

RULES OF THE CHAMBER

Any person wishing to address the Board shall step up to the podium/front of room, state their name and address in an audible tone of voice for the record, and unless further time is granted by the Board, shall limit their address to three (3) minutes. A person may not give up or relinquish all or a portion of their time to the person having the floor or another person in order to extend a person's time limit in addressing the Board.

Any person who does not wish to address Board from the podium/front of room, may print their name, address and comment/question which he/she would like brought before Board on a card provided by a staff member and return the card to a staff member before the meeting begins. The staff member will address the presiding officer at the start of Public Comments on the Agenda, notifying him of the card comment, and read the card into the record for response.

The City of Monroe will provide necessary reasonable auxiliary aids and services to individuals with disabilities at the meeting upon one weeks' notice to the City Clerk/Treasurer. Individuals with disabilities requiring auxiliary aids or services should contact the City of Monroe by writing or calling: City of Monroe, City Clerk/Treasurer, 120 E. First St., Monroe, MI 48161, (734) 384–9136.

A GENDA REGULAR MEETING

Wednesday, March 16, 2022, 8:30 A.M. CITY HALL, COUNCIL CHAMBER, 120 E. FIRST ST.

- 1. Roll Call
- 2. Vision Statement (2 minutes)
- 3. Additions/Deletions to the Meeting Agenda (1 minute)
- 4. Public Comment (3 minutes per individual)
- Consent Agenda (2 minutes)

Action Requested

- A. Approval of Agenda
- B. Approval of Minutes
 - i. Wednesday, February 16, 2022 Regular Meeting
- C. Financial Reports
 - i. February, DDA Preliminary Itemized Expenditure Report FY 2021-2022
 - ii. February, DDA Revenue and Expenditure Report FY 2021-2022
- 6. Project/Work Plan Updates
- 7. New Business
 - A. Sponsorship of Monroe County Fair

Action Requested

- 8. Other Business
 - A. 2022-2027 Strategic Plan Adoption

Action Requested

- 9. Board Member and Administrative Comments
- 10. Adjournment Action Requested



In 2027, downtown Monroe will be a vibrant and walkable destination where retailers, restaurants, and residential spaces combine into a lively shopping and entertainment district. All historic buildings have made improvements from façade renovations to new signage to outdoor seating. The downtown is unitied by an attractive, functional streetscape that is welcoming and accessible to all.

Minutes

Monroe Downtown Development Authority Regular Meeting Wednesday, February 16, 2022 Council Chambers, Monroe City Hall

Chairperson Tony Trujillo called the meeting to order at 8:34 a.m.

1. Roll Call

Present: Mayor Robert Clark, Andy Clark, Robert Copp, Erik Drummonds, Mary

Hastings, William Slicker, Anthony Trujillo, Malissa Whited

Absent: Scott Kegerreis, Mackenzie Swanson

Staff: Michelle LaVoy, Clerk-Treasurer;

Annette Knowles, Downtown/Economic Development Coordinator

- 2. Vision Statement
- 3. Additions/Deletions to the Meeting Agenda
- 4. Public Comments None
- 5. Consent Agenda
 - A. Approval of Agenda
 - B. Approval of Minutes
 - Wednesday, January 19, 2022 Regular Meeting
 - Thursday, January 20, 2022 Work Session
 - C. Financial Reports:
 - January, DDA Preliminary Itemized Expenditure Report FY 2021-2022
 - January, DDA Revenue and Expenditure Report FY 2021-2022

Motion by Clark, seconded by Hastings to approve items on the Consent Agenda. *Motion carried, all ayes.*

6. New Business

A. Fiscal Year 2022-2023 Draft Budget and Work Plan

Motion by Hastings, seconded by Slicker to authorize the submission of the draft Fiscal Year 2022–2023 budget to the City Council for consideration and approval. *Motion carried, all ayes*.

B. Proposal to Lease Office Space and Purchase Computer Equipment

Motion by Mayor Clark, seconded by Slicker to authorize the execution of a lease agreement for office space at 9 Washington Street for a period of one year at a monthly lease rate of \$299.00, funds to be derived from DDA Account, Rental – Buildings, and to accept a proposal from MNX Solutions for telephone service; and to establish a budget of \$3,000 for the purchase of computer equipment for DDA office use only. Ayes: Clark R., Hastings, Clark, A., Drummonds, Slicker, Trujillo, Copp, Whited; Motion carried.

C. Veteran's Banners - Mary Hastings discussed

7. Other Business

A. Election of Vice-Chair

Hastings nominated William Slicker to the position of Vice-Chair. The nomination was supported by R. Mayor Clark. No other nominations were offered.

Motion by Mayor Clark, seconded by Hastings, to close nominations for Vice-Chair and elect William Slicker. *Motion carried, all ayes*.

B. Closed session: Property Acquisition

Motion by Clark, seconded by Slicker to enter closed session at 9:32 a.m.

Motion by Slicker, seconded by Drummonds to return to open session at 9:47 a.m.

