A quorum of the Administration Committee, Board of Public Works, Park Board, and/or Common Council may attend this meeting; (Although it is not expected than any official action of any of those bodies will be taken).

## CITY OF MENASHA REDEVELOPMENT AUTHORITY Menasha City Center March 1, 2022 Room 133

## 5:15 PM

Or immediately following the Plan Commission meeting

## AGENDA

## A. CALL TO ORDER

- B. ROLL CALL/EXCUSED ABSENCES
- C. PUBLIC HEARING
- D. MINUTES TO APPROVE
  - 1. Minutes of the February 17, 2022 Redevelopment Authority Meeting
- E. PUBLIC COMMENTS ON ANY MATTER OF CONCERN ON THIS AGENDA (five (5) minute time limit for each person)

## F. DISCUSSION / ACTION ITEMS

- 1. Residential Lot Sale Update Lake Park Villas (Gail Popp)
- 2. Offer to Purchase Province Terrace Lot 12 1148 Province Terrace (Parcel 7-00001-12)
- Reconsideration of Land Acquisition Portions of the former Gilbert Paper Mill Site (Parcel 3-00527-04)
  - a. The RDA may adjourn into Closed Session pursuant to Wis. Statute 19.85(1)(e): Deliberating or negotiating the purchasing of public properties, the investing of public funds, or conducting other specified public business, whenever competitive or bargaining reasons require a closed session (Land Acquisition Portions of Parcel 3-00527-04).
  - b. The RDA may adjourn into Open Session to take action on items discussed in closed session.
- 4. Set Next Meeting

## G. ADJOURNMENT

If you have questions, please call the Community Development Department at (920) 967-3650 between 8:00 AM – 4:00 PM, Monday through Friday.

#### CITY OF MENASHA Redevelopment Authority Menasha City Center 100 Main Street, Room 132 February 17, 2022 DRAFT MINUTES

## A. CALL TO ORDER

The meeting was called to order by Chairperson Vanderhyden at 4:36 PM.

#### **B. ROLL CALL/EXCUSED ABSENCES**

REDEVELOPMENT AUTHORITY MEMBERS PRESENT: Chairperson Kim Vanderhyden, Bob Stevens, Gail Popp and Matt Vanderlinden.

REDEVELOPMENT AUTHORITY MEMBERS EXCUSED: Alderperson Nichols and Kip Golden

OTHERS PRESENT: CDD Schroeder and AP Yang

#### C. PUBLIC HEARING

None.

#### D. MINUTES TO APPROVE

1. Minutes of the December 7, 2021 Redevelopment Authority Meeting Vanderlinden made a motion to approve the minutes of December 7, 2021 RDA meeting. The motion was seconded by Stevens. The motion carried.

#### E. PUBLIC COMMENTS ON ANY MATTER OF CONCERN ON THIS AGENDA (five (5) minute time limit for each person) No public comments.

#### F. DISCUSSION / ACTION ITEMS

#### 1. Residential Lot Sale Update – Lake Park Villas

Gail Popp and CDD Schroeder provided a brief summary of current lots available within the Lake Park Villas areas. Interest has relatively been slow. General discussion of the market ensued.

2. Option to Purchase and First Right of Refusal Agreement Amendment – Cypress Homes (Lots 1-4 of CSM 2953 and Lots 1-3 of CSM 3511 – Lake Park Villas)

CDD Schroeder provided a summary of the existing Cypress development and the added option to purchase between the RDA and Cypress Homes. Over the fall of 2021, Cypress had been working with the Lake Park Villas Home Owners Association to purchase a portion of outlot 12. This acquisition would allow them to make the 4 lots of CSM 2953 slightly wider making them more desirable to the current building footprint and market. In December/January, Cypress finally got word that the LPV HOA was agreeable to the terms. In this regards they have requested to extend the option to allow them more time to officially acquire this piece of property and record a CSM before closing on the properties.

General discussion ensued including extending an expired option.

Chairperson Vanderhyden motioned to approve a 6 month extension to August 17, 2022 for the Option to Purchase and First Right of Refusal Agreement between Cypress Homes and the RDA and direct the Executive Director to work with the Chair and the City Attorney to execute the necessary second amendment to allow the extension. Motion was seconded by Popp. The motion carried.

## 3. NAI Pfefferle Listing Agreement Amendment – Province Terrace Lots

CDD Schroeder provided a summary of the proposed listing agreement amendment.

General discussion ensued in regards to the market, adjoining development, other listing agents, and an expired listing contract.

Chairperson Vanderhyden motioned to approve the amendment to the listing contract with NAI Pfefferle to August 11, 2022. Motion was seconded by Vanderlinden. The motion carried.

# 4. Consideration of Land Acquisition – Portions of the former Gilbert Paper Mill Site (Parcel 3-00527-04)

CDD Schroeder provided a brief overview of the presented land purchase agreement.

a. The RDA may adjourn into Closed Session pursuant to Wis. Statue 19.85(1)(e): Deliberating or negotiating the purchasing of public properties, the investment of public funds, or conducting other specified public business, whenever competitive or bargaining reasons require a closed session (Land Acquisition – Portions of Parcel 3-00527-04).

Chairperson Vanderhyden motioned to adjourn into Closed Session pursuant to Wis. Statue 19.85(1)(e): Deliberating or negotiating the purchasing of public properties, the investment of public funds, or conducting other specified public business, whenever competitive or bargaining reasons require a closed session (Land Acquisition – Portions of Parcel 3-00527-04). The motion was seconded by Vanderlinden.

The motion carried on roll call 5-0. Closed session was entered at 608pm. *The meeting went into closed session at 5:04pm* 

b. The RDA may adjourn into Open Session to take action on items discussed in closed session.

Chairperson Vanderhyden motioned to reconvene into open session. The motion was seconded by Popp. The motion carried.

The meeting reconvened in open session at 5:33pm

After some discussion in closed session regarding the negotiating and investment of public funds due to competitive and bargaining reason, the RDA wished to move forward with the land purchase agreement with a reduced price than what was presented and brought back from discussions between the Executive Director and the property owner.

Chairperson Vanderhyden motioned to approve the land purchase agreement as drafted with the purchase price being reduced from \$175,000 to \$150,000. The motion was seconded by Stevens. The motion carried.

#### 5. Set Next Meeting

The next meeting was set for March 1, 2022.

