**#P1940-23 CITY WIDE UNIFORM RENTAL SVS FY24-FY26** 

OPENING: 5/23/23 PAGE 1 OF 4

|    |                                   |              | CINTAS CORPORATION<br>SWATRZ CREEK, MI | UNIFIRST CORPORATION<br>SAGINAW, MI | MAURERS TEXTILE RENTAL SERVICES INC<br>LANSING, MI |
|----|-----------------------------------|--------------|----------------------------------------|-------------------------------------|----------------------------------------------------|
|    |                                   |              | MIGUEL LUNA<br>LUNAM@CINTAS.COM        | ANDREW ROHLFS @UNIFIRST.COM         | JOHN M KUTT IV<br>SALES@MAURERSTEXTILE.COM         |
|    |                                   |              |                                        |                                     |                                                    |
|    | POLYESTER / COTTON BLEND UNIFORMS |              |                                        |                                     |                                                    |
| 1  | ONE CHANGE / WEEK – 3 UNIFORMS    | LONG SLEEVE  | \$1.08                                 | \$1.06                              | \$0.696                                            |
|    |                                   | SHORT SLEEVE | \$1.08                                 | \$1.06                              | \$0.696                                            |
|    | TWO CHANGES / WEEK - 5 UNIFORMS   | LONG SLEEVE  | \$1.80                                 | \$1.80                              | \$1.39                                             |
| 2  |                                   | SHORT SLEEVE | \$1.80                                 | \$1.80                              | \$1.39                                             |
| ,  | THREE CHANGES / WEEK – 7 UNIFORMS | LONG SLEEVE  | \$2.52                                 | \$2.52                              | \$2.09                                             |
| 3  |                                   | SHORT SLEEVE | \$2.52                                 | \$2.52                              | \$2.09                                             |
| 4  |                                   | LONG SLEEVE  | \$3.24                                 | \$3.24                              | \$2.78                                             |
| -  | FOUR CHANGES / WEEK – 9 UNIFORMS  | SHORT SLEEVE | \$3.24                                 | \$3.24                              | \$2.78                                             |
| 5  | FIVE CHANGES / WEEK – 11 UNIFORMS | LONG SLEEVE  | \$3.96                                 | \$3.96                              | \$3.48                                             |
| ,  |                                   | SHORT SLEEVE | \$3.96                                 | \$3.96                              | \$3.48                                             |
|    |                                   |              |                                        |                                     |                                                    |
|    | COTTON 100% UNIFORMS              |              |                                        |                                     |                                                    |
| 6  | ONE CHANGE / WEEK – 3 UNIFORMS    | LONG SLEEVE  | \$1.26                                 | \$1.44                              | \$1.05                                             |
|    |                                   | SHORT SLEEVE | \$1.26                                 | \$1.44                              | \$1.05                                             |
| 7  | TWO CHANGES / WEEK – 5 UNIFORMS   | LONG SLEEVE  | \$2.10                                 | \$2.40                              | \$2.09                                             |
| 1  |                                   | SHORT SLEEVE | \$2.10                                 | \$2.40                              | \$2.09                                             |
| 8  | THREE CHANGES / WEEK - 7 UNIFORMS | LONG SLEEVE  | \$2.94                                 | \$3.36                              | \$3.14                                             |
| O  |                                   | SHORT SLEEVE | \$2.94                                 | \$3.36                              | \$3.14                                             |
| 9  | FOUR CHANGES / WEEK - 9 UNIFORMS  | LONG SLEEVE  | \$3.78                                 | \$4.32                              | \$4.18                                             |
| J  |                                   | SHORT SLEEVE | \$3.78                                 | \$4.32                              | \$4.18                                             |
| 10 | FIVE CHANGES / WEEK – 11 UNIFORMS | LONG SLEEVE  | \$4.62                                 | \$5.28                              | \$5.23                                             |
| '0 |                                   | SHORT SLEEVE | \$4.62                                 | \$5.28                              | \$5.23                                             |

