER/ (UNDER) EXPENDITURES	1,230,000.00	119,317.38	908,199.01		321,800.99
<u>OTHER FINANCING SOURCES</u>					
49000 TRANSFER FROM CAP IMP SALES TA	0.00	0.00	0.00	0.00	0.00
49001 TRANSFER FROM ELECTRIC RESERVE	0.00	0.00	0.00	0.00	0.00
TOTAL OTHER FINANCING SOURCES	0.00	0.00	0.00	0.00	0.00

CITY OF SALEM
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: JANUARY 31ST, 2023

501-ELECTRIC FUND
ELECTRIC DEPARTMENT

58.33% OF FISCAL YEAR

DEPARTMENTAL EXPENDITURES	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
<u>OTHER FINANCING USES</u>					
501-501-80000 DEPRECIATION EXPENSE	0.00	0.00	0.00	0.00	0.00
501-501-80101 TRANSFER TO AIRPORT	0.00	0.00	0.00	0.00	0.00
501-501-80300 TRANSF TO PARK & REC	0.00	0.00	0.00	0.00	0.00
501-501-80400 TRANS TO-ELECTRIC RESERVE	330,000.00	0.00	143,885.00	43.60	186,115.00
501-501-80500 TRANS TO-GENERAL	900,000.00	0.00	450,000.00	50.00	450,000.00
501-501-80900 TRANSF TO UTILITY DEPOSIT FUND	0.00	0.00	0.00	0.00	0.00
501-501-80905 TRANSFER TO DRA GRAND FUND	0.00	0.00	0.00	0.00	0.00
TOTAL OTHER FINANCING USES	(1,230,000.00)	0.00	(593,885.00)	48.28	(636,115.00)
REVENUE & OTHER SOURCES OVER/ (UNDER) EXPENDITURES & OTHER USES	0.00	119,317.38	314,314.01	(	314,314.01)

CITY OF SALEM
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: JANUARY 31ST, 2023

502-ELECTRIC D & R FUND
FINANCIAL SUMMARY

58.33% OF FISCAL YEAR

	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
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REVENUE SUMMARY					
CHARGES FOR SERVICES	0.00	0.00	0.00	0.00	0.00
MISCELLANEOUS	<u>60.00</u>	<u>0.00</u>	<u>751.49</u>	<u>1,252.48</u>	<u>(691.49)</u>
TOTAL REVENUES	<u>60.00</u>	<u>0.00</u>	<u>751.49</u>	<u>1,252.48</u>	<u>(691.49)</u>
	=====	=====	=====	=====	=====
OTHER SOURCES	0.00	0.00	0.00	0.00	0.00
OTHER USES	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
REVENUE & OTHER SOURCES OVER/ (UNDER) EXPENDITURES & OTHER USES	0.00	0.00	0.00		0.00

CITY OF SALEM
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: JANUARY 31ST, 2023

502-ELECTRIC D & R FUND

58.33% OF FISCAL YEAR

REVENUES	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
<hr/>					
<u>CHARGES FOR SERVICES</u>					
502-46900 SALE OF FIXED ASSETS	0.00	0.00	0.00	0.00	0.00
TOTAL CHARGES FOR SERVICES	0.00	0.00	0.00	0.00	0.00
 <u>MISCELLANEOUS</u>					
502-47700 SUPER NOW INTEREST	60.00	0.00	751.49	1,252.48 (	691.49)
502-47710 CD INTEREST	0.00	0.00	0.00	0.00	0.00
502-47715 OTHER INCOME-CD TO CHECKING	0.00	0.00	0.00	0.00	0.00
TOTAL MISCELLANEOUS	60.00	0.00	751.49	1,252.48 (691.49)
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TOTAL REVENUES	60.00	0.00	751.49	1,252.48 (691.49)
	=====	=====	=====	=====	=====
REVENUES OVER/ (UNDER) EXPENDITURES	60.00	0.00	751.49	(691.49)
 <u>OTHER FINANCING SOURCES</u>					
TOTAL OTHER FINANCING SOURCES	0.00	0.00	0.00	0.00	0.00

CITY OF SALEM
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: JANUARY 31ST, 2023503-ELECTRIC RESERVE FUND
FINANCIAL SUMMARY

58.33% OF FISCAL YEAR

	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
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<u>REVENUE SUMMARY</u>					
CHARGES FOR SERVICES	0.00	0.00	0.00	0.00	0.00
MISCELLANEOUS	135.00	0.00	1,156.98	857.02 (1,021.98)
RESERVES FROM PRIOR YEAR	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
TOTAL REVENUES	135.00	0.00	1,156.98	857.02 (	1,021.98)
	=====	=====	=====	=====	=====
<u>EXPENDITURE SUMMARY</u>					
TOTAL EXPENDITURES	0.00	0.00	0.00	0.00	0.00
	=====	=====	=====	=====	=====
REVENUES OVER/ (UNDER) EXPENDITURES	135.00	0.00	1,156.98	(	1,021.98)
OTHER SOURCES	330,000.00	0.00	143,885.00	43.60	186,115.00
OTHER USES	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
REVENUE & OTHER SOURCES OVER/ (UNDER) EXPENDITURES & OTHER USES	330,135.00	0.00	145,041.98		185,093.02

CITY OF SALEM
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: JANUARY 31ST, 2023

503-ELECTRIC RESERVE FUND

58.33% OF FISCAL YEAR

REVENUES	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
<hr/>					
<u>CHARGES FOR SERVICES</u>					
503-46900 SALE OF FIXED ASSETS	0.00	0.00	0.00	0.00	0.00
TOTAL CHARGES FOR SERVICES	0.00	0.00	0.00	0.00	0.00
<u>MISCELLANEOUS</u>					
503-47700 SUPER NOW INTEREST	135.00	0.00	1,156.98	857.02 (	1,021.98)
503-47710 CD INTEREST	0.00	0.00	0.00	0.00	0.00
TOTAL MISCELLANEOUS	135.00	0.00	1,156.98	857.02 (	1,021.98)
<u>RESERVES FROM PRIOR YEAR</u>					
503-48000 RESERVE FROM PRIOR YEAR	0.00	0.00	0.00	0.00	0.00
TOTAL RESERVES FROM PRIOR YEAR	0.00	0.00	0.00	0.00	0.00
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TOTAL REVENUES	135.00	0.00	1,156.98	857.02 (1,021.98)
	=====	=====	=====	=====	=====
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TOTAL EXPENDITURES	0.00	0.00	0.00	0.00	0.00
	=====	=====	=====	=====	=====
REVENUES OVER/ (UNDER) EXPENDITURES	135.00	0.00	1,156.98	(1,021.98)
<u>OTHER FINANCING SOURCES</u>					
49000 TRANS FROM-ELECTRIC	330,000.00	0.00	143,885.00	43.60	186,115.00
TOTAL OTHER FINANCING SOURCES	330,000.00	0.00	143,885.00	43.60	186,115.00
<u>OTHER FINANCING USES</u>					
503-501-80005 TRANSFER TO ELECTRIC	0.00	0.00	0.00	0.00	0.00
TOTAL OTHER FINANCING USES	0.00	0.00	0.00	0.00	0.00
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REVENUE & OTHER SOURCES OVER/ (UNDER) EXPENDITURES & OTHER USES	330,135.00	0.00	145,041.98		185,093.02

CITY OF SALEM
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: JANUARY 31ST, 2023

510-WATER FUND
FINANCIAL SUMMARY

58.33% OF FISCAL YEAR

	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
<u>REVENUE SUMMARY</u>					
SALES TAX	14,000.00	1,081.56	8,083.30	57.74	5,916.70
OTHER	0.00	0.00	0.00	0.00	0.00
CHARGES FOR SERVICES	792,508.00	83,312.76	583,884.74	73.68	208,623.26
MISCELLANEOUS	823.00	161.95	5,801.58	704.93 (	4,978.58)
RESERVES FROM PRIOR YEAR	<u>290,421.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>290,421.00</u>
TOTAL REVENUES	<u>1,097,752.00</u>	<u>84,556.27</u>	<u>597,769.62</u>	<u>54.45</u>	<u>499,982.38</u>
<u>EXPENDITURE SUMMARY</u>					
WATER DEPARTMENT	<u>1,177,385.00</u>	<u>51,260.52</u>	<u>524,005.44</u>	<u>44.51</u>	<u>653,379.56</u>
TOTAL EXPENDITURES	<u>1,177,385.00</u>	<u>51,260.52</u>	<u>524,005.44</u>	<u>44.51</u>	<u>653,379.56</u>
REVENUES OVER/ (UNDER) EXPENDITURES	(79,633.00)	33,295.75	73,764.18	(	153,397.18)
OTHER SOURCES	120,000.00	0.00	0.00	0.00	120,000.00
OTHER USES	<u>40,367.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>40,367.00</u>
REVENUE & OTHER SOURCES OVER/ (UNDER) EXPENDITURES & OTHER USES	0.00	33,295.75	73,764.18	(	73,764.18)

CITY OF SALEM
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: JANUARY 31ST, 2023

510-WATER FUND

58.33% OF FISCAL YEAR

REVENUES	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
<u>SALES TAX</u>					
510-42000 SALES TAX-UTILITIES	14,000.00	1,081.56	8,083.30	57.74	5,916.70
TOTAL SALES TAX	14,000.00	1,081.56	8,083.30	57.74	5,916.70
<u>OTHER</u>					
510-45000 RURAL SEWER GRANT	0.00	0.00	0.00	0.00	0.00
TOTAL OTHER	0.00	0.00	0.00	0.00	0.00
<u>CHARGES FOR SERVICES</u>					
510-46150 WATER SALES	768,908.00	81,292.76	562,938.93	73.21	205,969.07
510-46155 WATER SOLD @ PLANT	2,500.00	0.00	1,611.00	64.44	889.00
510-46210 RECONNECTS	5,000.00	337.50	3,725.00	74.50	1,275.00
510-46230 PENALTY FEES-WATER	6,500.00	1,682.50	13,579.81	208.92 (	7,079.81)
510-46260 CONNECTIONS-WATER	2,500.00	0.00	2,030.00	81.20	470.00
510-46270 PRIMACY FEE-WATER	7,000.00	0.00	0.00	0.00	7,000.00
510-46290 SERVICE CHARGES	100.00	0.00	0.00	0.00	100.00
510-46900 SALE OF FIXED ASSETS	0.00	0.00	0.00	0.00	0.00
TOTAL CHARGES FOR SERVICES	792,508.00	83,312.76	583,884.74	73.68	208,623.26
<u>MISCELLANEOUS</u>					
510-47500 MISCELLANEOUS	600.00	161.95	161.95	26.99	438.05
510-47700 SUPER NOW INTEREST	223.00	0.00	5,639.63	2,528.98 (	5,416.63)
510-47890 RENT-HEARTLAND METAL	0.00	0.00	0.00	0.00	0.00
TOTAL MISCELLANEOUS	823.00	161.95	5,801.58	704.93 (	4,978.58)
<u>RESERVES FROM PRIOR YEAR</u>					
510-48000 RESERVE FROM PRIOR YEAR	290,421.00	0.00	0.00	0.00	290,421.00
TOTAL RESERVES FROM PRIOR YEAR	290,421.00	0.00	0.00	0.00	290,421.00
TOTAL REVENUES	1,097,752.00	84,556.27	597,769.62	54.45	499,982.38
	=====	=====	=====	=====	=====

