

TOWN OF NORWOOD

STAFF REPORT

To: General Manager Tony Mazzucco and Economic Development Committee

From: Joseph Collins, Budget & Management Analyst

Date: Tuesday, December 28, 2021

RE: COVID-19 Small Business Grant and Loan Analysis Update

Although the economic impacts of the COVID-19 pandemic have been severe, the Commonwealth, Town of Norwood, and federal government have offered a wide array of grants and loans since March 2020, as follows: multiple federal programs, the Commonwealth COVID-19 Business Relief Program, the Norwood CDBG Microenterprise Grant Program, and the Town's COVID-19 Small Business Grant Program.

	Norwood COVID-19 Business Aid Funding Summary								
Aid Type	Government	Program	Amount						
Forgivable Loan*	Federal	Paycheck Protection Program	192,542,438						
Grant	Federal	Economic Injury Disaster Loan Advance	1,791,000						
Low Interest Loan	Federal	Economic Injury Disaster Loan	21,936,900						
Grant	Federal	Shuttered Venue Operators Grant	103,272						
Grant	Federal	Restaurant Revitalization Fund	3,931,686						
Grant	State	Commonwealth COVID-19 Business Relief Program	3,695,000						
Grant	Local	Norwood CDBG Microenterprise Grant	515,000						
Grant	Local	Norwood COVID-19 Small Business Grant Program	71,216						
	Total \$224,586,512								
		*PPP Loans are forgivable.	•						

 Table 1 - COVID-19 Small Business Grant & Loan Summary

Federal COVID-19 Relief Programs

Paycheck Protection Program (PPP)

The CARES Act created the PPP, which became available to businesses in need on April 3, 2020, and closed on May 31, 2021.

Here are a few more details about the program:

- Small businesses with 500 or fewer employees (nonprofits, veterans' organizations, tribal concerns, self-employed individuals, sole proprietors, and independent contractors) were eligible. Companies with more than 500 employees in specific industries were also eligible.
- The PPP provided small businesses with funds to pay up to eight weeks of payroll costs, including benefits. Funds could also be used to pay interest on mortgages, rent, and utilities.
- PPP loans, unlike EIDL loans, were processed through existing SBA 7(a) lenders, like Norwood Bank.
- Firms could apply for up to \$10 Million with an interest rate of 1%.
- Companies could and still can apply for forgiveness, effectively changing the lowinterest loan into a grant.
 - The rules of PPP loan forgiveness varied significantly depending on several factors. For more information, review the <u>SBA website</u>.
 - <u>Also, although the PPP program has ended, borrowers may still apply for</u> <u>forgiveness.</u>

Numerous Norwood businesses took advantage of this temporary program. Table 1 and Appendix A, B, and C provide more details about the Norwood business community's utilization of the PPP program and which types of Norwood businesses used the program.

The program is over. Thus, unless Congress appropriates more funding for this program, no additional loans will be offered, and the data presented in this report should be complete, except for forgiven loans. The SBA last updated its PPP publicly available data on July 1, 2021.

		Norwood P	PP	Loan Summary	,				
	Арг	proved Loans	Issued Loans			given Loans\$	Forgiven Loans		
Count		1425		1389		623		623	
Sum	\$	192,542,438	\$	191,297,780	\$	100,271,124	\$	100,271,124	
Average	\$	135,118	\$	137,723	\$	72,189	\$	160,949	
Min	\$	630	\$	630	\$	-	\$	803	
1st Quartile	\$	630	\$	630	\$	-	\$	17,572	
Median	\$	28,900	\$	30,395	\$	-	\$	42,547	
3rd Quartile	\$	94,940	\$	96,338	\$	34,857	\$	115,247	
Max	\$	6,912,000	\$	6,912,000	\$	6,683,232	\$	6,683,232	
Percentage of Issued	PPP Loan	Amount (Dollai	's) F	orgiven		52.4%			
Percentage of Issued	PPP Loans	s Forgiven			44.9%				
Numb	er of Busin	esses that App	olied	d for and Quali	fied	for PPP Loan(s)		
				48					
	Number	of Businesses	s tha	at received a P	PP I	Loan(s)			
				22					
	PP	P Issued Loan	s Pe	er Norwood Bu	sine	SS			
			1.:	36					
\$ All issued loans were	included in t	the analysis in th	nis c	olumn. A total o	f 766	6 loans have no	t bee	en forgiven.	
*This column excludes	loans that ha	ave not yet beer	n for	given.					

Table 2 - This table includes descriptive statistics about PPP loans issued to Norwood businesses.

Although I am confident that the dollar amounts and loan information is accurate, it is evident that grantees and loan holders self-reported their business address and North American Industrial Classification System (NAICS) codes when they applied for PPP and EIDL loans. I corrected a few easily identifiable issues. Although I am sure a significant majority of the data is accurate, I am confident that the data from self-reported business addresses and NAICS codes are not 100% accurate.

Economic Injury Disaster Loan Program (EIDL)

The Economic Injury Disaster Loan Program has, and still is, used to aid businesses negatively affected by disasters, usually natural disasters. EIDLs are low interest loans offered directly through the SBA, which is unusual. Most SBA products are offered through private lenders and backed by the SBA.

The Massachusetts Emergency Management Agency (MEMA) and Baker-Polito Administration working with the SBA, <u>activated</u> the Economic Injury Disaster Loan (EIDL) program on March 18, 2020. The CARES Act made some changes to the EIDL Program. Some essential details include the following:

- Available to small businesses to cover economic injury resulting from the COVID-19 pandemic.
- Loans provide small businesses with working capital loans of up to \$2 million with an interest rate of 3.75% and a maximum 30-year term.
- Initially, borrowers could defer the first payment for 12 months.
 - Now, payments are deferred for the first two years (during which interest will accrue), and principal and interest payments are made over the remaining 28 years.

As Table 3 displays, 330 Norwood businesses used the EIDL program through April 15, 2021, receiving \$21,936,000 in disaster loans.

EIDL Loans#		
Count*		333
Sum	\$ 2	21,936,900
Average	\$	65,679
Min	\$	1,000
1st Quartile	\$	16,050
Median	\$	38,100
3rd Quartile	\$	124,325
Max	\$	500,000
Businesses that Received EIDL Loan(s)		330
EIDL Loans Per Business		1.01
Average Loan Per Business	\$	66,475
*Ten Norwood businesses received a total of \$733,700 but returned the funding to the federal g This loan information was not included in the descriptive analyses.	overnr	ment.
#All of this data was last updated on April 15, 2021, the most recent COVID-19 EIDL data set as SBA website. COVID-19 related EIDL loans are still available. This table will likely need to be up the future.		

Table 3 – This table includes descriptive statistics about COVID-19 EIDLs issued to Norwood businesses.

EIDL Advance

The CARES Act also created a new program through the EIDL program, the EIDL Advance. Applicants were eligible for a loan advance (grant) of up to \$10,000, which does not have to be repaid. This advance was available even if applicants were declined for a loan or their application was still pending.

 This program has changed since the CARES Act was adopted in 2020. The COVID EIDL program is still available to businesses in need, but the EIDL Loan Advance program is more restrictive. Currently, to qualify for an EIDL Advance, your business must be in a low-income community as defined in section 45D(e) of the Internal Revenue Code. Per the IRS's mapping tool, no neighborhoods in Norwood qualify as low income as defined in section 45D(e) of the Internal Revenue Code.

Norwood businesses took advantage of this program, acquiring \$1,791,000 from the EIDL Advance (grant) program.

EIDL Advance (Grant)*							
Count		517					
Sum	\$	1,791,000					
Average	\$	3,464					
Min	\$	1,000					
Median	\$	2,000					
Мах	\$	10,000					

*The SBA last updated this data on March 22, 2021.

Table 4– This table includes descriptive statistics about the EIDL Advance Loans (grant)issued to Norwood businesses.

It is important to note that the data used to create Tables 3 and 4 were derived from loans issued through April 15, 2021. The COVID-19 EIDL program is still available. Norwood businesses have likely received more in EIDL loans than Table 3 indicates. Once the SBA makes that data available, I will update this report.

Norwood businesses in need may still apply for EIDLs due to revenue loss from the pandemic. Click on the following to learn more: <u>Support for Small Businesses During</u> <u>COVID-19.</u>

Restaurant Revitalization Fund

The American Rescue Plan Act established the <u>Restaurant Revitalization Fund (RRF)</u> to provide funding to help restaurants and other eligible businesses keep their doors open. This program provided restaurants with funding equal to their pandemic-related revenue loss of up to \$10 million per business and no more than \$5 million per physical location. Recipients are not required to repay the funding as long as funds are used for eligible uses no later than March 11, 2023.

Eligible entities who have experienced pandemic-related revenue loss include the following:

- Restaurants;
- Food stands, food trucks, food carts;
- Caterers;
- Bars, saloons, lounges, taverns;
- Snack and nonalcoholic beverage bars;
- Bakeries (onsite sales to the public comprise at least 33% of gross receipts)
- Brewpubs, tasting rooms, taprooms (onsite sales to the public comprise at least 33% of gross receipts);
- Breweries or microbreweries (onsite sales to the public comprise at least 33% of gross receipts);
- Wineries and distilleries (onsite sales to the public comprise at least 33% of gross receipts);
- Inns (onsite sales of food and beverage to the public comprise at least 33% of gross receipts); and
- Licensed facilities or premises of a beverage alcohol producer where the public may taste, sample, or purchase products.

Allowable Uses of Funds

Funds may be used for specific expenses including the following:

- Business payroll costs (including sick leave);
- Payments on any business mortgage obligation;
- Business rent payments (this does not include prepayment of rent);
- Business debt service, both principal and interest (this does not include any prepayment of principal or interest);
- Business utility payments;
- Business maintenance expenses;
- Construction of outdoor seating;
- Business supplies (including protective equipment and cleaning materials);
- Business food and beverage expenses (including raw materials);
- Covered supplier costs; and/or
- Business operating expenses

Restaurant Revitalization Grants - Norwood							
Count		14					
Sum	\$	3,931,686					
Average	\$	280,835					
Min	\$	12,194					
1st Quartile	\$	42,850					
Median	\$	98,792					
3rd Quartile	\$	187,841					
Мах	\$	2,596,227					

Table 5 - This table includes descriptive statistics about Restaurant Revitalization grants issued to Norwood businesses.

Shuttered Venue Operators Grant

The <u>Shuttered Venue Operators Grant (SVOG)</u> program was established by the Economic Aid to Hard-Hit Small Businesses, Nonprofits, and Venues Act. The American Rescue Plan Act amended it. The program included over \$16 billion in grants to shuttered venues.

Eligible applicants could qualify for grants equal to 45% of their gross earned revenue, with the maximum amount available for a single grant award of \$10 million. \$2 billion was reserved for eligible applications with 50 or fewer full-time employees.

Allowable Uses of Funds

- Payroll costs;
- Rent payments;
- Utility payments;
- Scheduled mortgage payments (not including prepayment of principal);
- Scheduled debt payments (not including prepayment of principal on any indebtedness incurred in the ordinary course of business prior to February 15, 2020)
- Worker protection expenditures;
- Payments to independent contractors (not to exceed \$100,000 in annual compensation for an individual employee of an independent contractor);
- Other ordinary and necessary business expenses, including maintenance costs;
- Administrative costs (including fees and licensing);
- State and local taxes and fees;
- Operating leases in effect as of February 15, 2020;
- Insurance payments; and/or
- Advertising, production transportation, and capital expenditures related to producing a theatrical or live performing arts production. (May not be primary use of funds)

One Norwood business received \$103,272 in Shuttered Venue Operators grant funding.

SBA Debt Relief

As part of the CARES Act, the SBA was also authorized to offer debt relief (SBA Debt <u>Relief</u>) for loan holders with SBA's traditional 7(a) and 504 program loans, EIDL programs issued before the pandemic, and microloans. The SBA has not yet made data for this new initiative available to the public.

Commonwealth COVID-19 Business Relief Program

Background

The Commonwealth of Massachusetts initially made \$50.8 million in grants available to support small businesses. Unfortunately, this initial funding was derived from a CDBG program with significant owner salary and employment (five or fewer employees) restrictions. This excluded a vast majority of businesses.