**#P1940-23 CITY WIDE UNIFORM RENTAL SVS FY24-FY26** 

**OPENING: 5/23/23** PAGE 2 OF 4

|                |                                   |              | CINTAS CORPORATION<br>SWATRZ CREEK, MI | UNIFIRST CORPORATION<br>SAGINAW, MI         | MAURERS TEXTILE RENTAL SERVICES INC<br>LANSING, MI |
|----------------|-----------------------------------|--------------|----------------------------------------|---------------------------------------------|----------------------------------------------------|
| Į <del>.</del> |                                   |              | MIGUEL LUNA<br>LUNAM@CINTAS.COM        | ANDREW ROHLFS<br>ANDREW ROHLFS@UNIFIRST.COM | JOHN M KUTT IV<br>SALES@MAURERSTEXTILE.COM         |
|                |                                   |              |                                        |                                             |                                                    |
|                | COTTON 100% ARC RATED UNIFORMS    |              |                                        |                                             |                                                    |
| 11             | FIVE CHANGES / WEEK – 11 UNIFORMS | LONG SLEEVE  | \$10.80                                | \$11.44                                     | \$11.90                                            |
|                |                                   | SHORT SLEEVE | \$10.80                                | \$11.44                                     | \$11.90                                            |
|                |                                   |              |                                        |                                             |                                                    |
|                | COTTON 100% SHIRTS ONLY           |              |                                        |                                             |                                                    |
| 12             | TWO CHANGES / WEEK – 5 SHIRTS     | LONG SLEEVE  | \$1.00                                 | \$1.05                                      | \$1.046                                            |
| 12             |                                   | SHORT SLEEVE | \$1.00                                 | \$1.05                                      | \$1.046                                            |
|                |                                   |              |                                        |                                             |                                                    |
|                | LAB COATS                         |              |                                        |                                             |                                                    |
| 13             | ONE CHANGE / WEEK – 3 UNIFORMS    | LONG SLEEVE  | \$0.843                                | \$0.99                                      | \$0.95                                             |
|                |                                   | SHORT SLEEVE | \$0.843                                | \$0.99                                      | \$ N/A                                             |
| 14             | TWO CHANGES / WEEK – 5 UNIFORMS   | LONG SLEEVE  | \$1.405                                | \$1.65                                      | \$1.90                                             |
| '              |                                   | SHORT SLEEVE | \$1.405                                | \$1.65                                      | \$ N/A                                             |
| 15             | THREE CHANGES / WEEK - 7 UNIFORMS | LONG SLEEVE  | \$1.967                                | \$2.31                                      | \$2.85                                             |
|                |                                   | SHORT SLEEVE | \$1.967                                | \$2.31                                      | \$ N/A                                             |
| 16             | FOUR CHANGES / WEEK – 9 UNIFORMS  | LONG SLEEVE  | \$2.529                                | \$2.97                                      | \$3.80                                             |
|                |                                   | SHORT SLEEVE | \$2.529                                | \$2.97                                      | \$ N/A                                             |
| 17             | FIVE CHANGES / WEEK – 11 UNIFORMS | LONG SLEEVE  | \$3.08                                 | \$3.63                                      | \$ N/A                                             |
| ''             |                                   | SHORT SLEEVE | \$3.08                                 | \$3.63                                      | \$ N/A                                             |

