

GREEN MOUNTAIN ENGINEERING, INC.

*P.O. Box 159
1438 South Brownell Road
Williston, VT 05495
(802) 862-5590 (Fax) 862-7598*

March 10, 2021

Ms. Kathleen Ramsay, Town Manager
Town of Middlebury
77 Main Street
Middlebury, VT 05753

**RE: Main Street Curb & Sidewalk Improvements Project
GME Project #30-028**

Dear Ms. Ramsay and the Town of Middlebury,

Bids for the above-mentioned project were received, opened and read aloud on March 5th, 2021 at the Middlebury Public Works Building located at 1020 Route 7 South. In accordance with our "Bid Analysis" dated March 10, 2021 (copy attached) we hereby make the recommendation to award the Main Street Curb & Sidewalk Improvements Project to Champlain Construction Company, Inc. in the amount of \$172,690.00.

As mentioned, please find attached our Bid Analysis, an excerpt from the U.S. Treasury Department's Circular 570 confirming the Surety Company listing and the bid tabulation outlining the anticipated construction costs for this Contract. Champlain Construction Company, Inc. is the low-bidder; with a total bid price of \$172,690.00.

Green Mountain Engineering, Inc., recommends that the Town of Middlebury award this contract to Champlain Construction Company, Inc., in the amount of \$172,690.00. Upon concurrence from the Town, a contract signing and pre-construction conference will be scheduled with the contractor. Based on a brief conversation, the contractor intends to commence construction by early-May 2021.

Respectfully,
GREEN MOUNTAIN ENGINEERING, INC.



Jamie L. Simpson, P.E.
Project Engineer

enc.

cc: Mr. Dan Werner, Public Works Planning Director
Mr. Jim Danyow, Champlain Construction Company, Inc.

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BID ANALYSIS AND RECOMMENDATION TO AWARD

Champlain Construction Company, Inc.
Low Bidder – Town of Middlebury - Main St. Curb & Sidewalk Project
Town of Middlebury, Vermont

Bid Opening Date: March 5, 2021
BID AMOUNT: \$172,690.00

1. OFFICERS
 - Jim Danyow, President
 - Larry Danyow, Vice President
2. PROJECT MANAGER and SUPERINTENDENT
 - Niall Buxton, Project Manager/ Superintendent
3. QUALIFICATIONS AND EXPERIENCE
 - A. Has a good history of site and utility work.
 - B. Champlain Construction has worked with GME and the Town of Middlebury in the past on several projects similar to the scope and scale of the project referenced above and both parties believe that the company is reputable.
 - C. Champlain Construction. has been in business over 60 years. Mr. Buxton has 25+ years of experience in the field of Construction.
 - D. The number of employees vary between six (6) and twelve (12) employees, depending on project needs.
4. OWNED EQUIPMENT TO BE UTILIZED
 - Contractor appears to have sufficient owned equipment or the ability to rent/subcontract all equipment required to complete the project, based on the list of equipment provided.
5. BID BOND
 - A. Aegis Security Insurance Company (Surety Company), 2407 Park Drive, Harrisburg, Pennsylvania 17105
 - B. Listed the U.S. Treasury Circular 570 (see attached)
 - C. Will be providing Payment and Performance Bonds through Aegis Security Insurance Company via Peerless Insurance, Bristol, VT, agent Adam Osha.
6. PAYMENT AND PERFORMANCE BONDS
 - A. Aegis Security Insurance Company (Surety Company) through Peerless Insurance
 1. Treasury Company listed on Treasury Circular #570.
 2. Mr. Osha had remarks such as “an excellent customer”.
7. FINANCIAL DATA
 - A. People’s United Bank, Contact Person – David Nurse, 114 South Village Green, Middlebury, VT 05753
 1. No financial data was available at this time.

**Bid Analysis and Recommendation to Award
Town of Middlebury – Main St. Curb & Sidewalk Project
Champlain Construction Company, Inc.
March 08, 2021
Page 2 of 2**

8. COMMENTS OF GREEN MOUNTAIN ENGINEERING, INC.
 - A. Experienced in this type of work.
 - B. Payment and Performance Bond Company acceptable and listed on the Treasury Circular 570.
 - C. Green Mountain Engineering, Inc. has had prior experience with Champlain Construction. Our experience has been excellent regarding projects of this sort. The owner is knowledgeable and has a good deal of experience with municipal construction contracts.
 - D. Bid informalities: None.

9. RECOMMENDATIONS OF GREEN MOUNTAIN ENGINEERING INC.
 - A. Award the Main St. Sidewalk & Curb Project to Champlain Construction Company, Inc. as there was no apparent reason found for denial.
 - B. Close attention to paperwork, work quality, and maintaining adequate retainage will be important to ensure the work is completed correctly and on time.
 - C. At least one (1) pre-arranged job meeting should be scheduled to help keep the project on schedule and resolve any questions or problems as early as possible. Maintenance of good communications is essential to a smooth project.
 - D. Coordination with the retail store owners and the Town of Middlebury is required to ensure the re-construction of the existing sidewalk and curb enable continuous access to businesses and meet Town and VT Agency of Transportation standards.
 - E. It is of high importance that the Contractor provides Traffic Control on Main St. to avoid unnecessarily long traffic disruptions and allow for pedestrian crossings when access to retail storefronts have been altered.
 - F. Contractors' **SUPERINTENDENT MUST BE ONSITE AT ALL TIMES DURING CONSTRUCTION**. An ancillary person, with the superintendent's equivalent authority, must be available to fill in as needed.
 - G. Paperwork to be reviewed daily, including testing, pay items, daily reports, scheduling, etc.
 - H. A standard of acceptable work (including daily clean-up) must be established at the start of the project and maintained throughout.
 - I. The prime contractor is responsible for project scheduling, job control and safety, sub-contractor coordination, sub-contractor performance, public safety, etc. The prime contractor is also responsible for the quality of all work.
 - J. Any additional equipment needed for the complete construction of the system should be acquired or rented as needed.

