



**ECONOMIC DEVELOPMENT COMMITTEE MEETING AGENDA  
DRUMMEY ROOM, NORWOOD TOWN HALL, 566 WASHINGTON STREET,  
NORWOOD, MA**

**APRIL 12, 2023, 6:00 PM**

- I. CALL TO ORDER
- II. MINUTES
  - a. Meeting on February 15, 2023
- III. NEW BUSINESS
  - a. Town Meeting Warrant Article
- IV. PRESENTATIONS
- V. DISCUSSION
- VI. REPORTS
  - a. Economic Development Director's Report – Joe Collins
- VII. OTHER BUSINESS
- VIII. ADJOURNMENT

*This listing of items are those reasonably anticipated by the Chair and may be discussed at the meeting. Not all matters may in fact be discussed and other items not listed may also brought up for discussion to the extent permitted by law.*



## **Economic Development Committee**

Meeting Minutes – February 15, 2023

**In person meeting, Norwood Town Hall, 566 Washington Street, Norwood, MA 02062**

### **Present:**

Stephen Costello, Chairman

Alan Slater

Scott Murphy

Erik Bodenhofer

### **Not Present:**

William Plasko, Vice Chairman

### **Other Attendees:**

Joe Collins, Economic Development Director/Key Accounts Manager

### **Documents Reviewed:**

Minutes for December 21, 2022

Quarterly Economic Development Director Report

## **I. CALL TO ORDER**

Chairman Costello called the meeting to order at 6:01 PM.

## **II. NEW BUSINESS**

### **a. Welcome New Committee Member Erik Bodenhofer**

Chairman Costello and members of the Economic Development Committee congratulated Mr. Bodenhofer on his recent appointment to the Economic Development Committee and welcomed him to the Committee. Chairman Costello then recognized Mr. Wynne, who had recently retired from the Economic Development Committee, and Mr. Murphy, who will be stepping down from the Economic Development Committee at the end of April 2023. Mr. Wynne and Mr. Murphy served on the Economic Development Committee for a combined 38 years.

### **III. PRESENTATIONS**

#### **a. Chris Steele, EBP**

Mr. Steele gave his presentation to the Economic Development Committee. Mr. Steele, members of the Economic Development Committee, and Mr. Collins discussed the presentation.

### **IV. MINUTES**

#### **a. Meeting on December 21, 2022**

Mr. Murphy made a motion to approve the minutes for the meeting held on December 21, 2022, seconded by Mr. Slater. Vote: Passed with all 'ayes.'

### **V. REPORTS**

#### **a. Economic Development Director's Report**

Members of the Economic Development Committee and Mr. Collins discussed the most recent Quarterly Economic Development Report.

### **VI. ADJOURNMENT**

Mr. Slater made a motion to adjourn the meeting, seconded by Mr. Murphy **Vote:** Passed with all 'ayes.' The meeting was adjourned at 6:58 PM.



## TOWN OF NORWOOD

## STAFF REPORT

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**To:** Economic Development Committee

**CC:** General Manager Tony Mazzucco, Assistant Light Superintendent Jason Haber

**From:** Economic Development Director/Key Accounts Manager Joseph Collins

**Date:** April 13, 2023

**RE:** Economic Development Director Quarterly Report

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### Background

Per the [IEDC Code of Ethics](#), I am required to keep applicable boards, elected officials, and key stakeholders informed about the progress of the Town's economic development efforts. These quarterly reports will be the primary method I will use to inform the Economic Development Committee about the progress of the Town's economic development efforts.

### Business Retention and Expansion (BR&E)

#### Site Visits

What is a "Site Visit?" Watch these videos from the [University of Minnesota](#) to better understand what happens during a site visit and why they are helpful to our economic development efforts.

- [The Skating Club of Boston](#), February 2023
- [Americad](#), March 2023
- [Organogenesis](#), March 2023
- [1 Globe Health Institute](#), March 2023
- [Eurofins](#), March 2023
- [Admet](#), March 2023
- [Home Market Foods](#), April 2023
- [Space Center](#), April 2023

#### Other BR&E Related Meetings, Contacts, or News

- Moderna Monthly Meeting, March and April

## **Entrepreneurship, News Businesses, and Small Business Development**

### Small Business Development

#### Policy Recommendations

- Outdoor Dining

#### New Business

- [Veggie Crust](#), 641 Washington St.