In December 2020, the Commonwealth made available a sizable amount of grant funding, in total, about \$612,000,000, for specific sectors impacted by the pandemic. The Massachusetts Growth Capital Corporation (MGCC) administered these funds to businesses experiencing economic hardship and a loss of income due to the COVID-19 pandemic.

The Commonwealth prioritized sectors of the economy that were particularly affected by the COVID-19 pandemic. The Commonwealth's priority categories included the following:

- Restaurants, bars, caterers, and food trucks that collect and remit meals tax
- Indoor Recreation or Entertainment Establishments
 - Indoor entertainment establishments (e.g., movie theaters, comedy clubs, performing arts venues/organizations)
 - Indoor recreation (e.g., arcades, bowling centers, pool/billiard halls, escapethe-rooms, trampoline parks, roller-skating rinks)
 - Indoor spectator sports venues
 - Other indoor recreation or entertainment venues
- Gyms or Fitness Centers
 - Gyms, athletic clubs, exercise centers, health clubs
 - Sports facilities (e.g., tennis clubs, racquetball clubs, hockey rinks, swimming facilities)
 - Fitness instruction centers (e.g., aerobics, dance, yoga, karate, etc.)
 - Other gyms or fitness centers
- Personal Services
 - Nail salons, barbershops, etc.
 - Independent pharmacies
- Event Support Companies primary source (more than 50%) of revenue is eventrelated
 - Photography studios, videography studios, florists, limo services, event planning companies, event rentals, performers, convention, and trade show organizations
- Independent Retailers
 - Businesses with brick-and-mortar locations that collect and remit sales tax

In total, the Commonwealth dispersed **\$663,586,996** in funding through this grant program to **14,347** Massachusetts businesses.

Norwood Recipients of the Commonwealth COVID-19 Business Relief Program by Business Type									
Business Type	Count of Business Type	Sum	Average						
EVENT SUPPORT COMPANIES	2	100,000	50,000						
GYM OR FITNESS CENTER	4	210,000	52,500						
Health Care	3	125,000	41,667						
Hotels / Motels	1	75,000	75,000						
INDEPENDENT RETAILERS	6	250,000	41,667						
INDOOR RECREATION OR ENTERTAINMENT ESTABLISHMENT	2	95,000	47,500						
Manufacturing	3	225,000	75,000						
Other	10	450,000	45,000						
PERSONAL SERVICES (Nail Salons, Barbershops, etc. or Independent									
Pharmacies)	26	690,000	26,538						
Professional Services (e.g. legal, accounting, etc.)	1	75,000	75,000						
Repair / Maintenance	3	160,000	53,333						
RESTAURANT, BAR, CATERER, OR FOOD TRUCK	18	990,000	55,000						
Retail	2	95,000	47,500						
Transportation	3	55,000	18,333						
Wholesale Trade	2	100,000	50,000						
Total		\$3,695,000	\$42,965						

 Table 6 - This table includes descriptive statistics about Commonwealth COVID-19 Business Relief Program

 grants issued to Norwood businesses.

Commonwealth COVID-19 Business Relief Program Summary

Eighty-six (86) Norwood businesses received grant funding from the Commonwealth COVID-19 Business Relief Program. The average award for the 86 grants was \$42,965 for a total of \$3,695,000.

CDBG Microenterprise Grant Program, "Finalized" in November 2020

Background – Original CDBG Microenterprise Grant Program

The Commonwealth was awarded a sizable Community Development Block Grant (CDBG) grant through the CARES Act. The Massachusetts Department of Housing & Community Development (DHCD) made \$9,650,000 of that funding available for non-entitlement communities to administer microenterprise grants and other social service programs.

With 22 Boston area non-entitlement communities, the Town applied for microenterprise grant funding with the group. The Metropolitan Area Planning Commission (MAPC) assisted the 23 municipalities with the application and helped obtain a \$4,950,000 award. DHCD awarded Norwood a total of \$165,000.

Original Grant Stipulations:

- Applicants could only employ five or fewer employees when the application was submitted;
- Applicants could apply for up to \$10,000;
- A business owner's household income had to be equal to or less than 80% of the median household income for the area where they reside to meet the low-tomoderate-income (LMI) requirements;
- Applicants had to be in "Good Standing" to receive grant funding;
- The Mass Growth Capital Corporation administered the grant on the Town's behalf; and
- All eligible applicants had to be in good standing with the Town to receive grant funding.

Town of Norwood's Original Microenterprise Grant Specifics

A total of 21 Norwood businesses applied. The MGCC approved 12 of 21 applicants during the first round, two in the second round. Two of the fourteen businesses were NOT initially in good standing with the Town for the following reasons:

- Business A owed the Town \$674 in personal property taxes dating back to FY2018.
 - Business A is now current on personal property taxes and is in "Good Standing" with the Town.
- Business B owed the Town \$453 in late electric bills.
 - Business B is now current on their electric bills and is in "Good Standing" with the Town.

Background – Pooled CDBG Microenterprise Grant Program

Norwood successfully expended its microenterprise grant funding much faster than other communities. As of September 2021, \$913,488 of the original \$4,950,000 grant remained. The program lead community, Ashland, asked the Commonwealth if the 23 communities could pool the remaining funding and make it available to each of the 23 communities before returning it to the federal government. The Commonwealth agreed. Except for Concord and Marlborough, every community agreed to pool their remaining funding, opening \$913,488 in microenterprise grant funding to Norwood businesses in need. All of the original grant stipulations remained except the following, which the Commonwealth allowed us to change:

- Applicants could apply for up to \$25,000, an increase of \$15,000
- Previous grantees could reapply up to \$25,000 total

Town of Norwood's Pooled Microenterprise Grant Specifics

A total of 21 Norwood businesses applied for grant funding in Rounds 9 &10. A total of three companies were NOT initially in good standing with the Town for the following reasons:

- Business A owed the Town \$45.14 in personal property taxes dating back to FY2020; \$1,404.12 in late electric bills; and did not have an active business certificate with the Town.
 - Business A now has an active business license, has paid its delinquent personal property taxes and electric bills, and is now in good standing with the Town.
- Business B owed the Town \$89.21 in a late cable bill.
 - Business B paid the late cable bill and is now in good standing with the Town.
- Business C owed the Town \$3,552.76 in delinquent real estate taxes, \$3,105.72 in outstanding water bills, and \$273.96 in outstanding electric bills.
 - Business C paid the delinquent real estate taxes, water bills, and electric bills and is now in good standing with the Town.

Norwood Microenterprise Gr	rants
Norwood Microenterprise Grant Budget (Before the re	emaining funding was pooled)
Amount Awarded to Norwood	165,000
Round 1 Grants	(120,250
Round 2 Grants	(20,000
MGCC Administration Fee	(24,750
Remaining Grant Balance as of November 2020	-
Total Microenterprise Grant Funding Issued to	Norwood Businesses
Rounds 1-2	140,250
Round 9*	189,750
Round 10*	185,000
Total	\$ 515,000

*Round 9-10 were only possible because the Commonwealth allowed all of the communities in the grant to pool their remaining funds, opening a sizable amount of funding to Norwood microenterprises. Round 9 was also the first round during which businesses could receive \$25,000, a sizable increase over the original \$10,000 max.

 Table 7 - This table includes descriptive statistics about the Norwood Microenterprise Grant program.

Summary

The Town awarded 28 businesses a total of \$515,000 in microenterprise grant funding. See Appendix D for more detailed information about this program.

Rental Assistance

This same grant gave Norwood residents access to \$200,000 in rental and mortgage assistance. The Southern Middlesex Opportunity Council (SMOC) administered this program on behalf of the Town of Norwood.

Town of Norwood COVID-19 Small Business Grant

From June 8 to June 26, 2020, the Town conducted its own in-house COVID-19 Small Business Grant Program. The program aimed to stabilize existing small businesses in Norwood that had experienced significant business disruption and losses due to the COVID-19 closures. Applicants could request up to \$4,000 and had to meet the following criteria:

- Be a for-profit entity with 1-35 employees providing goods or services to multiple clients or customers;
- Have a physical commercial establishment within the Town of Norwood;
- Have experienced a loss of revenue of 50% or more due to COVID-19 closures since March 10, 2020;
- Have less than \$1,500,000 in gross annual receipts; and
- Have no outstanding tax liens, legal judgments, and are not otherwise subject to denial of a permit as detailed in Chapter O, Revocation or Suspension of Local Licenses, of the Town's General Bylaws.

A total of 23 businesses applied, with 18 that met all the requirements needed to receive funding. In total, the Town awarded \$71,216 to local businesses. The account used for this grant program was the existing \$75,000 the Town received as part of the 40R Saint George Street Smart Growth Overlay payment. The Town had no restrictions on how they were to be spent.

Norwood COVID-19 Small Business Grantees							
4 Digit NAICS Code	Grant Amount						
6116 Other Schools and Instruction	4,000						
7225 Restaurants and Other Eating Places	4,000						
8121 Personal Care Services	4,000						
7225 Restaurants and Other Eating Places	4,000						
7139 Other Amusement and Recreation Industries	4,000						
6116 Other Schools and Instruction	4,000						
8121 Personal Care Services	4,000						
7225 Restaurants and Other Eating Places	4,000						
2382 Building Equipment Contractors	4,000						
5111 Newspaper, Periodical, Book, and Directory Publishers	4,000						
8121 Personal Care Services	4,000						
4511 Sporting Goods, Hobby, and Musical Instrument Stores	4,000						
8121 Personal Care Services	4,000						
8121 Personal Care Services	3,840						
7225 Restaurants and Other Eating Places	3,546						
8121 Personal Care Services	3,830						
8121 Personal Care Services	4,000						
8121 Personal Care Services	4,000						
Total	\$ 71,216						

 Table 8 - This table includes descriptive statistics about the Norwood COVID-19 Small Business Grant program.

Summary

The economic impacts of the COVID-19 pandemic have been devastating for several sectors of the economy. Fortunately, Norwood businesses have had several opportunities to improve their financial situation by applying for local, state, and federal grants and loans. Is your business still in need? Click here for more information about active programs.

3 Digit NAICS Codes	Loans by 3 Digit NAICS Code	% of Total Loans Offered	Approval Amount	Average Approved Amount	Undisbursed Amount	Issued Loans	Forgiveness Amount	Jobs Reported	Average Jobs Reported Per Approved Loan
541 Professional, Scientific, and Technical Services	174	12.20%	24,288,534	139,589	41,333	24,247,201	14,804,222	1514	8.70
621 Ambulatory Health Care Services	131	9.19%	10,878,881	83,045	49,251	10,829,630	5,743,837	1093	8.34
722 Food Services and Drinking Places	110		17,560,561	159,641	40,834	17,519,727	6,194,328	3421	31.10
812 Personal and Laundry Services	104	7.29%	2,302,317	22,138	61,827	2,240,490	866,251	384	3.69
485 Transit and Ground Passenger Transportation	70	4.91%	867,927	12,399	122,534	745,393	88,606	78	1.11
561 Administrative and Support Services	66	4.63%	4,604,440	69,764	54,474	4,549,966	2,438,862	486	7.36
811 Repair and Maintenance	58	4.07%	5,073,698	87,478	-	5,073,698	3,234,620	423	7.29
423 Merchant Wholesalers, Durable Goods	45	3.16%	9,600,509	213,345	9,597	9,590,912	5,731,728	654	14.53
531 Real Estate	31	2.17%	5,530,427	178,401	-	5,530,427	2,066,950	441	14.23
713 Amusement, Gambling, and Recreation Industries	30		1,680,180	56,006	-	1,680,180	926,495	416	13.87
611 Educational Services	26	1.82%	2,745,833	105,609	-	2,745,833	1,196,061	313	12.04
445 Food and Beverage Stores	25		629,740	25,190	-	629,740	335,150	136	5.44
441 Motor Vehicle and Parts Dealers	24	1.68%	19,696,985	820,708	-	19,696,985	8,491,127	1450	60.42
524 Insurance Carriers and Related Activities	22	1.54%	1,431,390	65,063	-	1,431,390	1,115,662	126	5.73
453 Miscellaneous Store Retailers	21	1.47%	733,359	34,922	-	733,359	287,463	93	4.43
813 Religious, Grantmaking, Civic, Professional, and Similar Organizations	19	1.33%	3,088,484	162,552	-	3,088,484	1,503,206	239	12.58
447 Gasoline Stations	18	1.26%	567,513	31,529	-	567,513	262,337	139	7.72
492 Couriers and Messengers	18	1.26%	314,839	17,491	58,658	256,181	85,932	73	4.06
624 Social Assistance	18		709,042	39,391	10,300	698,742	287,664	155	8.61
711 Performing Arts, Spectator Sports, and Related Industries	16		642,762	40,173	-	642,762	150,349	52	3.25
Did Not Answer	16	1.12%	1,044,417	65,276	-	1,044,417	855,619	103	6.44
484 Truck Transportation	14		486,980	34,784	-	486,980	215,975	58	
448 Clothing and Clothing Accessories Stores	11		261,949	23,814	-	261,949	19,509	38	3.45
323 Printing and Related Support Activities	10	0.70%	2,240,275	224,027	-	2,240,275	1,879,783	155	15.50