C. Work Plan Updates

Annette Knowles provided work plan updates

8. Board Member and Administrative Comments - None

9. Adjournment

Motion to adjourn at 9:56 am by Hastings, seconded by Slicker. *Motion carried, all ayes*.

1/1

User: pstanifer DB: Monroe

PERIOD ENDING 02/28/2022

YTD BALANCE ACTIVITY FOR AVAILABLE 2021-22 02/28/2022 NTH 02/28/2022 BALANCE GL NUMBER DESCRIPTION AMENDED BUDGET MAL (ABNORMAL) ASE (DECREASE) MAL (ABNORMAL)

Fund 751 - DOWNTOWN DEVELOPME	NT AUTHORITY				
Revenues					
Dept 80.100 - GENERAL REVENUE 751-80.100-665.005	INTEREST ON INVESTMENTS	2,000.00	(101.68)	(2.18)	2,101.68
/31-80.100-863.003	INIERESI ON INVESIMENTS	2,000.00	(101.00)	(2.10)	2,101.00
	_				
Total Dept 80.100 - GENERAL R	EVENUE	2,000.00	(101.68)	(2.18)	2,101.68
Dept 80.600 - GENERAL REVENUE					
751-80.600-402.000	REAL PROPERTY TAXES	302,600.00	271,183.13	0.00	31,416.87
751-80.600-410.000	PERSONAL PROPERTY TAXES	(32,700.00)	(18,716.86)	0.00	(13,983.14)
751-80.600-573.000	LCSA APPROPRIATION/PPT EXEMPT RI	16,300.00	4,958.11	0.00	11,341.89
	_				
Total Dept 80.600 - GENERAL R	EVENUE	286,200.00	257,424.38	0.00	28,775.62
TOTAL REVENUES	-	288,200.00	257,322.70	(2.18)	30,877.30
				(/	
Expenditures					
Dept 65.691 - DOWNTOWN DEVELO	PMENT				
751-65.691-727.000	OFFICE SUPPLIES	500.00	461.61	38.49	38.39
751-65.691-730.000	POSTAGE	500.00	1,659.17	12.01	(1,159.17)
751-65.691-750.015	UNIFORMS/CLOTHING	100.00	0.00	0.00	100.00
751-65.691-750.075	SEASONAL DECORATIONS-DDA	15,000.00	13,315.00	0.00	1,685.00
751-65.691-818.005	LEGAL SERVICES	500.00	800.00	0.00	(300.00)
751-65.691-818.010	AUDIT SERVICES	1,500.00	1,450.00	0.00	50.00
751-65.691-818.020	GENERAL CONTRACT SERVICES	24,500.00	0.00	0.00	24,500.00
751-65.691-818.020-22R0100000	GENERAL CONTRACT SERVICES	25,000.00	0.00	0.00	25,000.00
751-65.691-818.020-22R0200000	GENERAL CONTRACT SERVICES	25,000.00	0.00	0.00	25,000.00
751-65.691-818.020-22R0300000	GENERAL CONTRACT SERVICES	60,000.00	4,835.36	1,190.00	55,164.64
751-65.691-818.080	FACADE IMPROVEMENTS	28,300.00	15,058.20	0.00	13,241.80
751-65.691-860.000	TRAINING & TRAVEL	1,400.00	335.79	110.00	1,064.21
751-65.691-880.000	COMMUNITY PROMOTION	25,000.00	11,518.32	0.00	13,481.68
751-65.691-905.000	PUBLISHING/ADVERTISING	300.00	0.00	0.00	300.00
751-65.691-910.000	INSURANCE PREMIUM	2,014.00	1,342.64	167.83	671.36
751-65.691-943.000	RENTAL-EQUIPMENT	445.00	445.00	0.00	0.00
751-65.691-955.000	MISCELLANEOUS EXPENSE	1,000.00	19.02	19.02	980.98
751-65.691-958.000	MEMBERSHIPS & DUES	600.00	495.00	0.00	105.00
751-65.691-971.000	LAND	255,700.00	0.00	0.00	255,700.00
751-65.691-974.000	LAND IMPROVEMENTS	166,000.00	0.00	0.00	166,000.00
751-65.691-999.101	TRANSFER OUT-GENERAL	10,000.00	0.00	0.00	10,000.00
751-65.691-999.301	TRANSFER OUT-DEBT SERVICE	120,500.00	24,250.00	0.00	96,250.00
	_				
Total Dept 65.691 - DOWNTOWN	DEVELOPMENT	763,859.00	75,985.11	1,537.35	687,873.89
TOTAL EXPENDITURES	-	763,859.00	75,985.11	1,537.35	687,873.89
TOTAL DATEMENT ONLD		703,033.00	73,703.11	1,337.33	001,013.03
_ ,	<u> </u>				
Fund 751 - DOWNTOWN DEVELOPME	NT AUTHORITY:	000 000 00	057 000 70	(0.10)	20 077 20
TOTAL REVENUES		288,200.00	257,322.70	(2.18)	30,877.30
TOTAL EXPENDITURES	_	763,859.00	75,985.11	1,537.35	687,873.89
NET OF REVENUES & EXPENDITURE	S	(475,659.00)	181,337.59	(1,539.53)	(656,996.59)
BEG. FUND BALANCE		566,213.44	566,213.44		
END FUND BALANCE		90,554.44	747,551.03		

