



25 Star Point Terrace, Middlebury, VT 05753 • 802-236-8324 • led-vt.com

April 11, 2022

Ms. Kathleen Ramsay, Town Manager
Town of Middlebury
77 Main Street
Middlebury, VT 05753

RE: Leno Lane, Kings Row & North Branch Road Reclamation & Paving Project
LED Project #22002

Dear Ms. Ramsay and the Town of Middlebury:

Bids for the above-mentioned project were received, opened and read aloud on April 6th, 2022 at the Middlebury Public Works Building located at 1020 Route 7 South. In accordance with our "Bid Analysis" dated April 11th, 2022 (copy attached) we hereby make the recommendation to award the Leno Lane, Kings Row, and North Branch Road Reclamation & Paving Project to the low-bidder, Pike Industries, Inc. in the amount of \$223,397.69.

As mentioned, please find attached our Bid Analysis, an excerpt from the U.S. Treasury Department's Circular 570 confirming the Surety Company listing, and the bid tabulation outlining the anticipated construction costs for this Contract.

Based on previous experiences working with the low-bidder, Landmark Engineering & Design, LLC., recommends that the Town of Middlebury award this contract to Pike Industries, Inc., in the amount of \$223,397.69. Upon concurrence from the Town, a contract signing and pre-construction conference will be scheduled with the contractor. Based on a brief conversation after the Bid Opening, it is the contractor's intent to commence construction by end of June of 2022.

Respectfully,

A handwritten signature in black ink that reads "Jamie L. Simpson". The signature is written in a cursive style.

Jamie L. Simpson, P.E.



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BID ANALYSIS AND RECOMMENDATION TO AWARD

**Pike Industries, Inc.
Low Bidder - Leno Lane, Kings Row & North Branch Road
Reclamation & Paving Project
Town of Middlebury, Vermont**

**Bid Opening Date: April 06, 2022
BID AMOUNT: \$223,397.69**

1. OFFICERS
 - Barry Duffy, President
 - Alex Phelps, Vice President of Construction
 - Mike Mullin, Construction Estimator
2. PROJECT MANAGER and SUPERINTENDENT
 - To Be Determined
3. QUALIFICATIONS AND EXPERIENCE
 - A. Has an extensive history of paving and construction work.
 - B. Pike Industries, Inc. has worked with the Owners of LED and the Town of Middlebury in the past on several projects similar to the scope and scale of the project referenced above and both parties believe that the company is reputable.
 - C. Pike Industries, Inc. has been in business over 150 years.
 - D. The number of employees vary but currently is over 800 throughout Maine, Vermont & New Hampshire.
4. OWNED EQUIPMENT TO BE UTILIZED
 - Contractor appears to have sufficient owned equipment or the ability to rent/subcontract all equipment required to complete the project.
5. BID BOND
 - A. Liberty Mutual Insurance Company, 175 Berkeley Street, Boston, MA 02116
 - B. Listed on the U.S. Treasury Circular 570 (see attached)
 - C. Will be providing Payment and Performance Bonds through Liberty Mutual Insurance Company.
6. PAYMENT AND PERFORMANCE BONDS
 - A. Liberty Mutual Insurance Company
 1. Treasury Company listed on Treasury Circular 570.

(Continued)

7. FINANCIAL DATA
 - A. No financial data was available at this time; however, Pike Industries, Inc. has been in business in the area for decades and has not shown any indication that they are in jeopardy or do not have the financial stability to perform the work described in the contract.

8. COMMENTS OF LANDMARK ENGINEERING & DESIGN, LLC.
 - A. Apparently financially stable company.
 - B. Experienced in this type of work.
 - C. Payment and Performance Bond Company acceptable and listed on the Treasury Circular 570.
 - D. Landmark Engineering & Design, LLC. has had prior experience with Pike Industries, Inc. Our experience has been good regarding projects of this sort. The owner is knowledgeable and has a good deal of experience with municipal construction contracts.
 - E. Bid informalities: Bid Form included an incorrect unit price for Bid Item A-7. LED recommends that the Town waive the informality and accept the corrected unit price as shown in the Bid Tabulation, as this does not affect the overall Total Price as bid.

