



25 Star Point Terrace, Middlebury, VT 05753 • 802-236-8324 • led-vt.com

April 11, 2022

Ms. Kathleen Ramsay, Town Manager
Town of Middlebury
77 Main Street
Middlebury, VT 05753

RE: Cady Road Reclamation & Paving Project
LED Project #22005

Dear Ms. Ramsay and the Town of Middlebury:

Bids for the above-mentioned project were received, opened and read aloud on April 6th, 2022 at the Middlebury Public Works Building located at 1020 Route 7 South. In accordance with our "Bid Analysis" dated April 11th, 2022 (copy attached) we hereby make the recommendation to award the Cady Road Reclamation & Paving Project to the low-bidder, Champlain Construction Company, Inc. in the amount of \$450,489.00.

As mentioned, please find attached our Bid Analysis, an excerpt from the U.S. Treasury Department's Circular 570 confirming the Surety Company listing, and the bid tabulation outlining the anticipated construction costs for this Contract.

Based on previous experiences working with the low-bidder, Landmark Engineering & Design, LLC., recommends that the Town of Middlebury award this contract to Champlain Construction Company, Inc., in the amount of \$450,489.00. Upon concurrence from the Town, a contract signing and pre-construction conference will be scheduled with the contractor. Based on a brief conversation after the Bid Opening, it is the contractor's intent to commence construction by end of May, possibly early June of 2022.

Respectfully,

A handwritten signature in black ink that reads "Jamie L. Simpson". The signature is written in a cursive style with a large, looped initial "J".

Jamie L. Simpson, P.E.



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BID ANALYSIS AND RECOMMENDATION TO AWARD

**Champlain Construction Company, Inc.
Low Bidder - Cady Road Reclamation & Paving Project
Town of Middlebury, Vermont**

**Bid Opening Date: April 06, 2022
BID AMOUNT: \$450,489.00**

1. OFFICERS
 - Jim Danyow, President
 - Larry Danyow, Vice President
2. PROJECT MANAGER and SUPERINTENDENT
 - Niall Buxton, Project Manager
3. QUALIFICATIONS AND EXPERIENCE
 - A. Has an extensive history of site and utility work.
 - B. Champlain Construction has worked with the Owners of LED and the Town of Middlebury in the past on several projects similar to the scope and scale of the project referenced above and both parties believe that the company is reputable.
 - C. Champlain Construction. has been in business over 45 years. Mr. Buxton has 25+ years of experience in the field of Construction.
 - D. The number of employees vary between six (6) and twelve (12) employees, depending on project needs.
4. OWNED EQUIPMENT TO BE UTILIZED
 - Contractor appears to have sufficient owned equipment or the ability to rent/subcontract all equipment required to complete the project.
5. BID BOND
 - A. Great Midwest Insurance Company, 800 Gessner, Suite 600, Houston, TX 77024
 - B. Listed on the U.S. Treasury Circular 570 (see attached)
 - C. Will be providing Payment and Performance Bonds through Great Midwest Insurance Company via Kinney Pike, White River Junction, VT, agent Adam Osha.
6. PAYMENT AND PERFORMANCE BONDS
 - A. Great Midwest Insurance Company through Kinney Pike Insurance
 1. Treasury Company listed on Treasury Circular 570.
 2. Mr. Osha had remarks such as "an excellent customer".

(Continued)

7. FINANCIAL DATA
 - A. People's United Bank, Contact Person - David Nurse, 114 South Village Green, Middlebury, VT 05753
 1. No financial data was available at this time.

8. COMMENTS OF LANDMARK ENGINEERING & DESIGN, LLC.
 - A. Apparently financially stable company.
 - B. Experienced in this type of work.
 - C. Payment and Performance Bond Company acceptable and listed on the Treasury Circular 570.
 - D. Landmark Engineering & Design, LLC. has had prior experience with Champlain Construction. Our experience has been excellent regarding projects of this sort. The owner is knowledgeable and has a good deal of experience with municipal construction contracts.
 - E. Bid informalities: None.

9. RECOMMENDATIONS OF LANDMARK ENGINEERING & DESIGN, LLC.
 - A. Award the Cady Road Reclamation & Paving Project to Champlain Construction Company, Inc. as there was no apparent reason found for denial.
 - B. Close attention to paperwork, work quality, and maintaining adequate retainage will be important to ensure the work is completed correctly and on time.
 - C. At least one (1) pre-arranged job meeting should be scheduled to help keep the project on schedule and resolve any questions or problems as early as possible. Maintenance of good communications is essential to a smooth project.
 - D. Coordination with the local property owners and the Town of Middlebury is required to ensure continuous access to homes and meet Town standards.
 - E. Contractors' **SUPERINTENDENT MUST BE ONSITE AT ALL TIMES DURING CONSTRUCTION**. An ancillary person, with the superintendent's equivalent authority, must be available to fill in as needed.
 - F. Paperwork to be reviewed daily, including testing, pay items, daily reports, scheduling, etc.
 - G. A standard of acceptable work (including daily clean-up) must be established at the start of the project and maintained throughout.
 - H. The prime contractor is responsible for project scheduling, job control and safety, sub-contractor coordination, sub-contractor performance, public safety, etc. The prime contractor is also responsible for the quality of all work.
 - I. Any additional equipment needed for the complete construction of the project should be acquired or rented as needed.