Office Supplies - 727.000	Budget	Expenditures	Balance
	\$500.0	00	
Email Subscription		\$12.00	
Adobe Subscription		\$26.49	
Go To Meetings Business		\$192.00	
Email Subscription		\$12.00	
Adobe Subscription		\$26.49	
Adobe Subscription		\$26.49	
Email Subscription		\$12.00	
Adobe Subscription		\$26.49	
Email Subscription		\$12.00	
Supplies October-December		\$0.18	
Adobe Subscription		\$26.49	
Email Subscription		\$12.00	
Adobe Subscription		\$26.49	
Email Subscription		\$12.00	
Adobe Subscription		\$26.49	
Email Subscription		\$12.00	
			\$38.39
Postage	Budget	Expenditures	Balance
	\$500.0	00	
July		\$0.51	
August		\$1.02	
September		\$1.59	
October		\$0.53	
November		\$3.88	
Direct Mail		\$1,635.18	
January 2022		\$4.45	
February- brochures		\$12.01	
			-\$1,159.17
Uniforms/Clothing	Budget	Expenditures	Balance
	\$100.0	00	
			\$100.00
Seasonal Decorations - 750.075	Budget *	Expenditures	Balance
		201	
Dekra-Lite - overhead skyline décor	\$15,000.0	\$8,985.00	

Dekra-Lite - overhead skyline décor		\$1,980.00	11
Ruhlig Farms LLC - Christmas pots		\$2,700.00	<u> </u>
Credit		-\$350.00	
			\$1,685.00
Legal Services - 818.005 ***	Budget ***	Expenditures	Balance
	\$500.00		
MOHR Budds Law PLLC - DDA Fees		\$500.00	
MOHR Budds Law PLLC - DDA Fees		\$300.00	
			4000 00
			-\$300.00
Audit Services	Budget	Expenditures	Balance
Addit Services	\$1,500.00		Dalance
Plante & Moran PLLC	\$1,300.00	\$1,450.00	
Trante & Wordt Lee		71,430.00	
			\$50.00
			755.55
General Contract Services - 818.020	Budget** ***	Expenditures	Balance
	\$24,500.00		
			\$24,500.00
General Contract Services - 818.020	Budget	Expenditures	Balance
First and Front	\$25,000.00		
			422 222 22
			\$25,000.00
General Contract Services - 818.020	Budget	Expenditures	Balance
Monroe Street	\$25,000.00	<u> </u>	Dalance
Monioe Street	\$23,000.00	<u>'</u>	
			\$25,000.00
			, ==,===
General Contract Services - 818.020	Budget**	Expenditures	Balance
Riverwalk Enhancement	\$60,000.00		
Russell Design- Riverwalk connectors		\$3,645.36	

Russell Design - Riverwalk Enhancement		\$1,190.00	T
Transcribesign Traver wark Emiliansement		ψ1)130.00	†
			\$55,164.64
			122,22
Building Reinvestment Grant - 818.080	Budget * **	Expenditures	Balance
	\$28,300.00		
44 West Front reimbursement		\$15,058.20	
			\$13,241.80
Training & Travel - 860.000	Budget	Expenditures	Balance
Trailing & Traver - 800.000	\$1,400.00		Balance
MDA Conference	\$1,400.00	\$190.00	
Conference Parking		\$18.00	
Conference Parking		\$17.79	
MI downtown Assoc Spring Workshop training		\$110.00	
The downtown 7 6500 Spring Workshop truining		7110.00	
			\$1,064.21
			7-7-5-11-1
Community & Promotion 880.000	Budget	Expenditures	Balance
	\$25,000.00		
Internet Hosting 1 year		\$375.00	
Revize LLC (new website)		\$9,100.00	
Domain renewal		\$38.34	
New Moon Visions - annual report graphs		\$50.00	
SSL Renewal		\$189.98	
The Print House - 8280 postcards and mailing		\$1,400.00	
MPACT Sponsorship Renewal		\$365.00	
	_		442.404.66
			\$13,481.68
Publishing/Advertising 905.000	Budget	Expenditures	Balance
	\$300.00		1
			\$300.00
			7300.00
			7500.00
Incurrence Dremium	Budget	From a maliference	
Insurance Premium	Budget	Expenditures	Balance
	Budget \$2,014.00)	
Insurance Premium July August		•	