#### G. ADJOURNMENT

Chairperson Vanderhyden made a motion to adjourn the meeting in closed session at 5:35 PM. The motion was seconded by Stevens. The motion carried.

Minutes respectfully submitted by CDD Schroeder



#### MEMORANDUM

To: Redevelopment Authority

From: Community Development Department/SS

Date: March 1, 2022

Menasha

Re: Offer to Purchase – Province Terrace Lot 12 – 1148 Province Terrace (Parcel 7-00001-12)

Attached is an offer to purchase lot 12 of the Province Terrace Subdivision being 1148 Province Terrace (Parcel 7-00001-12). Lot 12 is zoned C-1 General Commercial and is located on the corner of Province Terrace and Jennie Street. The property to the north and west are occupied office uses. The property to the south and east are currently vacant owned by the RDA. Further to the south is the Stone Toad Restaurant.

The offer by, Tom Van Zeeland, is a full price offer in the amount of \$63,320 with an acceptance binding date of April 6, 2022. The Buyer is looking to construct an automotive, truck, recreational vehicle, and heavy equipment repair services building on the property. This type of use in the C-1 District does require an approval of a special use permit by both the City Plan Commission and Common Council.

Staff has requested the Buyer provide additional information including the possibility of a site plan, building elevations and floor plans. At this time, due to the acceptance date and the request for additional information, staff would recommend the RDA take no action and have this item appear again at the next scheduled meeting being April 5, 2022.



## DigiSign Verified: C12E8315-69F4-498B-82C5-682B3144C74B

Approved by the Wisconsin Real Estate Examining Board 1/1/2021 (Optional Use Date) 2/1/2021 (Mandatory Use Date)

	WB-13 VACANT LAND OFFER TO PURCHASE
1	LICENSEE DRAFTING THIS OFFER ON February 22, 2022 [DATE] IS (AGENT OF BUYER)
	(AGENT OF SELLER/LISTING FIRM) (AGENT OF BUYER AND SELLER) STRIKE THOSE NOT APPLICABLE
	The Buyer, Tom Van Zeeland
4	offers to purchase the Property known as 1148 Province Terrace
	[e.g., Street Address, Parcel Number(s), legal description, or insert additional description, if any, at lines 650-664, or
	attach as an addendum per line 686] in the <u>City</u> of <u>Menasha</u> ,
	County of <u>Calumet</u> Wisconsin, on the following terms:
40	PURCHASE PRICE The purchase price is sixty-Three Thousand, Three Hundred Twenty
10	
11	<b>INCLUDED IN PURCHASE PRICE</b> Included in purchase price is the Property, all Fixtures on the Property as of the date
	stated on line 1 of this Offer (unless excluded at lines 17-18), and the following additional items:
13	
14	NOTE: The terms of this Offer, not the listing contract or marketing materials, determine what items are included
	or not included. Annual crops are not part of the purchase price unless otherwise agreed.
	NOT INCLUDED IN PURCHASE PRICE Not included in purchase price is Seller's personal property (unless included at
	lines 12-13) and the following:
18	
	CAUTION: Identify Fixtures that are on the Property (see lines 21-25) to be excluded by Seller or that are rented
	and will continue to be owned by the lessor.
21	"Fixture" is defined as an item of property which is physically attached to or so closely associated with land so as to be
	treated as part of the real estate, including, without limitation, physically attached items not easily removable without damage
	to the premises, items specifically adapted to the premises and items customarily treated as fixtures, including, but not
	limited to, all: perennial crops, garden bulbs; plants; shrubs and trees; fences; storage buildings on permanent foundations
	and docks/piers on permanent foundations.
	CAUTION: Exclude any Fixtures to be retained by Seller or that are rented on lines 17-18 or at lines 650-664 or in
	an addendum per line 686.
	<b>BINDING ACCEPTANCE</b> This Offer is binding upon both Parties only if a copy of the accepted Offer is delivered to Buyer
	on or before April 6, 2022
	Seller may keep the Property on the market and accept secondary offers after binding acceptance of this Offer.
	CAUTION: This Offer may be withdrawn prior to delivery of the accepted Offer.
	ACCEPTANCE Acceptance occurs when all Buyers and Sellers have signed one copy of the Offer, or separate but identical
	copies of the Offer.
	CAUTION: Deadlines in the Offer are commonly calculated from acceptance. Consider whether short term
	Deadlines running from acceptance provide adequate time for <u>both</u> binding acceptance and performance.
	CLOSING         This transaction is to be closed on         April 22, 2022
	at the place selected by Seller, unless otherwise agreed by the Parties in writing. If the date for closing falls on a Saturday,
	Sunday, or a federal or a state holiday, the closing date shall be the next Business Day.
	CAUTION: To reduce the risk of wire transfer fraud, any wiring instructions received should be independently
	verified by phone or in person with the title company, financial institution, or entity directing the transfer. The real
	estate licensees in this transaction are not responsible for the transmission or forwarding of any wiring or money
	transfer instructions.
	EARNEST MONEY
	EARNEST MONEY of \$ accompanies this Offer.
	If Offer was drafted by a licensee, receipt of the earnest money accompanying this Offer is acknowledged.
	EARNEST MONEY of \$1,000.00 will be mailed, or commercially, electronically
48	or personally delivered within7 days ("5" if left blank) after acceptance.
49	All earnest money shall be delivered to and held by (listing Firm) (drafting Firm) (other identified as
50	
	(listing Firm if none chosen; if no listing Firm, then drafting Firm; if no Firm then Seller).
	CAUTION: If a Firm does not hold earnest money, an escrow agreement should be drafted by the Parties or an
	attorney as lines 56-76 do not apply. If someone other than Buyer pays earnest money, consider a special
	disbursement agreement.
55	THE BALANCE OF PURCHASE PRICE will be paid in cash or equivalent at closing unless otherwise agreed in writing.

56 DISBURSEMENT IF EARNEST MONEY HELD BY A FIRM: If negotiations do not result in an accepted offer and the 57 earnest money is held by a Firm, the earnest money shall be promptly disbursed (after clearance from payer's depository 58 institution if earnest money is paid by check) to the person(s) who paid the earnest money. At closing, earnest money shall 59 be disbursed according to the closing statement. If this Offer does not close, the earnest money shall be disbursed according 60 to a written disbursement agreement signed by all Parties to this Offer. If said disbursement agreement has not been 61 delivered to the Firm holding the earnest money within 60 days after the date set for closing, that Firm may disburse the 62 earnest money: (1) as directed by an attorney who has reviewed the transaction and does not represent Buyer or Seller; 63 (2) into a court hearing a lawsuit involving the earnest money and all Parties to this Offer; (3) as directed by court order; (4) 64 upon authorization granted within this Offer; or (5) any other disbursement required or allowed by law. The Firm may retain 65 legal services to direct disbursement per (1) or to file an interpleader action per (2) and the Firm may deduct from the 66 earnest money any costs and reasonable attorneys' fees, not to exceed \$250, prior to disbursement.