Bid Tabulation - Middlebury Project #30-028 Main St. Sidewalk & Curb Project Bid Date: 3/5/2021

DESCRIPTION	UNIT		QTY.		ENGINEER COST OPINION		Beiden Construction, LLC.		Champlain Construction, Inc.		Markowski Excavating, Inc.	
	UNIT	L.S.	UNIT	QTY.	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
Middlebury Sidewalk & Curb Construction Project				1	\$175,000.00	\$175,000.00	\$177,520.00	\$177,520.00	\$172,690.00	\$172,690.00	\$182,365.85	\$182,365.85
TOTAL						\$175,000.00	\$177,520.00	\$177,520.00	\$172,690.00	\$172,690.00	\$182,365.85	\$182,365.85

OK

OK

OK

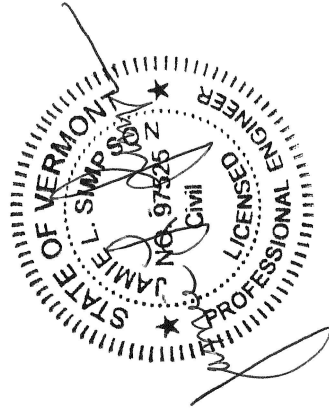
10% CONTINGENCY: \$17,500.00

TOTAL CONSTRUCTION: \$192,500.00

I certify, to the best of my knowledge, the information tabulated above accurately reflects bids received and accepted by the Town of Middlebury, Vermont on March 5th, 2021 at 1:00pm.

Jamie L. Simpson

 Jamie L. Simpson, P.E.



Aegis Security Insurance Company (NAIC #33898)

BUSINESS ADDRESS: P.O. Box 3153, Harrisburg, PA 17105. PHONE: (717) 657-9671. UNDERWRITING LIMITATION b/: \$6,554,000. SURETY LICENSES c,f/: AL, AK, AZ, AR, CA, CO, CT, DE, DC, FL, GA, HI, ID, IL, IN, IA, KS, KY, LA, ME, MD, MA, MI, MN, MS, MO, MT, NE, NV, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VT, VA, WA, WV, WI, WY. INCORPORATED IN: Pennsylvania.

ALL AMERICA INSURANCE COMPANY (NAIC #20222)

BUSINESS ADDRESS: P.O. BOX 351, VAN WERT, OH 45891 - 0351. PHONE: (419) 238-1010. UNDERWRITING LIMITATION b/: \$16,305,000. SURETY LICENSES c,f/: AZ, AR, CA, CO, CT, GA, ID, IL, IN, IA, KY, ME, MD, MA, MI, MN, MS, MT, NV, NH, NJ, NM, NY, NC, OH, OK, OR, PA, SC, TN, TX, UT, VT, VA, WA, WI. INCORPORATED IN: Ohio.

Allegheny Casualty Company (NAIC #13285)

BUSINESS ADDRESS: One Newark Center, 20th Floor, Newark, NJ 07102. PHONE: (800) 333-4167. UNDERWRITING LIMITATION b/: \$2,578,000. SURETY LICENSES c,f/: AL, AK, AZ, AR, CA, CO, CT, DE, DC, FL, GA, HI, ID, IL, IN, IA, KS, KY, LA, ME, MD, MA, MI, MN, MS, MO, MT, NE, NV, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA, PR, RI, SC, SD, TN, TX, UT, VT, VA, WA, WV, WI, WY. INCORPORATED IN: New Jersey.

ALLEGHENY SURETY COMPANY (NAIC #34541)

BUSINESS ADDRESS: 4217 Steubenville Pike, Pittsburgh, PA 15205. PHONE: (412) 921-3077. UNDERWRITING LIMITATION b/: \$275,000. SURETY LICENSES c,f/: PA. INCORPORATED IN: Pennsylvania.

ALLIED Property and Casualty Insurance Company (NAIC #42579)

BUSINESS ADDRESS: ONE WEST NATIONWIDE BLVD., FSSC-RR, COLUMBUS, OH 43215 - 2220. PHONE: (515) 508-4211. UNDERWRITING LIMITATION b/: \$6,046,000. SURETY LICENSES c,f/: AL, AZ, AR, CA, CO, CT, DE, DC, FL, GA, ID, IL, IN, IA, KS, KY, ME, MD, MI, MN, MS, MO, MT, NE, NV, NH, NY, ND, OH, PA, RI, SC, SD, TN, TX, UT, VT, VA, WA, WV, WI, WY. INCORPORATED IN: Iowa.

Allied World Insurance Company (NAIC #22730)

BUSINESS ADDRESS: 199 Water Street, New York, NY 10038. PHONE: (646) 794-0500. UNDERWRITING LIMITATION b/: \$65,495,000. SURETY LICENSES c,f/: AL, AK, AZ, AR, CA, CO, CT, DE, DC, FL, GA, HI, ID, IL, IN, IA, KS, KY, LA, ME, MD, MA, MI, MN, MS, MO, MT, NE, NV, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA, PR, RI, SC, SD, TN, TX, UT, VT, VA, WA, WV, WI, WY. INCORPORATED IN: New Hampshire.