October		\$167.83	
November		\$167.83	
December		\$167.83	
January		\$167.83	
February		\$167.83	
i Coruary		7107.03	
		+	\$671.36
		+	3071.30
		- 	
Rental - Equipment	Budget	Expenditures	Balance
Kentai - Equipment	\$445.		Dalance
Thru 6/30/2021	Ş 44 5.	\$445.00	_
1111 u 6/30/2021		\$445.00	
			\$0.00
		- 	\$0.00
		-	
Miscellaneous Expense - 955.000	Budget	Expenditures	Balance
	\$1,000		
A. Knowles snacks board work session	71,000	\$19.02	
A. Knowles shacks board work session		715.02	
			\$980.98
			\$500.50
Dues & Subscriptions - 958.000	Budget	Expenditures	Balance
	\$600		
MDA Membership	7555	\$200.00	
Main Street America Membership		\$295.00	
		7=55.55	
			\$105.00
			1 2102.00
			\$105.00
			\$105.00
Land	Budget**	Expenditures	
Land	Budget** \$255,700.	Expenditures .00	Balance
Land	Budget** \$255,700		
Land			Balance
Land			
Land			Balance
	\$255,700.		Balance
Land Land Improvements 974.000	\$255,700. Budget**	Expenditures	\$255,700.00
	\$255,700.	Expenditures	\$255,700.00
	\$255,700. Budget**	Expenditures	\$255,700.00
	\$255,700. Budget**	Expenditures	\$255,700.00 Balance
	\$255,700. Budget**	Expenditures	\$255,700.00
	\$255,700. Budget**	Expenditures	\$255,700.00 Balance
	\$255,700. Budget**	Expenditures	\$255,700.00 Balance

			\$10,000.00
Transfer Out Debt Services	Budget	Expenditures	Balance
	\$120,500.00		
Bond Refunding		\$24,250.00	
			\$96,250.00
Totals	\$763,859.00		\$687,873.89