### **Marketing/Attraction**

### **Workforce Development**

- Workforce Data – Attachment A

### **Real Estate/Sites**

- Quarterly Commercial/Industrial Building Permit Report

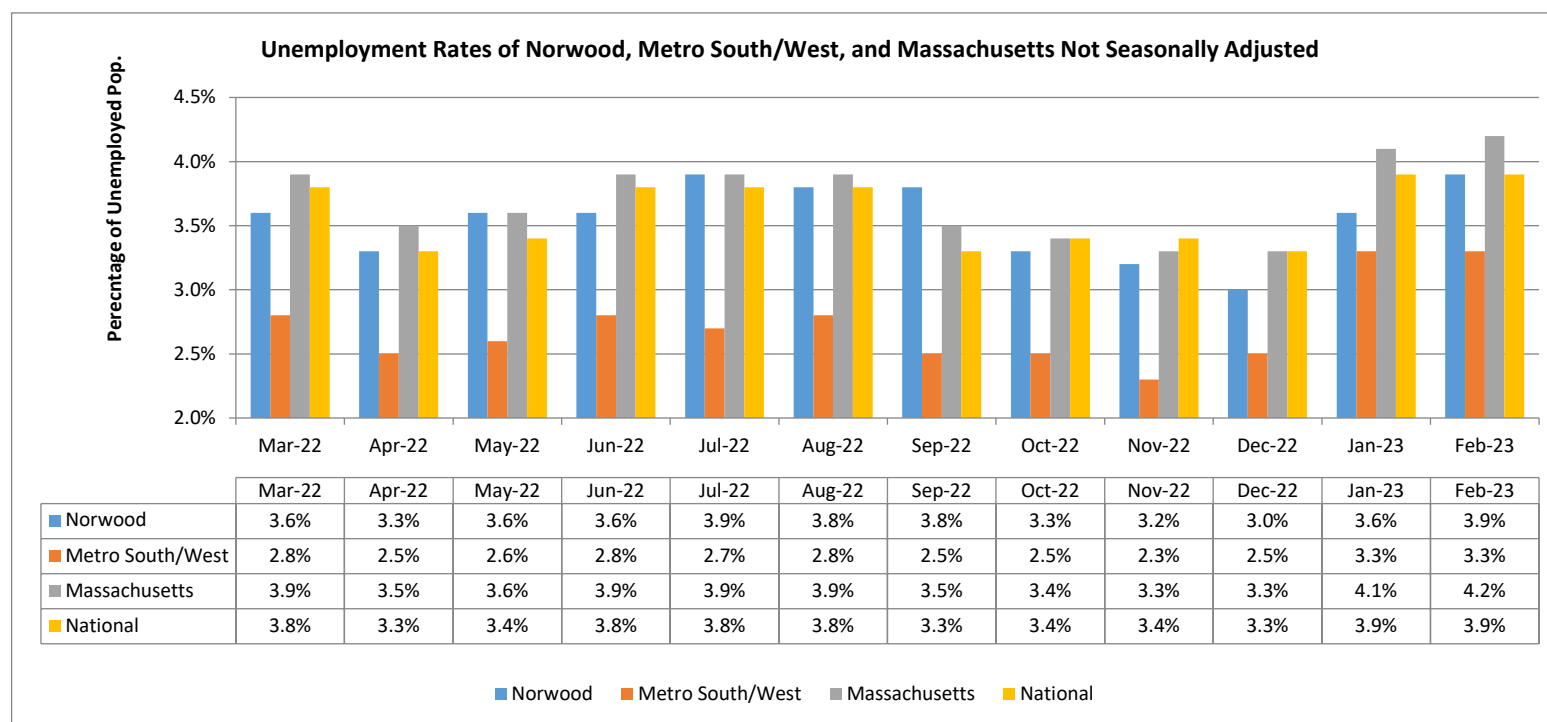
### **Key Accounts Management (BRE for our Electric Utility)**