3 Digit NAICS Codes	Loans by 3 Digit NAICS Code	% of Total Loans Offered	Approval Amount	Average Approved Amount	Undisbursed Amount	lssued Loans	Forgiveness Amount	Jobs Reported	Average Jobs Reported Per Approved Loan
339 Miscellaneous Manufacturing	10	0.70%	3,218,826	321,883	-	3,218,826	1,496,647	243	24.30
424 Merchant Wholesalers, Nondurable Goods	10	0.70%	837,877	83,788	-	837,877	713,302	61	6.10
532 Rental and Leasing Services	10	0.70%	204,584	20,458	-	204,584	157,044	21	2.10
334 Computer and Electronic Product Manufacturing	9	0.63%	1,848,689	205,410	-	1,848,689	1,519,380	118	13.11
442 Furniture and Home Furnishings Stores	9	0.63%	675,947	75,105	-	675,947	266,873	51	5.67
454 Nonstore Retailers	9	0.63%	1,727,599	191,955	-	1,727,599	202,421	155	17.22
488 Support Activities for Transportation	9	0.63%	634,060	70,451	20,833	613,227	114,436	69	7.67
523 Securities, Commodity Contracts, and Other Financial Investments and Related Activities	9	0.63%	536,973	59,664	-	536,973	352,774	34	3.78
332 Fabricated Metal Product Manufacturing	7	0.49%	2,332,132	333,162	-	2,332,132	1,785,960	176	25.14
446 Health and Personal Care Stores	8	0.56%	746,842	93,355	20,833	726,009	20,161	35	4.38
451 Sporting Goods, Hobby, Musical Instrument, and Book Stores	7	0.49%	329,154	47,022	-	329,154	184,564	55	7.86
511 Publishing Industries (except Internet)	7	0.49%	2,142,389	306,056	-	2,142,389	835,112	155	22.14
721 Accommodation	7	0.49%	1,322,455	188,922	-	1,322,455	484,362	96	13.71
922 Justice, Public Order, and Safety Activities	7	0.49%	489,039	69,863	-	489,039	182,355	37	5.29
325 Chemical Manufacturing	6	0.42%	1,875,105	312,518	-	1,875,105	1,324,024	118	19.67
337 Furniture and Related Product Manufacturing	6	0.42%	4,456,041	742,673	-	4,456,041	2,393,088	355	59.17
425 Wholesale Electronic Markets and Agents and Brokers	6	0.42%	1,968,953	328,159	-	1,968,953	1,451,083	95	15.83
512 Motion Picture and Sound Recording Industries	6	0.42%	112,102	18,684	-	112,102	26,183	10	1.67
622 Hospitals	6			170,807	-	1,024,840	256,614	75	
311 Food Manufacturing	5	0.35%	7,114,482	1,422,896	-	7,114,482	130,881	456	91.20

3 Digit NAICS Codes	Loans by 3 Digit NAICS Code	% of Total Loans Offered	Approval Amount	Average Approved Amount	Undisbursed Amount	Issued Loans	Forgiveness Amount	Jobs Reported	Average Jobs Reported Per Approved Loan
443 Electronics and Appliance Stores	5	0.35%	667,558	133,512	-	667,558	574,469	51	10.20
522 Credit Intermediation and Related Activities	5	0.35%	124,144	24,829	-	124,144	-	8	1.60
623 Nursing and Residential Care Facilities	5	0.35%	7,340,662	1,468,132	-	7,340,662	3,093,839	846	
333 Machinery Manufacturing	4	0.28%	560,814	140,203	-	560,814	522,846	40	
481 Air Transportation	4	0.28%	123,663	30,916	-	123,663	11,493	10	
517 Telecommunications	4	0.28%	1,016,976	254,244	-	1,016,976	90,820	44	
519 Other Information Services	4	0.28%	248,549	62,137	-	248,549	230,078	13	3.25
326 Plastics and Rubber Products Manufacturing	3	0.21%	251,300	83,767	-	251,300	165,117	19	6.33
327 Nonmetallic Mineral Product Manufacturing	3	0.21%	737,845	245,948	-	737,845	720,688	59	19.67
562 Waste Management and Remediation Services	3	0.21%	920,143	306,714	-	920,143	911,688	63	21.00
237 Heavy and Civil Engineering Construction	2	0.14%	134,405	67,203	-	134,405	-	9	4.50
444 Building Material and Garden Equipment and Supplies Dealers	2	0.14%	70,375	35,188	-	70,375	62,437	5	2.50
551 Management of Companies and Enterprises	2	0.14%	138,512	69,256	-	138,512	125,904	16	8.00
111 Crop Production	1	0.07%	13,332	13,332	-	13,332	-	1	1.00
112 Crop Production	1	0.07%	39,275	39,275	-	39,275	-	11	11.00
113 Crop Production	1	0.07%	20,833	20,833	-	20,833	-	1	1.00
212 Mining (except Oil and Gas)	1	0.07%	20,833	20,833	20,833	-		1	1.00
221 Utilities	1	0.07%	201,660	201,660	-	201,660	-	8	
222 Utilities	1	0.07%	222,300	222,300	-	222,300	224,493	9	
236 Construction of Buildings	1	0.07%	137,282	137,282	-	137,282	-	9	
237 Construction of Buildings	1	0.07%	33,700	33,700	-	33,700	33,948		1.00
238 Construction of Buildings	1	0.07%	2,230	2,230	-	2,230	-	1	
238 Specialty Trade Contractors	1	0.07%	63,787	63,787	-	63,787	64,016	2	
239 Construction of Buildings	1	0.07%	7,915	7,915	-	7,915	-	1	1.00
239 Specialty Trade Contractors	1	0.07%	48,172	48,172	-	48,172	48,564	4	4.00
240 Construction of Buildings	1	0.07%	20,832	20,832	-	20,832	-	1	1.00
240 Specialty Trade Contractors	1	0.07%	20,833	20,833	-	20,833	-	1	1.00
241 Construction of Buildings	1	0.07%	12,300	12,300	-	12,300	-	1	1.00
241 Specialty Trade Contractors	1	0.07%	322,700	322,700	-	322,700	324,990	17	17.00

3 Digit NAICS Codes	Loans by 3 Digit NAICS Code	% of Total Loans Offered	Approval Amount	Average Approved Amount	Undisbursed Amount	lssued Loans	Forgiveness Amount	Jobs Reported	Average Jobs Reported Per Approved Loan
242 Construction of Buildings	1	0.07%	22,300	22,300	-	22,300	-	2	2.00
242 Specialty Trade Contractors	1	0.07%	97,800	97,800	-	97,800	98,740	9	
243 Construction of Buildings	1	0.07%	22,300	22,300	-	22,300	-	2	2.00
243 Specialty Trade Contractors	1	0.07%	7,000	7,000	-	7,000	-	1	1.00
244 Construction of Buildings	1	0.07%	13,305	13,305	-	13,305	13,430	1	1.00
244 Specialty Trade Contractors	1	0.07%	94,700	94,700	-	94,700	95,216	6	6.00
245 Construction of Buildings	1	0.07%	38,640	38,640	-	38,640	34,857	3	3.00
245 Specialty Trade Contractors	1	0.07%	6,607,383	6,607,383	-	6,607,383	6,683,232	104	104.00
246 Construction of Buildings	1	0.07%	41,700	41,700	-	41,700	41,933	2	2.00
246 Specialty Trade Contractors	1	0.07%	684,568	684,568	684,568	-		20	20.00
247 Construction of Buildings	1	0.07%	158,500	158,500	-	158,500	-	42	42.00
247 Specialty Trade Contractors	1	0.07%	93,100	93,100	-	93,100	93,562	6	6.00
248 Construction of Buildings	1	0.07%	158,400	158,400	-	158,400	160,046	10	10.00
248 Specialty Trade Contractors	1	0.07%	123,857	123,857	-	123,857	-	7	7.00
249 Construction of Buildings	1	0.07%	116,905	116,905	-	116,905	117,863	7	7.00
249 Specialty Trade Contractors	1	0.07%	20,833	20,833	-	20,833	-	1	1.00
250 Construction of Buildings	1	0.07%	15,800	15,800	-	15,800	15,897	2	2.00
250 Specialty Trade Contractors	1	0.07%	13,705	13,705	-	13,705	13,790	1	1.00
251 Construction of Buildings	1	0.07%	28,000	28,000	-	28,000	28,205	1	1.00
251 Specialty Trade Contractors	1	0.07%	38,380	38,380	-	38,380	28,765	2	2.00
252 Construction of Buildings	1	0.07%	18,562	18,562	-	18,562	-	2	2.00
252 Specialty Trade Contractors	1	0.07%	2,000,000	2,000,000	-	2,000,000	-	135	135.00
253 Construction of Buildings	1	0.07%	20,832	20,832	-	20,832	-	1	1.00
253 Specialty Trade Contractors	1	0.07%	4,209,327	4,209,327	-	4,209,327	4,257,617	135	135.00
254 Construction of Buildings	1	0.07%	167,220	167,220	-	167,220	-	11	11.00
254 Specialty Trade Contractors	1	0.07%	34,600	34,600	-	34,600	34,905	2	2.00
255 Construction of Buildings	1	0.07%	20,833	20,833	-	20,833	-	1	1.00
255 Specialty Trade Contractors	1	0.07%	143,200	143,200	-	143,200	144,134	13	
256 Construction of Buildings	1	0.07%	14,200	14,200	-	14,200	-	4	4.00
256 Specialty Trade Contractors	1	0.07%	45,750	45,750	-	45,750	-	3	
257 Construction of Buildings	1	0.07%	44,755	44,755	-	44,755	-	4	
257 Specialty Trade Contractors	1	0.07%	45,135	45,135	-	45,135	42,394	4	4.00
258 Construction of Buildings	1	0.07%	182,162	182,162	-	182,162	184,176	6	
258 Specialty Trade Contractors	1	0.07%	80,100	80,100	-	80,100	81,050	6	
259 Construction of Buildings	1	0.07%	152,417	152,417	_	152,417	-	10	
259 Specialty Trade Contractors	1	0.07%	13,700	13,700	_	13,700	-	1	1.00
260 Construction of Buildings	1	0.07%	167,000	167,000	_	167,000	-	11	11.00
260 Specialty Trade Contractors	1	0.07%	36,100	36,100	_	36,100	-	3	