67 ■ <u>LEGAL RIGHTS/ACTION</u>: The Firm's disbursement of earnest money does not determine the legal rights of the Parties 68 in relation to this Offer. Buyer's or Seller's legal right to earnest money cannot be determined by the Firm holding the earnest 69 money. At least 30 days prior to disbursement per (1), (4) or (5) above, where the Firm has knowledge that either Party 70 disagrees with the disbursement, the Firm shall send Buyer and Seller written notice of the intent to disburse by certified 71 mail. If Buyer or Seller disagrees with the Firm's proposed disbursement, a lawsuit may be filed to obtain a court order 72 regarding disbursement. Small Claims Court has jurisdiction over all earnest money disputes arising out of the sale of 73 residential property with one-to-four dwelling units. Buyer and Seller should consider consulting attorneys regarding their 74 legal rights under this Offer in case of a dispute. Both Parties agree to hold the Firm harmless from any liability for good 75 faith disbursement of earnest money in accordance with this Offer or applicable Department of Safety and Professional 76 Services regulations concerning earnest money. See Wis. Admin. Code Ch. REEB 18.

77 **TIME IS OF THE ESSENCE** "Time is of the Essence" as to: (1) earnest money payment(s); (2) binding acceptance; (3) 78 occupancy; (4) date of closing; (5) contingency Deadlines **STRIKE AS APPLICABLE** and all other dates and Deadlines in 79 this Offer except:

80 \_\_\_\_\_\_. If "Time is of the Essence" applies to a date or Deadline, 81 failure to perform by the exact date or Deadline is a breach of contract. If "Time is of the Essence" does not apply to a date 82 or Deadline, then performance within a reasonable time of the date or Deadline is allowed before a breach occurs.

83 VACANT LAND DISCLOSURE REPORT Wisconsin law requires owners of real property that does not include any 84 buildings to provide Buyers with a Vacant Land Disclosure Report. Excluded from this requirement are sales exempt from 85 the real estate transfer fee and sales by certain court-appointed fiduciaries, for example, personal representatives, who 86 have never occupied the Property. The form of the Report is found in Wis. Stat. § 709.033. The law provides: "§ 709.02 87 Disclosure . . . the owner of the property shall furnish, not later than 10 days after acceptance of a contract of sale . . ., to 88 the prospective buyer of the property a completed copy of the report . . . A prospective buyer who does not receive a report 89 within the 10 days may, within 2 business days after the end of that 10-day period, rescind the contract of sale . . . by 90 delivering a written notice of rescission to the owner or the owner's agent." Buyer may also have certain rescission rights if 91 a Vacant Land Disclosure Report disclosing defects is furnished before expiration of the 10 days, but after the Offer is 92 submitted to Seller. Buyer should review the report form or consult with an attorney for additional information regarding 93 rescission rights.

94 PROPERTY CONDITION REPRESENTATIONS Seller represents to Buyer that as of the date of acceptance Seller has 95 no notice or knowledge of Conditions Affecting the Property or Transaction (lines 101-181) other than those identified in 96 Seller's Vacant Land Disclosure Report dated \_\_\_\_\_\_\_, which was received by Buyer prior to Buyer 97 signing this Offer and that is made a part of this Offer by reference COMPLETE DATE OR STRIKE AS APPLICABLE 98 and

	99
1	00

INSERT CONDITIONS NOT ALREADY INCLUDED IN THE DISCLOSURE REPORT

101 "Conditions Affecting the Property or Transaction" are defined to include:

102 a. Flooding, standing water, drainage problems, or other water problems on or affecting the Property.

103 b. Impact fees or another condition or occurrence that would significantly increase development costs or reduce the value 104 of the property to a reasonable person with knowledge of the nature and scope of the condition or occurrence.

<sup>105</sup> c. Brownfields (abandoned, idled, or underused land that may be subject to environmental contamination) or other <sup>106</sup> contaminated land on the property, or that contaminated soils on the property have been cleaned up under the Petroleum <sup>107</sup> Environmental Cleanup Fund Act (PECFA), a Wisconsin Department of Natural Resources (DNR) remedial or cleanup <sup>108</sup> program, the DATCP Agricultural Chemical Cleanup Program, or other similar program.

109 d. Subsoil conditions that would significantly increase the cost of development, including, but not limited to, subsurface 110 foundations or waste material; any type of fill; dumpsites where pesticides, herbicides, fertilizer, or other toxic or hazardous 111 materials or containers for these materials were disposed of in violation of manufacturer or government guidelines or other 112 laws regulating such disposal; high groundwater; adverse soil conditions, such as low load-bearing capacity, earth or soil 113 movement, settling, upheavals, or slides; excessive rocks or rock formations; or other soil problems.

114 e. Material violation of an environmental rule or other rule or agreement regulating the use of the Property.

115 f. Defects caused by unsafe concentrations of, or unsafe conditions relating to, radon, radium in water supplies, lead in

#### DigiSign Verified: C12E8315-69F4-498B-82C5-682B3144C74B Property Address: 1148 Province Terrace, Menasha, WI

<sup>116</sup> soil, or other potentially hazardous or toxic substances on the Property; manufacture of methamphetamine or other <sup>117</sup> hazardous or toxic substances on the Property; or high voltage electric (100 KV or greater) or steel natural gas transmission <sup>118</sup> lines located on but not directly serving the Property.

<sup>119</sup> g. Defects caused by unsafe concentrations of, unsafe conditions relating to, or the storage of, hazardous or toxic <sup>120</sup> substances on neighboring properties.

121 h. The Property is served by a joint well; Defects related to a joint well serving the Property; or Defects in a well on the 122 Property or in a well that serves the Property, including unsafe well water due to contaminants such as coliform, nitrates, or 123 atrazine, or any out-of-service wells or cisterns that are required to be abandoned (see § NR 812.26, Wis. Adm. Code) but 124 that are not closed or abandoned according to applicable regulations.