^{*} Amount changed 9-30-2021

^{**}Amount changed 10-31-2021

^{***} Amount changed/added 12-31-2021

Page: 1/1

TRANSACTIONS FROM 02/01/2022 TO 02/28/2022

DB: Monroe			TRANSACTIONS FROM 02/01/2022 TO	02/28/2022		
Date	JNL	Type	Description Reference	# Debits	Credits	Balance
	NWOTNW	DEVEL	OPMENT AUTHORITY			
02/01/2022			751-00.000-005.000 COOP LIQUID ASSET SEC SYS	BEG. BALANCE	200 00	410,429.40
)2/11/2022)2/25/2022		JE JE	CLASS INVESTMENT AND WITHDRAWALS 2589 CLASS INVESTMENT AND WITHDRAWALS 2594		300.00 1,300.00	410,129.40 408,829.40
12/23/2022		JE JE	MICHIGAN CLASS INTEREST - FEB 2022 2596		1,300.00	408,853.07
2/28/2022	Gu	OE	751-00.000-005.000 END BALANCE		1,600.00	408,853.07
2/01/2022			751-00.000-007.000 AUTOMATED PUBLIC FUNDS	BEG. BALANCE		61.16
2/01/2022			MONTHLY P&L INSURANCE ALLOCATION 2583		167.83	(106.67)
2/08/2022		CHK	KNOWLES, ANNETTE 6142		19.02	(125.69)
2/08/2022 2/10/2022		CHK JE	MICHIGAN DOWNTOWN ASSOCIATION 6143 5/3 SERVICE FEES - JAN 2022 2589		110.00 25.85	(235.69) (261.54)
2/11/2022		JE	CLASS INVESTMENT AND WITHDRAWALS 2589		23.63	38.46
2/23/2022		CHK	SUMMARY CD 02/23/2022		1,190.00	(1,151.54)
2/23/2022		CHK	SUMMARY CD 02/23/2022		50.50	(1,202.04)
2/25/2022	GJ	JE	CLASS INVESTMENT AND WITHDRAWALS 2594	•		97.96
2/28/2022			751-00.000-007.000 END BALANCE	1,600.00	1,563.20	97.96
2/01/2022			751-00.000-202.000 ACCOUNTS PAYABLE	BEG. BALANCE		0.00
2/07/2022	AP	INV	KNOWLES, ANNETTE ANNETTE		19.02	(19.02)
			SNACKS DDA BOARD WORK SESSION/STRATE(, ,
2/07/2022	AP	INV	MICHIGAN DOWNTOWN ASSOCIATION E236	6	110.00	(129.02)
			SPRING WORKSHOP TRAINING			
2/08/2022		CHK	KNOWLES, ANNETTE 6142			(110.00)
2/08/2022	CD	CHK	MICHIGAN DOWNTOWN ASSOCIATION 6143		1 100 00	0.00
2/22/2022	AP	INV	RUSSELL DESIGN INC 273 RIVERWALK ENHANCEMENT	6	1,190.00	(1,190.00)
2/22/2022	ΔP	INV	FIFTH THIRD BANK 01/19/202	2	12.01	(1,202.01)
2/22/2022	111	1111	BROCHURES TO LANSING	2	12.01	(1/202.01)
2/22/2022	AP	INV	FIFTH THIRD BANK 01/18/202	2	26.49	(1,228.50)
			ADOBE SUBSCRIPTION			
2/22/2022	AP	INV	FIFTH THIRD BANK 01/02/202	2	12.00	(1,240.50)
0/00/0000	an.	CHIL	EMAIL SUBSCRIPTION	1 100 00		(50.50)
2/23/2022 2/23/2022		CHK CHK	SUMMARY CD 02/23/2022 SUMMARY CD 02/23/2022	1,190.00 50.50		(50.50) 0.00
2/28/2022	CD	CIIIC	751-00.000-202.000 END BALANCE		1,369.52	0.00
_, _ , , _ ,				_,	_,	
2/01/2022			751-65.691-727.000 OFFICE SUPPLIES	BEG. BALANCE		423.12
2/22/2022	AP	INV	FIFTH THIRD BANK 01/18/202	2 26.49		449.61
			ADOBE SUBSCRIPTION			
2/22/2022	AP	INV	FIFTH THIRD BANK 01/02/202	2 12.00		461.61
2/28/2022			EMAIL SUBSCRIPTION 751-65.691-727.000 END BALANCE	38.49	0.00	461.61
2/01/2022			751-65.691-730.000 POSTAGE	BEG. BALANCE		1,647.16
2/22/2022	AP	INV	FIFTH THIRD BANK 01/19/202			1,659.17
			BROCHURES TO LANSING			
2/28/2022			751-65.691-730.000 END BALANCE	12.01	0.00	1,659.17
0 /04 /0000						0.545.05
2/01/2022			751-65.691-818.020-22R0300000 GENERAL CONTRACT	BEG. BALANCE		3,645.36
2/22/2022	AP	INV	RUSSELL DESIGN INC 273	6 1,190.00		4,835.36
2/28/2022			RIVERWALK ENHANCEMENT 751-65.691-818.020-22R0300000 END BALANCE	1,190.00	0.00	4,835.36
, ., .				,		,
2/01/2022			751-65.691-860.000 TRAINING & TRAVEL	BEG. BALANCE		225.79
2/07/2022		INV	MICHIGAN DOWNTOWN ASSOCIATION E236			335.79
-, ,			SPRING WORKSHOP TRAINING			
2/28/2022			751-65.691-860.000 END BALANCE	110.00	0.00	335.79
2/01/2022			751-65.691-910.000 INSURANCE PREMIUM	BEG. BALANCE		1,174.81
2/01/2022	GJ		MONTHLY P&L INSURANCE ALLOCATION 2583		0.00	1,342.64
2/28/2022			751-65.691-910.000 END BALANCE	167.83	0.00	1,342.64
2/01/2022			751-65.691-955.000 MISCELLANEOUS EXPENSE	BEG. BALANCE		0.00
2/01/2022	7 D	TMV	KNOWLES, ANNETTE ANNETTE			19.02
2/01/2022	n.	T14 A	SNACKS DDA BOARD WORK SESSION/STRATE(19.02		13.02
2/28/2022			751-65.691-955.000 END BALANCE	19.02	0.00	19.02
2/01/2022			751-80.100-665.005 INTEREST ON INVESTMENTS			99.50
2/10/2022		JE	5/3 SERVICE FEES - JAN 2022 2589		22 67	125.35
2/28/2022 2/28/2022		JE	MICHIGAN CLASS INTEREST - FEB 2022 2596 751-80.100-665.005 END BALANCE		23.67 23.67	101.68 101.68
_, _ 0, _ 0 _ 2			.01 00.100 000.000 END DADANCI	23.03	23.01	101.00
RAND TOTAL	.g •			4,556.39	4,556.39	417,706.30
TOTAL TOTAL				4,000.09	4,000.00	±11,100.30

MONROE DDA 2021-2022 WORK PLAN

- Goal 1: Preserve and enhance downtown by facilitating development
- Goal 2: Establish an environment that promotes residential growth
- Goal 3: Market the downtown to encourage people to frequent local businesses and events

Implement recommendations in Downtown Master Plan to activate storefronts.

e. Enhance the Farmers Market experience

- Goal 4: Support downtown businesses and property owners through financial incentives, advocacy and awareness
- Goal 5: Inform and educate building owners and public of the actions and accomplishments of the DDA and businesses

a. Activate blank facades with arts-focused treatments and installations

b. Promote sidewalk shopping and outdoor seating with streamlined approval process

c. Animate empty spaces through pop up events, food trucks and temporary art installations

- Goal 6: Serve as an intermediary between the organizations that connect to downtown and link to other community
- Goal 7: Implement strategies to improve parking management and infrastructure

