

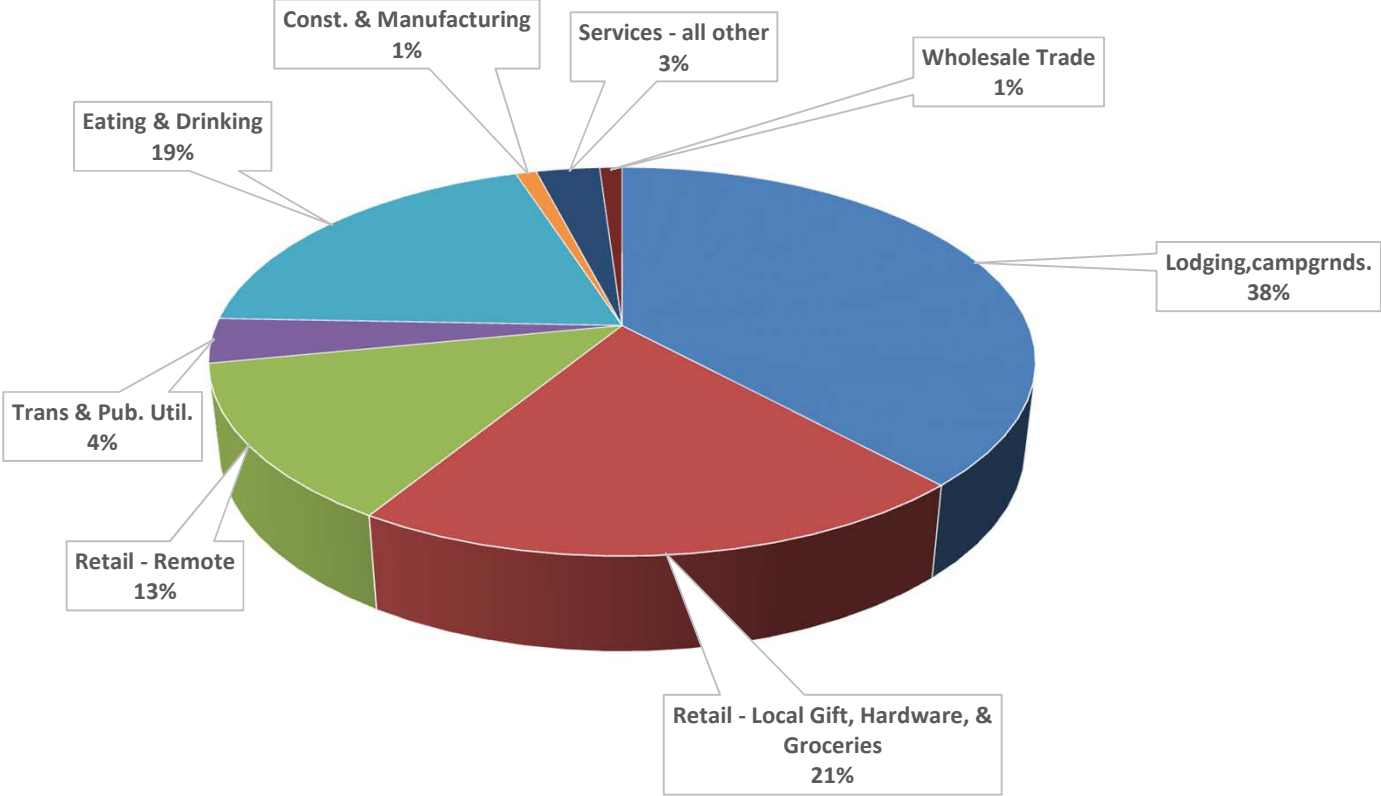
CITY OF OURAY
2020 MONTHLY SALES TAX REVENUES BY BUSINESS CATEGORY

(1) Month tax received from State of Colorado, representing sales from two months earlier (e.g. tax shown as APRIL is mostly from FEBRUARY)