125 i. Defects in any septic system or other private sanitary disposal system on the Property; or any out-of-service septic system serving the Property not closed or abandoned according to applicable regulations.

127 j. Underground or aboveground fuel storage tanks presently or previously on the Property for storage of flammable or 128 combustible liquids including, but not limited to, gasoline or heating oil; or Defects in the underground or aboveground fuel 129 storage tanks on or previously located on the Property. Defects in underground or aboveground fuel storage tanks may 130 include items such as abandoned tanks not closed in conformance with applicable local, state, and federal law; leaking; 131 corrosion; or failure to meet operating standards. (The owner, by law, may have to register the tanks with the Department 132 of Agriculture, Trade and Consumer Protection at P.O. Box 8911, Madison, Wisconsin, 53708, whether the tanks are in use 133 or not. Department regulations may require closure or removal of unused tanks.)

134 k. Existing or abandoned manure storage facilities located on the property.

135 I. Notice of property tax increases, other than normal annual increases, or pending Property tax reassessment; 136 remodeling that may increase the Property's assessed value; pending special assessments; or Property is within a special 137 purpose district, such as a drainage district, that has authority to impose assessments on the Property.

138 m. Proposed, planned, or commenced public improvements or public construction projects that may result in special 139 assessments or that may otherwise materially affect the Property or the present use of the Property; or any land division 140 involving the Property without required state or local permits.

141 n. The Property is part of or subject to a subdivision homeowners' association; or the Property is not a condominium unit
 142 and there are common areas associated with the Property that are co-owned with others.

143 o. Any zoning code violations with respect to the Property; the Property or any portion thereof is located in a floodplain, 144 wetland or shoreland zoning area under local, state or federal regulations; or the Property is subject to a mitigation plan 145 required by Wisconsin Department of Natural Resources (DNR) rules related to county shoreland zoning ordinances, that 146 obligates the Property owner to establish or maintain certain measures related to shoreland conditions, enforceable by the 147 county.

148 p. Nonconforming uses of the Property (a nonconforming use is a use of land that existed lawfully before the current zoning 149 ordinance was enacted or amended, but that does not conform to the use restrictions in the current ordinance); conservation 150 easements (a conservation easement is a legal agreement in which a property owner conveys some of the rights associated 151 with ownership of his or her property to an easement holder such as a governmental unit or a qualified nonprofit organization 152 to protect the natural habitat of fish, wildlife, or plants or a similar ecosystem, preserve areas for outdoor recreation or 153 education, or for similar purposes); restrictive covenants or deed restrictions on the Property; or, other than public rights-of-154 way, nonowners having rights to use part of the Property, including, but not limited to, private rights-of-way and easements 155 other than recorded utility easements.

<sup>156</sup> q. All or part of the Property has been assessed as agricultural land; has been assessed a use-value assessment <sup>157</sup> conversion charge; or payment of a use-value assessment conversion charge has been deferred.

<sup>158</sup> r. All or part of the Property is subject to, enrolled in, or in violation of a farmland preservation agreement, Forest Crop <sup>159</sup> Law, Managed Forest Law, the Conservation Reserve Program, or a comparable program.

<sup>160</sup> s. A dam is totally or partially located on the Property; or an ownership interest in a dam not located on the Property will <sup>161</sup> be transferred with the Property because the dam is owned collectively by a homeowners' association, lake district, or <sup>162</sup> similar group of which the Property owner is a member.

163 t. No legal access to the Property; or boundary or lot line disputes, encroachments or encumbrances (including a joint 164 driveway) affecting the Property. Encroachments often involve some type of physical object belonging to one person but 165 partially located on or overlapping on land belonging to another; such as, without limitation, fences, houses, garages, 166 driveways, gardens, and landscaping. Encumbrances include, without limitation, a right or claim of another to a portion of 167 the Property or to the use of the Property such as a joint driveway, liens, and licenses.

<sup>168</sup> u. Government agency, court order, or federal, state, or local regulations requiring repair, alteration or correction of an <sup>169</sup> existing condition.

170 v. A pier attached to the Property not in compliance with state or local pier regulations; a written agreement affecting 171 riparian rights related to the Property; or the bed of the abutting navigable waterway is owned by a hydroelectric operator.

172 w. Material damage from fire, wind, flood, earthquake, expansive soil, erosion, or landslide.

173 x. Significant odor, noise, water diversion, water intrusion, or other irritants emanating from neighboring property.

174 y. Significant crop damage from disease, insects, soil contamination, wildlife, or other causes; diseased or dying trees or 175 shrubs; or substantial injuries or disease in livestock on the Property or neighboring property.

176 z. Animal, reptile, or other insect infestations; drainage easement or grading problems; excessive sliding; or any other 177 Defect or material condition. Property Address: 1148 Province Terrace, Menasha, WI

178 aa. Archeological artifacts, mineral rights, orchards, or endangered species, or one or more burial sites on the Property.

179 bb. Owner is a foreign person as defined in the Foreign Investment in Real Property Tax Act in 26 IRC § 1445(f).

180 cc. Other Defects affecting the Property such as any agreements that bind subsequent owners of the property, such as a 181 <u>lease</u> agreement or an extension of credit from an electric cooperative.

**GOVERNMENT PROGRAMS:** Seller shall deliver to Buyer, within \_\_\_\_\_\_ days ("15" if left blank) after acceptance after a list of all federal, state, county, and local conservation, farmland, environmental, or other land use programs, agreements, restrictions, or conservation easements, which apply to any part of the Property (e.g., farmland preservation agreements, farmland preservation or exclusive agricultural zoning, use value assessments, Forest Crop, Managed Forest, Conservation Reserve Program, wetland mitigation, shoreland zoning mitigation plan or comparable programs), along with disclosure of any penalties, fees, withdrawal charges, or payback obligations pending, or currently deferred, if any. This econtingency will be deemed satisfied unless Buyer delivers to Seller, within 7 days after the deadline for delivery, a notice they terminating this Offer based upon the use restrictions, program requirements, and/or amount of any penalty, fee, charge, or payback obligation.

191 CAUTION: If Buyer does not terminate this Offer, Buyer is hereby agreeing that Buyer will continue in such 192 programs, as may apply, and Buyer agrees to reimburse Seller should Buyer fail to continue any such program 193 such that Seller incurs any costs, penalties, damages, or fees that are imposed because the program is not 194 continued after sale. The Parties agree this provision survives closing.