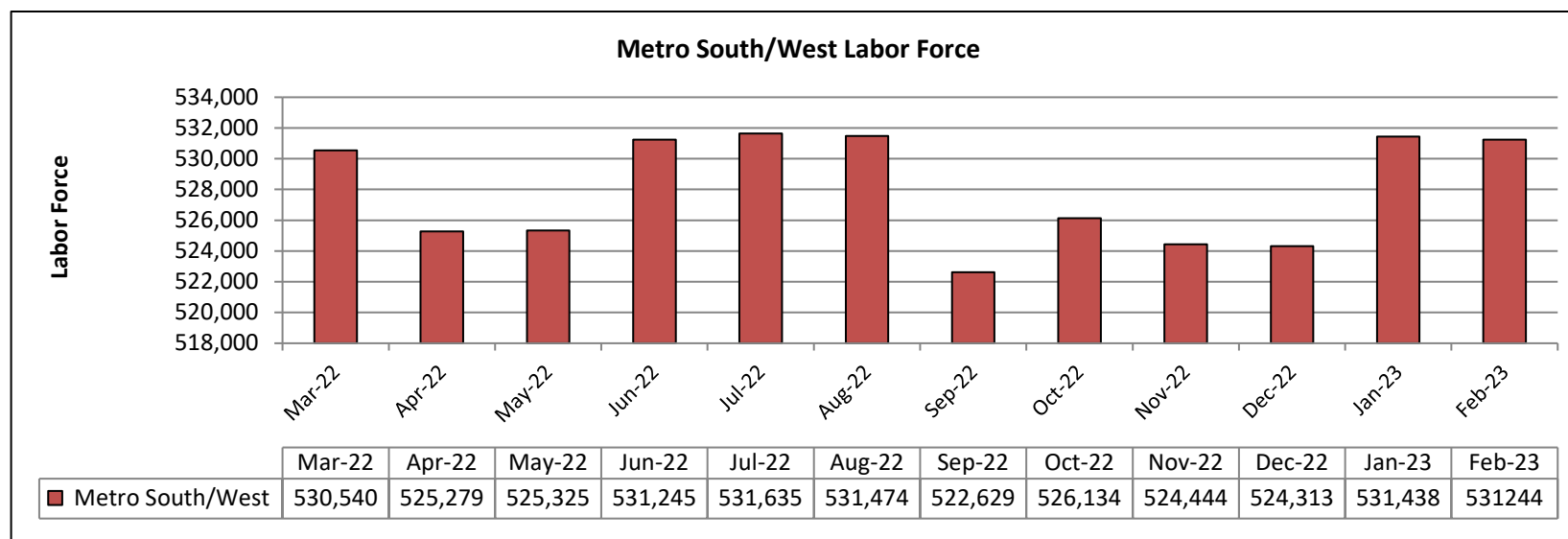
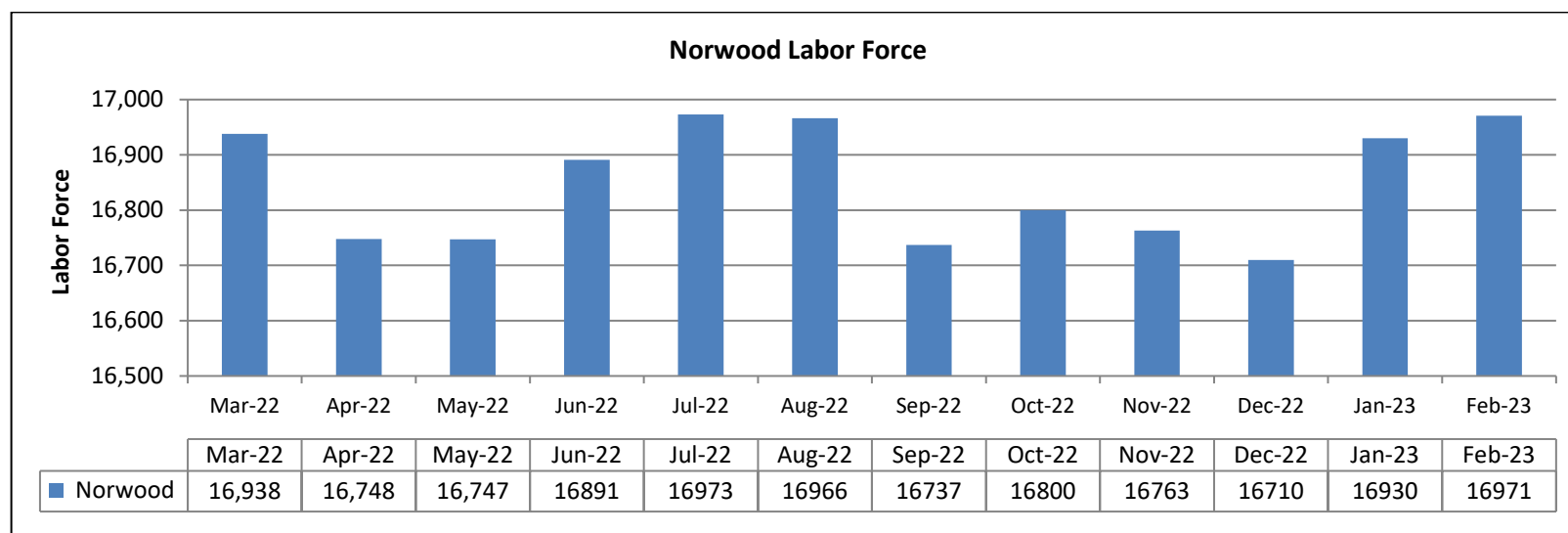