CITY OF SALEM
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: JANUARY 31ST, 2023

510-WATER FUND
WATER DEPARTMENT

58.33% OF FISCAL YEAR

DEPARTMENTAL EXPENDITURES	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
<u>PERSONAL SERVICE</u>					
510-501-11000 SUPERVISION	37,065.00	2,544.80	17,177.40	46.34	19,887.60
510-501-11001 OPERATING	180,000.00	11,747.92	109,928.97	61.07	70,071.03
510-501-11002 CLERICAL	40,000.00	2,956.80	22,425.60	56.06	17,574.40
510-501-11010 PUBLIC WORKS DIRECTOR	16,301.00	1,240.72	9,347.02	57.34	6,953.98
510-501-11100 OVERTIME	6,210.00	262.38	3,572.59	57.53	2,637.41
510-501-11101 OVERTIME-CLERICAL	880.00	0.00	0.00	0.00	880.00
510-501-15000 FICA	21,950.00	1,404.36	12,155.15	55.38	9,794.85
510-501-15200 UNEMPLOYMENT	969.00	0.00	21.06	2.17	947.94
510-501-15300 WORKERS COMPENSATION	14,100.00	0.00	10,601.88	75.19	3,498.12
510-501-15400 HEALTH INSURANCE	36,298.00	2,667.06	18,669.42	51.43	17,628.58
510-501-15500 LIFE INSURANCE	330.00	29.40	205.80	62.36	124.20
510-501-15600 RETIREMENT	32,599.00	(421.46)	20,046.11	61.49	12,552.89
TOTAL PERSONAL SERVICE	386,702.00	22,431.98	224,151.00	57.96	162,551.00
<u>SUPPLIES</u>					
510-501-30200 CHEMICAL SUPPLIES	6,000.00	0.00	2,476.70	41.28	3,523.30
510-501-30300 COMPUTER SUPPLIES	500.00	0.00	0.00	0.00	500.00
510-501-30400 GENERAL SUPPLIES	150.00	0.00	0.00	0.00	150.00
510-501-30500 JANITORIAL SUPPLIES	400.00	34.92	186.53	46.63	213.47
510-501-30700 OFFICE SUPPLIES	3,400.00	0.00	979.33	28.80	2,420.67
510-501-30900 TOOLS	9,000.00	0.00	23.99	0.27	8,976.01
TOTAL SUPPLIES	19,450.00	34.92	3,666.55	18.85	15,783.45
<u>MAINTENANCE</u>					
510-501-46000 BUILDING MAINTENANCE	2,000.00	122.45	131.64	6.58	1,868.36
510-501-46100 EQUIPMENT MAINTENANCE	100,000.00	6,720.00	33,201.69	33.20	66,798.31
510-501-46500 PUBLIC GROUND MAINTENANCE	300.00	80.00	80.00	26.67	220.00
510-501-46530 STREET MAINTENANCE	3,000.00	0.00	2,925.00	97.50	75.00
510-501-46540 REPAIR TOWER & FENCE	0.00	0.00	0.00	0.00	0.00
510-501-46600 VEHICLE MAINTENANCE	3,000.00	143.70	532.39	17.75	2,467.61
510-501-47000 AMI METER UPGRADES	0.00	0.00	0.00	0.00	0.00
TOTAL MAINTENANCE	108,300.00	7,066.15	36,870.72	34.04	71,429.28
<u>MISCELLANEOUS</u>					
510-501-50100 ADVERTISING	800.00	0.00	0.00	0.00	800.00
510-501-50120 BOOKS & PERIODICALS	0.00	0.00	0.00	0.00	0.00
510-501-50200 FUEL-MOTOR VEHICLE	14,565.00	686.42	7,730.01	53.07	6,834.99
510-501-50300 GENERAL INSURANCE	11,600.00	0.00	10,135.14	87.37	1,464.86
510-501-50315 MEMBERSHIPS	2,500.00	836.32	2,297.77	91.91	202.23
510-501-50317 MISCELLANEOUS	300.00	0.00	216.00	72.00	84.00
510-501-50319 RENT	100.00	0.00	0.00	0.00	100.00
510-501-50500 TRAVEL	5,000.00	0.00	2,577.44	51.55	2,422.56
510-501-50600 SAFETY EQUIPMENT	3,000.00	0.00	466.72	15.56	2,533.28
510-501-50700 SPECIAL SERVICES	22,000.00	23.75	18,163.82	82.56	3,836.18
510-501-50705 STATE AUDIT	8,750.00	0.00	0.00	0.00	8,750.00
510-501-50720 EXCELERON FEES	3,400.00	0.00	0.00	0.00	3,400.00
510-501-50800 WEARING APPAREL	4,000.00	343.47	1,518.96	37.97	2,481.04

CITY OF SALEM
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: JANUARY 31ST, 2023

510-WATER FUND
WATER DEPARTMENT

58.33% OF FISCAL YEAR

DEPARTMENTAL EXPENDITURES	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
510-501-51410 PRIMACY FEE	9,500.00	0.00	10,684.71	112.47 (	1,184.71)
510-501-59000 BAD DEBT	0.00	0.00	0.00	0.00	0.00
TOTAL MISCELLANEOUS	85,515.00	1,889.96	53,790.57	62.90	31,724.43
<u>UTILITIES</u>					
510-501-65000 UTILITIES-ELECTRIC	135,000.00	19,162.88	99,930.03	74.02	35,069.97
510-501-67000 UTILITIES-SEWER	600.00	202.80	900.39	150.07 (	300.39)
510-501-68000 UTILITIES-WATER	840.00	137.09	781.43	93.03	58.57
510-501-69000 UTILITIES-TELEPHONE	3,750.00	334.74	2,489.46	66.39	1,260.54
TOTAL UTILITIES	140,190.00	19,837.51	104,101.31	74.26	36,088.69
<u>CAPITAL IMPROVEMENTS</u>					
510-501-70050 INTEREST EXPENSE	0.00	0.00	0.00	0.00	0.00
510-501-70194 GIS MAPPING	0.00	0.00	0.00	0.00	0.00
510-501-70195 SCENIC RIVERS PLAZA PROJECT	0.00	0.00	0.00	0.00	0.00
510-501-70196 SCENIC RIVERS PLAZA-REIMB EXP	0.00	0.00	0.00	0.00	0.00
510-501-70197 1/2 COP PAYMENT MAY	20,911.00	0.00	0.00	0.00	20,911.00
510-501-70198 1/3 COP PAYMENT NOVEMBER 2017	0.00	0.00	0.00	0.00	0.00
510-501-70199 1/2 COP PAYMENT NOVEMBER	79,317.00	0.00	81,018.55	102.15 (	1,701.55)
510-501-70200 CAPITAL OUTLAY-GENERATOR	0.00	0.00	0.00	0.00	0.00
510-501-70210 CENTER ST WATER LINE REPLACEME	0.00	0.00	0.00	0.00	0.00
510-501-70310 WELL #4-MOTOR & PUMP	0.00	0.00	0.00	0.00	0.00
510-501-70320 CAPITAL OUTLAY-WELL #8	0.00	0.00	0.00	0.00	0.00
510-501-70340 CAPITAL OUTLAY-LEAK DETECTOR	0.00	0.00	0.00	0.00	0.00
510-501-70350 CAPITAL OUTLAY-TRUCK BED	0.00	0.00	0.00	0.00	0.00
510-501-70355 3/4 TON TRUCK W/BED	0.00	0.00	0.00	0.00	0.00
510-501-70360 CAPITAL OUTLAY-TOWER REPAIR	0.00	0.00	0.00	0.00	0.00
510-501-70370 LOCATOR	0.00	0.00	0.00	0.00	0.00
510-501-70375 FENCING	40,000.00	0.00	0.00	0.00	40,000.00
510-501-70380 PAINT INSIDE TOWER-IND PARK	0.00	0.00	0.00	0.00	0.00
510-501-70385 PAINT OUTSIDE TOWER-IND PARK	0.00	0.00	0.00	0.00	0.00
510-501-70386 PAINT INSIDE/OUTSIDE TOWER-SHO	0.00	0.00	0.00	0.00	0.00
510-501-70387 HIGHWAY 19 SOUTH EXTENSION	0.00	0.00	0.00	0.00	0.00
510-501-70390 WATER ENGINEERING FEES	20,000.00	0.00	0.00	0.00	20,000.00
510-501-70391 BACKHOE LEASE	12,000.00	0.00	11,906.74	99.22	93.26
510-501-70392 HYDRANT REPAIR KIT	0.00	0.00	0.00	0.00	0.00
510-501-70393 NEW WELL DESIGN	50,000.00	0.00	8,500.00	17.00	41,500.00
510-501-70394 NEW WELL CONSTRUCTION	150,000.00	0.00	0.00	0.00	150,000.00
510-501-70395 NEW WELL CONSTRUCTION ADMIN	5,000.00	0.00	0.00	0.00	5,000.00
510-501-70396 REPLACE 2" LINES W/6" LINES	0.00	0.00	0.00	0.00	0.00
510-501-70397 RECONDITION 2 RETENTION TANKS	60,000.00	0.00	0.00	0.00	60,000.00
510-501-70398 DIAPHRAGM PUMP	0.00	0.00	0.00	0.00	0.00
TOTAL CAPITAL IMPROVEMENTS	437,228.00	0.00	101,425.29	23.20	335,802.71
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TOTAL WATER DEPARTMENT	1,177,385.00	51,260.52	524,005.44	44.51	653,379.56
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TOTAL EXPENDITURES	1,177,385.00	51,260.52	524,005.44	44.51	653,379.56
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REVENUES OVER/ (UNDER) EXPENDITURES	(79,633.00)	33,295.75	73,764.18	(153,397.18)

CITY OF SALEM
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: JANUARY 31ST, 2023