**#P1940-23 CITY WIDE UNIFORM RENTAL SVS FY24-FY26** 

OPENING: 5/23/23 PAGE 3 OF 4

|    |                                                  |              | CINTAS CORPORATION<br>SWATRZ CREEK, MI | UNIFIRST CORPORATION<br>SAGINAW, MI      | MAURERS TEXTILE RENTAL SERVICES INC<br>LANSING, MI |
|----|--------------------------------------------------|--------------|----------------------------------------|------------------------------------------|----------------------------------------------------|
|    | T                                                |              | MIGUEL LUNA<br>LUNAM@CINTAS.COM        | ANDREW ROHLFS ANDREW ROHLFS@UNIFIRST.COM | JOHN M KUTT IV SALES@MAURERSTEXTILE.COM            |
|    | COTTON 100% PERMANENT PRESS<br>UNIFORMS          |              |                                        |                                          |                                                    |
| 40 | ONE CHANGE / WEEK – 3 UNIFORMS                   | LONG SLEEVE  | \$1.26                                 | \$1.44                                   | \$1.05                                             |
| 18 | ONE CHANGE / WEER - 3 UNIFORMS                   | SHORT SLEEVE | \$1.26                                 | \$1.44                                   | \$1.05                                             |
| 40 | TWO CHANGES / WEEK – 5 UNIFORMS                  | LONG SLEEVE  | \$2.10                                 | \$2.40                                   | \$2.09                                             |
| 19 |                                                  | SHORT SLEEVE | \$2.10                                 | \$2.40                                   | \$2.09                                             |
| 00 | THREE CHANGES / WEEK - 7 UNIFORMS                | LONG SLEEVE  | \$2.94                                 | \$3.36                                   | \$3.14                                             |
| 20 |                                                  | SHORT SLEEVE | \$2.94                                 | \$3.36                                   | \$3.14                                             |
| 24 | FOUR CHANGES / WEEK - 9 UNIFORMS                 | LONG SLEEVE  | \$3.78                                 | \$4.32                                   | \$4.18                                             |
| 21 |                                                  | SHORT SLEEVE | \$3.78                                 | \$4.32                                   | \$4.18                                             |
|    | FIVE CHANGES / WEEK – 11 UNIFORMS                | LONG SLEEVE  | \$4.62                                 | \$5.28                                   | \$5.23                                             |
| 22 |                                                  | SHORT SLEEVE | \$4.62                                 | \$5.28                                   | \$5.23                                             |
|    |                                                  |              |                                        |                                          |                                                    |
| 23 | NEW EMPLOYEE SET-UP (PREP FEE)                   | EA           | \$1.74                                 | \$1.00                                   | \$1.25                                             |
| 24 | SEWING/REPAIRS                                   | EA           | \$0.00                                 | \$0.00                                   | \$0.00                                             |
| 25 | LOST PRODUCT FEE                                 | EA           | \$21.05 PER SHIRT<br>\$27.48 PER PANT  | \$ VARIES PER GARMENT STYLE              | \$18 COTTON & 65/35<br>\$65.00 FR                  |
| 26 | DAMAGED PRODUCT FEE                              | EA           | \$21.05 PER SHIRT<br>\$27.48 PER PANT  | \$ VARIES PER GARMENT STYLE              | \$18 COTTON & 65/35<br>\$65.00 FR                  |
| 27 | EMBLEM CHARGE                                    | EA           | \$1.629                                | \$0.50                                   | \$4.25 EMBLEM<br>\$2.25 NAME                       |
| 28 | SPECIAL SIZE CHARGE                              | EA           | \$0.15 PER GARMENT                     | \$ 20%                                   | \$ 30% UPCHARGE                                    |
| 29 | RESTOCKING FEE                                   | EA           | \$2.50                                 | \$0.00                                   | \$0.00                                             |
| 30 | RESIZING FEE                                     | EA           | \$0.00                                 | \$0.00                                   | \$0.00                                             |
| 31 | DEFE FEE (Delivery, Environmental, Fuel, Energy) | EA           | \$0.00                                 | \$2.00                                   | \$5.00 PER LOCATION                                |
| 32 | LOCKER CHARGE                                    | EA           | \$0.00                                 | \$1.00 PER 8 EMPLOYEE BANK               | \$3.50                                             |
| 33 | SAM EMBROIDERY                                   | EA           | \$3.50                                 | \$ N/A                                   | \$0.00                                             |