PROJECT	CHAMPION	BUDGET	STATUS
Building Improvement Grant Program	Slicker	\$ 40,000.00	None pending
Redevelopment of former Fire Station site	City/Staff	UNK	City rcvd proposals, future review
Front/Macomb parking lot redevelopment - market analysis/RFP/legal	Staff	\$ 30,000.00	DRAFT RMA circulated
Project from Riverwalk Enhancement Plan	Swanson	\$ 50,000.00	Coordination of bidding Benches received; bike racks/trash
Streetscape Site Furnishings Replacement		\$120,000.00	cans/planters to arrive end of April
Implement recommendations in Downtown Master Plan that calm streets.	City	\$ 50,000.00	
a. One way conversion on Cass/Harrison			Implemented
c. Traffic analysis for First/Front and Monroe Streets			Spring, 2022 or coord with City
Annual Marketing Plan Annual Communications Plan, focus on master plan implementation	Mayor Clark	\$ 22,000.00 \$ 3,000.00	Web Site - final design pending

Harper/Staelgra \$ 10,000.00

MONROE DDA 2022-2023 WORK PLAN

GOALS FROM STRATEGIC PLAN

Goal 1: Preserve and enhance downtown by facilitating development

Goal 2: Establish an environment that promotes residential growth

Goal 3: Market the downtown to encourage people to frequent local businesses and events

Goal 4: Support downtown businesses and property owners through financial incentives, advocacy and awareness

Goal 5: Inform and educate building owners and public of the actions and accomplishments of the DDA and businesses

Goal 6: Serve as an intermediary between the organizations that connect to downtown and link to other community

PROJECT	CHAMPION	PRIORITY	GOALS MET	BUDGET
Front/Macomb parking lot redevelopment - market analysis/RFP/legal		Н	2	\$ 100,000.00
Develop Design Standards for downtown buildings/repeat 1981 Façade Study		Н	1	\$ 50,000.00
Project from Riverwalk Enhancement Plan		Μ	1	\$ 50,000.00
Identify locations for infill development		Μ	1,2	\$ -
Building Improvement Grant Program		Μ	1,4	\$ 40,000.00
Enhance maintnenance; improve garbage/litter clean up		Н	1	\$ 25,000.00
Upgrade the streetscape		Μ	1	\$ 100,000.00
Implement a project from Heart of Monroe plan		Μ	1	\$ 100,000.00
Install gateway enhancements		Μ	1	\$ 50,000.00
Conversion of First/Front Streets		Μ	1	\$ 100,000.00
Annual Marketing Plan		Н	3	\$ 20,000.00
Annual Communications Plan		Μ	5,6	\$ 4,000.00
Stakeholder/Informational Meetings		Μ	5,6	\$ 1,000.00
TOTAL				\$640,000.00

Monroe County Fair Association

Sponsorship Packages

Monroe County Fair July 31-August 6, 2022

\$500.00 (Friends of the Fair)

- Company banners displayed at event (average total attendees to the fair 180,000+)
- Company logo/name listed as a sponsor in 35,000 tri-fold brochures
- Fair website-with link to your website, up 90 days prior to fair
- Newspaper advertising in area papers
- Sponsorship recognition during public address announcements (mentions to be supplied by sponsor)
- Sponsorship recognition during event (mentions to be supplied by sponsor)
- 10 free gate tickets, 1 VIP parking pass for A Lot
- 2 Banners approximately 2' x 4' to be supplied by sponsor Fair will display & remove banners
- Handouts at event/gate
- 4 Tickets to a Grandstand Event (excluding concerts)

\$1000.00 (Bronze)

- Company banners displayed at event (average total attendees to the fair 180,000+)
- Company logo/name listed as a sponsor in 35,000 tri-fold brochures
- Fair website-with link to your website, up 90 days prior to fair
- Newspaper advertising in area papers
- Sponsorship recognition during public address announcements (mentions to be supplied by sponsor)
- Sponsorship recognition during event (mentions to be supplied by sponsor)
- > 20 free gate tickets, 2 VIP parking pass for A Lot
- ≥ 3 Banners approximately 2' x 4' to be supplied by sponsor Fair will display & remove banners
- > Handouts at event/gate
- 6 Tickets to a Grandstand Event (excluding concerts)

\$1500.00 (Silver)

- Company banners displayed at event (average total attendees to the fair 180,000+)
- Company logo/name listed as a sponsor in 35,000 tri-fold brochures
- Fair website-with link to your website, up 90 days prior to fair
- Newspaper advertising in area papers
- Sponsorship recognition during public address announcements (mentions to be supplied by sponsor)
- Sponsorship recognition during event (mentions to be supplied by sponsor)
- > 30 free gate tickets, 3 VIP parking pass for A Lot
- ➤ 4 Banners approximately 2' x 4' to be supplied by sponsor Fair will display & remove banners
- Handouts at event/gate
- > 8 Tickets to a Grandstand Event (excluding concerts)



Sponsorship Packages

Monroe County Fair July 31- August 6, 2022

\$2000.00 (Gold)

- Company banners displayed at event (average total attendees to the fair 180,000+)
- Company logo/name listed as a sponsor in 35,000 tri-fold brochures
- Fair website-with link to your website, up 90 days prior to fair
- Newspaper advertising in area papers
- Sponsorship recognition during public address announcements (mentions to be supplied by sponsor)
- Sponsorship recognition during event (mentions to be supplied by sponsor)
- > 40 free gate tickets, 4 VIP parking pass for A Lot
- ➤ 5 Banners approximately 2' x 4' to be supplied by sponsor Fair will display & remove banners
- > Handouts at event/gate
- > 10 Tickets to a Grandstand Event (Availability Limited)

