

## Advancing Employment Solutions

A Quarterly Business Update

November 2014 Issue #2

### UNLOCKING POTENTIAL AT NIAGARA'S FALL CAREER FAIR!



Niagara County's Annual Fall Career Fair was a tremendous success! A grand total of 54 businesses registered for the October 8th event at Four Point by Sheraton in Niagara Falls, NY. Within a week after the career fair, 62 interviews were already conducted and resulted in 4 hires. Other interviews have since been conducted and more individuals are in the process of being hired. Businesses commented the job seekers "dressed well, asked good questions" and were well prepared with copies of resume in hand!



A special thanks to Andy Baker, company President of **Baker Tool & Die** of North Tonawanda, who gave a brief presentation during the Career Fair's luncheon for representatives from participating businesses on his success utilizing On The Job Training (OJT). Baker described his company as "not your average machine shop" and in need of qualified candidates. He explained that OJT helps to "take people who already have skills" and "upgrading and crafting" these skills to meet the needs of the job. Baker also noted the flexibility in the OJT program in working with individuals who are required to meet goals. Baker playfully added that OJT is a "no-brainer" and "a win, win" encouraging all businesses to explore this opportunity.

*For more information on OJT and how your company can get reimbursed for 50% of a new hire's wages, please contact Marilyn Behm at 278-8236.*



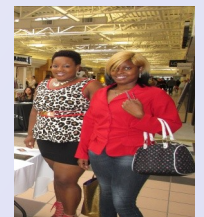
**The Niagara County Spring Career Fair will be held on April 8th, 2015 at the Four Points by Sheraton in Niagara Falls, NY!**

**Visit [www.worksource1.com](http://www.worksource1.com) for more details and updates as this date approaches!**

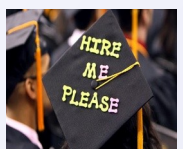


### Trendy Careers at Niagara Falls Fashion Outlets Job Fair

On September 25th Niagara's WorkSourceOne assisted the Fashion Outlet Mall in a Career Fair to attract new employees for the over 500 opportunities that exist as a result of their growth. Michael Powers, Marketing Manager, said, "As the mall has embarked on this new growth, we received invaluable assistance from Niagara's WorkSourceOne in promoting and assisting with our career fair. Sixty-nine merchants participated, setting a level for this newest phase at the Fashion Outlets Mall."



### Spotlight on a Recent Graduate- Meet Charlene!



Charlene, a participant in our Workforce Investment Act (WIA) Program, recently graduated from Niagara County Community College with an Associate's Degree in Business Administration. Charlene, who has twelve years of project management and 10 years of healthcare experience, excelled in her program. She is a versatile professional with extensive knowledge of medical terminology, medical billing, record keeping, and computer programming. Charlene is ready to start her career with a growing company who is willing to give her the opportunity to showcase her many talents!

Are you interested in interviewing Charlene? Call Ciara (716-278-1696) or [ciara.bellevue@niagaracounty.com](mailto:ciara.bellevue@niagaracounty.com)

Niagara County individuals interested in classroom training can go to [www.worksource1.com/training](http://www.worksource1.com/training) for more information!



## NOW UNLEASHING YOUTH TALENT!



*"The best way to predict the future is to create it."  
~ Abraham Lincoln*

**If hiring, please consider one of our hard-working and energetic Year Round Youth Participants! Contact Kathy Noakes at 278-8582**

**Discover the EXCEPTIONAL Candidate.....**

**WorkSourceOne Business Recruitment Events and Open-Interviews!**



Companies such as Home Depot, Time Warner Cable, Chipotle, American Eagle, Catholic Health, New York and Company, and many more have recently used Niagara's WorkSourceOne to find the perfect candidates to meet their employment needs! Recruitment events and open interviews are the ideal opportunity to connect job seekers with those who are hiring! If you're interested in booking an event, please call Karen Bucolo at 278-8281.

### *Professional Opportunity Developers (POD) Group- MEET KARL*

Karl is a RJG Certified Master Molder and Injection Molding Process Engineer with a broad knowledge of lean manufacturing, Six Sigma methods, and scientific injection molding strategies. His background includes Installation Qualification (IQ), Operational Qualification (OQ), and Performance Qualification (PQ) experience validating molded medical device components using both in-mold and post molding data. Karl is seeking his next opportunity in the Injection Molding field or as an Instructor to teach others about injection molding methods.

Are you interested in interviewing Karl? Call Bonnie (716-278-8213) or [bonnie.rice@niagaracounty.com](mailto:bonnie.rice@niagaracounty.com)



## MARK YOUR CALENDAR

**Business Seminar Sponsored by Buffalo JSEC and Buffalo HRA: "Fifteen Critical Errors Employers Make In Employment Law" & "NY Workers Comp Claims: Why you have to pay for it, what can you do about it"**

Erie 1 BOCES (355 Harlem Rd., West Seneca, NY)

Thursday, November 12, 2014

8:30 AM – 12:00 PM

**Registration must be made by November 9, 2014**

Contact Carolyn Bright (716-851-2753) or email [Carolyn.bright@labor.ny.gov](mailto:Carolyn.bright@labor.ny.gov) for registration information



### **Niagara's WorkSourceOne**

1001 Eleventh Street, Niagara Falls, NY 14301

716-278-8213

[www.worksource1.com](http://www.worksource1.com)

**DON'T FORGET to CONNECT with Niagara's WorkSourceOne on Social Media!**



**PUT US TO WORK FOR YOU!**