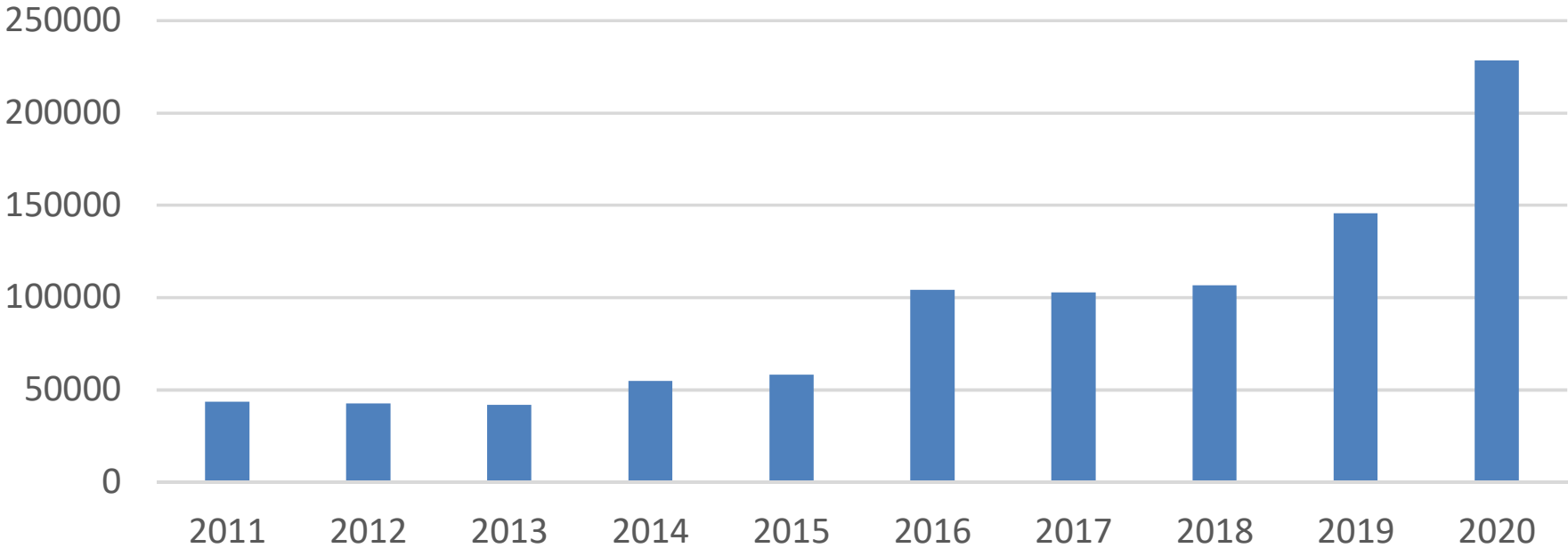
| 2020 SALES TAX REVENUES BY BUSINESS CATEGORY | | | | | | |
|--|---------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| (1) Funds received by City in: July (mostly re: May) | | | | | | |
| Business Category | January | February | March | April | May | June |
| Lodging, campgrnds. | \$ 15,650.17 | \$ 32,873.34 | \$ 32,270.70 | \$ 26,580.81 | \$ 8,537.56 | \$ 2,831.80 |
| Retail - Local Gift, Hardware, & Groce | \$ 13,822.47 | \$ 22,157.99 | \$ 18,926.37 | \$ 17,147.45 | 13,653.00 | \$ 8,465.09 |
| Retail - Remote | \$ 20,761.13 | \$ 21,204.34 | \$ 13,972.85 | \$ 15,352.60 | 13,005.06 | \$ 16,707.24 |
| Trans & Pub. Util. | 4,153.41 | 15,972.66 | 11,518.84 | 12,276.40 | 8,821.34 | 8,448.08 |
| Eating & Drinking | 12,366.72 | 27,216.57 | 25,248.24 | 22,111.84 | 9,551.59 | 2,444.33 |
| Const. & Manufacturing | 4,386.21 | 2,337.47 | 1,205.57 | 1,661.83 | 3,440.51 | 2,075.69 |
| Services - all other | 774.99 | 1,369.61 | 1,002.37 | 1,194.72 | 1,034.99 | 1,344.14 |
| Wholesale Trade | 683.11 | 301.35 | 878.12 | 964.13 | 669.83 | 129.34 |
| Retail - groceries, liquor, candy, hardware, gas | | | | | | |
| Retail - gift, souvenir, variety, books | | | | | | |
| Finance, Ins. Real Estate | | | | | | |
| Mining | | | | | | |
| All Other | | | | | | |
| TOTAL | \$ 72,598.21 | \$ 123,433.33 | \$ 105,023.06 | \$ 97,289.78 | \$ 58,713.88 | \$ 42,445.71 |
| Business Category | July | August | September | October | November | December |
| Lodging, campgrnds. | \$ 17,607.03 | \$ 68,221.11 | \$ 138,029.22 | \$ 126,505.93 | \$ 116,680.33 | \$ 87,070.66 |
| Retail - Local Gift, Hardware, & Groce | \$ 18,532.27 | \$ 46,147.82 | \$ 83,403.22 | \$ 73,512.48 | \$ 68,429.62 | \$ 47,075.84 |
| Retail - Remote | \$ 20,976.71 | \$ 34,366.94 | \$ 26,273.14 | \$ 30,268.92 | \$ 33,236.53 | \$ 29,939.39 |
| Trans & Pub. Util. | 6,477.23 | 7,004.14 | 7,618.04 | 8,337.39 | 8,193.44 | 8,475.92 |
| Eating & Drinking | 7,172.66 | 42,780.09 | 71,465.90 | 80,662.31 | 68,116.10 | 44,338.22 |
| Const. & Manufacturing | 878.37 | 3,246.39 | 3,089.93 | 3,428.77 | 4,716.23 | 2,198.85 |
| Services - all other | 1,311.96 | 10,635.22 | 24,523.99 | 16,156.73 | 13,052.85 | 6,773.69 |
| Wholesale Trade | 722.21 | 2,179.91 | 2,880.66 | 2,906.77 | 2,473.32 | 2,385.45 |
| Retail - groceries, liquor, candy, hardware, gas | | | | | | |
| Retail - gift, souvenir, variety, books | | | | | | |
| Finance, Ins. Real Estate | | | | | | |
| Mining | | | | | | |
| All Other | | | | | | |
| TOTAL | \$ 73,678.44 | \$ 214,581.62 | \$ 357,284.10 | \$ 341,779.30 | \$ 314,898.42 | \$ 228,258.02 |