\$3,000.00 (Platinum)

- Company banners displayed at event (average total attendees to the fair 180,000+)
- Company logo/name listed as a sponsor in 35,000 tri-fold brochures
- Fair website-with link to your website, up 90 days prior to fair
- Newspaper advertising in area papers
- Sponsorship recognition during public address announcements (mentions to be supplied by sponsor)
- Sponsorship recognition during event (mentions to be supplied by sponsor)
- > 50 free gate tickets, 6 VIP parking pass for A Lot
- ➤ 6 Banners approximately 2' x 4' to be supplied by sponsor Fair will display & remove banners
- > Handouts at event/gate
- > 12 Tickets to a Grandstand Event (Availability Limited)



Sponsorship Packages

Monroe County Fair August 1-7, 2021

\$5,000.00+ (Diamond)

- Get your name featured for the day (ex. Monroe County Fair Day at the Monroe County Fair)
- Company banners displayed at event (average total attendees to the fair 180,000+)
- Company logo/name listed as a sponsor in 35,000 tri-fold brochures
- Fair website-with link to your website, up 90 days prior to fair
- Newspaper advertising in area papers
- Sponsorship recognition during public address announcements (mentions to be supplied by sponsor)
- Sponsorship recognition during event (mentions to be supplied by sponsor)
- > 70 free gate tickets, 6 VIP parking pass for A Lot
- ➤ 6 Banners approximately 2' x 4' to be supplied by sponsor Fair will display & remove banners
- > Handouts at event/gate
- ➤ 20 Tickets to a Grandstand Event

Monroe County Fair Association 3775 S Custer Road Monroe, MI 48161 734-241-5775, 734-241-2663 (fax) info@monroecountyfair.com



2022-2027





Strategic Planning Process

In 2017, the Monroe Downtown Development Authority (DDA) went through an extensive strategic planning process to create Mission and Vision Statements, Goals, and Strategic Objectives. This five-year strategic plan was followed by a Downtown Master Plan & Parking Study which utilized an extensive community input process and identified several key projects such as riverwalk improvements, development opportunities and improvements to areas of the public realm.

As the timeline for the original strategic plan comes to a close, the DDA reengaged in the strategic planning process to review their progress, update their Mission and Vision Statements, Goals, and Strategic Objectives. This process included a thorough review of these previous documents, a board-focused Strengths, Weaknesses, Opportunities, and Threats analysis, and a facilitated strategic planning session. This document is the result of this process.



MISSION

The Monroe Downtown Development Authority (DDA) exists to serve as the lead organization in the preservation and enhancement of downtown Monroe. Its mission is to provide direction and resources to businesses, property owners and residents in the downtown district. It works for the advancement of downtown through promotion of its businesses and events; the facilitation of redevelopment opportunities; and to increase Monroe's unique sense of place and community. Its goal is to be a dynamic and innovative organization that works with volunteers, other organizations and the City of Monroe for the betterment of downtown.

VISION

In 2027, downtown Monroe will be a vibrant and walkable destination where retailers, restaurants, and residential spaces combine into a lively shopping and entertainment district. All historic buildings have made improvements from façade renovations to new signage to outdoor seating. The downtown is united by an attractive, functional streetscape that is welcoming and accessible to all.

SWOT Analysis

Strengths, Weaknesses, Opportunities, and Threats

On January 20, 2022, the Monroe Downtown Development Authority conducted a special strategic planning meeting. During this meeting a facilitated Strengths, Weaknesses, Opportunities, and Threats (SWOT) analysis was conducted. The board members present were asked to rank their top three choices in each of the categories using a weighted point system. The results of this session are below. Areas are shown in order of ranking with total points received in parentheses ().

Strengths

History/Historic Buildings (9)

Events (6)

Downtowns are Trendy (5)

New Businesses (5)

Walkability (4)

Livability (3)

Loyalty (3)

River (2)

Affordability (2)

Safety (2)

Parks/Bandshell (1)

Tourism

Location

Business Owners/Investors

Longevity/Roots in the Community

Parking

Transportation

County Seat/Anchor

Museum/RCA/Arts

Opportunities

Revenue/Grants (16)

Arts/Murals/Public Art (10)

Partnerships (5)

Vacant Property Registry (3)

Wow Factor/Destination Placemaking (3)

Pop-Up Activities/Events (3)

Market Opportunity (1)

Expanded Events (1)

Cohesiveness/Connectivity

Better Tie to National Park

Threats

Traffic/MDOT (12)

Empty/Vacant Building/Absentee Landlords (10)

Other Downtowns (8)

Office on First Floor (7)

Lack of Local Ownership (3)

Rental Properties (2)

Weaknesses

Outsider/Insider Perception (13)

Resistance to Change/Outsiders (8)