3 Digit NAICS Codes	Loans by 3 Digit NAICS Code	% of Total Loans Offered	Approval Amount	Average Approved Amount	Undisbursed Amount	lssued Loans	Forgiveness Amount	Jobs Reported	Average Jobs Reported Per Approved Loan
261 Construction of Buildings	1	0.07%	235,000	235,000	-	235,000	237,067	14	14.00
261 Specialty Trade Contractors	1	0.07%	53,400	53,400	-	53,400	-	4	4.00
262 Construction of Buildings	1	0.07%	235,238	235,238	-	235,238	-	14	14.00
262 Specialty Trade Contractors	1	0.07%	53,400	53,400	-	53,400	53,949	4	4.00
263 Construction of Buildings	1	0.07%	20,832	20,832	20,832	-		1	1.00
263 Specialty Trade Contractors	1	0.07%	590,400	590,400	-	590,400	594,250	36	36.00
264 Construction of Buildings	1	0.07%	20,833	20,833	20,833	-		1	1.00
264 Specialty Trade Contractors	1	0.07%	8,616	8,616	-	8,616	-	1	1.00
265 Construction of Buildings	1	0.07%	20,833	20,833	-	20,833	-	1	1.00
265 Specialty Trade Contractors	1	0.07%	107,000	107,000	-	107,000	107,660	7	7.00
266 Construction of Buildings	1	0.07%	20,833	20,833	-	20,833	-	1	1.00
266 Specialty Trade Contractors	1	0.07%	235,464	235,464	_	235,464	236,986	14	14.00
267 Construction of Buildings	1	0.07%	61,318	61,318	-	61,318	54,681	7	7.00
267 Specialty Trade Contractors	1	0.07%	20,833	20,833	_	20,833	-	1	1.00
268 Construction of Buildings	1	0.07%	37,500	37,500	-	37,500	37,672	1	1.00
268 Specialty Trade Contractors	1	0.07%	20,833	20,833	-	20,833	20,937	1	1.00
269 Construction of Buildings	1	0.07%	344,500	344,500	-	344,500	348,481	41	41.00
269 Specialty Trade Contractors	1	0.07%	80,857	80,857	_	80,857	-	6	6.00
270 Construction of Buildings	1	0.07%	146,700	146,700	-	146,700	137,562	12	12.00
270 Specialty Trade Contractors	1	0.07%	70,428	70,428	_	70,428	71,022	6	6.00
271 Construction of Buildings	1	0.07%	153,400	153,400	-	153,400	154,993	11	11.00
271 Specialty Trade Contractors	1	0.07%	65,000	65,000	-	65,000	65,588	3	3.00
272 Construction of Buildings	1	0.07%	5,000	5,000	-	5,000	-	1	1.00
272 Specialty Trade Contractors	1	0.07%	42,200	42,200	-	42,200	42,682	4	4.00
273 Construction of Buildings	1	0.07%	19,900	19,900	-	19,900	20,128	3	3.00
273 Specialty Trade Contractors	1	0.07%	26,699	26,699	-	26,699	26,920	5	
274 Construction of Buildings	1	0.07%	26,190	26,190	-	26,190	-	2	2.00
274 Specialty Trade Contractors	1	0.07%	26,698	26,698	-	26,698	-	5	
275 Construction of Buildings	1	0.07%	109,043	109,043	-	109,043	-	6	
275 Specialty Trade Contractors	1	0.07%	10,000	10,000	-	10,000	-	1	
276 Construction of Buildings	1	0.07%	97,000	97,000	-	97,000	97,880	9	
276 Specialty Trade Contractors	1	0.07%	97,200	97,200	-	97,200	-	8	
277 Construction of Buildings	1	0.07%	21,753	21,753	-	21,753	21,936	3	
277 Specialty Trade Contractors	1	0.07%	97,200	97,200	-	97,200	98,316	10	
278 Construction of Buildings	1	0.07%	479,200	479,200	_	479,200	483,859	56	
278 Specialty Trade Contractors	1	0.07%	20,833	20,833	-	20,833	-	1	
279 Construction of Buildings	1	0.07%	20,180	20,180	_	20,180	-	2	
279 Specialty Trade Contractors	1	0.07%	243,700	243,700	_	243,700	-	23	

3 Digit NAICS Codes	Loans by 3 Digit NAICS Code	% of Total Loans Offered	Approval Amount	Average Approved Amount	Undisbursed Amount	lssued Loans	Forgiveness Amount	Jobs Reported	Average Jobs Reported Per Approved Loan
280 Construction of Buildings	1	0.07%	20,832	20,832	-	20,832	-	1	1.00
280 Specialty Trade Contractors	1	0.07%	144,870	144,870	-	144,870	146,255	8	8.00
281 Specialty Trade Contractors	1	0.07%	121,570	121,570	-	121,570	-	7	7.00
282 Specialty Trade Contractors	1	0.07%	96,250	96,250	-	96,250	-	4	4.00
283 Specialty Trade Contractors	1	0.07%	69,800	69,800	-	69,800	70,594	4	4.00
284 Specialty Trade Contractors	1	0.07%	6,400	6,400	-	6,400	-	1	1.00
285 Specialty Trade Contractors	1	0.07%	18,292	18,292	-	18,292	-	1	1.00
286 Specialty Trade Contractors	1	0.07%	59,400	59,400	-	59,400	-	4	4.00
287 Specialty Trade Contractors	1	0.07%	20,833	20,833	-	20,833	-	1	1.00
288 Specialty Trade Contractors	1	0.07%	114,995	114,995	-	114,995	116,068	4	4.00
289 Specialty Trade Contractors	1	0.07%	10,625	10,625	-	10,625	-	1	1.00
290 Specialty Trade Contractors	1	0.07%	74,825	74,825	-	74,825	75,391	4	4.00
291 Specialty Trade Contractors	1	0.07%	72,300	72,300	-	72,300	72,981	13	13.00
292 Specialty Trade Contractors	1	0.07%	5,900	5,900	-	5,900	-	1	1.00
293 Specialty Trade Contractors	1	0.07%	146,040	146,040	-	146,040	-	10	10.00
294 Specialty Trade Contractors	1	0.07%	146,000	146,000	-	146,000	147,404	10	10.00
295 Specialty Trade Contractors	1	0.07%	6,875	6,875	-	6,875		2	2.00
296 Specialty Trade Contractors	1	0.07%	5,417	5,417	-	5,417	5,463	2	2.00
297 Specialty Trade Contractors	1	0.07%	17,000	17,000	-	17,000	17,132	2	2.00
298 Specialty Trade Contractors	1	0.07%	19,150	19,150	-	19,150	-	1	1.00
299 Specialty Trade Contractors	1	0.07%	7,118	7,118	7,118	-		1	1.00
300 Specialty Trade Contractors	1	0.07%	60,000	60,000	-	60,000	-	3	3.00
301 Specialty Trade Contractors	1	0.07%	9,200	9,200	-	9,200	-	1	1.00
302 Specialty Trade Contractors	1	0.07%	9,200	9,200	-	9,200	9,301	1	1.00
303 Specialty Trade Contractors	1	0.07%	17,500	17,500	-	17,500	17,666	1	1.00
304 Specialty Trade Contractors	1	0.07%	17,500	17,500	-	17,500	-	1	1.00
305 Specialty Trade Contractors	1	0.07%	6,000	6,000	-	6,000	6,065	1	1.00
306 Specialty Trade Contractors	1	0.07%	11,000	11,000	-	11,000	11,095	1	1.00
307 Specialty Trade Contractors	1	0.07%	181,200	181,200	-	181,200	183,047	15	15.00
308 Specialty Trade Contractors	1	0.07%	779,154	779,154	-	779,154	-	58	
309 Specialty Trade Contractors	1			48,100	_	48,100	46,360	6	
310 Specialty Trade Contractors	1	0.07%	106,400	106,400	_	106,400	107,382	9	9.00
311 Specialty Trade Contractors	1	0.07%	14,200	14,200	_	14,200		4	4.00
312 Beverage and Tobacco Product Manufacturing	1	0.07%	246,757	246,757	-	246,757	-	18	
312 Specialty Trade Contractors	1	0.07%	13,000	13,000	_	13,000	-	2	2.00
313 Beverage and Tobacco	1	0.07%	15,000	15,000		15,000		2	2.00
Product Manufacturing		0.0770	10,000	.0,000		.0,000		2	2.00

3 Digit NAICS Codes	Loans by 3 Digit NAICS Code	% of Total Loans Offered	Approval Amount	Average Approved Amount	Undisbursed Amount	Issued Loans	Forgiveness Amount	Jobs Reported	Average Jobs Reported Per Approved Loan
313 Specialty Trade Contractors	1	0.07%	733,620	733,620	-	733,620	740,213	60	60.00
314 Beverage and Tobacco Product Manufacturing	1	0.07%	12,500	12,500	-	12,500	-	2	2.00
314 Specialty Trade Contractors	1	0.07%	10,800	10,800	-	10,800	-	1	1.00
315 Specialty Trade Contractors	1	0.07%	785,821	785,821	-	785,821	-	58	58.00
316 Leather and Allied Product Manufacturing	1	0.07%	764	764	-	764	-	1	1.00
316 Specialty Trade Contractors	1	0.07%	100,000	100,000	-	100,000	-	7	7.00
317 Specialty Trade Contractors	1	0.07%	94,723	94,723	-	94,723	-	6	6.00
318 Specialty Trade Contractors	1	0.07%	8,196	8,196	-	8,196	8,262	1	1.00
319 Specialty Trade Contractors	1	0.07%	9,164	9,164	-	9,164	-	1	1.00
320 Specialty Trade Contractors	1	0.07%	8,100	8,100	-	8,100	8,135	1	1.00
321 Specialty Trade Contractors	1	0.07%	428,400	428,400	-	428,400	-	37	37.00
321 Wood product manufacturing	1	0.07%	20,200	20,200	-	20,200	-	2	2.00
322 Specialty Trade Contractors	1	0.07%	153,536	153,536	-	153,536	-	11	11.00
322 Wood product manufacturing	1	0.07%	20,200	20,200	-	20,200	-	2	2.00
323 Specialty Trade Contractors	1	0.07%	89,500	89,500	-	89,500	-	8	8.00
323 Wood product manufacturing	1	0.07%	83,100	83,100	-	83,100	83,719	6	6.00
324 Specialty Trade Contractors	1	0.07%	5,992	5,992	-	5,992	-	1	1.00
324 Wood product manufacturing	1	0.07%	2,525,600	2,525,600	-	2,525,600	2,555,135	192	192.00
335 Electrical Equipment, Appliance, and Component Manufacturing	1	0.07%	684,250	684,250	-	684,250	688,356	84	84.00
518 Data Processing, Hosting, and Related Services	1	0.07%	187,325	187,325	-	187,325	188,331	14	14.00
525 Funds, Trusts, and Other Financial Vehicles	1	0.07%	20,800	20,800	-	20,800	-	1	1.00

Appendix B - Norwood PPP Loans Sorted by Business Type

Business Structure	Approved Loan Count By Business Type	% of Total Loans Approved	Approval Amount	Average Approved Amount	Undisbursed Amount	lssued Loans	Forgiveness Amount	Jobs Reported	Average Jobs Reported Per Approved Loan
Corporation	489	34.29%	76,959,691	157,382	710,768	76,248,923	47,340,738	7089	14.50
Limited Liability Company(LLC)	276	19.35%	33,738,891	122,242	9,597	33,729,294	18,223,157	4345	15.74
Sole Proprietorship	269	18.86%	4,223,429	15,700	343,609	3,879,820	1,227,635	382	1.42
Subchapter S Corporation	204	14.31%	64,522,135	316,285	-	64,522,135	26,264,593	4541	22.26
Independent Contractors	72	5.05%	807,404	11,214	129,051	678,353	77,396	72	1.00
Self-Employed Individuals	60	4.21%	1,026,192	17,103	30,800	995,392	257,626	75	1.25
Non-Profit Organization	30	2.10%	7,166,009	238,867	-	7,166,009	4,618,139	512	17.07
Partnership	11	0.77%	643,961	58,542	-	643,961	369,235	58	5.27
Limited Liability Partnership	5	0.35%	1,614,504	322,901	-	1,614,504	1,022,326	107	21.40
Cooperative	4	0.28%	1,588,594	397,149	-	1,588,594	789,570	111	27.75
501(c)3 Non Profit	2	0.14%	65,794	32,897	-	65,794	17,678	9	4.50
501(c)6 Non Profit Membership	1	0.07%	102,500	102,500	-	102,500	-	7	7.00
Professional Association	1	0.07%	62,500	62,500	-	62,500	63,031	6	6.00
Single Member LLC	1	0.07%	20,833	20,833	20,833	-		1	<u>1.00</u>
Total	1425		\$ 192,542,438	N/A	\$ 1,244,658	\$ 191,297,780	\$ 100,271,124	17315	12.15