**#P1940-23 CITY WIDE UNIFORM RENTAL SVS FY24-FY26** 

OPENING: 5/23/23 PAGE 4 OF 4

|    |                                                                                             |        | CINTAS CORPORATION              | UNIFIRST CORPORATION                            | MAURERS TEXTILE RENTAL SERVICES INC                                             |
|----|---------------------------------------------------------------------------------------------|--------|---------------------------------|-------------------------------------------------|---------------------------------------------------------------------------------|
|    |                                                                                             |        | SWATRZ CREEK, MI                | SAGINAW, MI                                     | LANSING, MI                                                                     |
|    |                                                                                             |        |                                 |                                                 |                                                                                 |
|    |                                                                                             |        | MIGUEL LUNA<br>LUNAM@CINTAS.COM | ANDREW ROHLFS ANDREW ROHLFS@UNIFIRST.COM        | JOHN M KUTT IV SALES@MAURERSTEXTILE.COM                                         |
|    |                                                                                             |        | LUNAW @CINTAS.COM               | ANDREW ROHLFS@UNIFIRST.COM                      | SALES @ MAUNERS TEXTILE.COM                                                     |
|    | PRICING PER WEEK FOR 3 YEAR TERM                                                            |        |                                 |                                                 |                                                                                 |
| 34 | REPLACEMENT CHARGE DUE TO SIZE OR COLOR CHANGE AT CITY REQUEST                              | EA     | \$0.00                          | \$1.00                                          | \$0.00 SIZE<br>\$18.00 COTTON & 65/35<br>\$65.00 FR                             |
| 35 | (FEE TYPE)                                                                                  | EA     | \$0.00                          | \$0.00                                          | (SAM GARMENT – IN LIEU OF PREP, EMBLEM,<br>LOSS DAMAGE, COLOR CHANGE)<br>\$ 18% |
| 36 | (FEE TYPE)                                                                                  | EA     | \$0.00                          | \$0.00                                          | \$0.00                                                                          |
| 37 | (FEE TYPE)                                                                                  | EA     | \$0.00                          | \$0.00                                          | \$0.00                                                                          |
|    |                                                                                             |        |                                 |                                                 |                                                                                 |
| 38 | MOTOR VEHICLE DIVISION<br>661-4481-805.000                                                  | WEEKLY | \$36.96                         | \$45.24                                         | \$41.84                                                                         |
| 39 | STREETS DIVISION<br>202-4651-805.000                                                        | WEEKLY | \$92.40                         | \$110.60                                        | \$104.60                                                                        |
| 40 | CEMETERIES DIVISION<br>101-1747-805.000                                                     | WEEKLY | \$15.84                         | \$18.84                                         | \$17.44 WITH CARPENTER JEANS                                                    |
|    | FACILITIES MAINT. DIVISION<br>101-7575-805.000                                              | WEEKLY | \$55.44                         | \$57.44 WITHOUT LOCKERS<br>\$59.44 WITH LOCKERS | \$61.04 WITH CARPENTER JEANS                                                    |
| 42 | WATER TREATMENT DIVISION<br>591-4730-805.000                                                | WEEKLY | \$68.53                         | \$75.40                                         | \$65.88                                                                         |
| 43 | TRAFFIC ENGINEERING DIVISION                                                                | WEEKLY | \$21.12                         | \$22.68                                         | \$23.54 WITH JEANS                                                              |
| 44 | WASTE WATER DIVISION Plant - 590-4830-805.000 Remotes - 590-4835-805.000                    | WEEKLY | \$138.60                        | \$180.92                                        | \$158.25                                                                        |
| 45 | MAINTENANCE AND SERVICE<br>Sewer – 590-4821-805.000 (50%)<br>Water – 591-4721-805.000 (50%) | WEEKLY | \$151.14                        | \$154.84                                        | \$162.19                                                                        |
|    |                                                                                             |        |                                 |                                                 |                                                                                 |
|    | TERMS:                                                                                      |        | NET30                           | NET30                                           | NET 10 / 30 DAYS FROM INVOICE                                                   |
|    | DELIVERY LEAD TIME:                                                                         |        | 4 WEEKS                         | 6-8 WEEKS                                       | 4 WEEKS FROM SIZING                                                             |
|    |                                                                                             |        |                                 |                                                 |                                                                                 |