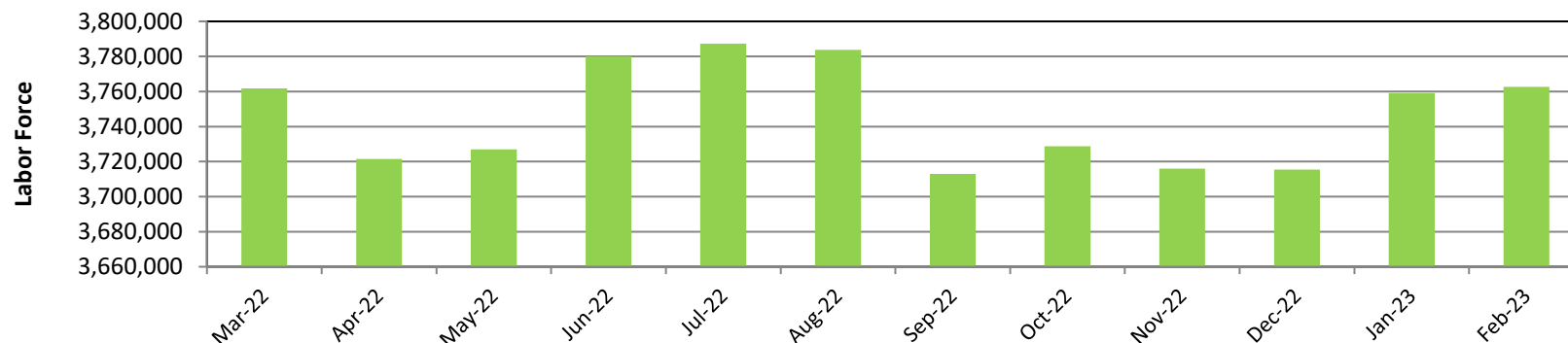
## TOWN OF NORWOOD

## STAFF REPORT

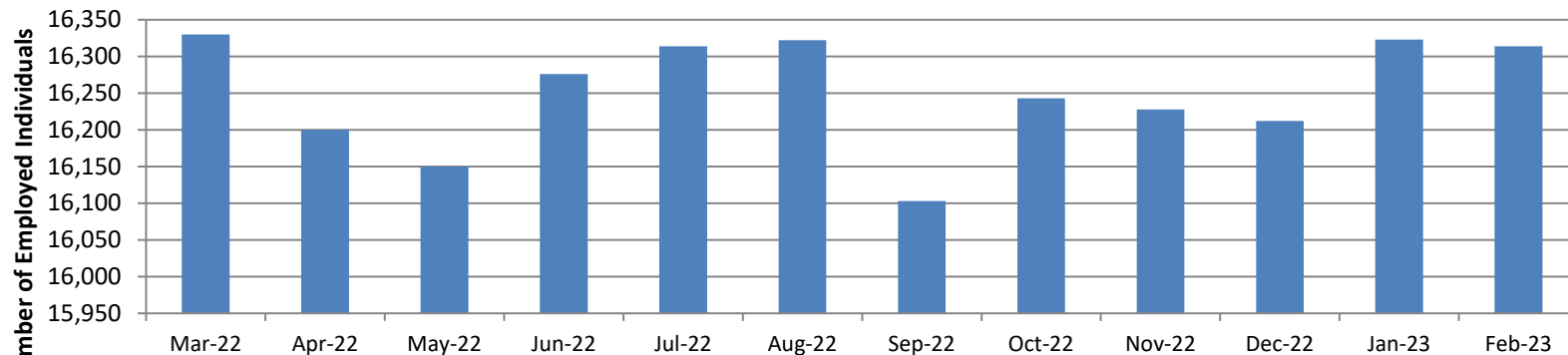
**To:** Economic Development Committee  
**CC:** General Manager Tony Mazzucco, Assistant Light Superintendent Jason Haber  
**From:** Economic Development Director/Key Accounts Manager Joseph Collins  
**Date:** Monday, April 10, 2023  
**RE:** Economic Development Director Quarterly Report – ATTACHMENT A





**Massachusetts Labor Force**

	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23
■ Massachusetts	3,761,694	3,721,504	3,726,911	3,780,059	3,787,260	3,783,710	3,712,922	3,728,711	3,715,913	3,715,508	3,759,154	3,762,667

**Norwood Employed Individuals**

	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23
■ Norwood	16330	16200	16150	16276	16314	16322	16103	16243	16228	16212	16323	16314

■ Norwood