510-WATER FUND
WATER DEPARTMENT

58.33% OF FISCAL YEAR

DEPARTMENTAL EXPENDITURES	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
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<u>OTHER FINANCING SOURCES</u>					
49000 TRANSFER FROM CAP IMP SALES TA	0.00	0.00	0.00	0.00	0.00
49031 TRANSF FROM CAP IMP SALES TAX	0.00	0.00	0.00	0.00	0.00
49040 TRANSFER FROM WATER D & R	120,000.00	0.00	0.00	0.00	120,000.00
49050 TRANSFER FROM WATER RESERVE	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
TOTAL OTHER FINANCING SOURCES	120,000.00	0.00	0.00	0.00	120,000.00
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<u>OTHER FINANCING USES</u>					
510-501-80000 DEPRECIATION EXPENSE	0.00	0.00	0.00	0.00	0.00
510-501-80500 TRANS TO GENERAL	40,367.00	0.00	0.00	0.00	40,367.00
510-501-80600 TRANS TO-WATER RESERVE	0.00	0.00	0.00	0.00	0.00
510-501-80900 TRANSF TO UTILITY DEPOSIT FUND	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
TOTAL OTHER FINANCING USES	(40,367.00)	0.00	0.00	0.00	(40,367.00)
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REVENUE & OTHER SOURCES OVER/ (UNDER) EXPENDITURES & OTHER USES	0.00	33,295.75	73,764.18	(73,764.18)

CITY OF SALEM
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: JANUARY 31ST, 2023

511-WATER D & R FUND
FINANCIAL SUMMARY

58.33% OF FISCAL YEAR

	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
<u>REVENUE SUMMARY</u>					
MISCELLANEOUS	163.00	0.00	2,022.21	1,240.62 (	1,859.21)
RESERVES FROM PRIOR YEAR	<u>119,837.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>119,837.00</u>
TOTAL REVENUES	<u>120,000.00</u>	<u>0.00</u>	<u>2,022.21</u>	<u>1.69</u>	<u>117,977.79</u>
=====					
<u>EXPENDITURE SUMMARY</u>					
WATER DEPR & REPL	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
TOTAL EXPENDITURES	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
=====					
REVENUES OVER/ (UNDER) EXPENDITURES	120,000.00	0.00	2,022.21		117,977.79
OTHER SOURCES	0.00	0.00	0.00	0.00	0.00
OTHER USES	<u>120,000.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>120,000.00</u>
REVENUE & OTHER SOURCES OVER/ (UNDER) EXPENDITURES & OTHER USES	0.00	0.00	2,022.21	(	2,022.21)

CITY OF SALEM
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: JANUARY 31ST, 2023

511-WATER D & R FUND

58.33% OF FISCAL YEAR

REVENUES	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
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MISCELLANEOUS					
511-47700 SUPER NOW INTEREST	163.00	0.00	2,022.21	1,240.62 (1,859.21)
511-47710 CD INTEREST	0.00	0.00	0.00	0.00	0.00
511-47715 OTHER INCOME-CD TO CHECKING	0.00	0.00	0.00	0.00	0.00
TOTAL MISCELLANEOUS	163.00	0.00	2,022.21	1,240.62 (1,859.21)
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RESERVES FROM PRIOR YEAR					
511-48000 PREVIOUS YEAR REVENUE	119,837.00	0.00	0.00	0.00	119,837.00
TOTAL RESERVES FROM PRIOR YEAR	119,837.00	0.00	0.00	0.00	119,837.00
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TOTAL REVENUES	120,000.00	0.00	2,022.21	1.69	117,977.79
	=====	=====	=====	=====	=====

CITY OF SALEM
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: JANUARY 31ST, 2023

511-WATER D & R FUND
WATER DEPR & REPL

58.33% OF FISCAL YEAR

DEPARTMENTAL EXPENDITURES	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
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CAPITAL IMPROVEMENTS					
511-501-70100 MACARTHUR AVE WATER LINE	0.00	0.00	0.00	0.00	0.00
TOTAL CAPITAL IMPROVEMENTS	0.00	0.00	0.00	0.00	0.00
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TOTAL WATER DEPR & REPL	0.00	0.00	0.00	0.00	0.00
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TOTAL EXPENDITURES	0.00	0.00	0.00	0.00	0.00
	=====	=====	=====	=====	=====
REVENUES OVER/ (UNDER) EXPENDITURES	120,000.00	0.00	2,022.21		117,977.79
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OTHER FINANCING SOURCES					
TOTAL OTHER FINANCING SOURCES	0.00	0.00	0.00	0.00	0.00
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OTHER FINANCING USES					
511-501-80100 TRANSFER TO WATER	120,000.00	0.00	0.00	0.00	120,000.00
TOTAL OTHER FINANCING USES	(120,000.00)	0.00	0.00	0.00	(120,000.00)
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REVENUE & OTHER SOURCES OVER/ (UNDER) EXPENDITURES & OTHER USES	0.00	0.00	2,022.21		(2,022.21)

CITY OF SALEM
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: JANUARY 31ST, 2023

512-WATER RESERVE
FINANCIAL SUMMARY

58.33% OF FISCAL YEAR

	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
<hr/>					
<u>REVENUE SUMMARY</u>					
MISCELLANEOUS	549.00	0.00	6,828.54	1,243.81 (	6,279.54)
RESERVES FROM PRIOR YEAR	<u>209,451.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>209,451.00</u>
TOTAL REVENUES	<u>210,000.00</u>	<u>0.00</u>	<u>6,828.54</u>	<u>3.25</u>	<u>203,171.46</u>
	=====	=====	=====	=====	=====
<u>EXPENDITURE SUMMARY</u>					
WATER RESERVE	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
TOTAL EXPENDITURES	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	=====	=====	=====	=====	=====
REVENUES OVER/ (UNDER) EXPENDITURES	210,000.00	0.00	6,828.54		203,171.46
OTHER SOURCES	0.00	0.00	0.00	0.00	0.00
OTHER USES	<u>210,000.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>210,000.00</u>
REVENUE & OTHER SOURCES OVER/ (UNDER) EXPENDITURES & OTHER USES	0.00	0.00	6,828.54	(	6,828.54)

CITY OF SALEM
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: JANUARY 31ST, 2023

512-WATER RESERVE

58.33% OF FISCAL YEAR

REVENUES	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
<hr/>					
MISCELLANEOUS					
512-47700 SUPER NOW INTEREST	549.00	0.00	6,828.54	1,243.81 (	6,279.54)
512-47710 CD INTEREST	0.00	0.00	0.00	0.00	0.00
512-47715 OTHER INCOME-CD TO CHECKING	0.00	0.00	0.00	0.00	0.00
TOTAL MISCELLANEOUS	549.00	0.00	6,828.54	1,243.81 (	6,279.54)
 RESERVES FROM PRIOR YEAR					
512-48000 PREVIOUS YEAR REVENUE	209,451.00	0.00	0.00	0.00	209,451.00
512-48100 OTHER INCOME-TRANSF FROM CD	0.00	0.00	0.00	0.00	0.00
TOTAL RESERVES FROM PRIOR YEAR	209,451.00	0.00	0.00	0.00	209,451.00
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TOTAL REVENUES	210,000.00	0.00	6,828.54	3.25	203,171.46
	=====	=====	=====	=====	=====

CITY OF SALEM
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: JANUARY 31ST, 2023

512-WATER RESERVE
WATER RESERVE

58.33% OF FISCAL YEAR

DEPARTMENTAL EXPENDITURES	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
<hr/>					
<u>MISCELLANEOUS</u>					
512-501-50317 MISCELLANEOUS	0.00	0.00	0.00	0.00	0.00
TOTAL MISCELLANEOUS	0.00	0.00	0.00	0.00	0.00
<u>CAPITAL IMPROVEMENTS</u>					
512-501-70380 PAINT INSIDE TOWER-IND PARK	0.00	0.00	0.00	0.00	0.00
512-501-70386 PAINT OUTSIDE TOWER-IND PARK	0.00	0.00	0.00	0.00	0.00
TOTAL CAPITAL IMPROVEMENTS	0.00	0.00	0.00	0.00	0.00
<hr/>					
TOTAL WATER RESERVE	0.00	0.00	0.00	0.00	0.00
<hr/>					
TOTAL EXPENDITURES	0.00	0.00	0.00	0.00	0.00
	=====	=====	=====	=====	=====
REVENUES OVER/ (UNDER) EXPENDITURES	210,000.00	0.00	6,828.54		203,171.46
<u>OTHER FINANCING SOURCES</u>					
49020 TRANS FROM-WATER	0.00	0.00	0.00	0.00	0.00
TOTAL OTHER FINANCING SOURCES	0.00	0.00	0.00	0.00	0.00
<u>OTHER FINANCING USES</u>					
512-501-80100 TRANSFER TO WATER	0.00	0.00	0.00	0.00	0.00
512-501-80200 TRANSFER TO SEWER	210,000.00	0.00	0.00	0.00	210,000.00
TOTAL OTHER FINANCING USES	(210,000.00)	0.00	0.00	0.00	(210,000.00)
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REVENUE & OTHER SOURCES OVER/ (UNDER) EXPENDITURES & OTHER USES	0.00	0.00	6,828.54		(6,828.54)

CITY OF SALEM
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: JANUARY 31ST, 2023

520-SEWER FUND
FINANCIAL SUMMARY

58.33% OF FISCAL YEAR

	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
<u>REVENUE SUMMARY</u>					
PERMITS/LICENSES/FEES	125.00	0.00	0.00	0.00	125.00
OTHER	0.00	0.00	0.00	0.00	0.00
CHARGES FOR SERVICES	740,359.00	102,615.33	586,052.96	79.16	154,306.04
MISCELLANEOUS	100.00	124.03	1,476.26	1,476.26 (	1,376.26)
RESERVES FROM PRIOR YEAR	0.00	0.00	0.00	0.00	0.00
TOTAL REVENUES	740,584.00	102,739.36	587,529.22	79.33	153,054.78
	=====	=====	=====	=====	=====
<u>EXPENDITURE SUMMARY</u>					
SEWER FUND	1,009,948.00	37,747.26	596,810.32	59.09	413,137.68
TOTAL EXPENDITURES	1,009,948.00	37,747.26	596,810.32	59.09	413,137.68
	=====	=====	=====	=====	=====
REVENUES OVER/ (UNDER) EXPENDITURES	(269,364.00)	64,992.10	(9,281.10)		(260,082.90)
OTHER SOURCES	310,000.00	0.00	0.00	0.00	310,000.00
OTHER USES	37,029.00	0.00	0.00	0.00	37,029.00
REVENUE & OTHER SOURCES OVER/ (UNDER) EXPENDITURES & OTHER USES	3,607.00	64,992.10	(9,281.10)		12,888.10