	Loans	%		Average					Average
Six Digit NAICS Code	by 6 Digit	of Total	Approval	Average Approved	Undisbursed	Issued	Forgiveness	Jobs	Jobs
	NAICS	Loans	Amount	Amount	Amount	Loans	Amount	Reported	Reported Per
	Code	Approved							Approved Loan
722511 Full-Service Restaurants	63			234,415	-	14768160.6		2984	47.4
485310 Taxi Service	56		720,713	12,870	104,582	616,131	48,170	62	1.1
812112 Beauty Salons	42		676,560	16,109	10,000	666,560	113,058	108	2.6
541110 Offices of Lawyers	40	2.81%	1,748,154	43,704	-	1,748,154	1,216,521	116	2.9
621111 Offices of Physicians	40	2.81%	5,463,516	136,588	-	5,463,516	2,997,559	397	9.9
(except Mental Health Specialists)									
811111 General Automotive Repair	28		1,354,111	48,361	-	1,354,111	847,998	142	5.1
621210 Offices of Dentists	25		2,139,661	85,586	-	2,139,661	721,670	222	8.9
722513 Limited-Service Restaurants	24		1,318,320	54,930	20,834	1,297,486	662,242	247	10.3
812113 Nail Salons	24	1.68%	507,229	21,135	-	507,229	177,035	111	4.6
238210 Electrical Contractors and	23	1.61%	15,095,054	656,307	684,568	14,410,486	12,221,603	504	21.9
Other Wiring Installation Contractors			, ,	,	,	, ,	, ,		
238220 Plumbing, Heating,	23	1.61%	1,702,360	74,016	-	1,702,360	886,960	125	5.4
and Air-Conditioning Contractors			, ,	,		, ,	,		
713940 Fitness and Recreational	23	1.61%	1,054,094	45,830	-	1,054,094	350,399	340	14.8
Sports Centers	10	4.000/						4.440	74 5
441110 New Car Dealers	19		19,382,368	1,020,125	-	19,382,368	8,196,301	1416	
524210 Insurance Agencies and Brokerages	19	1.33%	1,359,387	71,547	-	1,359,387	1,115,662	119	6.3
492110 Couriers and Express	10	4.000/	044.000	17.104	50.050	050 404	05 000	70	
	18	1.26%	314,839	17,491	58,658	256,181	85,932	73	4.1
Delivery Services	10	4.000/	200.050	00.404	44.040	057.004	00.440	40	0.0
561720 Janitorial Services	18		399,250	22,181	41,349	357,901	92,442	46	
561730 Landscaping Services	17		1,590,194	93,541	-	1,590,194	1,026,729	132	
Did Not Answer 453998 All Other Miscellaneous Store	16	1.12%	1,044,417	65,276	-	1,044,417	855,619	103	6.4
	15	1.05%	678,416	45,228	-	678,416	269,903	79	5.3
Retailers (except Tobacco Stores) 531210 Offices of Real Estate									
	15	1.05%	428,358	28,557	-	428,358	151,982	31	2.1
Agents and Brokers 236118 Residential Remodelers	14	0.98%	1,320,717	94,337	41,665	1,279,052	421,243	81	5.8
236220 Commercial and Institutional	14	0.90 %	1,320,717	94,337	41,005	1,279,052	421,243	01	5.0
Building Construction	13	0.91%	1,481,198	113,938	-	1,481,198	1,302,510	148	11.4
447110 Gasoline Stations with									
Convenience Stores	13	0.91%	428,627	32,971	-	428,627	210,546	115	8.8
541211 Offices of Certified									
Public Accountants	13	0.91%	1,393,867	107,221	-	1,393,867	365,512	99	7.6
621399 Offices of All Other									
Miscellaneous Health Practitioners	13	0.91%	301,302	23,177	-	301,302	148,837	43	3.3
445120 Convenience Stores	12	0.84%	215,762	17,980	_	215,762	154,514	37	3.1
541330 Engineering Services	12		993,359	82,780	-	993,359	329,332	51	4.3
621610 Home Health Care Services	12		,	69,911	23,051	815,879	695,410	221	18.4
624410 Child Day Care Services	12		443,285	36,940	10,300	432,985	66,779	94	

Six Digit NAICS Code	Loans by 6 Digit NAICS Code	% of Total Loans Approved	Approval Amount	Average Approved Amount	Undisbursed Amount	lssued Loans	Forgiveness Amount	Jobs Reported	Average Jobs Reported Per Approved Loan
722320 Caterers	12	0.84%	971,193	80,933	20,000	951,193	30,891	78	6.5
811121 Automotive Body, Paint, and Interior Repair and Maintenance	12	0.84%	860,918	71,743	-	860,918	323,272	68	5.7
236115 New Single-Family Housing Construction (except For-Sale Builders)	11	0.77%	352,504	32,046	-	352,504	124,167	24	2.2
541611 Administrative Management and General Management Consulting Services	11	0.77%	1,128,876	102,625	-	1,128,876	985,390	69	6.3
812199 Other Personal Care Services	11	0.77%	175,536	15,958	-	175,536	101,672	16	1.5
238320 Painting and Wall Covering Contractors	10	0.70%	500,625	50,063	7,118	493,507	318,372	46	4.6
238990 All Other Specialty Trade Contractors	10	0.70%	1,683,432	168,343	-	1,683,432	16,397	131	13.1
484110 General Freight Trucking, Local	10	0.70%	309,194	30,919	-	309,194	78,016	25	2.5
541219 Other Accounting Services	10	0.70%	814,561	81,456	-	814,561	668,460	53	5.3
621330 Offices of Mental Health Practitioners (except Physicians)	10	0.70%	236,807	23,681	-	236,807	77,945	18	1.8
812990 All Other Personal Services	10	0.70%	317,599	31,760	-	317,599	72,428	37	3.7
813110 Religious Organizations	9	0.63%	1,388,223	154,247	-	1,388,223	799,493	141	15.7
323111 Commercial Printing (except Screen and Books)	8	0.56%	2,168,365	271,046	-	2,168,365	1,824,007	148	18.5
541613 Marketing Consulting Services	8	0.56%	4,804,748	600,594	-	4,804,748	2,456,585	233	29.1
541618 Other Management Consulting Services	8	0.56%	655,949	81,994	-	655,949	377,658	50	6.3
621310 Offices of Chiropractors	8	0.56%	297,295	37,162	26,200	271,095	185,627	24	3.0
423450 Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers	7	0.49%	484,054	69,151	-	484,054	218,128	57	8.1
541213 Tax Preparation Services	7	0.49%	719,443	102,778	-	719,443	714,318	48	6.9
541990 All Other Professional, Scientific, and Technical Services	7	0.49%	3,577,895	511,128	-	3,577,895	2,653,854	260	37.1
561499 All Other Business Support Services	7	0.49%	427,799	61,114	-	427,799	172,810	43	6.1
611620 Sports and Recreation Instruction	7		325,130	46,447	-	325,130	56,260	69	9.9
621340 Offices of Physical, Occupational and Speech Therapists, and Audiologists	7	0.49%	724,469	103,496	-	724,469	358,063	54	7.7
812111 Barber Shops	7	0.49%	169,093	24,156	19,251	149,842	102,752	38	5.4
423990 Other Miscellaneous Durable Goods Merchant Wholesalers	6		1,530,596	255,099	-	1,530,596	950,585	86	14.3

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425110 Business to Business	6	0.42%	1,968,953	328,159	-	1,968,953	1,451,083	95	15.8
Electronic Markets	-		.,			.,	.,		
446120 Cosmetics, Beauty Supplies,	6	0.42%	715,652	119,275	20,833	694,819	-	33	5.5
and Perfume Stores			,	,	,	,			
531390 Other Activities	6	0.42%	243,930	40,655	-	243,930	228,978	21	3.5
Related to Real Estate		0.400/	4 007 405	202.004		4 007 405	4 004 000	1.40	00.7
541430 Graphic Design Services 541511 Custom Computer	6	0.42%	1,937,425	322,904	-	1,937,425	1,684,329	142	23.7
	6	0.42%	1,759,402	293,234	-	1,759,402	1,277,286	73	12.2
Programming Services 622110 General Medical and								1	
Surgical Hospitals	6	0.42%	1,024,840	170,807	-	1,024,840	256,614	75	12.5
811192 Car Washes	6	0.42%	627,517	104,586		627,517	313,522	64	10.7
812910 Pet Care	0	0.4270	027,517	104,000		027,017	515,522	04	10.7
(except Veterinary)	6	0.42%	394,344	65,724	32,576	361,768	286,691	68	11.3
Services	Ŭ	0.4270	004,044	00,724	02,070	001,700	200,001	00	11.0
238350 Finish Carpentry									
Contractors	5	0.35%	233,200	46,640	-	233,200	217,872	19	3.8
337110 Wood Kitchen Cabinet	_								
and Countertop Manufacturing	5	0.35%	4,305,041	861,008	-	4,305,041	2,241,282	346	69.2
423850 Service Establishment									
Equipment and Supplies	5	0.35%	426,338	85,268	-	426,338	245,616	32	6.4
Merchant Wholesalers			,						
443141 Household Appliance Stores	5	0.35%	667,558	133,512	-	667,558	574,469	51	10.2
445110 Supermarkets and Other Grocery	5	0.250/	100.050	20.470		400.050		4.4	0.0
(except Convenience) Stores	5	0.35%	190,852	38,170	-	190,852	17,410	41	8.2
447190 Other Gasoline Stations	5	0.35%	138,887	27,777	-	138,887	51,791	24	
485320 Limousine Service	5	0.35%	46,180	9,236	17,952	28,228	-	5	1.0
485999 All Other Transit	5	0.35%	61,306	12,261	_	61,306	33,144	5	1.0
and Ground Passenger Transportation	5								
511210 Software Publishers	5		630,363	126,073	-	630,363	85,234	47	
541921 Photography Studios, Portrait	5	0.35%	45,861	9,172	-	45,861	35,564	5	1.0
611699 All Other Miscellaneous	5	0.35%	225,366	45,073	-	225,366	110,200	46	9.2
Schools and Instruction	-								
621320 Offices of Optometrists	5	0.35%	274,083	54,817	-	274,083	154,388	29	5.8
623110 Nursing Care Facilities	5	0.35%	7,340,662	1,468,132	_	7,340,662	3,093,839	846	169.2
(Skilled Nursing Facilities)		5.0070	.,,	.,		.,,	-,,,,,,,,,,,,,-		
711310 Promoters of Performing	_							_	
Arts, Sports, and Similar	5	0.35%	170,230	34,046	-	170,230	84,474	8	1.6
Events with Facilities			0=0.000					· -	
922130 Legal Counsel and Prosecution	5	0.35%	272,662	54,532	-	272,662	83,967	13	2.6

