

Presentation of Qualifications

for



Building communities. | Impacting lives.

PRESENTATION OUTLINE

- **COMPANY OVERVIEW**
- **WHY CWS?**
 - Professional Services
 - Experience Transitioning Team Members
 - Continuous Training Program



COMPANY OVERVIEW

FOUNDED IN 2007

450+ EMPLOYEES

PROJECTS ACROSS 12 STATES

Strong Company Culture

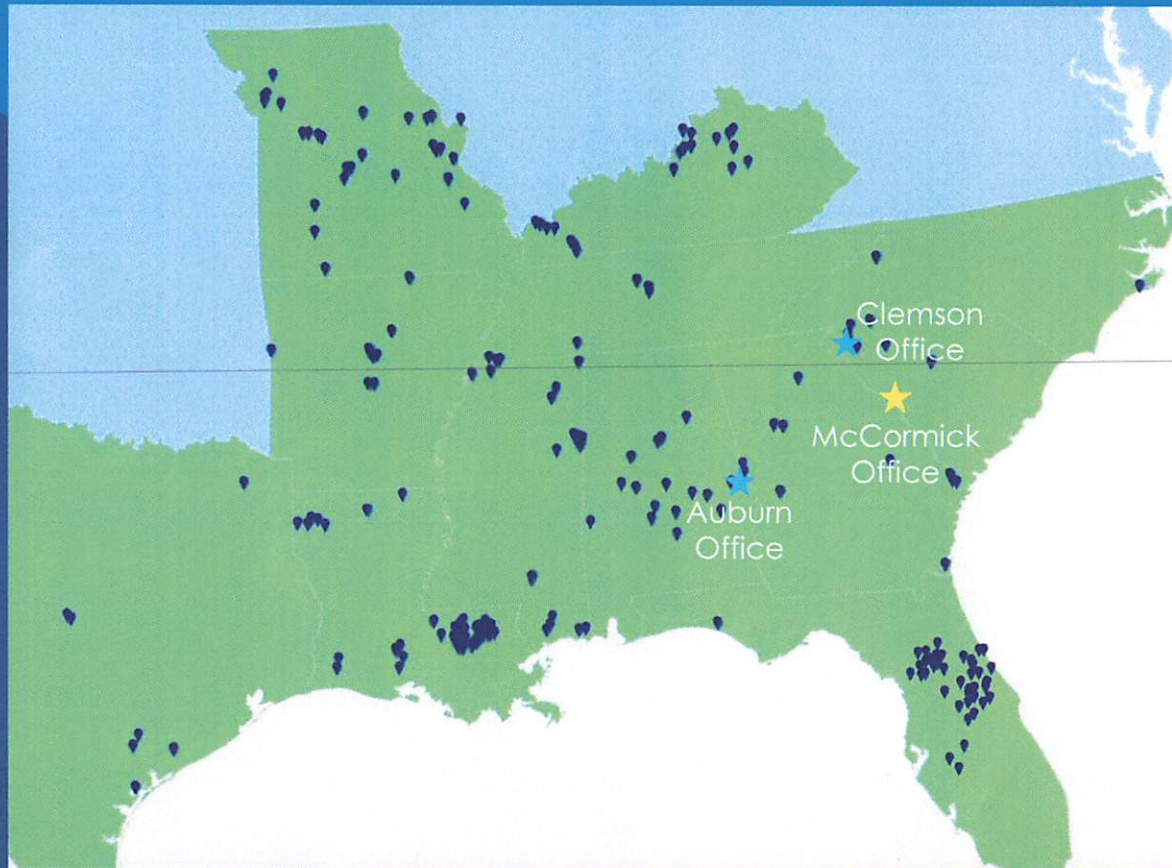
- Right Size Firm
- One phone call to Senior Leadership
- No "nickel and diming"

COMPREHENSIVE MENU OF O&M SERVICES

- Water Distribution
- Collection Systems and Pumping Stations
- Wastewater Treatment Plants
- Water Treatment Plants
- Residual Treatment and Disposal (Sludge/Biosolids)
- Industrial Pretreatment
- Full Public Works
- Solid Waste
- Sewer System Evaluation Study
- Tank Maintenance
- Flow Monitoring
- Fire Hydrant Flushing
- Preventative Maintenance
- Capital Improvement Plan