CITY OF SALEM
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: JANUARY 31ST, 2023

520-SEWER FUND

58.33% OF FISCAL YEAR

REVENUES	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
<u>PERMITS/LICENSES/FEES</u>					
520-44300 SEWER INSPECTIONS	125.00	0.00	0.00	0.00	125.00
TOTAL PERMITS/LICENSES/FEES	125.00	0.00	0.00	0.00	125.00
<u>OTHER</u>					
520-45000 RURAL SEWER GRANT	0.00	0.00	0.00	0.00	0.00
TOTAL OTHER	0.00	0.00	0.00	0.00	0.00
<u>CHARGES FOR SERVICES</u>					
520-46160 SEWER RECEIPTS	728,759.00	101,173.34	575,081.42	78.91	153,677.58
520-46210 RECONNECTS	25.00	0.00	0.00	0.00	25.00
520-46230 PENALTY FEES-SEWER	8,000.00	1,441.99	10,971.54	137.14 (	2,971.54)
520-46260 CONNECTIONS-SEWER	825.00	0.00	0.00	0.00	825.00
520-46270 PRIMACY FEES-SEWER	2,700.00	0.00	0.00	0.00	2,700.00
520-46290 SERVICE CHARGES	50.00	0.00	0.00	0.00	50.00
520-46900 SALE OF FIXED ASSETS	0.00	0.00	0.00	0.00	0.00
TOTAL CHARGES FOR SERVICES	740,359.00	102,615.33	586,052.96	79.16	154,306.04
<u>MISCELLANEOUS</u>					
520-47500 MISCELLENOUS	100.00	124.03	1,476.26	1,476.26 (	1,376.26)
520-47700 SUPER NOW INTEREST	0.00	0.00	0.00	0.00	0.00
520-47710 CD INTEREST	0.00	0.00	0.00	0.00	0.00
520-47720 COP INTEREST INCOME	0.00	0.00	0.00	0.00	0.00
TOTAL MISCELLANEOUS	100.00	124.03	1,476.26	1,476.26 (	1,376.26)
<u>RESERVES FROM PRIOR YEAR</u>					
520-48000 RESERVE FROM PRIOR YEAR	0.00	0.00	0.00	0.00	0.00
TOTAL RESERVES FROM PRIOR YEAR	0.00	0.00	0.00	0.00	0.00
TOTAL REVENUES	740,584.00	102,739.36	587,529.22	79.33	153,054.78
	=====	=====	=====	=====	=====

CITY OF SALEM
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: JANUARY 31ST, 2023

520-SEWER FUND
SEWER FUND

58.33% OF FISCAL YEAR

DEPARTMENTAL EXPENDITURES	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
<u>PERSONAL SERVICE</u>					
520-501-11000 SUPERVISION	36,000.00	2,544.80	21,369.00	59.36	14,631.00
520-501-11001 OPERATING	170,000.00	7,308.32	80,603.39	47.41	89,396.61
520-501-11002 CLERICAL	39,000.00	2,956.80	22,259.20	57.07	16,740.80
520-501-11010 PUBLIC WORKS DIRECTOR	16,301.00	1,240.72	9,347.02	57.34	6,953.98
520-501-11100 OVERTIME	5,382.00	399.82	3,971.02	73.78	1,410.98
520-501-11101 OVERTIME-CLERICAL	880.00	0.00	0.00	0.00	880.00
520-501-15000 FICA	15,587.00	1,089.11	10,395.08	66.69	5,191.92
520-501-15200 UNEMPLOYMENT	431.00	0.00	26.40	6.13	404.60
520-501-15300 WORKERS COMPENSATION	6,811.00	0.00	6,178.51	90.71	632.49
520-501-15400 HEALTH INSURANCE	24,750.00	1,807.73	17,490.59	70.67	7,259.41
520-501-15500 LIFE INSURANCE	210.00	18.20	194.60	92.67	15.40
520-501-15600 RETIREMENT	31,448.00	1,791.87	16,661.33	52.98	14,786.67
TOTAL PERSONAL SERVICE	346,800.00	19,157.37	188,496.14	54.35	158,303.86
<u>SUPPLIES</u>					
520-501-30200 CHEMICAL SUPPLIES	2,000.00	0.00	51.07	2.55	1,948.93
520-501-30300 COMPUTER SUPPLIES	500.00	0.00	0.00	0.00	500.00
520-501-30400 GENERAL SUPPLIES	100.00	0.00	0.00	0.00	100.00
520-501-30500 JANITORIAL SUPPLIES	500.00	23.28	225.04	45.01	274.96
520-501-30540 LAB SUPPLIES	3,000.00	30.09	295.20	9.84	2,704.80
520-501-30700 OFFICE SUPPLIES	2,000.00	0.00	378.41	18.92	1,621.59
520-501-30900 TOOLS	4,000.00	0.00	0.00	0.00	4,000.00
TOTAL SUPPLIES	12,100.00	53.37	949.72	7.85	11,150.28
<u>MAINTENANCE</u>					
520-501-46000 BUILDING MAINTENANCE	2,000.00	0.00	0.00	0.00	2,000.00
520-501-46100 EQUIPMENT MAINTENANCE	56,000.00	596.12	13,378.12	23.89	42,621.88
520-501-46500 PUBLIC GROUNDS MAINTENANCE	200.00	0.00	0.00	0.00	200.00
520-501-46530 STREET MAINTENANCE	1,000.00	0.00	0.00	0.00	1,000.00
520-501-46600 VEHICLE MAINTENANCE	1,200.00	0.00	50.89	4.24	1,149.11
520-501-47000 SEWER GRANT REIMB EXPENSES	0.00	0.00	0.00	0.00	0.00
TOTAL MAINTENANCE	60,400.00	596.12	13,429.01	22.23	46,970.99
<u>MISCELLANEOUS</u>					
520-501-50100 ADVERTISING	500.00	0.00	33.00	6.60	467.00
520-501-50200 FUEL	6,750.00	161.11	4,670.13	69.19	2,079.87
520-501-50300 GENERAL INSURANCE	12,000.00	0.00	11,583.02	96.53	416.98
520-501-50315 MEMBERSHIPS	2,500.00	2,113.66	2,113.66	84.55	386.34
520-501-50317 MISCELLANEOUS	600.00	0.00	0.00	0.00	600.00
520-501-50500 TRAVEL	3,500.00	28.38	1,269.07	36.26	2,230.93
520-501-50600 SAFETY & TRAINING	6,000.00	254.70	2,353.93	39.23	3,646.07
520-501-50700 SPECIAL SERVICES	85,000.00	1,636.66	32,775.51	38.56	52,224.49
520-501-50705 STATE AUDIT	8,750.00	0.00	0.00	0.00	8,750.00
520-501-50720 EXCELERON FEES	3,400.00	0.00	0.00	0.00	3,400.00
520-501-50800 WEARING APPAREL	2,500.00	174.46	1,590.35	63.61	909.65
520-501-51410 PRIMACY FEE	3,500.00	0.00	2,714.60	77.56	785.40
520-501-59000 BAD DEBT	0.00	0.00	0.00	0.00	0.00
TOTAL MISCELLANEOUS	135,000.00	4,312.21	59,103.27	43.78	75,896.73

CITY OF SALEM
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: JANUARY 31ST, 2023

520-SEWER FUND
SEWER FUND

58.33% OF FISCAL YEAR

DEPARTMENTAL EXPENDITURES	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
UTILITIES					
520-501-65000 UTILITIES-ELECTRIC	138,000.00	13,080.27	86,490.13	62.67	51,509.87
520-501-66000 UTILITIES-SEWER	2,400.00	21.92	1,348.20	56.18	1,051.80
520-501-68000 UTILITIES-WATER	5,000.00	16.12	1,264.72	25.29	3,735.28
520-501-69000 UTILITIES-TELEPHONE	1,500.00	509.88	1,334.51	88.97	165.49
TOTAL UTILITIES	146,900.00	13,628.19	90,437.56	61.56	56,462.44
CAPITAL IMPROVEMENTS					
520-501-70050 INTEREST EXPENSE-COP 2017	0.00	0.00	0.00	0.00	0.00
520-501-70190 1/2 COP PAYMENT NOVEMBER	238,014.00	0.00	243,055.66	102.12	5,041.66
520-501-70191 1/2 COP PAYMENT MAY	62,734.00	0.00	0.00	0.00	62,734.00
520-501-70192 MOWER	0.00	0.00	0.00	0.00	0.00
520-501-70193 ONE TON HOIST	8,000.00	0.00	1,338.96	16.74	6,661.04
520-501-70194 GIS MAPPING	0.00	0.00	0.00	0.00	0.00
520-501-70195 SCENIC RIVERS PLAZA PROJECT	0.00	0.00	0.00	0.00	0.00
520-501-70196 EASEMENTS	0.00	0.00	0.00	0.00	0.00
520-501-70197 SEWER MACHINE	0.00	0.00	0.00	0.00	0.00
520-501-70198 COP PAYMENT 5/1/18 (1/3)	0.00	0.00	0.00	0.00	0.00
520-501-70199 CAPITAL IMP-AEREATOR PUMP	0.00	0.00	0.00	0.00	0.00
520-501-70200 CAPITAL IMP-MANHOLE ALIGNMENT	0.00	0.00	0.00	0.00	0.00
520-501-70205 2017 COP FEES	0.00	0.00	0.00	0.00	0.00
520-501-70210 VARIANCE FOLLOW UP/PHASE 2 PRE	0.00	0.00	0.00	0.00	0.00
520-501-70220 GRINDER PUMP STATION REPAIRS	0.00	0.00	0.00	0.00	0.00
520-501-70230 HWY 19 SOUTH EXTENSION	0.00	0.00	0.00	0.00	0.00
520-501-70240 SLUDGE BLANKET SCADA MONITORS	0.00	0.00	0.00	0.00	0.00
TOTAL CAPITAL IMPROVEMENTS	308,748.00	0.00	244,394.62	79.16	64,353.38
TOTAL SEWER FUND	1,009,948.00	37,747.26	596,810.32	59.09	413,137.68
TOTAL EXPENDITURES	1,009,948.00	37,747.26	596,810.32	59.09	413,137.68
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REVENUES OVER/(UNDER) EXPENDITURES	(269,364.00)	64,992.10	(9,281.10)	(260,082.90)	
OTHER FINANCING SOURCES					
49011 TRANSF FROM-SEWER D & R	100,000.00	0.00	0.00	0.00	100,000.00
49031 TRANSF FROM CAP IMP SALES TAX	0.00	0.00	0.00	0.00	0.00
49050 TRANSF FROM WATER RESERVE	210,000.00	0.00	0.00	0.00	210,000.00
TOTAL OTHER FINANCING SOURCES	310,000.00	0.00	0.00	0.00	310,000.00
OTHER FINANCING USES					
520-501-80000 DEPRECIATION EXPENSE	0.00	0.00	0.00	0.00	0.00
520-501-80500 TRANS TO-GENERAL	37,029.00	0.00	0.00	0.00	37,029.00
520-501-80600 TRANS TO-SEWER RESERVE	0.00	0.00	0.00	0.00	0.00
520-501-80700 TRANS TO-SEWER D & R	0.00	0.00	0.00	0.00	0.00
520-501-80900 TRANSF TO UTILITY DEPOSIT FUND	0.00	0.00	0.00	0.00	0.00
520-501-81000 TRANSFER TO BOND ACCOUNT	0.00	0.00	0.00	0.00	0.00