9. RECOMMENDATIONS OF LANDMARK ENGINEERING & DESIGN, LLC.
 - A. Award the Leno Lane, Kings Row & North Branch Road Reclamation & Paving Project to Pike Industries, Inc. as there was no apparent reason found for denial.
 - B. Close attention to paperwork, work quality, and maintaining adequate retainage will be important to ensure the work is completed correctly and on time.
 - C. At least one (1) pre-arranged job meeting at each location should be scheduled to help keep the project on schedule and resolve any questions or problems as early as possible. Maintenance of good communications is essential to a smooth project.
 - D. Coordination with the local property owners and the Town of Middlebury is required to ensure continuous access to homes and meet Town standards.
 - E. Contractors' **SUPERINTENDENT MUST BE ONSITE AT ALL TIMES DURING CONSTRUCTION**. An ancillary person, with the superintendent's equivalent authority, must be available to fill in as needed.
 - F. Paperwork to be reviewed daily, including testing, pay items, daily reports, scheduling, etc.
 - G. A standard of acceptable work (including daily clean-up) must be established at the start of the project and maintained throughout.
 - H. The prime contractor is responsible for project scheduling, job control and safety, sub-contractor coordination, sub-contractor performance, public safety, etc. The prime contractor is also responsible for the quality of all work.
 - I. Any additional equipment needed for the complete construction of the project should be acquired or rented as needed.

Bid Tabulation - Project #22003 Leno/Kings/No. Branch Road Reclamation & Paving Project

Bid Date: 4/06/2022			ENGINEER COST OPINION		Pike Industries, Inc.		
DESCRIPTION	UNIT	QTY.	UNIT	TOTAL	UNIT	TOTAL	
			PRICE	AMOUNT	PRICE	AMOUNT	
A-1 - Full-Depth Reclamation of Roads	s.y.	4012	NONE PROVIDED			\$11.40	\$45,736.80
A-2 - Bituminous Concrete Pavement (Roads)	tons	967				\$85.85	\$83,016.95
A-3 - Bituminous Concrete Pavement (Aprons)	tons	84				\$225.00	\$18,900.00
A-4 - Bituminous Concrete Pavement (No. Branch Rd)	tons	736				\$85.85	\$63,185.60
A-5 - Traffic Control Flaggers	hrs.	60				\$44.00	\$2,640.00
A-6 - Preparation of Roads for New Paving	s.y.	3200				\$2.50	\$8,000.00
A-7 - Cobble Removal from Prepared Road Surface	hrs.	8				\$168.00*	\$1,344.00
A-8 - Bonds	l.s.	1				\$574.34	\$574.34
A-9 - Site Preparation and Miscellaneous Work	l.s.	1				\$0.00	\$0.00
TOTAL				N/A		\$223,397.69	

10% Contingency: **N/A** INCORRECT

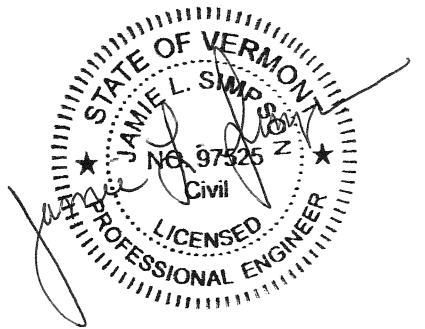
TOTAL CONSTRUCTION: N/A

* - Bid Form of Item A-7 included a Unit Price of \$0.42 (Total Amount of \$3.36). Unit Price should have been \$168.00

I certify, to the best of my knowledge, the information tabulated above accurately reflects bids received and accepted by the Town of Middlebury, Vermont on April 6th, 2022 at 9:15am.