Bid Tabulation - Project #22005 Cady Road Reclamation & Paving Project **Bid Date: 4/06/2022**

			ENGINEER COST OPINION		Champlain Construction, Inc.		Pike Industries, Inc.	
DESCRIPTION	UNIT	QTY.	UNIT PRICE	TOTAL AMOUNT	UNIT PRICE	TOTAL AMOUNT	UNIT PRICE	TOTAL AMOUNT
	A-1 - Full-Depth Reclamation of Roads	s.y.	17960	NONE PROVIDED		\$3.77	\$67,709.20	\$5.90
A-2 - Bituminous Concrete Pavement (Roads)	Tons	4131	\$86.10			\$355,679.10	\$80.87	\$334,073.97
A-3 - Bituminous Concrete Pavement (Aprons)	Tons	60	\$194.57			\$11,674.20	\$225.00	\$13,500.00
A-4 - Traffic Control Flaggers	Hrs.	48	\$52.50			\$2,520.00	\$0.00	\$0.00
A-5 - Bonds	l.s.	1	\$4,131.50			\$4,131.50	\$0.00	\$0.00
A-6 - Site Preparation and Miscellaneous Work	l.s.	1	\$8,775.00			\$8,775.00	\$0.00	\$0.00
TOTAL				N/A		\$450,489.00		\$453,537.97

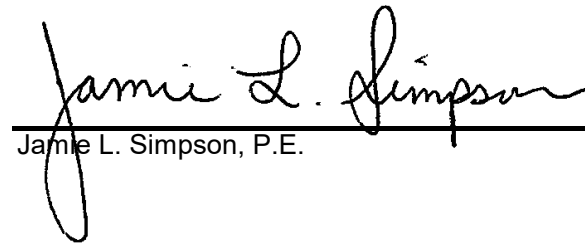
10% Contingency:

OK

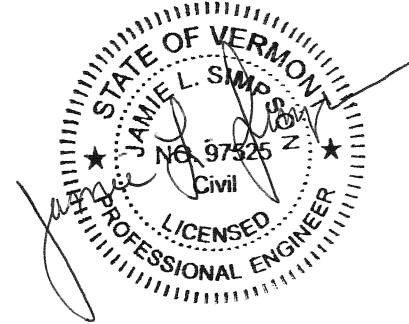
OK

TOTAL CONSTRUCTION: N/A

I certify, to the best of my knowledge, the information tabulated above accurately reflects bids received and accepted by the Town of Middlebury, Vermont on April 6th, 2022 at 9:00am.



 Jamie L. Simpson, P.E.



- Low Bidder

LICENSES c,f/: AL, AK, AS, AZ, AR, CA, CO, CT, DE, DC, FL, GA, HI, ID, IL, IN, IA, KS, KY, LA, ME, MD, MA, MI, MN, MS, MO, MT, NE, NV, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VT, VA, WA, WV, WI, WY. INCORPORATED IN: Ohio.

Great American Insurance Company (NAIC #16691)

BUSINESS ADDRESS: 301 E Fourth Street, Cincinnati, OH 45202. PHONE: (513) 369-5000. UNDERWRITING LIMITATION b/: \$250,981,000. SURETY LICENSES c,f/: AL, AK, AZ, AR, CA, CO, CT, DE, DC, FL, GA, GU, HI, ID, IL, IN, IA, KS, KY, LA, ME, MD, MA, MI, MN, MS, MO, MT, NE, NV, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA, PR, RI, SC, SD, TN, TX, UT, VT, VA, VI, WA, WV, WI, WY. INCORPORATED IN: Ohio.

GREAT AMERICAN INSURANCE COMPANY OF NEW YORK (NAIC #22136)

BUSINESS ADDRESS: 301 E Fourth Street, Cincinnati, OH 45202. PHONE: (513) 369-5000. UNDERWRITING LIMITATION b/: \$20,701,000. SURETY LICENSES c,f/: AL, AK, AZ, AR, CA, CO, CT, DE, DC, FL, GA, HI, ID, IL, IN, IA, KS, KY, LA, ME, MD, MA, MI, MN, MS, MO, MT, NE, NV, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VT, VA, WA, WV, WI, WY. INCORPORATED IN: New York.

Great American Security Insurance Company (NAIC #31135)

BUSINESS ADDRESS: 301 E Fourth Street, Cincinnati, OH 45202. PHONE: (513) 369-5000. UNDERWRITING LIMITATION b/: \$1,629,000. SURETY LICENSES c,f/: AL, AK, AZ, AR, CA, CO, CT, DE, DC, FL, GA, HI, ID, IL, IN, IA, KS, KY, LA, ME, MD, MA, MI, MN, MS, MO, MT, NE, NV, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VT, VA, WA, WV, WI, WY. INCORPORATED IN: Ohio.

Great Midwest Insurance Company (NAIC #18694)

BUSINESS ADDRESS: 800 Gessner, Suite 600, Houston, TX 77024. PHONE: (713) 935-0226. UNDERWRITING LIMITATION b/: \$14,428,000. SURETY LICENSES c,f/: AL, AK, AZ, AR, CA, CO, CT, DE, DC, FL, GA, HI, ID, IL, IN, IA, KS, KY, LA, ME, MD, MA, MI, MN, MS, MO, MT, NE, NV, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VT, VA, WA, WV, WI, WY. INCORPORATED IN: Texas.

Great Northern Insurance Company (NAIC #20303)

BUSINESS ADDRESS: 202B Hall's Mill Road, Whitehouse Station, NJ 08889. PHONE: (215) 640-1000. UNDERWRITING LIMITATION b/: \$40,489,000. SURETY LICENSES c,f/: AL, AK, AZ, AR, CA, CO, CT, DE, DC, FL, GA, HI, ID, IL, IN, IA, KS, KY, LA, ME, MD, MA, MI, MN, MS, MO, MT, NE, NV, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VT, VA, WA, WV, WI, WY. INCORPORATED IN: Indiana.