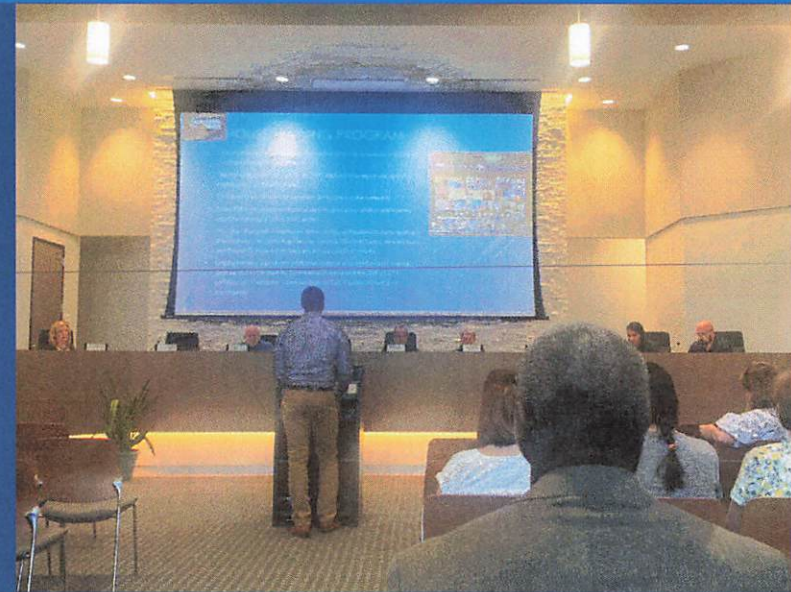


COMPANY OVERVIEW – *A full team of resources*



WHY CWS – *Professional Services to County*

- Agreed upon, tangible goals
 - Meter Reading Schedule
 - Preventative Maintenance
 - Smoke Testing
 - Capital Improvement Plan
 - Efficiencies
 - Cleaning/TV
 - Fire Hydrant Flushing
 - Manage Purchase Contracts
 - Work Orders
 - No Bypasses
 - Aesthetics
 - Asset Management
 - Energy Efficiency
 - Training
 - Master Planning
 - 100% Compliance
- Monthly Report to Administrator, Council



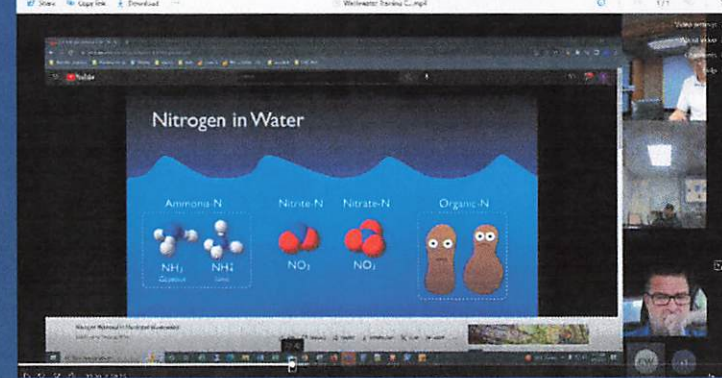
WHY CWS – *Experience Transitioning Employees to CWS*

- Proven system for transition
- Transparent, open process
- One-on-One with each team member
- Dinner with team members and spouse
- Comparison of Benefits (Retirement, Health Insurance)



WHY CWS – Continuous Training Program

- Two semesters per year in water/wastewater
 - February – June, August-December
- Each semester ends with taking a test
- Annual Project Manager Training class
- Monthly Safety Training



"The benefits of our partnership with Clear Water has been immeasurable. Our small Town is the operator of a regional sewer plant that services, Pendleton, Clemson, and Anderson County. Finding qualified operators to manage the 3 million gallon plant with expertise in multiple aspects of operations has always been an issue. Clear Water brings not only their entire organization as a resource for my Council and management team, but they are genuinely concerned with the overall financial aspect encountered by everyone that runs a utility system. Additionally, with all the added support provided by Clear Water and their management team, it has allowed the Town to concentrate more on other issues we are encountering related to growth."

Steve Miller, Town Administrator
TOWN OF PENDLETON, SC



"Clearwater has worked to reduce our operational costs and improve our overall system operations. Both on-site and upper management personnel have proven to be readily accessible and effective additions to our municipal team. Their attention to detail and conscientious performance makes them a valuable part of our operations."

R. Mack Durham, Former Mayor
CITY OF WILLIAMSTON, SC

