

Town of Middlebury
Sidewalk Plow
Bid Tally Dec'18

<u>Bid Item</u>	<u>Fink Equipment</u> <u>(Selkirk, NY)</u>	<u>Champlain</u> <u>Valley</u> <u>Equipment</u> <u>(Middlebury, VT)</u>	<u>Bobcat of New</u> <u>Hampshire</u> <u>(Chichester, NH)</u>	<u>H.P. FairField</u> <u>(Morrisville, VT)</u>
Trackless MT6	\$ -	\$ -	\$ -	\$ 121,500.00
Bobcat 5600	\$ -	\$ 68,577.39	\$ 90,258.00	\$ -
2002 Trackless Trade-in	\$ -	\$ 3,500.00	\$ 2,500.00	\$ 7,000.00
Totals	<u>\$ -</u>	<u>\$ 65,077.39</u>	<u>\$ 87,758.00</u>	<u>\$ 114,500.00</u>

Notes:

- The existing model year 2002 Trackless MT5 machine is currently out of service with estimated repair costs in excess of \$10,000. The existing MT5 Trackless machine is scheduled for replacement in the upcoming budget year at an estimated cost of \$124,000. When researching replacement of the existing Trackless, thought was given to a more versatile machine, standard tractors and tool carriers were considered. The only manufacturer of a suitable tool carrier is Bobcat, tractors were ruled out due to size and horsepower considerations.
- As a stop-gap measure to insure sidewalk coverage during early snow storms, DPW has arranged for a rental tractor fitted with a plow and spreader.
- A Bobcat, Toolcat 5600 was demo'd by DPW on December 12th with positive feedback from staff members.
- Bid prices were solicited from four (4) different dealers for a new Trackless machine as well as a new Bobcat machine. Three (3) bid prices were received with one (1) vendor not submitting a bid.
- No freight charges were included with the bid from Bobcat of New Hampshire, if items cannot be dropped shipped from manufacturer this bid price would increase.
- Trade-in value of our existing machine is low but it is of little use to us and the cost of staff time and advertising to find a buyer would not seem worth keeping it.
- **DPW recommends accelerating the replacement of the existing Trackless MT5 machine to the current budget year in order to keep from incurring unnecessary rental charges this winter and recommends the purchase of the Bobcat 5600 machine from the low bidder, Champlain Valley Equipment.**