Traffic/Trucks (7)

Inexperienced/Undercapitalized Owners (6)

Upper Floors (4)

Blight/Vacant/Trash (4)

Managing Non-Motorized Vehicles

Reputation of Drugs





Goal #1

Inform and educate building owners and public of the actions and accomplishments of the DDA and businesses

Goal #2

Support downtown businesses and property owners through financial support, advocacy, and awareness

Goal #3

Preserve and enhance downtown by facilitating redevelopment

Goal #4

Market the downtown to encourage people to frequent local businesses and events

Goal #5

Serve as a intermediary of the organizations that connect to downtown and link to other community resources

Goal #6

Establish an environment that promotes residential growth downtown

Goal #7

Encourage compliance with city codes and ordinances to protect and limit risk to investment in properties and businesses

The following Strategic Objectives are classified into four categories: Ongoing, Short-Term, Mid-Term, and Long-Term.

Ongoing Objectives

Objectives are either currently underway or are done on an annual basis.



Improving Connectors (Alleyways)

Improving the pedestrian connections in the downtown to create a more aesthetically pleasing experience.



Planters, Benches, Bike Racks

Installation and maintenance of planters, benches, and bike racks to provide for a quality pedestrian experience.



Trash Removal / Trash Cans

Continuing to promptly remove trash from the district; provide and maintain trash cans to allow for easy disposal.



Holiday Decorations

Banners, lighted decoration, and other holiday themed decorations to create festive atmosphere in the downtown.

Ongoing Objectives (Continued)



Pedestrian Bridge Maintenance

Advocate for ongoing maintenance on the pedestrian bridge connecting to downtown.



Enhance the Farmers' Market Experience

Continue ongoing efforts to enhance the experience of the farmers' market for vendors and customers.



Marketing + Website

Ongoing maintenance of the DDA's marketing efforts and website.

Short-Term Objectives

Short-Term are those anticipated to be undertaken in the next 12 months.



Placement Program for Public Art (+ Pilot Art Project)

Develop guidelines/ordinance for the allowance of public art on buildings and public areas.



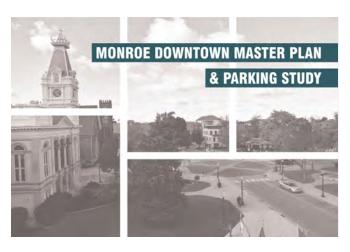
Secure Funding for Pedestrian Bridge

Secure additional funding for maintenance and improvements to the pedestrian bridge.



Secure Grant for Sidewalk Exhibit

Identify a funding solution to enable the installation of history kiosks.



Identify Potential Projects for Federal Funding

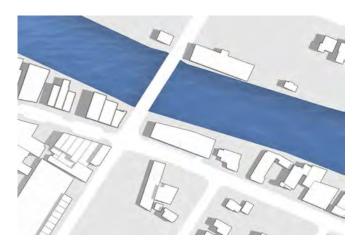
Identify projects in the existing Downtown Master Plan that could be used to obtain federal funding for implementation.

Short-Term Objectives (Continued)



Professional Photography

Obtain the services a professional photographer to create high quality images of downtown and events.



Macomb Lot Redevelopment

Create an RFP for market analysis and request for qualifications to solicit developers.



Promote Sidewalk Sales + Outdoor Seating

Streamline the approval process for using the sidewalk for activities like sidewalk sales and outdoor dining.



Redevelopment of Fire Station

Promote the redevelopment of the former fire station.



Traffic Analysis

Conduct a traffic analysis of the intersection of S Monroe (M-125) and Front Streets.



Animate Empty Spaces

Animate empty spaces through pop up events, food trucks and temporary art installations.

Strategic Objectives

Ongoing, Short-Term, Mid-Term, Long-Term

Mid-Term Objectives

Mid-Term are anticipated to be undertaken in 1-3 years.



Placement of Public Art

Assist in the placement of 3-5 pieces of public art, including murals and free standing sculptures.



Code Enforcement Gateway

Work with the City of Monroe to develop an online portal for residents, business, and property owners to report code violations.



Create Vacant Property Registry

Work with the City Council to create a vacant property registry to encourage the occupancy of vacant buildings.



Property Acquisition Plan

Develop a methodology and identify funding resources for the potential acquisition of property with the purpose of facilitating redevelopment.

Mid-Term Objectives (Continued)



Property Acquisition + Disposition Program Created

Create a program to proactively assist in the redevelopment of underused or or underdeveloped property.



Create Component Grant Program

Create a matching grant program to assist businesses with obtaining new signage, awnings, or outdoor dining furniture.

Long-Term Objectives

Long-term are anticipated to be undertaken in 3-5 years.



Add Road Diet and Streetscape Enhancements

Implement traffic calming and streetscape enhancements along S Monroe Street downtown



Riverwalk Improvements

Improve the pedestrian experience along the riverwalk on both sides of the River Raisin.



Joe Borgstrom, Principal





Telephone (517) 614-2733 E-mail: joe@placeandmain.com