CITY OF SALEM
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: JANUARY 31ST, 2023520-SEWER FUND
SEWER FUND

58.33% OF FISCAL YEAR

DEPARTMENTAL EXPENDITURES	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
520-501-89100 COST OF ISSUANCE	0.00	0.00	0.00	0.00	0.00
520-501-90000 TRANSFER FROM CAP IMP SALES TA	0.00	0.00	0.00	0.00	0.00
TOTAL OTHER FINANCING USES	(37,029.00)	0.00	0.00	0.00 (	37,029.00)
REVENUE & OTHER SOURCES OVER/ (UNDER) EXPENDITURES & OTHER USES	3,607.00	64,992.10 (	9,281.10)		12,888.10

CITY OF SALEM
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: JANUARY 31ST, 2023521-SEWER D & R
FINANCIAL SUMMARY

58.33% OF FISCAL YEAR

	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
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<u>REVENUE SUMMARY</u>					
OTHER	0.00	0.00	0.00	0.00	0.00
MISCELLANEOUS	236.00	0.00	1,743.31	738.69 (1,507.31)
RESERVES FROM PRIOR YEAR	<u>149,764.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>149,764.00</u>
TOTAL REVENUES	<u>150,000.00</u>	<u>0.00</u>	<u>1,743.31</u>	<u>1.16</u>	<u>148,256.69</u>
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<u>EXPENDITURE SUMMARY</u>					
SEWER DEPR & REPL	<u>50,000.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>50,000.00</u>
TOTAL EXPENDITURES	<u>50,000.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>50,000.00</u>
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REVENUES OVER/ (UNDER) EXPENDITURES	100,000.00	0.00	1,743.31		98,256.69
OTHER SOURCES	0.00	0.00	0.00	0.00	0.00
OTHER USES	<u>100,000.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>100,000.00</u>
REVENUE & OTHER SOURCES OVER/ (UNDER) EXPENDITURES & OTHER USES	0.00	0.00	1,743.31	(	1,743.31)

CITY OF SALEM
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: JANUARY 31ST, 2023

521-SEWER D & R

58.33% OF FISCAL YEAR

REVENUES	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
<hr/>					
<u>OTHER</u>					
521-45000 ENGINEERING GRANT	0.00	0.00	0.00	0.00	0.00
TOTAL OTHER	0.00	0.00	0.00	0.00	0.00
 <u>MISCELLANEOUS</u>					
521-47700 SUPER NOW INTEREST	236.00	0.00	1,743.31	738.69 (	1,507.31)
521-47710 CD INTEREST	0.00	0.00	0.00	0.00	0.00
TOTAL MISCELLANEOUS	236.00	0.00	1,743.31	738.69 (	1,507.31)
 <u>RESERVES FROM PRIOR YEAR</u>					
521-48000 RESERVE FROM PRIOR YEAR	149,764.00	0.00	0.00	0.00	149,764.00
TOTAL RESERVES FROM PRIOR YEAR	149,764.00	0.00	0.00	0.00	149,764.00
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TOTAL REVENUES	150,000.00	0.00	1,743.31	1.16	148,256.69
	=====	=====	=====	=====	=====

CITY OF SALEM
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: JANUARY 31ST, 2023

521-SEWER D & R
SEWER DEPR & REPL

58.33% OF FISCAL YEAR

DEPARTMENTAL EXPENDITURES	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
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<u>MAINTENANCE</u>					
521-501-46100 EQUIPMENT MAINTENANCE	0.00	0.00	0.00	0.00	0.00
TOTAL MAINTENANCE	0.00	0.00	0.00	0.00	0.00
<u>CAPITAL IMPROVEMENTS</u>					
521-501-70100 CLARIFIER SKIRT	0.00	0.00	0.00	0.00	0.00
521-501-70200 PRELIMINARY ENG FOR NEW WWTF	0.00	0.00	0.00	0.00	0.00
521-501-70300 SEWER UPGRADES	50,000.00	0.00	0.00	0.00	50,000.00
521-501-70400 INSITUFORM SEWER LINES	0.00	0.00	0.00	0.00	0.00
521-501-70410 REED BED REMOVAL & REPLANTING	0.00	0.00	0.00	0.00	0.00
521-501-70500 GEAR REDUCERS-SEWER PLANT	0.00	0.00	0.00	0.00	0.00
TOTAL CAPITAL IMPROVEMENTS	50,000.00	0.00	0.00	0.00	50,000.00
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TOTAL SEWER DEPR & REPL	50,000.00	0.00	0.00	0.00	50,000.00
<hr/>					
TOTAL EXPENDITURES	50,000.00	0.00	0.00	0.00	50,000.00
	=====	=====	=====	=====	=====
REVENUES OVER/ (UNDER) EXPENDITURES	100,000.00	0.00	1,743.31		98,256.69
<u>OTHER FINANCING SOURCES</u>					
49010 TRANSF FROM-SEWER	0.00	0.00	0.00	0.00	0.00
TOTAL OTHER FINANCING SOURCES	0.00	0.00	0.00	0.00	0.00
<u>OTHER FINANCING USES</u>					
521-501-80100 TRANSFER TO SEWER	100,000.00	0.00	0.00	0.00	100,000.00
TOTAL OTHER FINANCING USES	(100,000.00)	0.00	0.00	0.00 (	100,000.00)
<hr/>					
REVENUE & OTHER SOURCES OVER/ (UNDER) EXPENDITURES & OTHER USES	0.00	0.00	1,743.31	(	1,743.31)

CITY OF SALEM
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: JANUARY 31ST, 2023

522-SEWER RESERVE FUND
FINANCIAL SUMMARY

58.33% OF FISCAL YEAR

	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
<hr/>					
<u>REVENUE SUMMARY</u>					
MISCELLANEOUS	<u>84.00</u>	<u>0.00</u>	<u>1,044.98</u>	<u>1,244.02</u>	<u>(960.98)</u>
TOTAL REVENUES	<u>84.00</u>	<u>0.00</u>	<u>1,044.98</u>	<u>1,244.02</u>	<u>(960.98)</u>
	=====	=====	=====	=====	=====
OTHER SOURCES	0.00	0.00	0.00	0.00	0.00
OTHER USES	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
REVENUE & OTHER SOURCES OVER/ (UNDER) EXPENDITURES & OTHER USES	0.00	0.00	0.00		0.00

CITY OF SALEM
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: JANUARY 31ST, 2023

522-SEWER RESERVE FUND

58.33% OF FISCAL YEAR

REVENUES	CURRENT BUDGET	CURRENT PERIOD	YEAR TO DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
<hr/>					
MISCELLANEOUS					
522-47700 SUPER NOW INTEREST	84.00	0.00	1,044.98	1,244.02	(960.98)
TOTAL MISCELLANEOUS	84.00	0.00	1,044.98	1,244.02	(960.98)
<hr/>					
TOTAL REVENUES	84.00	0.00	1,044.98	1,244.02	(960.98)
	=====	=====	=====	=====	=====
REVENUES OVER/ (UNDER) EXPENDITURES	84.00	0.00	1,044.98		(960.98)
<hr/>					
OTHER FINANCING SOURCES					
49010 TRANSFER FROM SEWER	0.00	0.00	0.00	0.00	0.00
TOTAL OTHER FINANCING SOURCES	0.00	0.00	0.00	0.00	0.00

Staff Summary Report

MEETING DATE:	February 8, 2023
AGENDA ITEM:	MoneyGram Agreement

ACTION REQUESTED BY:	City Administrator
ACTION REQUESTED:	Recommendation to Board of Aldermen Concerning Moving Forward with MoneyGram Agreement
SUMMARY BY:	Sally Burbridge

PROJECT DESCRIPTION / FACTS

An option for accepting utility payments is to set up an account with MoneyGram which would allow customers to make payments at our local WalMart (this is the only MoneyGram location in Salem per MoneyGram's website), but only during hours the Service Desk is open, 7 am – 10 pm, 7 days a week (these dates and times were verified with Salem WalMart).

There is a \$1.50 fee per transaction the customer would pay at time of making payment via MoneyGram.

Per Exceleron, execution of an agreement with MoneyGram is a bit onerous and takes a bit of time.

PROCUREMENT

This company is one that is recommended by Exceleron and therefore no request for services was solicited.

However, this would require a separate agreement between the City of Salem and MoneyGram.

FISCAL IMPACTS

The City would be responsible for the Monthly Maintenance Fee for those months during which there were less than 250 payment transactions through MoneyGram.