Six Digit NAICS Code	Loans by 6 Digit NAICS Code	% of Total Loans Approved	Approval Amount	Average Approved Amount	Undisbursed Amount	lssued Loans	Forgiveness Amount	Jobs Reported	Average Jobs Reported Per Approved Loan
238390 Other Building	4	0.28%	947,854	236,964	-	947,854	153,743	77	19.3
Finishing Contractors 423690 Other Electronic Parts and	_								
	4	0.28%	248,058	62,015	-	248,058	177,191	14	3.5
Equipment Merchant Wholesalers 423720 Plumbing and Heating									
Equipment and Supplies	4	0.28%	4,187,465	1,046,866	_	4,187,465	1,720,119	274	68.5
(Hydronics) Merchant Wholesalers		0.2070	4,107,400	1,040,000		4,107,400	1,720,113	214	00.0
445310 Beer, Wine, and Liquor Stores	4	0.28%	111,600	27,900	-	111,600	61,977	26	6.5
448310 Jewelry Stores	4	0.28%	182,690	45,673	-	182,690		29	7.3
454390 Other Direct							44.050		
Selling Establishments	4	0.28%	259,872	64,968	-	259,872	44,052	28	7.0
488119 Other Airport Operations	4	0.28%	541,402	135,351	-	541,402	46,368	56	14.0
517919 All Other Telecommunications	4	0.28%	1,016,976	254,244	-	1,016,976	90,820	44	11.0
523930 Investment Advice	4	0.28%	83,078	20,770	-	83,078	48,455	8	2.0
531312 Nonresidential Property Managers	4	0.28%	322,475	80,619	-	322,475	16,844	15	3.8
532111 Passenger Car Rental	4	0.28%	50,890	12,722	-	50,890	14,770	10	2.5
541512 Computer Systems Design Services	4	0.28%	89,872	22,468	20,500	69,372	31,713	10	2.5
541519 Other Computer Related Services	4	0.28%	552,287	138,072	-	552,287	78,613	27	6.8
541620 Environmental Consulting Services	4	0.28%	167,700	41,925	-	167,700	118,409	14	3.5
561790 Other Services to	4	0.28%	152,617	38,154	-	152,617	130,687	14	3.5
Buildings and Dwellings		0.2070	102,017	00,101		102,017	100,001		0.0
611110 Elementary and	4	0.28%	1,850,920	462,730	-	1,850,920	815,623	129	32.3
Secondary Schools			-,,	,		.,			
621112 Offices of Physicians,	4	0.28%	60,124	15,031	-	60,124	19,809	8	2.0
Mental Health Specialists			,	,		,	,		
722515 Snack and Nonalcoholic	4	0.28%	83,288	20,822	-	83,288	23,977	30	7.5
Beverage Bars								10	
451110 Sporting Goods Stores	4		74,283	18,571	-	74,283	37,391	13	3.3 3.3
236117 New Housing For-Sale Builders 238140 Masonry Contractors	3		<u>160,705</u> 132,792	53,568 44,264	-	160,705 132,792	161,965 112,580	10 7	2.3
238910 Site Preparation Contractors	3		757,420	252,473		757,420	740,213	63	2.3
312120 Breweries	3		274,257	91,419		274,257	740,213	22	7.3
333318 Other Commercial and Service									
Industry Machinery Manufacturing	3	0.21%	452,414	150,805	-	452,414	413,585	32	10.7
423320 Brick, Stone,	1								
and Related Construction	3	0.21%	62,499	20,833	_	62,499		3	1.0
Material Merchant Wholesalers		5.2.70	,	_0,000		5_,.00			
424330 Women's, Children's,									
and Infants' Clothing		0.0464	000 000	407.007			000.001		
and Accessories	3	0.21%	383,600	127,867	-	383,600	366,281	27	9.0
Merchant Wholesalers									

	Loans	%		A					Average
Six Digit NAICS Code	by 6 Digit	of Total	Approval	Average	Undisbursed	Issued	Forgiveness	Jobs	Jobs
Six Digit NAICS Code	NAICS	Loans	Amount	Approved Amount	Amount	Loans	Amount	Reported	Reported Per
	Code	Approved							Approved Loan
441120 Used Car Dealers	3	0.21%	57,600	19,200	-	57,600	35,104	8	2.7
442299 All Other Home	3	0.21%	401,623	133,874	_	401,623	184,965	24	8.0
Furnishings Stores	3	0.2170	401,023	133,074		401,023	104,900	24	0.0
453220 Gift, Novelty,	3	0.21%	30,320	10,107	_	30,320	_	9	3.0
and Souvenir Stores			,		_			-	
511110 Newspaper Publishers	3		1,544,194	514,731	-	1,544,194	753,673	112	
519190 All Other Information Services	3		227,716	75,905	-	227,716	209,195	12	
522220 Sales Financing	3		67,529	22,510	-	67,529	-	5	
541199 All Other Legal Services	3		32,450	10,817	-	32,450	23,444	3	
541420 Industrial Design Services	3	0.21%	215,221	71,740	20,833	194,388	99,435	11	3.7
541690 Other Scientific and	3	0.21%	266,943	88,981	_	266,943	239,199	18	6.0
Technical Consulting Services	<u> </u>	0.2170	200,040	00,001		200,040	200,100	10	0.0
541714 Research and Development in									
Biotechnology	2	0.14%	522,488	261,244	-	522,488	527,795	29	14.5
(except Nanobiotechnology)									
541810 Advertising Agencies	3		418,560	139,520	-	418,560	338,762	28	
561311 Employment Placement Agencies	3		340,577	113,526	-	340,577	206,007	66	
561312 Executive Search Services	3		474,300	158,100	-	474,300	41,932	39	
561622 Locksmiths	3		178,129	59,376	-	178,129	50,376	13	
611710 Educational Support Services	3	0.21%	83,855	27,952	-	83,855	43,218	26	8.7
711320 Promoters of Performing Arts,									
Sports, and Similar	3	0.21%	354,000	118,000	-	354,000	16,265	17	5.7
Events without Facilities									
711510 Independent Artists,	3	0.21%	11,240	3,747		11,240		3	1.0
Writers, and Performers	3	0.2170	11,240	3,747		11,240		5	1.0
713990 All Other Amusement	3	0.21%	518,062	172,687	_	518,062	481,354	45	15.0
and Recreation Industries	5	0.2170	510,002	172,007		510,002	401,004	40	15.0
721214 Recreational and	3	0.21%	1,179,156	393,052	_	1,179,156	441,484	53	17.7
Vacation Camps (except Campgrounds)	5	0.2170	1,179,130	393,032	-	1,179,130	441,404		17.7
722410 Drinking Places	3	0.21%	96,350	32,117		96,350	59,494	17	5.7
(Alcoholic Beverages)	5	0.2170	90,550	52,117	-	90,550	59,494	17	5.7
811198 All Other Automotive	3	0.21%	910,766	303,589		910,766	476,449	63	21.0
Repair and Maintenance	5	0.2170	910,700	303,309	-	910,700	470,449	03	21.0
811310 Commercial and Industrial Machinery									
and Equipment	3	0.21%	1,176,300	392,100		1,176,300	1,185,715	65	21.7
(except Automotive and Electronic)		0.21%	1,170,300	392,100	-	1,170,300	1,100,710	05	21.7
Repair and Maintenance									
813211 Grantmaking Foundations	3	0.21%	469,128	156,376	-	469,128	324,186	29	9.7
111998 All Other	2	0.149/	60 109	20.0E4		60 109		10	6.0
Miscellaneous Crop Farming	2	0.14%	60,108	30,054	-	60,108	-	12	6.0
221310 Water Supply and Irrigation Systems	2	0.14%	423,960	211,980	-	423,960	224,493	17	8.5

Six Digit NAICS Code	Loans by 6 Digit NAICS Code	% of Total Loans Approved	Approval Amount	Average Approved Amount	Undisbursed Amount	lssued Loans	Forgiveness Amount	Jobs Reported	Average Jobs Reported Per Approved Loan
236116 New Multifamily Housing Construction (except For-Sale Builders)	2	0.14%	316,900	158,450	-	316,900	160,046	52	26.0
236210 Industrial Building Construction	2	0.14%	82,151	41,075	-	82,151	54,681	8	4.0
237110 Water and Sewer Line and Related Structures Construction	2	0.14%	134,405	67,203	-	134,405	-	9	4.5
238340 Tile and Terrazzo Contractors	2	0.14%	18,400	9,200	-	18,400	9,301	2	1.0
311999 All Other Miscellaneous Food Manufacturing	2	0.14%	95,200	47,600	-	95,200	35,897	12	6.0
321911 Wood Window and	2	0.14%	40,400	20,200	-	40,400	-	4	2.0
Door Manufacturing 325520 Adhesive Manufacturing	2	0.14%	1,080,398	540,199	-	1,080,398	544,840	66	33.0
325998 All Other Miscellaneous Chemical Product and Preparation Manufacturing	2	0.14%	186,302	93,151	-	186,302	187,749	15	
326130 Laminated Plastics Plate, Sheet (except Packaging), and Shape Manufacturing	2	0.14%	146,500	73,250	-	146,500	60,003	13	6.5
327991 Cut Stone and Stone Product Manufacturing	2	0.14%	43,600	21,800	-	43,600	22,031	4	2.0
332510 Hardware Manufacturing	2	0.14%	918,200	459,100	-	918,200	928,013	62	31.0
332812 Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturers	2	0.14%	562,232	281,116	-	562,232	-	52	26.0
334417 Electronic Connector Manufacturing	2	0.14%	368,400	184,200	-	368,400	370,232	17	8.5
334418 Printed Circuit Assembly (Electronic Assembly) Manufacturing	2	0.14%	396,684	198,342	-	396,684	199,869	38	19.0
339114 Dental Equipment and Supplies Manufacturing	2	0.14%	13,890	6,945	-	13,890	-	2	1.0
339910 Jewelry and Silverware Manufacturing	2	0.14%	75,815	37,908	-	75,815	33,861	9	4.5
339950 Sign Manufacturing	2	0.14%	1,309,800	654,900	-	1,309,800	1,310,590	111	55.5
339999 All Other Miscellaneous Manufacturing	2	0.14%	1,664,102	832,051	-	1,664,102	-	102	51.0
423110 Automobile and Other Motor Vehicle Merchant Wholesalers	2	0.14%	174,400	87,200	-	174,400	88,208	25	12.5
423420 Office Equipment Merchant Wholesalers	2	0.14%	202,200	101,100	-	202,200	101,704	21	10.5

Six Digit NAICS Code	Loans by 6 Digit NAICS Code	% of Total Loans Approved	Approval Amount	Average Approved Amount	Undisbursed Amount	Issued Loans	Forgiveness Amount	Jobs Reported	Average Jobs Reported Per Approved Loan
424490 Other Grocery and									
Related Products Merchant Wholesalers	2	0.14%	57,314	28,657	-	57,314	-	4	2.0
442110 Furniture Stores	2	0.14%	119,363	59,681	-	119,363	4,362	10	5.0
442210 Floor Covering Stores	2		54,961	27,481	-	54,961	27,178	9	4.5
442291 Window Treatment Stores	2		100,000	50,000	-	100,000	50,367	8	4.0
445230 Fruit and Vegetable Markets	2	0.14%	10,781	5,391	-	10,781	-	3	1.5
448140 Family Clothing Stores	2	0.14%	3,888	1,944	-	3,888	-	2	1.0
448210 Shoe Stores	2	0.14%	42,233	21,117	-	42,233	19,509	3	1.5
451140 Musical Instrument		0.14%	217 200	109.000		217 200	100.964	19	9.5
and Supplies Stores	2	0.14%	217,800	108,900	-	217,800	109,864	19	9.5
453110 Florists	2	0.14%	16,630	8,315	-	16,630	12,539	3	1.5
454210 Vending Machine Operators	2	0.14%	1,273,782	636,891	-	1,273,782	-	108	54.0
481211 Nonscheduled Chartered	2	0.14%	61,763	30,882		61,763		1	2.0
Passenger Air Transportation	2	0.14%	01,703	30,882	-	01,703	-	4	2.0
484122 General Freight Trucking,	2	0.14%	40,672	20,336	_	40,672	_	2	1.0
Long-Distance, Less Than Truckload	2	0.1478	40,072	20,330	-	40,072	_	2	1.0
485113 Bus and Other	2	0.14%	14,528	7,264	_	14,528	7,292	2	1.0
Motor Vehicle Transit Systems	2	0.1470	14,520	7,204		14,520	1,252	2	1.0
512191 Teleproduction and	2	0.14%	27,414	13,707	-	27,414	7,966	2	1.0
Other Postproduction Services		0.1470	27,414	10,707		27,414	7,500	2	1.0
523999 Miscellaneous	2	0.14%	66,000	33,000	-	66,000	20,984	3	1.5
Financial Investment Activities	2	0.1470	00,000	00,000		00,000	20,004	Ű	1.0
524126 Direct Property and	2	0.14%	57,800	28,900	-	57,800	-	3	1.5
Casualty Insurance Carriers	-	0.1170	07,000	20,000		07,000		Ű	
531120 Lessors of Nonresidential Buildings	2	0.14%	79,867	39,934	-	79,867	80,436	8	4.0
(except Miniwarehouses)									
531311 Residential Property Managers	2		4,364,197	2,182,098	-	4,364,197	1,496,308	358	179.0
532289 All Other Consumer Goods Rental	2			4,005	-	8,011	3,143	2	1.0
541214 Payroll Services	2	0.14%	56,800	28,400	-	56,800	-	10	5.0
541370 Surveying and Mapping	2	0.14%	192,414	96,207	-	192,414	90,763	11	5.5
(except Geophysical) Services									
541380 Testing Laboratories	2		809,359	404,680	-	809,359	393,698	64	32.0
541410 Interior Design Services	2	0.14%	41,463	20,731	-	41,463	32,944	4	2.0
541715 Research and Development									
in the Physical,	2	0.14%	455,020	227,510	-	455,020	-	20	10.0
Engineering, and Life Sciences				,					
(except Nanotechnology and Biotechnology)	<u> </u>	0.4.40/	400 540	00.050		400 540	405.004	40	
551112 Offices of Other Holding Companies	2		138,512	69,256	-	138,512	125,904	16	
561320 Temporary Help Services	2			284,375	-	568,750	254,732	83	41.5
561990 All Other Support Services	2	0.14%	28,772	14,386	-	28,772	29,024	4	2.0