(1) Month tax received from State of Colorado, representing sales from two months earlier (e.g. tax shown as APRIL is mostly from FEBRUARY)

City of Ouray
October 2020 Sales Tax Revenues by Business Category
(received in December 2020)



CITY OF OURAY
OCTOBER SALES TAX REVENUE COMPARISON
Over Past 10 Years



Notes: Figures represent tax revenue received in December
Sales Tax increased from 3% to 4% on January 1, 2016

CITY OF OURAY
SALES TAX REVENUES BY BUSINESS CATEGORY 2011-2020

SALES TAX REVENUES BY BUSINESS CATEGORY

DEC

| Business Category | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 |
|--|---------------------|---------------------|---------------------|---------------------|---------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| Lodging, campgrnds. | \$ 11,940.73 | \$ 11,821.63 | \$ 13,786.00 | \$ 16,283.71 | \$ 20,381.63 | \$ 29,296.96 | \$ 31,230.66 | \$ 42,021.27 | \$ 48,195.15 | \$ 87,070.66 |
| Retail - Local Gift, Hardware, & Groceries | | | | | | | | | \$ 30,173.17 | \$ 47,075.84 |
| Retail - Remote | | | | | | | | | \$ 16,556.51 | \$ 29,939.39 |
| Retail - groceries, liquor, candy, hardw | 6,412.57 | 7,307.90 | 9,659.66 | 6,490.67 | 7,664.93 | 15,830.84 | 16,521.19 | 17,706.67 | | |
| Retail - gift, souvenir, variety, books | 6,686.13 | 4,484.00 | 4,673.10 | 4,983.77 | 5,600.12 | 7,186.97 | 7,462.21 | 8,003.92 | | |
| Trans & Pub. Util. | 3,090.06 | 5,453.34 | 6,204.67 | 5,099.89 | 4,749.64 | 6,711.11 | 6,752.70 | 6,715.53 | 8,398.51 | 8,475.92 |
| Eating & Drinking | 6,053.10 | 7,088.00 | 7,883.34 | 8,832.99 | 12,861.76 | 32,212.68 | 24,686.33 | 18,839.39 | 33,855.23 | 44,338.22 |
| Const. & Manufacturing | 6,859.21 | 3,004.17 | 2,636.91 | 2,859.91 | 4,550.30 | 9,004.27 | 8,550.56 | 9,873.94 | 4,772.80 | 2,198.85 |
| Services - all other | 1,263.30 | 2,195.75 | 1,143.46 | 702.88 | 1,480.01 | 2,457.56 | 2,995.07 | 2,430.09 | 1,704.33 | 6,773.69 |
| Finance, Ins. Real Estate | 1,196.52 | 1,065.27 | (4,281.20) | 1,892.88 | 948.39 | 1,423.95 | 4,303.53 | 854.50 | | 2,385.45 |
| Wholesale Trade | 67.89 | 48.65 | 167.72 | 223.84 | 60.00 | 112.13 | 186.47 | 203.55 | 1,862.85 | |
| Mining | - | - | - | - | - | - | - | - | - | - |
| All Other | 14.25 | 259.35 | - | 7,613.55 | 2.85 | - | - | - | - | - |
| TOTAL | \$ 43,583.76 | \$ 42,728.06 | \$ 41,873.66 | \$ 54,984.09 | \$ 58,299.63 | \$ 104,236.47 | \$ 102,688.72 | \$ 106,648.86 | \$ 145,518.55 | \$ 228,258.02 |

\$14,127.90 out-of-period \$5,930.34 out-of-period \$15,345.03 out-of-period

Year to Date Sales Tax Comparison

| | |
|------------------|-----------------|
| Received in 2019 | \$ 1,720,897.77 |
| Received in 2020 | \$ 2,029,983.87 |

Percentage increase from 2019 **18.0%**