195 MANAGED FOREST LAND: If all, or part, of the Property is managed forest land under the Managed Forest Law (MFL) program, this designation will continue after closing. Buyer is advised as follows: The MFL is a landowner incentive 196 197 program that encourages sustainable forestry on private woodlands by reducing and deferring property taxes. Orders 198 designating lands as managed forest lands remain in effect for 25 or 50 years. When ownership of land enrolled in the 199 MFL program changes, the new owner must sign and file a report of the change of ownership on a form provided by the 200 Department of Natural Resources and pay a fee. By filing this form, the new owner agrees to the associated MFL 201 management plan and the MFL program rules. The DNR Division of Forestry monitors forest management plan 202 compliance. Changes a landowner makes to property that is subject to an order designating it as managed forest land, or to its use, may jeopardize benefits under the program or may cause the property to be withdrawn from the program 203 204 and may result in the assessment of penalties. For more information call the local DNR forester or visit https://dnr.wisconsin.gov/topic/forestry. 205

USE VALUE ASSESSMENTS: The use value assessment system values agricultural land based on the income that would be generated from its rental for agricultural use rather than its fair market value. When a person converts agricultural land to a non-agricultural use (e.g., residential or commercial development), that person may owe a conversion charge.

To obtain more information about the use value law or conversion charge, contact the Wisconsin Department of Revenue's Equalization Bureau or visit <u>http://www.revenue.wi.gov/</u>.

FARMLAND PRESERVATION: The early termination of a farmland preservation agreement or removal of land from such an agreement can trigger payment of a conversion fee equal to 3 times the per acre value of the land. Contact the

Wisconsin Department of Agriculture, Trade and Consumer Protection Division of Agricultural Resource Management or visit <u>http://www.datcp.state.wi.us/</u> for more information.

CONSERVATION RESERVE PROGRAM (CRP): The CRP encourages farmers, through contracts with the U.S. Department of Agriculture, to stop growing crops on highly erodible or environmentally sensitive land and instead to plant a protective cover of grass or trees. CRP contracts run for 10 to 15 years, and owners receive an annual rent as well as

<sup>217</sup> a protective cover of grass of trees. CRP contracts run for 10 to 15 years, and owners receive an annual rent as well as <sup>218</sup> certain incentive payments and cost share assistance for establishing long-term, resource-conserving ground cover.

Removing lands from the CRP in breach of a contract can be quite costly. For more information call the state Farm Service Agency office or visit <u>http://www.fsa.usda.gov/</u>

**SHORELAND ZONING ORDINANCES:** All counties must adopt uniform shoreland zoning ordinances in compliance with Wis. Admin. Code Chapter NR 115. County shoreland zoning ordinances apply to all unincorporated land within 1,000 feet of a navigable lake, pond or flowage or within 300 feet of a navigable river or stream and establish minimum standards for building setbacks and height limits, cutting trees and shrubs, lot sizes, water runoff, impervious surface standards (that may be exceeded if a mitigation plan is adopted and recorded) and repairs to nonconforming structures. Buyers must conform to any existing mitigation plans. For more information call the county zoning office or visit https://dnr.wi.gov/.

Buyer is advised to check with the applicable city, town or village for additional shoreland zoning or shoreland-wetland

<sup>228</sup> zoning restrictions, if any.

229 **FENCES:** Wis. Stat. § 90.03 requires the owners of adjoining properties to keep and maintain legal fences in equal shares 230 where one or both of the properties is used and occupied for farming or grazing purposes.

<sup>231</sup> CAUTION: Consider an agreement addressing responsibility for fences if Property or adjoining land is used and <sup>232</sup> occupied for farming or grazing purposes.

233 PROPERTY DEVELOPMENT WARNING: If Buyer contemplates developing Property for a use other than the current use, 234 there are a variety of issues that should be addressed to ensure the development or new use is feasible. Buyer is solely 235 responsible to verify the current zoning allows for the proposed use of the Property at lines 251-255. Municipal and zoning 236 ordinances, recorded building and use restrictions, covenants and easements may prohibit certain improvements or uses 237 and therefore should be reviewed. Building permits, zoning or zoning variances, Architectural Control Committee approvals, 238 estimates for utility hook-up expenses, special assessments, changes for installation of roads or utilities, environmental 239 audits, subsoil tests, or other development related fees may need to be obtained or verified in order to determine the 240 feasibility of development of, or a particular use for, a property. Optional contingencies that allow Buyer to investigate certain 241 of these issues can be found at lines 244-304 and Buyer may add contingencies as needed in addenda (see line 686). Property Address: 1148 Province Terrace, Menasha, WI

<sup>242</sup> Buyer should review any plans for development or use changes to determine what issues should be addressed in these <sup>243</sup> contingencies.

244 **PROPOSED USE CONTINGENCIES:** This Offer is contingent upon Buyer obtaining, at Buyer's expense, the reports or 245 documentation required by any optional provisions checked on lines 256-281 below. The optional provisions checked on 246 lines 256-281 shall be deemed satisfied unless Buyer, within <u>42</u> days ("30" if left blank) after acceptance, delivers: (1) 247 written notice to Seller specifying those optional provisions checked below that cannot be satisfied and (2) written evidence 248 substantiating why each specific provision referred to in Buyer's notice cannot be satisfied. Upon delivery of Buyer's notice, 249 this Offer shall be null and void. Seller agrees to cooperate with Buyer as necessary to satisfy the contingency provisions 250 checked at lines 256-281.

251 **Proposed Use:** Buyer is purchasing the Property for the purpose of <u>Automotive</u>, truck, recreational 252 <u>vehicles</u>, and heavy equipment repair services building.

would make the proposed use described at lines 251-255 impossible or significantly increase the costs of such <u>development</u>.

PRIVATE ONSITE WASTEWATER TREATMENT SYSTEM (POWTS) SUITABILITY: Written evidence from a certified soils tester that: (a) the soils at the Property locations selected by Buyer, and (b) all other conditions that must be approved, meet the legal requirements in effect on the date of this Offer to obtain a permit for a POWTS for use of the Property as stated on lines 251-255. The POWTS (septic system) allowed by the written evidence must be one of the following POWTS that is approved by the State for use with the type of property identified at lines 251-255 CHECK ALL THAT APPLY conventional in-ground; mound; at grade; in-ground pressure distribution; holding tank; other:

EASEMENTS AND RESTRICTIONS: Copies of all public and private easements, covenants and restrictions affecting the Property and a written determination by a qualified independent third party that none of these prohibit or significantly delay or increase the costs of the proposed use or development identified at lines 251-255.

