

# Town of Middlebury

## Class 3 Stakebody Truck

Budget \$50,000

Vendor <sup>1</sup>	G. Stone Motors	Stone CDJR	Mackey Auto	Goss Dodge	Heritage	Key
Chassis Make	Ford	Dodge	Chevrolet	Dodge	Ford	Chevrolet
Model	550	Ram 5500				
Body Builder	Earle's Truck	Earle's Truck				
Cab and Chassis	\$ 39,443.00	\$ 36,210.00				
Body Build	\$ 19,933.63	\$ 19,933.63				
	<b>\$ 59,376.63</b>	<b>\$ 56,143.63</b>				
Trade Valuation	\$ (15,000.00)	\$ (15,000.00)				
<b>Net Bid Total</b>	<b>\$ 44,376.63</b>	<b>\$ 41,143.63</b>	<b>No Bid Submitted</b>	<b>No Bid Submitted</b>	<b>No Bid Submitted</b>	<b>No Bid Submitted</b>
Upgraded Undercoating <sup>2</sup>	\$ 799.00	\$ 799.00				
	<b>\$ 45,175.63</b>	<b>\$ 41,942.63</b>				
Extended Warranty <sup>3</sup>	\$ 2,780.00	\$ 3,164.00				
<b>Total w/Extended Warranty</b>	<b>\$ 47,955.63</b>	<b>\$ 45,106.63</b>				
Build Date	Jul'21	Jul'21				
Meets Specifications <sup>4</sup>	Yes	Yes				

### Notes:

- <sup>1</sup> Vendors out of the service area all chose not to compete against local dealers.
- <sup>2</sup> Both manufacturers offer a wax/oil upgrade to standard undercoating.
- <sup>3</sup> G. Stone Motors - 7yr/75,000 miles Stone CDJR - 7yr/75,000 miles (both are \$100 deductible plans). Additional warranties would extend the engine coverage from the basic 36 month offered with standard purchase.
- <sup>4</sup> For all practical purposes both bids meet entire specification sheet with exceptions of runningboard material from both manufacturers and slightly lighter axle weights from Dodge.

DPW recommends purchase of the Dodge 3500 from Stone CDJR with extended warranty and undercoating option in the amount of \$45,106.63