The Monthly Maintenance Fee is $250 \times \$1.50 = \$375/\text{month}$

SUPPORT DOCUMENTS:	MoneyGram Service Agreement
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DEPARTMENT'S RECOMMENDED MOTION: NA
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EXPRESSPAYMENT[®] SERVICE AGREEMENT

Legal
MGI 1040 (10/13)

1. **Parties.** This MoneyGram ExpressPayment Service Agreement ("**Agreement**") is between MoneyGram Payment Systems, Inc., a Delaware corporation ("**MoneyGram**") and the entity that has signed this Agreement and such entities' affiliates ("**Biller**"). MoneyGram and Biller may each also be referred to as a "**Party**" or collectively as the "**Parties**". This Agreement is not binding on MoneyGram unless and until executed by MoneyGram and the ExpressPayment Service Know Your Biller (KYB) Domestic Form, also known as ExpressPayment Service Know Your Partner (KYP) Domestic Form ("**KYB Form**") attached hereto as Exhibit A is approved by MoneyGram.
2. **Purpose.** Biller is the provider of certain products and/or services to its customers ("**Biller Services**"). Biller charges its customers for the Biller Services and maintains an account documenting amounts owed to Biller by such customers ("**Services Account**"). MoneyGram has developed a network ("**MoneyGram Network**") consisting of retail agent locations ("**Agents**") and such other points of entry into the MoneyGram Network ("**Portals**") determined from time to time by MoneyGram in its sole discretion (including without limitation, internet websites and kiosks) through which individuals may make payments to MoneyGram and MoneyGram will in turn remit certain amounts and information to Biller. MoneyGram agrees to receive payments ("**Payments**") from Biller's customers and to send corresponding amounts to Biller as specified in this Agreement. MoneyGram's acceptance of such Payments from individuals using the MoneyGram ExpressPayment Service may be referred to as the "**Service**" and the individuals desiring to make a Payment using the Service may be referred to as "**Senders**".
3. **Payment Transactions.** In order to make a Payment using the Service, Senders will go to a participating Agent or Portal and complete and sign MoneyGram's then applicable ExpressPayment send form and/or such other documentation required by MoneyGram. Senders will also follow any additional instructions provided by the Agent or Portal (if applicable) to complete the transaction. MoneyGram may from time to time amend or update the information required for individuals to perform the Service and Biller agrees to communicate and update such changes to its customers. Biller will instruct individuals who desire to utilize the Service to provide the MoneyGram Network with the information described below for each Payment:
 - (a) Biller's name or such other information to identify Biller and/or the transaction;
 - (b) The account number with Biller to which the Payment is to be credited; and
 - (c) The amount of the Payment ("**Payment Amount**") plus MoneyGram's applicable Consumer Fee (as defined in Section 8).
4. **Programming and Connectivity.**
 - (a) Upon receipt of a Payment from a Sender, the MoneyGram Network will record the transaction. In the event Biller has been provided with access to MoneyGram's standard reporting and notification tool, MoneyGram will provide notification to Biller of such transaction on a secure web site identified by MoneyGram, where Biller will be able to review the Payments received.
 - (b) In the event Biller qualifies and desires a standard or non-standard connection to receive Payment information, the Parties agree to establish such connection pursuant to a Detail Level Requirements document (the "**DLR**"), as updated from time to time by the Parties. Biller shall reimburse MoneyGram for all costs incurred by MoneyGram to meet any custom programming requirements of Biller and the establishment of the non-standard connection. To the extent a DLR is established, Biller will supply, implement and maintain its systems and connectivity in accordance with the DLR.
5. **Remittance.** On the Banking Day (defined below) following an Agent's receipt of a Payment, MoneyGram will initiate an ACH credit to Biller. The amount of the ACH credit will equal the total of all Payments received by the MoneyGram Network on the preceding day (or days in the case of non-Banking Days). The ACH credit initiated by MoneyGram will be sent to the Bank Account set forth on the attached Exhibit B, Remittance Information, as updated from time to time by the Parties. In the event Biller makes changes to the Bank Account set forth on Exhibit B, Biller shall notify MoneyGram of such change at least thirty (30) days prior to such change. A "**Banking Day**" means a day other than Saturday or Sunday when nationally chartered banks are generally open for business.
6. **Marketing.** MoneyGram and Biller agree to work with each other on marketing initiatives to support the ExpressPayment Service payment option to customers using the initiatives described herein. Biller agrees, where applicable, to (a) notify its customers that a payment can be made at the Agent locations using MoneyGram's ExpressPayment service; (b) include MoneyGram in its promotional materials; (c) promote the ExpressPayment Service on an on-going basis, including but not

limited to, providing instructions on how customers can find out more about the ExpressPayment Service or how to use the ExpressPayment Service, directly with the normal distribution of Biller's service materials, brochures, and packaging, and indirectly through the training of Biller's customer service representatives as described in this Agreement. Biller will identify the MoneyGram ExpressPayment Service as a method to make payments to its customers, including in all advertising media (MoneyGram will provide appropriate materials as needed). MoneyGram will communicate Biller's status as an ExpressPayment Service "biller" to its Agents and to MoneyGram's customers or potential customers.

If Biller uses a customer service function that employs an interactive voice response ("IVR") system which promotes payment options, then Biller will place informational and educational messages about using the ExpressPayment Service as part of the introduction. In addition, and if possible, other information will be available as a menu option, and the on-hold message will also educate and inform the customer on the ExpressPayment Services as the means of making cash payments.

Biller acknowledges and agrees that all materials representing, promoting or referring to MoneyGram or the ExpressPayment Service will not be used or distributed until approved in writing by MoneyGram in its reasonable discretion.

7. **Training.** MoneyGram and Biller agree to work together to develop an appropriate training program for Biller's employees and representatives. In connection with such activities, Biller will allow MoneyGram in-person access to Biller's call centers, its customer service departments, and all other support group facilities for various re-trainings, programs, incentives, and workshops.

8. **Consumer Fees; Additional Fees.**

- (a) Biller understands that unless other arrangements have been made between MoneyGram and the Biller, MoneyGram will charge Senders a fee to perform the Service (a "**Consumer Fee**"). The amount of the Consumer Fee is determined by MoneyGram in its sole discretion. Biller acknowledges that Biller is not entitled to any portion of such Consumer Fee. The initial Consumer Fee for individuals using the Service is described on Exhibit C, Fees. Biller understands that the Consumer Fee amount is subject to change at any time upon written notice by MoneyGram.
- (b) Biller will pay to MoneyGram the fees set forth in the attached Exhibit C for its use of the Service.
- (c) Biller authorizes MoneyGram or its designee to initiate one or more automated clearing house ("**ACH**") debit or credit entries (each an "**Entry**") to the Bank Account to pay amounts due and owing between the Parties, and to credit or debit such account, as applicable, in accordance with applicable law and the Rules and Operating Guidelines of the National Automated Clearing House Association ("**NACHA**") as amended, modified or supplemented from time to time. This authorization shall remain in force and effect until MoneyGram has received written notification from Biller of its termination in such time and manner as to afford MoneyGram a reasonable opportunity to act on it; provided however, that Biller agrees to maintain this authorization during the Term and for such time thereafter as necessary to process the payment of fees that are due and owing after termination of this Agreement, including during any period in which there is a dispute between Biller and MoneyGram concerning any fees or amounts that may be due from MoneyGram to Biller or Biller to MoneyGram.

9. **Payment Rejection.**

- (a) Biller may refuse acceptance of and reject a Payment by notifying MoneyGram via email at the email address "mglkw_expresspay_mars@moneygram.com" no later than the fourth Banking Day after MoneyGram's receipt of the Payment.
- (b) Upon receiving Biller's request to reject the Payment, Biller agrees to follow MoneyGram's instructions with respect to the return of the Payment Amount (but not the Consumer Fee) to the Sender. These instructions include, but are not limited to, notifying the Sender that Biller has rejected the Payment, providing the customer with a MoneyGram reference number (if available) to be able to receive the funds at any Agent, and the identification requirements for the Biller's customer to receive the funds. If Biller fails to follow the instructions, Biller is responsible for returning the Payment Amount to the Sender. In the event Biller refuses or rejects a Payment, MoneyGram agrees to provide commercially reasonable assistance and support to Biller as Biller may reasonably require in addressing any billing discrepancies or customer complaints.

10. **Mistaken Payments.** In case of any overpayment, duplicate payment or incorrect payment transmission (collectively a "**Mistaken Payment**") by MoneyGram to Biller, Biller authorizes MoneyGram to initiate drafts via ACH against Biller's designated account in the amount of the Mistaken Payment and authorizes the bank at which the account is located to debit its account. Biller agrees to complete and execute any and all documents as such bank may require to establish and to maintain this authorization.

11. **Representations and Warranties.** Biller warrants and represents to MoneyGram that the following are true and correct and will remain true and correct during the Term: (a) the entering into of this Agreement is not a breach of any other agreement entered into by Biller; (b) the individual signing below on behalf of Biller has the necessary authority to execute this Agreement; (c) the information supplied on the KYB Form is true and correct and does not omit any material information;

(d) the amount being paid by the Sender to the Services Account represents a bona fide sale/rental of merchandise or services actually provided by Biller; (e) the Services Account does not represent a product or service that violates federal, state or local law in any jurisdiction that may be applicable; (f) Biller will use best efforts to credit each Sender's Payment on Biller's books using the date and time stamp on the transaction. Notwithstanding the foregoing, Biller will credit each Sender's Payment on Biller's system normally within 2 hours of the time from when the electronic file is available at MoneyGram or has been received from MoneyGram. In no event shall a payment be credited to a consumer's account later than 6:00 A.M. Central Time the following scheduled business day or it will be given credit using the date and timestamp from the transaction.

12. **Mutual Indemnification.** Each Party (an "**Indemnifying Party**") agrees to reimburse, indemnify and hold the other Party (an "**Indemnified Party**") and its agents harmless from all losses, claims, demands, actions, suits, proceedings or judgments, including costs, expenses and reasonable attorneys' fees ("**Liabilities**") assessed against or otherwise incurred by the Indemnified Party arising, in whole or in part from: (a) actions or omissions, whether done negligently or otherwise, by the Indemnifying Party, its agents, directors, officers, employees or representatives; (b) actions taken by the Indemnified Party at the request of the Indemnifying Party; (c) violation of any applicable laws, rules, regulations or ordinances by the Indemnifying Party; or (d) the Indemnifying Party's breach of any term or condition of this Agreement; provided, however, that this provision does not apply if such claim arises out of (i) an act of fraud, embezzlement or criminal activity by the Indemnified Party; (ii) willful misconduct or bad faith by the Indemnified Party; or (iii) the failure of the Indemnified Party to comply with, or to perform its obligations under, this Agreement. The indemnification obligations set forth in this Section survive any termination of this Agreement.

13. **Liability.** Except for MoneyGram's responsibility to assure payment of the Payment Amount accepted at an Agent or Portal location, MoneyGram's sole responsibility for damages in connection with a transaction, including error, delay, or nonpayment, whether or not caused by negligence is limited to a refund of the Consumer Fee paid in connection with the affected transaction. MoneyGram's aggregate liability to Biller for any other reason is limited to Biller's direct damages, not to exceed the amount of Consumer Fees paid by Sender(s) to MoneyGram during the three (3) months immediately preceding the month in which the claim arose. The foregoing limitation applies regardless of the nature of the claim or the form of the action employed, whether in contract, warranty, tort or otherwise.

IN NO EVENT WILL MONEYGRAM BE LIABLE FOR INDIRECT, INCIDENTAL, SPECIAL OR CONSEQUENTIAL DAMAGES.

