Regional Economic Trends
Labor Force Issues and Demographic Changes

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http://mn.gov/deed/data/
Since 2000 7E grew +20.6% (+12.2% MN)

- Additional 28,000 residents!
More than 5,000 new residents 25-54
- Only substantial loss is 35-44 year olds (-3,787)
- 10,592 more residents 65+
Population Project

167K → 168K + 384 people

167K → 168K → 169K + 0.2
Growing Labor Force

Yes and No.

74K

87K

85K
• Overall LF projected to decline slightly by -3.8%, (-3,238)
  – MN projected to grow by just +2.4%
• +4.3% in the last decade (2006-2016)
Growing Labor Needs

Yes and Yes

1,038

414
Job Opening

22 vs 2

10x! More
Mora’s Labor Shed

- 72% of jobs are filled by workers outside the area
  - Cambridge, 1.8%
  - Ogilvie, 1%
  - Pine City, 0.9%

- 63% of resident workers commute elsewhere for work.
  - Cambridge, 6.6%
  - Hinckley, 3.5%
  - St. Cloud, 2.7%
  - Pine City, 2%
  - Minneapolis 1.6%
Region 7E Wages by Age

Median Hourly Wages by Age Group in Total, All Industries, All
Who Are You Competing Against?

Job A
- 25% in HC
- 26% Retail Trade
  - MWO for both is less than $13/hr.
- Half is at employers with 10-49 Employees
  - 3-in-10 offer health care, (65% FT).
71% of FT openings do not require any higher education.
### Percent of Total Jobs by Age Group in EDR 7E- East Central, 2016

<table>
<thead>
<tr>
<th>Industry</th>
<th>19 and under</th>
<th>20 to 24 years</th>
<th>25 to 44 years</th>
<th>45 to 54 years</th>
<th>55 to 64 years</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total, All Industries</td>
<td>9.8%</td>
<td>9.5%</td>
<td>38.1%</td>
<td>20.3%</td>
<td></td>
</tr>
<tr>
<td>Accommodation and Food Services</td>
<td>23.3%</td>
<td>14.2%</td>
<td>33.2%</td>
<td>13%</td>
<td></td>
</tr>
<tr>
<td>Administrative and Waste Services</td>
<td>7.7%</td>
<td>8.4%</td>
<td>43.2%</td>
<td>18.8%</td>
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</tr>
<tr>
<td>Agriculture, Forestry, Fishing &amp; Hunting</td>
<td>13.1%</td>
<td>10.6%</td>
<td>39.8%</td>
<td>18.5%</td>
<td></td>
</tr>
<tr>
<td>Arts, Entertainment, and Recreation</td>
<td>25.4%</td>
<td>12.3%</td>
<td>28.4%</td>
<td>13.6%</td>
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<tr>
<td>Construction</td>
<td>5.7%</td>
<td>11.9%</td>
<td>47.3%</td>
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<td>19.1%</td>
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<tr>
<td>Educational Services</td>
<td>3.1%</td>
<td>40.5%</td>
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<td>26.4%</td>
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<tr>
<td>Finance and Insurance</td>
<td>1%</td>
<td>39.3%</td>
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<tr>
<td>Health Care and Social Assistance</td>
<td>5.1%</td>
<td>9.8%</td>
<td>41.1%</td>
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<td>21.1%</td>
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<tr>
<td>Information</td>
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<td>6.0%</td>
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<td>17.9%</td>
<td>1%</td>
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<tr>
<td>Management of Companies and Enterpr...</td>
<td>39.2%</td>
<td>40.1%</td>
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<td>23.1%</td>
<td>24.3%</td>
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<tr>
<td>Manufacturing</td>
<td>3.3%</td>
<td>8.6%</td>
<td>40.1%</td>
<td></td>
<td>24.3%</td>
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<tr>
<td>Mining</td>
<td>39.6%</td>
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<td>25.7%</td>
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<tr>
<td>Other Services, Ex. Public Admin</td>
<td>7.8%</td>
<td>9.7%</td>
<td>36.3%</td>
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<td>20.2%</td>
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<tr>
<td>Professional and Technical Services</td>
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<td>7.0%</td>
<td>42.5%</td>
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<td>22.7%</td>
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<tr>
<td>Public Administration</td>
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<td>25.3%</td>
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<tr>
<td>Real Estate and Rental and Leasing</td>
<td>11.0%</td>
<td>6.7%</td>
<td>30.8%</td>
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<td>25.4%</td>
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<tr>
<td>Retail Trade</td>
<td>22.3%</td>
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<td>28.9%</td>
<td>14.6%</td>
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<tr>
<td>Transportation and Warehousing</td>
<td>14.1%</td>
<td>28.3%</td>
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<td>23.1%</td>
<td>24.8%</td>
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<tr>
<td>Utilities</td>
<td>39.8%</td>
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<td>30.8%</td>
<td>18.8%</td>
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<tr>
<td>Wholesale Trade</td>
<td>7.7%</td>
<td>8.5%</td>
<td>40.8%</td>
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</tr>
</tbody>
</table>
Commuting Patterns

• 41% of 7E’s workers are working in 7E.
• 70% of 7E’s jobs are filled by workers living in 7E
And Now, The Rest of The Story

- What are you hearing?
  - Are companies increasing employment?
  - Is compensation rising?
  - Are employers offering more training?
  - What positions are most difficult to fill?
  - What’s on employers minds?
  - Is recruitment adapting?
  - Are older workers staying?
Local Look Regional Blog
- Monthly blog covering regional economic trends
- Workforce insights. Occupations In Demand, Unemployment Rates
  https://mn.gov/deed/data/locallook/central/central-blog.jsp
  https://mn.gov/deed/data/locallook/southwest/southwest-blog.jsp

Minnesota Economic TRENDS
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Let me know how I can help

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