APPROVALS/PERMITS: Permits, approvals and licenses, as appropriate, or the final discretionary action by the granting authority prior to the issuance of such permits or building permit, approvals and licenses, for the following items related to Buyer's proposed use:

274			lan an adda lad, neudda a e ee c pels ar ar	
275		Iritten verification of the location of the follow	wing utility service connections (e.g., on the Proper	rtv. at
276	the lot line, across th	ne street, etc.) CHECK AND COMPLETE A	S APPLICABLE :	
277	electricity	; 🗆 gas	; 🗆 sewer	:
278		: Ttolophono		;

 278
 water \_\_\_\_\_\_; □ cable \_\_\_\_\_; □ cable \_\_\_\_\_;

 279
 other \_\_\_\_\_\_.

ACCESS TO PROPERTY: Written verification that there is legal vehicular access to the Property from public roads.

282 X LAND USE APPROVAL/PERMITS: This Offer is contingent upon (Buyer)(Seller) STRIKE ONE ("Buyer" if neither 283 stricken) obtaining the following, including all costs: a CHECK ALL THAT APPLY rezoning; Conditional use permit; 284 variance; other \_\_\_\_\_\_\_ for the Property for its proposed use described at lines 251-255. 285 Seller agrees to cooperate with Buyer as necessary to satisfy this contingency. Buyer shall deliver, within \_\_\_\_\_\_ days of 286 acceptance, written notice to Seller if any item cannot be obtained, in which case this Offer shall be null and void.

MAP OF THE PROPERTY: This Offer is contingent upon (Buyer obtaining) (Seller providing) <u>STRIKE ONE</u> ("Seller 288 providing" if neither is stricken) a Map of the Property dated subsequent to the date of acceptance of this Offer prepared by 289 a registered land surveyor, within \_\_\_\_\_\_ days ("30" if left blank) after acceptance, at (Buyer's) (Seller's) <u>STRIKE ONE</u> 290 ("Seller's" if neither is stricken) expense. The map shall show minimum of \_\_\_\_\_\_ acres, maximum of \_\_\_\_\_\_ 291 acres, the legal description of the Property, the Property's boundaries and dimensions, visible encroachments upon the 292 Property, the location of improvements, if any, and:

293 \_ 294

STRIKE AND COMPLETE AS APPLICABLE Additional map features that may

<sup>295</sup> be added include but are not limited to: staking of all corners of the Property; identifying dedicated and apparent streets; lot <sup>296</sup> dimensions; total acreage or square footage; easements or rights-of-way.

<sup>297</sup> CAUTION: Consider the cost and the need for map features before selecting them. Also consider the time required <sup>298</sup> to obtain the map when setting the deadline.

299 This contingency shall be deemed satisfied unless Buyer, within 5 days after the deadline for delivery of said map, delivers 300 to Seller a copy of the map and a written notice which identifies: (1) the significant encroachment; (2) information materially 301 inconsistent with prior representations; or (3) failure to meet requirements stated within this contingency. Upon delivery of 302 Buyer's notice, this Offer shall be null and void. Once the deadline for delivery has passed, if Seller was responsible to

304 305 306 307 308 309 310 311 312 313 314 315 316 317 318	provide the map and failed to timely deliver the map to Buyer, Buyer may terminate this Offer if Buyer delivers a written notice of termination to Seller prior to Buyer's Actual Receipt of said map from Seller. <b>INSPECTIONS AND TESTING</b> Buyer may only conduct inspections or tests if specific contingencies are included as a part of this Offer. An "inspection" is defined as an observation of the Property, which does not include an appraisal or testing of the Property, other than testing for leaking carbon monoxide, or testing for leaking LP gas or natural gas used as a fuel source, which are hereby authorized. A "test" is defined as the taking of samples of materials such as soils, water, air or building materials from the Property for laboratory or other analysis of these materials. Seller agrees to allow Buyer's inspectors, testers and appraisers reasonable access to the Property upon advance notice, if necessary, to satisfy the contingencies in this Offer. Buyer or licensees or both may be present at all inspections and testing. Except as otherwise provided, Seller's authorization for inspections does not authorize Buyer to conduct testing of the Property. <b>NOTE: Any contingency authorizing testing should specify the areas of the Property to be tested, the purpose of the test (e.g., to determine if environmental contamination is present), any limitations on Buyer's testing and any other material terms of the contingency. Buyer agrees to promptly restore the Property to its original condition after Buyer's inspections and testing are completed unless otherwise agreed to with Seller. Buyer agreess to promptly provide copies of all inspection and testing reports to Seller. Seller acknowledges that certain inspections or tests may detect environmental pollution that may be required to be</b>
320 321	(1) This Offer is contingent upon a qualified independent inspector conducting an inspection of the Property after the date
322 323 324	<ul> <li>on line 1 of this Offer that discloses no Defects.</li> <li>(2) This Offer is further contingent upon a qualified independent inspector or independent qualified third party performing an inspection of</li> </ul>
325	(list any Property component(s)
328	<ul> <li>to be separately inspected, e.g., dumpsite, timber quality, invasive species, etc.) that discloses no Defects.</li> <li>(3) Buyer may have follow-up inspections recommended in a written report resulting from an authorized inspection, provided they occur prior to the Deadline specified at line 333. Inspection(s) shall be performed by a qualified independent</li> </ul>
329	inspector or independent qualified third party.
	Buyer shall order the inspection(s) and be responsible for all costs of inspection(s).
	CAUTION: Buyer should provide sufficient time for the Property inspection and/or any specialized inspection(s),
	as well as any follow-up inspection(s).
	This contingency shall be deemed satisfied unless Buyer, within days ("15" if left blank) after acceptance, delivers to Seller a copy of the written inspection report(s) dated after the date on line 1 of this Offer and a written notice listing the
	Defect(s) identified in those report(s) to which Buyer objects (Notice of Defects).
	CAUTION: A proposed amendment is not a Notice of Defects and will not satisfy this notice requirement.
	For the purposes of this contingency, Defects do not include structural, mechanical or other conditions the nature and extent
	of which Buyer had actual knowledge or written notice before signing this Offer.
	NOTE: "Defect" as defined on lines 553-555 means a condition that would have a significant adverse effect on the
340	value of the Property; that would significantly impair the health or safety of future occupants of the Property; or
	that if not repaired, removed or replaced would significantly shorten or adversely affect the expected normal life
	of the premises.
	<b>RIGHT TO CURE:</b> Seller (shall)(shall not) STRIKE ONE ("shall" if neither is stricken) have the right to cure the Defects.
	If Seller has the right to cure, Seller may satisfy this contingency by:
345	(1) delivering written notice to Buyer within ("10" if left blank) days after Buyer's delivery of the Notice of Defects
346	stating Seller's election to cure Defects;
347	(2) curing the Defects in a good and workmanlike manner; and
348	(3) delivering to Buyer a written report detailing the work done no later than three days prior to closing.
350	This Offer shall be null and void if Buyer makes timely delivery of the Notice of Defects and written inspection report(s) and:
351	(1) Seller does not have the right to cure; or (2) Seller has the right to cure but
352	(2) Seller has the right to cure but: (a) Seller delivers written notice that Seller will not cure; or
353	(b) Seller does not timely deliver the written notice of election to cure.
354	IF LINE 355 IS NOT MARKED OR IS MARKED N/A LINES 403-414 APPLY.
355	
356	
357	[loan type or specific lender, if any] first mortgage loan commitment as described below, within days after acceptance of this Offer. The financing selected shall be in an amount of not less than \$
358	for a term of not less than years, amortized over not less than years. Initial
359	monthly payments of principal and interest shall not exceed \$ Buyer acknowledges that lender's
	required monthly payments may also include 1/12th of the estimated net annual real estate taxes, hazard insurance
361	premiums, and private mortgage insurance premiums. The mortgage shall not include a prepayment premium. Buyer agrees
362	to pay discount points in an amount not to exceed% ("0" if left blank) of the loan. If Buyer is using multiple loan
	Brodylesd with sis Serme by sist only 19070 Eithon Mile Bood Fretor Michigan 49026 when sist only com