EXCEPT AS EXPRESSLY SET FORTH IN THIS AGREEMENT, NEITHER PARTY MAKES, AND EACH PARTY HEREBY SPECIFICALLY DISCLAIMS, ANY REPRESENTATIONS OR WARRANTIES, EXPRESS OR IMPLIED, REGARDING ANY MATTER SUBJECT TO THIS AGREEMENT, INCLUDING ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE (WHETHER EITHER PARTY KNOWS, HAS REASON TO KNOW, HAS BEEN ADVISED OR IS OTHERWISE IN FACT AWARE OF ANY SUCH PURPOSE) OR IMPLIED WARRANTIES ARISING FROM THE COURSE OF DEALING OR COURSE OF PERFORMANCE.

14. **Notice.** All notices given under this Agreement must be in writing and personally delivered, or mailed first class, or sent by FAX to the addresses specified herein, or to such other address as either Party may provide to the other by written notice from time to time. Mailed notices are effective two (2) Banking Days after mailed; notice by personal delivery, courier or FAX is effective when received. Notices to Biller are to be delivered to the address described for Biller on the KYB Form. Notices to MoneyGram are to be sent to:

MoneyGram Payment Systems, Inc.
3940 So. Teller Street
Lakewood, CO 80235
Attn: VP Sales & Marketing – PS
FAX: 720-568-8680

With a copy to: MoneyGram Payment Systems, Inc.
1550 Utica Avenue South, Ste. 100
Minneapolis, MN 55416
Attn: Legal Counsel
FAX: 952-591-3485

15. **Marks and Logos; Press Releases and Public Statements.**

- (a) Except as otherwise provided in this Agreement, neither Party may, in any manner whatsoever, use any name, logo, trademark, service mark, or copyrighted material of the other Party without first obtaining the prior written approval of such other Party. Notwithstanding the foregoing, in an effort to assist Senders in making Payments to Biller, MoneyGram may use Biller's name and logo in MoneyGram's point of sale materials displayed at the Agent locations and in MoneyGram's listing of its biller network.
- (b) The Parties agree that they will not make any press release or other public statements or communication regarding the other Party without the prior written consent of such other Party, which consent shall not be unreasonably withheld, unless the Party making the press release and/or public statements reasonably believes they are required to do so by applicable law or regulation. In addition, MoneyGram may issue an initial press release announcing Biller's relationship with MoneyGram within a reasonable period after the Agreement has been executed by the Parties.

16. Confidential Information.

- (a) **"Confidential Information"** means nonpublic information revealed by a Party (whether in writing, orally, or by another means) to the other, including (i) information expressly marked or disclosed as confidential, or information which a reasonable person would have reason to believe is confidential; (ii) information traditionally recognized as proprietary trade secrets; (iii) all forms and types of financial, business, scientific, technical, economic, or engineering information, including patterns, plans, compilations, programs, devices, formulas, designs, prototypes, methods, techniques, processes, procedures, programs, or codes, whether tangible or intangible, and whether or how stored, compiled, or memorialized, physically, electronically, graphically, photographically, or in writing, which may be identified with the legend "CONFIDENTIAL"; and (iv) all copies thereof. **"Disclosing Party"** means a Party that discloses Confidential Information to the Receiving Party; and **"Receiving Party"** means a Party who receives Confidential Information from the Disclosing Party.
- (b) The Receiving Party agrees to keep Confidential Information in confidence, using the same degree of care it uses to protect its own confidential or proprietary information, but in no event less than a reasonable degree of care. The Receiving Party also agrees not to use such Confidential Information for any purpose except as contemplated by this Agreement without the prior written consent of the Disclosing Party, and not to disclose any Confidential Information received by it from the Disclosing Party to any third party or to any person or person(s) within the Receiving Party other than those involved in the relationship with the Disclosing Party and who have a need to know such Confidential Information. Both Parties agree to (i) maintain physical, electronic, and procedural safeguards that comply with federal and other applicable legal standards to guard such Confidential Information and to implement and apply appropriate information security and disposal measures designed to meet the applicable law and the objectives of this Agreement; (ii) implement written security and disaster recovery plans regarding such Confidential Information; and (iii) comply with all applicable laws and regulations regarding the security, handling, use and disclosure of such Confidential Information.
- (c) The restrictions set forth in this Section do not apply to any information that (i) was known by the Receiving Party without obligation of confidentiality prior to disclosure thereof by the other Party; (ii) was in or entered the public domain through no fault of the Receiving Party; (iii) is disclosed to the Receiving Party by a third party legally entitled to make such disclosure without violation of any obligation of confidentiality; (iv) is required to be disclosed by applicable laws or regulations (but in such event, only to the extent required to be disclosed); or (v) is independently developed by the Receiving Party without reference to any Confidential Information of the other Party. Upon request of the other Party, each Party agrees to return all materials, in any medium, which contain or reveal all or any part of the Confidential Information of the other Party or to promptly certify in writing the complete destruction of such materials to the other Party. Notwithstanding the foregoing, each Party is entitled to retain (and not return or destroy) sufficient information to maintain legally required records to support their business functions, but only to the extent as legally required. Any such Confidential Information retained shall continue to be held in confidence according to the restrictions herein, until such information no longer constitutes Confidential Information.
- (d) The Receiving Party agrees to implement response programs that specify actions to be taken when the Receiving Party detects actual or suspected unauthorized access to information or systems. As part of such response programs, the Receiving Party agrees to notify the Disclosing Party promptly of any breach, or suspected or attempted breach, of its security related to areas, locations, or computer systems which contain any Confidential Information and to cooperate with the Disclosing Party to assist in regaining possession of the Confidential Information and prevent its further unauthorized use or disclosure, and take any necessary remedial actions.
- (e) Each Party acknowledges that breach of this provision by it would result in irreparable harm to the other Party, for which money damages would be an insufficient remedy, and therefore that the other Party is entitled to seek injunctive relief to enforce the provisions of this Section.

17. Sender Information.

- (a) General. Biller is the owner of the primary relationship between Biller and any Sender utilizing the Service to pay amounts to Biller in exchange for the Biller Services. All information relating to that relationship that is received by MoneyGram from Biller, such as the Sender's account number with Biller, is owned by Biller. All information related to the money transmission relationship between Sender and MoneyGram, such as MoneyGram's internal reference number, is owned by MoneyGram (the **"Sender Information"**). For avoidance of doubt, the Sender Information constitutes Confidential Information as described above.
- (b) Nonpublic Information. To the extent applicable, each Party agrees to protect and keep confidential all personally identifiable information about or pertaining solely to the other Party's customers. For purposes of this Section, "nonpublic personal information" (**"NPI"**) refers to the personally identifiable information described in the preceding sentence and has the same meaning as that term is defined in the Gramm-Leach-Bliley Act, Title V, and its applicable regulations. Each Party agrees to collect and use the other Party's NPI only to exercise the rights and perform the obligations for which such information was disclosed, as specifically set forth in or clearly implied by this Agreement. Neither Party may otherwise use the other Party's NPI and agrees to destroy it or return it to the other

Party, at such Party's request, if a Party does not have a specific business purpose under the Agreement to retain it; provided, however, that a Party may use its own customer information about an individual who has purchased a product or service from such Party and is thereby a customer of such Party.

- (c) Permitted Disclosure of NPI. Unless prohibited elsewhere in this Agreement, a Party may disclose NPI in the ordinary course of its business (i) to its affiliates or third party service providers to carry out the purposes for which such NPI was disclosed to such Party; or (ii) if such disclosure is authorized by law.

18. Complaints. MoneyGram is responsible for responding to and resolving all claims, inquiries or complaints arising out of the acceptance of payments from Senders and remittance of those amounts to Biller. Biller is responsible for promptly and diligently resolving any and all claims, inquiries or complaints arising out of the crediting of the Payment Amount to the appropriate account with Biller. The Parties agree to cooperate with each other in resolving complaints, to the extent necessary, with each Party to bear its own costs.

19. Financial Information. Biller agrees to provide financial statements, as requested by MoneyGram's credit department, and authorizes MoneyGram to obtain information from trade references, banks, consumer credit services, state and federal governments, regarding credit and other information.

20. Term and Termination.

- (a) The initial term of this Agreement commences on the Effective Date (defined below) and ends on the three (3) year anniversary of the Effective Date (the "**Initial Term**"). After the Initial Term, this Agreement is subject to automatic successive renewals of one (1) year (each referred to as a "**Renewal Term**"). The Initial Term and Renewal Term may collectively be referred to as the "**Term**".
- (b) This Agreement may be immediately terminated or suspended at any time by MoneyGram (i) if any information in Biller's KYB Form or otherwise in connection with this Agreement is inaccurate, incomplete or misleading; (ii) if Biller has not cured a breach of this Agreement within thirty (30) days of notice of such purported breach; (iii) if Biller has violated any MoneyGram compliance policy; or (iv) for its convenience at any time upon at least ninety (90) days' written notice. MoneyGram may also terminate or suspend this Agreement at any time without notice if MoneyGram determines in its sole discretion that Biller or any customer of Biller is using the Service to transmit funds (i) for gambling (including, without limitation, betting on sporting events) to or from the United States, or any other jurisdiction where such transmission may be illegal or regulated; (ii) in any way which may violate anti-money laundering laws of the United States or any jurisdiction to or from which the money is transmitted; (iii) for credit to any entity other than Biller; or (iv) for any purpose which may violate applicable law, banking regulation or MoneyGram policy. Biller may also terminate this Agreement upon thirty (30) days' written notice by Biller if MoneyGram has not cured a breach of the Agreement, or for its convenience at any time upon at least ninety (90) days' written notice. Notwithstanding any termination of this Agreement, Biller shall be responsible for the payment of any and all fees due pursuant to this Agreement. MoneyGram agrees to continue to provide the Services during any applicable notice period.
- (c) Upon suspension or termination for any reason, Biller agrees to immediately remit to MoneyGram all amounts due MoneyGram, including any Mistaken Payments made to Biller, and to return any equipment, display material, or other property furnished to Biller by MoneyGram; and MoneyGram agrees to immediately remit to Biller any and all monies owed to Biller under the Agreement. Any property furnished by MoneyGram to Biller remains the sole property of MoneyGram. If at any time subsequent to termination, MoneyGram discovers that it previously sent Mistaken Payments to Biller, MoneyGram agrees to promptly notify Biller and provide reasonable documentation.

21. Compliance with Law. Biller agrees to comply (and will cause its employees, agents, and subcontractors to comply) with all applicable federal, state and local laws and regulations including but not limited to the Fair Debt Collection Practices Act, or any other applicable collections, telemarketing or consumer protections laws to which Biller may be subject. MoneyGram may, upon reasonable notice to Biller, audit Biller's books and records related to this Agreement in the event MoneyGram suspects any breach of this Section or any other Section of this Agreement.