Jamie L. Simpson

 Jamie L. Simpson, P.E.



PHONE: (973) 624-7200. UNDERWRITING LIMITATION b/: \$13,520,000. SURETY LICENSES c,f/: AL, AK, AZ, AR, CA, CO, CT, DE, DC, FL, GA, GU, HI, ID, IL, IN, IA, KS, KY, LA, ME, MD, MA, MI, MN, MS, MO, MT, NE, NV, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA, PR, RI, SC, SD, TN, TX, UT, VT, VA, VI, WA, WV, WI, WY. INCORPORATED IN: New Jersey.

IRONSHORE INDEMNITY INC. (NAIC #23647)

BUSINESS ADDRESS: 175 Berkeley Street, Boston, MA 02116. PHONE: (617) 357-9500. UNDERWRITING LIMITATION b/: \$10,079,000. SURETY LICENSES c,f/: AL, AK, AZ, AR, CA, CO, CT, DE, DC, FL, GA, GU, HI, ID, IL, IN, IA, KS, KY, LA, ME, MD, MA, MI, MN, MS, MO, MT, NE, NV, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA, PR, RI, SC, SD, TN, TX, UT, VT, VA, WA, WV, WI, WY. INCORPORATED IN: Illinois.

ISLAND INSURANCE COMPANY, LIMITED (NAIC #22845)

BUSINESS ADDRESS: P.O. Box 1520, Honolulu, HI 96806 - 1520. PHONE: (808) 564-8200. UNDERWRITING LIMITATION b/: \$12,885,000. SURETY LICENSES c,f/: HI. INCORPORATED IN: Hawaii.

LEXINGTON NATIONAL INSURANCE CORPORATION (NAIC #37940)

BUSINESS ADDRESS: P.O. BOX 6098, LUTHERVILLE, MD 21094. PHONE: (410) 625-0800. UNDERWRITING LIMITATION b/: \$1,548,000. SURETY LICENSES c,f/: AL, AK, AZ, AR, CA, CO, CT, DE, DC, FL, GA, HI, ID, IL, IN, IA, KS, KY, LA, ME, MD, MA, MI, MN, MS, MO, MT, NE, NV, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VT, VA, WA, WV, WI, WY. INCORPORATED IN: Florida.

Lexon Insurance Company (NAIC #13307)

BUSINESS ADDRESS: 10002 Shelbyville Rd, Suite 100, Louisville, KY 40223. PHONE: (615) 553-9500. UNDERWRITING LIMITATION b/: \$6,079,000. SURETY LICENSES c,f/: AL, AK, AZ, AR, CA, CO, CT, DE, DC, FL, GA, GU, HI, ID, IL, IN, IA, KS, KY, LA, ME, MD, MA, MI, MN, MS, MO, MP, MT, NE, NV, NJ, NM, NC, ND, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VT, VA, WA, WV, WI, WY. INCORPORATED IN: Texas.

Liberty Mutual Fire Insurance Company (NAIC #23035)

BUSINESS ADDRESS: 175 Berkeley Street, Boston, MA 02116. PHONE: (617) 357-9500. UNDERWRITING LIMITATION b/: \$173,561,000. SURETY LICENSES c,f/: AL, AK, AZ, AR, CA, CO, CT, DE, DC, FL, GA, HI, ID, IL, IN, IA, KS, KY, LA, ME, MD, MA, MI, MN, MS, MO, MT, NE, NV, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA, PR, RI, SC, SD, TN, TX, UT, VT, VA, WA, WV, WI, WY. INCORPORATED IN: Wisconsin.

Liberty Mutual Insurance Company (NAIC #23043)

BUSINESS ADDRESS: 175 Berkeley Street, Boston, MA 02116. PHONE: (617) 357-9500. UNDERWRITING LIMITATION b/: \$1,505,302,000.