363 sources or obtaining a construction loan or land contract financing, describe at lines 650-664 or in an addendum attached <sup>364</sup> per line 686. Buyer agrees to pay all customary loan and closing costs, wire fees, and loan origination fees, to promptly <sup>365</sup> apply for a mortgage loan, and to provide evidence of application promptly upon request of Seller. Seller agrees to allow 366 lender's appraiser access to the Property.

367 LOAN AMOUNT ADJUSTMENT: If the purchase price under this Offer is modified, any financed amount, unless otherwise <sup>368</sup> provided, shall be adjusted to the same percentage of the purchase price as in this contingency and the monthly payments <sup>369</sup> shall be adjusted as necessary to maintain the term and amortization stated above.

370 CHECK AND COMPLETE APPLICABLE FINANCING PROVISION AT LINE 371 or 372. %.

□ FIXED RATE FINANCING: The annual rate of interest shall not exceed \_ 371

372 ADJUSTABLE RATE FINANCING: The initial interest rate shall not exceed %. The initial interest rate 373

shall be fixed for months, at which time the interest rate may be increased not more than \_% ("2" if left blank) at the first adjustment and by not more than \_\_\_\_\_% ("1" if left blank) at each subsequent adjustment. 374

The maximum interest rate during the mortgage term shall not exceed the initial interest rate plus % ("6" if 375

left blank). Monthly payments of principal and interest may be adjusted to reflect interest changes. 376

377 SATISFACTION OF FINANCING COMMITMENT CONTINGENCY: If Buyer qualifies for the loan described in this Offer 378 or another loan acceptable to Buyer, Buyer agrees to deliver to Seller a copy of a written loan commitment.

379 This contingency shall be satisfied if, after Buyer's review, Buyer delivers to Seller a copy of a written loan commitment 380 (even if subject to conditions) that is:

381 (1) signed by Buyer; or

382 (2) accompanied by Buyer's written direction for delivery.

383 Delivery of a loan commitment by Buyer's lender or delivery accompanied by a notice of unacceptability shall not satisfy 384 this contingency.

385 CAUTION: The delivered loan commitment may contain conditions Buyer must yet satisfy to obligate the lender to <sup>386</sup> provide the loan. Buyer understands delivery of a loan commitment removes the Financing Commitment 387 Contingency from the Offer and shifts the risk to Buyer if the loan is not funded.

388 SELLER TERMINATION RIGHTS: If Buyer does not deliver a loan commitment on or before the Deadline on line 357. 389 Seller may terminate this Offer if Seller delivers a written notice of termination to Buyer prior to Seller's Actual Receipt of 390 written loan commitment from Buyer.

391 E FINANCING COMMITMENT UNAVAILABILITY: If a financing commitment is not available on the terms stated in this 392 Offer (and Buyer has not already delivered an acceptable loan commitment for other financing to Seller), Buyer shall 393 promptly deliver written notice to Seller of same including copies of lender(s)' rejection letter(s) or other evidence of 394 unavailability.

395 SELLER FINANCING: Seller shall have 10 days after the earlier of:

396 (1) Buyer delivery of written notice of evidence of unavailability as noted in lines 391-394: or

(2) the Deadline for delivery of the loan commitment on line 357. 397

<sup>398</sup> to deliver to Buyer written notice of Seller's decision to (finance this transaction with a note and mortgage under the same <sup>399</sup> terms set forth in this Offer, and this Offer shall remain in full force and effect, with the time for closing extended accordingly. 400 If Seller's notice is not timely given, the option for Seller to provide financing shall be considered waived. Buyer agrees to 401 cooperate with and authorizes Seller to obtain any credit information reasonably appropriate to determine Buyer's credit 402 worthiness for Seller financing.

403 IF THIS OFFER IS NOT CONTINGENT ON FINANCING COMMITMENT Within 7 days ("7" if left blank) after 404 acceptance, Buyer shall deliver to Seller either:

- 405 (1) reasonable written verification from a financial institution or third party in control of Buyer's funds that Buyer has, at 406 the time of verification, sufficient funds to close; or
- 407 (2)408

[Specify documentation Buyer agrees to deliver to Seller]. <sup>409</sup> If such written verification or documentation is not delivered, Seller has the right to terminate this Offer by delivering written 410 notice to Buyer prior to Seller's Actual Receipt of a copy of Buyer's written verification. Buyer may or may not obtain 411 mortgage financing but does not need the protection of a financing commitment contingency. Seller agrees to allow Buyer's 412 appraiser access to the Property for purposes of an appraisal. Buyer understands and agrees that this Offer is not subject 413 to the appraisal meeting any particular value, unless this Offer is subject to an appraisal contingency, nor does the right of 414 access for an appraisal constitute a financing commitment contingency.