	Loans	%		A					Average
Six Digit NAICS Code	by 6 Digit	of Total	Approval	Average Approved	Undisbursed	Issued	Forgiveness	Jobs	Jobs
	NAICS Code	Loans Approved	Amount	Amount	Amount	Loans	Amount	Reported	Reported Per Approved Loan
562219 Other Nonhazardous			04.000	10.000		04.000	5 70 4		
Waste Treatment and Disposal	2	0.14%	21,260	10,630	-	21,260	5,764	2	1.0
611610 Fine Arts Schools	2	0.14%	47,235	23,618	-	47,235	47,612	8	4.0
611692 Automobile Driving Schools	2	0.14%	52,580	26,290	-	52,580	21,098	13	
621498 All Other		0.4.40/						0	4.0
Outpatient Care Centers	2	0.14%	12,395	6,198	-	12,395	-	2	1.0
621511 Medical Laboratories	2	0.14%	121,600	60,800	-	121,600	122,868	6	3.0
621999 All Other Miscellaneous								50	00.0
Ambulatory Health Care Services	2	0.14%	367,000	183,500	-	367,000	219,491	58	29.0
624110 Child and Youth Services	2	0.14%	67,050	33,525	-	67,050	38,089	9	4.5
624190 Other Individual		0 1 4 9 /	101 227	05.660		101 227	177 765	40	24 5
and Family Services	2	0.14%	191,337	95,669	-	191,337	177,755	49	24.5
711120 Dance Companies	2	0.14%	37,238	18,619	-	37,238	-	10	5.0
711190 Other Performing Arts Companies	2	0.14%	32,948	16,474	-	32,948	12,200	2	1.0
713110 Amusement and Theme Parks	2	0.14%	27,800	13,900	-	27,800	14,028	16	
713950 Bowling Centers	2	0.14%	80,224	40,112	-	80,224	80,714	15	7.5
721110 Hotels (except Casino Hotels)	2	0.14%	102,000	51,000		102,000	42,878	25	12.5
and Motels	2		•		-	102,000	42,070		
721199 All Other Traveler Accommodation	2		41,299	20,650	-	41,299	-	18	
722310 Food Service Contractors	2	0.14%	246,950	123,475	-	246,950	242,859	56	
811113 Automotive Transmission Repair	2	0.14%	53,715	26,858	-	53,715	26,432	6	
811412 Appliance Repair and Maintenance	2	0.14%	60,845	30,423	-	60,845	61,231	11	5.5
812320 Drycleaning and Laundry Services	2	0.14%	25,000	12,500		25,000	12,615	1	2.0
(except Coin-Operated)	2		,	-				4	
813910 Business Associations	2		135,368	67,684	-	135,368	40,523	7	3.5
813920 Professional Organizations	2	0.14%	349,092	174,546	-	349,092	249,531	20	10.0
922190 Other Justice, Public Order,	2	0.14%	216,377	108,189	_	216,377	98,389	24	12.0
and Safety Activities	2	0.1470	210,377	100,109		210,377	30,303	24	12.0
111419 Other Food Crops	1	0.07%	13,332	13,332	_	13,332	_	1	1.0
Grown Under Cover	'	0.01 /0	10,002	10,002		10,002		1	1.0
212321 Construction Sand	1	0.07%	20,833	20,833	20,833	-		1	1.0
and Gravel Mining	· ·	0.01 /0		20,000	20,000			·	1.0
238160 Roofing Contractors	1	0.07%	322,700	322,700	-	322,700	324,990	17	17.0
238290 Other Building	1	0.07%	114,995	114,995	-	114,995	116,068	4	4.0
Equipment Contractors		0.01 /0	111,000	111,000		111,000	110,000		
238310 Drywall and	1	0.07%	10,625	10,625	_	10,625	-	1	1.0
Insulation Contractors	· · · · ·		,					· ·	
238330 Flooring Contractors	1	0.07%	60,000	60,000	-	60,000	-	3	3.0
311612 Meat Processed	1	0.07%	6,912,000	6,912,000	_	6,912,000	-	427	427.0
from Carcasses	'								
311811 Retail Bakeries	1	0.07%	94,282	94,282	-	94,282	94,985	15	15.0

	Loans	%		Average					Average
Six Digit NAICS Code	by 6 Digit NAICS	of Total Loans	Approval Amount	Approved Amount	Undisbursed Amount	Issued Loans	Forgiveness Amount	Jobs Reported	Jobs Reported Per
	Code	Approved		Amount					Approved Loan
311991 Perishable Prepared	1	0.07%	13,000	13,000	-	13,000	-	2	2.0
Food Manufacturing	· ·	0.01 /0	10,000	10,000		10,000			2:0
316992 Women's Handbag	1	0.07%	764	764	-	764	-	1	1.0
and Purse Manufacturing		0101 /0							
321918 Other Millwork	1	0.07%	83,100	83,100	-	83,100	83,719	6	6.0
(including Flooring)		010170							
321999 All Other Miscellaneous	1	0.07%	2,525,600	2,525,600	-	2,525,600	2,555,135	192	192.0
Wood Product Manufacturing							_,,.		
323113 Commercial Screen Printing	1	0.07%	16,410	16,410	-	16,410	-	1	1.0
323120 Support Activities for Printing	1	0.07%	55,500	55,500	-	55,500	55,776	6	6.0
325414 Biological Product	1	0.07%	587,572	587,572	-	587,572	591,435	36	36.0
(except Diagnostic) Manufacturing			,-	,-		,-	,		
325992 Photographic Film, Paper,	1	0.07%	20,833	20,833	-	20,833	-	1	1.0
Plate, and Chemical Manufacturing			,	,		,			
326112 Plastics Packaging		0.070/	404.000	404.000		404.000	405 444		
Film and Sheet	1	0.07%	104,800	104,800	-	104,800	105,114	6	6.0
(including Laminated) Manufacturing									
327110 Pottery, Ceramics, and	1	0.07%	694,245	694,245	-	694,245	698,658	55	55.0
Plumbing Fixture Manufacturing 332322 Sheet Metal									
	1	0.07%	19,300	19,300	-	19,300	19,446	3	3.0
Work Manufacturing 332710 Machine Shops	1	0.07%	151,000	151,000		151,000	152,311	9	9.0
332813 Electroplating, Plating,	- <u>+</u> '	0.07%	151,000	151,000	-	151,000	152,511	9	9.0
Polishing, Anodizing, and Coloring	1	0.07%	681,400	681,400	-	681,400	686,189	50	50.0
333611 Turbine and Turbine									
Generator Set Units Manufacturing	1	0.07%	108,400	108,400	-	108,400	109,261	8	8.0
334290 Other Communications	_								
Equipment Manufacturing	1	0.07%	41,260	41,260	-	41,260	-	3	3.0
334310 Audio and Video									
Equipment Manufacturing	1	0.07%	101,518	101,518	-	101,518	-	4	4.0
334513 Instruments and Related Products									
Manufacturing for Measuring, Displaying,	1	0.07%	518,122	518,122	-	518,122	522,139	30	30.0
and Controlling Industrial Process Variables			010,122	,.		010,122	022,100		00.0
334516 Analytical Laboratory								_	
Instrument Manufacturing	1	0.07%	43,706	43,706	-	43,706	43,831	6	6.0
334519 Other Measuring and		0.070/	070.000	070.000		070.000	000.000		00.0
Controlling Device Manufacturing	1	0.07%	379,000	379,000	-	379,000	383,309	20	20.0
335314 Relay and	4	0.070/	004.050	004.050		004.050	000.050	0.4	04.0
Industrial Control Manufacturing	1	0.07%	684,250	684,250	-	684,250	688,356	84	84.0
337212 Custom Architectural	4	0.070/	151 000	151 000		151 000	161 007	_	
Woodwork and Millwork Manufacturing		0.07%	151,000	151,000	-	151,000	151,807	9	9.0

	Loans	%	_	Average		_			Average
Six Digit NAICS Code	by 6 Digit NAICS	of Total	Approval	Approved	Undisbursed	Issued	Forgiveness	Jobs	Jobs Reported Per
	Code	Loans Approved	Amount	Amount	Amount	Loans	Amount	Reported	Approved Loan
339116 Dental Laboratories	1	0.07%	4,675	4,675	-	4,675	-	2	2.0
339992 Musical Instrument Manufacturing	1	0.07%	150,544	150,544	-	150,544	152,196	17	17.0
423120 Motor Vehicle Supplies							,		
and New Parts Merchant Wholesalers	1	0.07%	22,475	22,475	-	22,475	-	3	3.0
423140 Motor Vehicle Parts									
(Used) Merchant Wholesalers	1	0.07%	22,475	22,475	-	22,475	22,699	3	3.0
423220 Home Furnishing									
Merchant Wholesalers	1	0.07%	1,146,722	1,146,722	-	1,146,722	1,159,634	61	61.0
423310 Lumber, Plywood, Millwork,									
and Wood Panel Merchant Wholesalers	1	0.07%	25,000	25,000	-	25,000	-	1	1.0
423390 Other Construction									
Material Merchant Wholesalers	1	0.07%	5,000	5,000	-	5,000	-	2	2.0
423430 Computer and Computer Peripheral									
Equipment and	1	0.07%	151,229	151,229	-	151,229	143,821	8	8.0
Software Merchant Wholesalers		0.07 /0	101,220	101,220		101,220	140,021	0	0.0
423440 Other Commercial									
Equipment Merchant Wholesalers	1	0.07%	42,300	42,300	-	42,300	42,547	11	11.0
423610 Electrical Apparatus and									
Equipment, Wiring Supplies,									
and Related Equipment	1	0.07%	07% 145,790	145,790	-	145,790	142,643	10	10.0
Merchant Wholesalers									
423710 Hardware Merchant Wholesalers	1	0.07%	84,354	84,354		84,354	85,089	5	5.0
423740 Refrigeration Equipment	-	0.07 /0	04,004	04,004		04,004	05,003	5	
and Supplies Merchant Wholesalers	1	0.07%	617,400	617,400	-	617,400	621,087	34	34.0
423860 Transportation									
Equipment and Supplies									
(except Motor Vehicle)	1	0.07%	12,557	12,557	-	12,557	12,657	3	3.0
Merchant Wholesalers			-						
423910 Sporting and Recreational Goods	_								
and Supplies Merchant Wholesalers	1	0.07%	9,597	9,597	9,597	-		1	1.0
424120 Stationery and Office									
Supplies Merchant Wholesalers	1	0.07%	22,207	22,207	-	22,207	22,404	4	4.0
424420 Packaged Frozen Food									
-	1	0.07%	51,994	51,994	-	51,994	-	3	3.0
Merchant Wholesalers 424460 Fish and Seafood	+								
Merchant Wholesalers	1	0.07%	54,062	54,062	-	54,062	54,456	4	4.0
424810 Beer and Ale	+								
	1	0.07%	246,700	246,700	-	246,700	248,018	18	18.0
Merchant Wholesalers 424990 Other Miscellaneous	+								
	1	0.070/	22.000	22.000		22.000	22.4.42	4	4.0
Nondurable Goods	1 1	0.07%	22,000	22,000	-	22,000	22,143		1.0
Merchant Wholesalers									