Additionally, Biller:

- (a) has not and will not make any payment, or transfer anything of value, directly or indirectly, if such payments or transfers would violate the laws of the country in which made or the laws of the United States, to (i) any governmental official or employee (including employees of a government corporation or public international organization), or to any political party, party official or candidate for public office (the foregoing collectively, "Government Official"); or (ii) any other person or entity;
- (b) has reviewed and agrees to abide by MoneyGram's Anti-Corruption Policy;
- (c) has adopted an anti-corruption policy which, at a minimum, prohibits the direct or indirect offer, authorization, or payment of money or anything of value to improperly influence a Government Official;

- (d) agrees that if subsequent developments cause the representations and warranties made herein to no longer be accurate or complete, Biller will immediately so advise MoneyGram; and
- (e) agrees that this Agreement is subject to immediate termination in the event that Biller breaches the representations and warranties contained herein.

- 22. **Fraud Prevention and Investigations.** In an attempt to reduce the occurrence of any remittances or overpayments made in error or the incidence of fraud related to the Service, MoneyGram may utilize various tools to ensure the accuracy of the information transmitted between the Parties and the validity of the transactions. Biller will cooperate in good faith to ensure the accuracy of information transmitted between the Parties and will implement appropriate changes and measures within a reasonable time after their development and communication by MoneyGram to Biller. MoneyGram may make any changes to the point-of-sale systems used by the Agents or the Portals (if applicable) that it deems necessary to help reduce Mistaken Payments or fraudulent payments.
- 23. **Assignment.** Biller may not assign this Agreement without the prior written consent of MoneyGram, such consent not to be unreasonably withheld.
- 24. **Right of Set-Off.** Biller, as partial security for its payment obligations to MoneyGram hereby grants to MoneyGram the right of set-off against any moneys or sums from time to time on deposit with, owing to or standing to the credit of the Biller on the books of MoneyGram.
- 25. **Regulatory Examination.** Each Party agrees to submit to the other Party, or to any examination which may be required by any regulatory authority with audit and examination authority over such Party, to the fullest extent of such regulatory authority. Each Party agrees to also provide to the other Party any information which may be required by any regulatory authority in connection with their audit or review of such Party or this Agreement and to reasonably cooperate with such regulatory authority in connection with any audit or review.
- 26. **Entire Agreement, Amendments.** This Agreement, together with the KYB Form, any applicable DLR, and any other attachments, exhibits or schedules constitutes the entire agreement between the Parties and supersedes all prior agreements, understandings, and arrangements, oral or written, between the Parties with respect to the subject matter hereof. To the extent Biller has any prior agreement with MoneyGram related to the Service, such agreement is expressly terminated concurrent with the entering into of this Agreement. This Agreement may not be modified or amended except by an instrument or instruments in writing signed by the Party against whom enforcement of any such modification or amendment is sought.
- 27. **Severability.** In the event that any part of this Agreement is deemed by a court, regulatory authority or other public or private tribunal of competent jurisdiction to be invalid or unenforceable, such provision is deemed to be omitted from this Agreement. The remainder of this Agreement remains in full force and effect, and is modified to any extent necessary to give such force and effect to the remaining provisions, but only to such extent.
- 28. **Waivers.** Neither Party will be deemed to have waived any of its rights, powers, or remedies hereunder except in writing signed by an authorized agent or representative of the Party to be charged. Either Party may, by an instrument in writing, waive compliance by the other Party with any term or provision of this Agreement. The waiver by either Party of a breach of any term or provision of this Agreement is not to be construed as a waiver of any subsequent breach.
- 29. **Governing Law.** Texas law governs the interpretation of this Agreement.
- 30. **Effective Date.** The Effective Date ("Effective Date") of this Agreement is the date that it is signed by MoneyGram.
- 31. **Force Majeure.** Neither Party will be deemed in default of its obligations to the extent that the performance of any such obligation is prevented or delayed by war, insurrection, fire, flood, riot, acts of terrorism, strikes, acts of God, telecommunications failures or errors, systematic internet failure, including but not limited to interruptions by service providers, or any similar event or circumstance not caused, in whole or in part, by such Party, and which is beyond the reasonable control of such Party.
- 32. **Independent Contractors.** It is expressly agreed that the Parties are acting as independent contractors and not as joint ventures, partners, employer-employee, principal-agent or other similar business arrangements. This Agreement is not to be construed as authority for either Party to act for the other Party in any agency or other similar capacity.

Signature page follows

(Signature page to ExpressPayment Service Agreement)

BILLER: _____

Signature: _____

Printed Name: _____

Title: _____

Date: _____

MONEYGRAM PAYMENT SYSTEMS, INC.

Signature: _____

Printed Name: _____

Title: _____

Effective Date: _____

Exhibit B to ExpressPayment® Service Agreement

REMITTANCE INFORMATION

Biller's financial institution:

Address of financial institution:

Bank R&T/ABA number:

Account Number:

Exact Name as it appears on bank account:

Account officer name:

Account Officer Phone Number:

REMITTANCE INFORMATION FOR ADDITIONAL FEES (if different than above)

Biller's financial institution:

Address of financial institution:

Bank R&T/ABA number:

Account Number:

Exact Name as it appears on bank account:

Account officer name:

Account Officer Phone Number:

Exhibit C to ExpressPayment® Service Agreement

Fees

Pursuant to the Agreement, the Parties agree:

1. **Consumer Fee.** Unless other arrangements have been made between MoneyGram and the applicable Biller, the initial Consumer Fee is \$ _____ per Payment.

2. **Additional Fees.** In addition to any fees described in the Agreement, Biller agrees to pay MoneyGram the fees set forth below:

(a) One-Time Application Fee: \$ _____

The One-time Application Fee is due upon signing of the Agreement and is non-refundable. It must be presented with the signed Agreement to MoneyGram in the form of a corporate check.

(b) One-time Set-Up Fee: \$ _____

The One-time Set-Up Fee shall be due after (i) execution of the Agreement; (ii) Biller is approved by MoneyGram to provide the Service; and (iii) Biller is assigned a Receive Code. Payment of the One-time Set-Up Fee shall be made pursuant to Section 8(c) of the Agreement. MoneyGram will notify Biller prior to initiating such ACH debit.

(c) Monthly Maintenance Fee: \$ _____

Biller shall be liable for payment of the Monthly Maintenance Fee above only for those months during which Biller fails to conduct a minimum of 250 Payment transactions ("Minimum Transaction Requirement"). Payment of any Monthly Maintenance Fee due shall be made pursuant to Section 8(c) of the Agreement on or before the 15th day of the month following the end of the month in which Biller has failed to meet the Minimum Transaction Requirement.

If this Agreement is terminated by Biller for its convenience at any time prior to the expiration of the Term, Biller shall remain liable for the Monthly Maintenance Fees due for the Term, which shall be due and payable in whole on the termination date. The Parties agree that payment of such fees is not a penalty but is a charge to compensate MoneyGram for Biller's failure to satisfy its commitments during the Term, and that such fees are an agreed upon amount of liquidated damages necessary because the actual amount of damages that MoneyGram may suffer in the event Biller terminates the Agreement prior to the expiration of the Term are not easily determined.

(d) Additional Receive Code Fee: In the event Biller requests an additional Receive Code at any time during the Term, such request subject to approval by MoneyGram in its sole discretion, MoneyGram may charge a fee for implementation of such additional Receive Code, which may be referred to as "Additional Receive Code Fee". Payment of the Additional Receive Code Fee, if applicable, shall be made pursuant to Section 8(c) of this Agreement. MoneyGram will notify Biller prior to initiating such ACH debit.

Staff Summary Report

MEETING DATE:	February 8, 2023
AGENDA ITEM:	Winter Weather Rule
ACTION REQUESTED BY:	City Administrator
ACTION REQUESTED:	Recommendation to Board of Aldermen on Utility Policy RE: Winter Weather Rule and Pre-Pay Customers
SUMMARY BY:	Sally Burbridge

PROJECT DESCRIPTION / FACTS

The City of Salem's Current Weather Rule is as follows:

Section 700.060

Discontinuance of Service.

[Ord. No. 3496, 12-28-2021; Ord. No. 3501, 3-8-2022]

- A. No residential customer connected and receiving electric service from the City of Salem, Missouri, shall be disconnected from electric service for non-payment of utility bills, including all residential tenants of apartment buildings when electricity is used as the source of cooling or heating, or to operate the only cooling or heating equipment at the residence during the following weather situations:
1. On any day when the National Weather Service local forecast, between 6:00 A.M. and 9:00 P.M. for the following twenty-four (24) hours, predicts that the temperature shall rise above ninety-five degrees Fahrenheit (95° F.) or that the heat index shall rise above one hundred five degrees Fahrenheit (105° F.).
 2. On any day when utility personnel are not available to reconnect utility service during the immediately succeeding day or days and the National Weather Service local forecast between 6:00 A.M. and 9:00 P.M. predicts that the temperature during the period of unavailability shall rise above ninety-five degrees Fahrenheit (95° F.) or that the heat index shall rise above one hundred five degrees Fahrenheit (105° F.).
 3. On any day when the National Weather Service local forecast predicts the temperature to drop below thirty-two degrees Fahrenheit (32° F.) during the following twenty-four (24) hour period; and
 4. On any day when utility personnel are not available to reconnect utility service during the immediately succeeding day or days and the National Weather Service local forecast predicts the temperature to drop below thirty-two degrees Fahrenheit (32° F.) during the following twenty-four (24) hour period.

At the December Utility Committee meeting it was recommended that the City look at alternative weather stations that might be closer to Salem than the National Weather Service. Such locations were: Missouri S&T, Mark Twain National Forrest Service Offices in Salem, Conservation offices, etc. – While many of these have “Weather Stations” they are instruments for recording of conditions and NOT staffed with Meteorologists who make “forecasts” as the ordinance states.

In order to apply the Weather Rule as indicated above to Pre-Pay accounts, staff would need to watch the weather forecasts every day in winter and summer months and make a determination daily about turning disconnects on or off. This is onerous at best and it is recommended that the Weather Rule not apply to pre-pay accounts.

PROCUREMENT

N/A

FISCAL IMPACTS

Unknown

SUPPORT DOCUMENTS: None

DEPARTMENT’S RECOMMENDED MOTION: Move to continue using the forecasts of the National Weather Service out of Springfield as the determining “forecast” to apply the Weather Rule to Traditional Accounts only and not to apply the rule to Pre-Pay Accounts.