	Loans	%		A					Average
Six Digit NAICS Code	by 6 Digit	of Total	Approval	Average	Undisbursed	Issued	Forgiveness	Jobs	Jobs
Six Digit NAICS Code	NAICS	Loans	Amount	Approved	Amount	Loans	Amount	Reported	Reported Per
	Code	Approved		Amount				-	Approved Loan
441210 Recreational Vehicle Dealers	1	0.07%	222,917	222,917	-	222,917	225,344	22	22.0
441320 Tire Dealers	1	0.07%	34,100	34,100	-	34,100	34,378	4	4.0
444130 Hardware Stores	1	0.07%	8,375	8,375	-	8,375	-	1	1.0
444190 Other Building Material Dealers	1	0.07%	62,000	62,000	-	62,000	62,437	4	4.0
445292 Confectionery and Nut Stores	1	0.07%	55,500	55,500	-	55,500	55,493	20	20.0
445299 All Other Specialty Food Stores	1	0.07%	45,245	45,245	-	45,245	45,755	9	9.0
446110 Pharmacies and Drug Stores	1	0.07%	20,000	20,000	-	20,000	20,161	1	1.0
446199 All Other Health	1	0.07%	11,190	11,190	_	11,190	_	1	1.0
and Personal Care Stores	1							1	
448110 Men's Clothing Stores	1	0.07%	19,582	19,582	-	19,582	-	1	1.0
448130 Children's and Infants'	1	0.07%	7,992	7,992	_	7,992	_	2	2.0
Clothing Stores	1							2	
448190 Other Clothing Stores	1	0.07%	5,564	5,564	-	5,564	-	1	1.0
451120 Hobby, Toy, and Game Stores	1	0.07%	37,071	37,071	-	37,071	37,310	23	
453310 Used Merchandise Stores	1	0.07%	7,992	7,992	-	7,992	5,022	2	2.0
454110 Electronic Shopping and	1	0.07%	31,252	31,252	_	31,252	_	1	4.0
Mail-Order Houses	1				-		-	4	
454113 Mail-Order Houses	1	0.07%	36,693	36,693	-	36,693	31,506	5	5.0
454310 Fuel Dealers	1	0.07%	126,000	126,000	-	126,000	126,863	10	10.0
481111 Scheduled Passenger	1	0.07%	50,500	50,500	_	50,500	_	4	4.0
Air Transportation	I	0.07 78	50,500	30,300		50,500		4	4.0
481219 Other Nonscheduled	1	0.07%	11,400	11,400	_	11,400	11,493	2	2.0
Air Transportation	· · · · · ·	0.07 /0	11,400	11,400		11,400	11,435	2	2.0
484210 Used Household and	1	0.07%	130,862	130,862	_	130,862	131,654	30	30.0
Office Goods Moving	1	0.0770	100,002	100,002		100,002	101,004	50	50.0
484220 Specialized Freight									
(except Used Goods)	1	0.07%	6,252	6,252	-	6,252	6,304	1	1.0
Trucking, Local									
485210 Interurban and	1	0.07%	18,950	18,950	_	18,950	_	1	1.0
Rural Bus Transportation	· ·							'	
485991 Special Needs Transportation	1	0.07%	6,250	6,250	-	6,250	-	3	3.0
488190 Other Support Activities	1	0.07%	32,800	32,800	_	32,800	32,953	5	5.0
for Air Transportation	1	0.0770	52,000	52,000		52,000	02,000	J J	0.0
488390 Other Support Activities for	1	0.07%	20,833	20,833	20,833	-		1	1.0
Water Transportation	_ _ '	0.0776	20,000	20,000	20,000	-		'	1.0
488490 Other Support Activities	1	0.07%	4,200	4,200		4,200	_	1	1.0
for Road Transportation	'						-	'	
488991 Packing and Crating	1	0.07%	24,200	24,200	-	24,200	24,419	4	4.0
488999 All Other Support	1	0.07%	10,625	10,625		10,625	10,696	2	2.0
Activities for Transportation					-			2	
511199 All Other Publishers	1	0.07%	14,295	14,295	-	14,295	14,421	1	1.0

	Loans	%	Ammanal	Average		laguad		laha	Average
Six Digit NAICS Code	by 6 Digit NAICS Code	of Total Loans Approved	Approval Amount	Approved Amount	Undisbursed Amount	Issued Loans	Forgiveness Amount	Jobs Reported	Jobs Reported Per Approved Loan
512199 Other Motion Picture	1	0.07%	18,102	18,102		18,102		2	2.0
and Video Industries	I	0.07%	16,102	10,102	-	10,102	-	Z	2.0
512290 Other Sound Recording Industries	1	0.07%	20,123	20,123	-	20,123	-	1	1.0
518210 Data Processing, Hosting,	1	0.07%	187,325	187,325		187,325	188,331	14	14.0
and Related Services	I	0.07 /8	107,525	107,325	-	107,325	100,331	14	14.0
519130 Internet Publishing and Broadcasting	1	0.07%	20,833	20,833		20,833	20,883	1	1.0
and Web Search Portals	I				-		20,883	1	
522292 Real Estate Credit	1	0.07%	15,015	15,015	-	15,015	-	1	1.0
522320 Financial Transactions Processing,	1	0.07%	41,600	41,600		41,600	_	2	2.0
Reserve, and Clearinghouse Activities	1				_			۷	
523120 Securities Brokerage	1	0.07%	106,995	106,995	-	106,995	-	8	8.0
523910 Miscellaneous Intermediation	1	0.07%	187,500	187,500	-	187,500	189,134	9	9.0
523920 Portfolio Management	1	0.07%	93,400	93,400	-	93,400	94,202	6	6.0
524114 Direct Health and Medical	1	0.07%	14,203	14,203		14,203	_	1	4.0
Insurance Carriers	· ·	0.07 /8	14,203	14,203	-	14,203	-	4	4.0
525990 Other Financial Vehicles	1	0.07%	20,800	20,800	-	20,800	-	1	1.0
531190 Lessors of Other Real Estate Property	1	0.07%	34,100	34,100	-	34,100	34,477	2	2.0
531320 Offices of Real Estate Appraisers	1	0.07%	57,500	57,500	-	57,500	57,923	6	6.0
532112 Passenger Car Leasing	1	0.07%	2,784	2,784	-	2,784	-	1	1.0
532284 Recreational Goods Rental	1	0.07%	81,700	81,700	-	81,700	82,459	4	4.0
532299 All Other Consumer Goods Rental	1	0.07%	4,900	4,900	-	4,900	-	1	1.0
532412 Bulldozer rental	1	0.07%	56,300	56,300		56,300	56,672	2	3.0
or leasing without operator	- I	0.07 /8	50,500	50,500	-	50,500	50,072	5	5.0
541320 Landscape	1	0.07%	49,100	49,100		49,100	49,508	6	6.0
Architectural Services	I	0.07 /8	49,100	49,100	-	49,100	49,500	0	0.0
541612 Human Resources	1	0.07%	5,000	5,000		5,000	5.025	1	1.0
Consulting Services	1	0.07 %	5,000	5,000	-	5,000	5,025	I	1.0
541860 Direct Mail Advertising	1	0.07%	734,317	734,317	-	734,317	-	50	50.0
541922 Commercial Photography	1	0.07%	10,000	10,000	-	10,000	10,105	1	1.0
541940 Veterinary Services	1	0.07%	90,000	90,000	-	90,000	-	8	8.0
561110 Office Administrative Services	1	0.07%	201,377	201,377	-	201,377	203,418	15	15.0
561210 Facilities Support Services	1	0.07%	81,310	81,310	-	81,310	82,143	17	17.0
561492 Court Reporting and	1	0.07%	9,100	9,100		9,100	8,147	1	1.0
Stenotype Services	1	0.07 %	9,100	9,100	-	9,100	0,147	I	1.0
561612 Security Guards	4	0.070/	40.405	40.405	40.405			4	1.0
and Patrol Services		0.07%	13,125	13,125	13,125	-			1.0
561621 Security Systems Services	4	0.070/	44 705	44 705		44 705	40.454		4.0
(except Locksmiths)	1	0.07%	41,765	41,765	-	41,765	42,154	4	4.0
561710 Exterminating	4	0.070/	04 075	04.075		04.075	00 500		
and Pest Control Services	1	0.07%	61,875	61,875	-	61,875	62,526	5	5.0
561910 Packaging and Labeling Services	1	0.07%	35,500	35,500	-	35,500	35,735	3	3.0

Six Digit NAICS Code	Loans by 6 Digit NAICS Code	% of Total Loans Approved	Approval Amount	Average Approved Amount	Undisbursed Amount	Issued Loans	Forgiveness Amount	Jobs Reported	Average Jobs Reported Per Approved Loan
562910 Remediation Services	1	0.07%	898,883	898,883	-	898,883	905,925	61	61.0
611310 Colleges, Universities, and Professional Schools	1	0.07%	101,355	101,355	-	101,355	102,050	14	14.0
611511 Cosmetology and Barber Schools	1	0.07%	3,000	3,000	-	3,000	-	1	1.0
611512 Flight Training	1	0.07%	56,392	56,392	-	56,392	-	7	7.0
621391 Offices of Podiatrists	1	0.07%	41,700	41,700	-	41,700	42,170	11	11.0
624120 Services for the Elderly and Persons with Disabilities	1	0.07%	5,000	5,000	-	5,000	5,041	2	2.0
624210 Community Food Services	1	0.07%	2,370	2,370	-	2,370	-	1	1.0
711219 Other Spectator Sports	1	0.07%	37,106	37,106	-	37,106	37,410	12	12.0
722 Food Services and Drinking Places	1	0.07%	74,900	74,900	-	74,900	75,624	8	8.0
722330 Mobile Food Services	1	0.07%	1,400	1,400	-	1,400	1,414	1	1.0
811122 Automotive Glass Replacement Shops	1	0.07%	,	19,205	-	19,205	-	3	3.0
811420 Reupholstery and Furniture Repair	1	0.07%	10,321	10,321	-	10,321	-	1	1.0
812191 Diet and Weight Reducing Centers	1	0.07%	16,540	16,540	-	16,540	-	1	1.0
812210 Funeral Homes and Funeral Services	1	0.07%	20,417	20,417	-	20,417	-	1	1.0
813212 Voluntary Health Organizations	1	0.07%	166,370	166,370	-	166,370	-	11	11.0
813219 Other Grantmaking and Giving Services	1	0.07%	491,057	491,057	-	491,057	-	27	27.0
813930 Labor Unions and Similar Labor Organizations	1	0.07%	89,247	89,247	-	89,247	89,473	4	4.0

NAICs codes	Count - Grants by NAICS Code	Sum of Grant Amount	Average Grant Amount
236 Construction of Buildings		1 10,000	10,000
23611 Residential Building Construction; 236220 Commercial building construction		1 10,000	10,000
451 Sports, hobby, music instrument, book stores		1 20,000	20,000
451110 Sporting goods stores		1 20,000	20,000
485 Transit and Ground Passenger Transportation		3 60,000	20,000
485310 Taxi Service		3 60,000	20,000
512 Motion Picture and Sound Recording Industries		1 25,000	25,000
51213 Motion Picture and Video Exhibition		1 25,000	25,000
541 Professional, Scientific, and Technical Services		3 30,000	10,000
541213 Tax Preparation Services		1 10,000	10,000
541690 Other Scientific and Technical Consulting Services		1 10,000	10,000
541612 Human Resources Consulting Services		1 10,000	10,000
562 Waste Management and Remediation Services		2 25,000	12,500
562219 Other Nonhazardous Waste Treatment and Disposal		2 25,000	12,500
611 Educational Services		3 35,000	11,667
611710 Educational Support Services		3 35,000	11,667
621 Ambulatory Health Care Services		4 60,000	15,000
621111 Offices of physicians, except mental health		1 25,000	25,000
621399 Offices of All Other Miscellaneous Health Practitioners		3 35,000	11,667
722 Food Services and Drinking Places		4 85,000	21,250
722511 Full-Service Restaurants		4 85,000	21,250
811 Repair and Maintenance		1 25,000	25,000
811121 Automotive Body, Paint, and Interior Repair and Maintenance		1 25,000	25,000
812 Personal and Laundry Services	1	2 140,000	11,667
812112 Beauty Salons		5 65,000	13,000
812113 Nail Salons		4 40,000	10,000
812199 Other Personal Care Services		2 25,000	12,500
812320 Drycleaning and Laundry Services (except Coin-Operated)		1 10,000	10,000
Total/Avera	age 3	5 515,000	14,714