APPRAISAL CONTINGENCY: This Offer is contingent upon Buyer or Buyer's lender having the Property appraised 415 416 at Buyer's expense by a Wisconsin licensed or certified independent appraiser who issues an appraisal report dated 417 subsequent to the date stated on line 1 of this Offer, indicating an appraised value for the Property equal to or greater than 418 the agreed upon purchase price.

419 This contingency shall be deemed satisfied unless Buyer, within \_\_\_\_\_ days after acceptance, delivers to Seller a copy 420 of the appraisal report indicating an appraised value less than the agreed upon purchase price, and a written notice objecting 421 to the appraised value.

422 RIGHT TO CURE: Seller (shall)(shall not) STRIKE ONE ("shall" if neither is stricken) have the right to cure.

423 If Seller has the right to cure, Seller may satisfy this contingency by delivering written notice to Buyer adjusting the purchase 424 price to the value shown on the appraisal report within \_\_\_\_\_ days ("5" if left blank) after Buyer's delivery of the appraisal

	Property Address: 1148 Province Terrace, Menasha, WI Page 8 of 12, WB-13
	report and the notice objecting to the appraised value. Seller and Buyer agree to promptly execute an amendment initiated by either party after delivery of Seller's notice, solely to reflect the adjusted purchase price.
427	This Offer shall be null and void if Buyer makes timely delivery of the notice objecting to appraised value and the written appraisal report and:
429	(1) Seller does not have the right to cure; or
430	(2) Seller has the right to cure but:
431 432	(a) Seller delivers written notice that Seller will not adjust the purchase price; or
433	(b) Seller does not timely deliver the written notice adjusting the purchase price to the value shown on the appraisal report.
	NOTE: An executed FHA, VA or USDA Amendatory clause may supersede this contingency.
435	CLOSING OF BUYER'S PROPERTY CONTINGENCY: This Offer is contingent upon the closing of the sale of
	Buyer's property located at
	no later than (the Deadline). If closing does not occur by the Deadline, this Offer shall
438	become null and void unless Buyer delivers to Seller, on or before the Deadline, reasonable written verification from a
	inancial institution or third party in control of Buyer's funds that Buyer has, at the time of verification, sufficient funds to close
	or proof of bridge loan financing, along with a written notice waiving this contingency. Delivery of verification or proof of
441 442	<u>oridge</u> loan shall not extend the closing date for this Offer. <b>BUMP CLAUSE:</b> If Seller accepts a bona fide secondary offer, Seller may give written notice to Buyer that another
	boffer has been accepted. If Buyer does not deliver to Seller the documentation listed below within hours ("72" if
	eft blank) after Buyer's Actual Receipt of said notice, this Offer shall be null and void. Buyer must deliver the following:
445	(1) Written waiver of the Closing of Buyer's Property Contingency if line 435 is marked;
446	(2) Written waiver of
447	(name other contingencies, if any); and
448	(3) Any of the following checked below:
449	Proof of bridge loan financing.
450	Proof of ability to close from a financial institution or third party in control of Buyer's funds which shall provide
451 452	Seller with reasonable written verification that Buyer has, at the time of verification, sufficient funds to close. Other:
453	
	insert other requirements, if any (e.g., payment of additional earnest money, etc.)]
455	SECONDARY OFFER: This Offer is secondary to a prior accepted offer. This Offer shall become primary upon
	delivery of written notice to Buyer that this Offer is primary. Unless otherwise provided, Seller is not obligated to give Buyer
	notice prior to any Deadline, nor is any particular secondary buyer given the right to be made primary ahead of other
458	secondary buyers. Buyer may declare this Offer null and void by delivering written notice of withdrawal to Seller prior to
	delivery of Seller's notice that this Offer is primary. Buyer may not deliver notice of withdrawal earlier than days ("7"
	f left blank) after acceptance of this Offer. All other Offer Deadlines that run from acceptance shall run from the time this Offer becomes primary.
	HOMEOWNERS ASSOCIATION If this Property is subject to a homeowners association, Buyer is aware the Property may
463	be subject to periodic association fees after closing and one-time fees resulting from transfer of the Property. Any one-time
	fees resulting from transfer of the Property shall be paid at closing by (Seller) (Buyer) STRIKE ONE ("Buyer" if neither is
	CLOSING PRORATIONS The following items, if applicable, shall be prorated at closing, based upon date of closing values:
467	real estate taxes, rents, prepaid insurance (if assumed), private and municipal charges, property owners or homeowners
	association assessments, fuel and
	CAUTION: Provide basis for utility charges, fuel or other prorations if date of closing value will not be used.
	Any income, taxes or expenses shall accrue to Seller, and be prorated at closing, through the day prior to closing.
	Real estate taxes shall be prorated at closing based on CHECK BOX FOR APPLICABLE PRORATION FORMULA
472	The net general real estate taxes for the preceding year, or the current year if available (Net general real estate
473 474	taxes are defined as general property taxes after state tax credits and lottery credits are deducted.) NOTE: THIS CHOICE APPLIES IF NO BOX IS CHECKED.
475	Current assessment times current mill rate (current means as of the date of closing).
476	Sale price, multiplied by the municipality area-wide percent of fair market value used by the assessor in the prior
477	year, or current year if known, multiplied by current mill rate (current means as of the date of closing).
478	
	CAUTION: Buyer is informed that the actual real estate taxes for the year of closing and subsequent years may be
480	substantially different than the amount used for proration especially in transactions involving new construction,
	extensive rehabilitation, remodeling or area-wide re-assessment. Buyer is encouraged to contact the local
	assessor regarding possible tax changes.
483 484	Buyer and Seller agree to re-prorate the real estate taxes, through the day prior to closing based upon the taxes or the actual tax bill for the year of closing, with Buyer and Seller each owing his or her pro-rata share. Buyer shall, within 5
-04	the actual tax and for the year of electric, that a sport and control owning the of the pro-fate charter buyer often, while o

#### Property Address: 1148 Province Terrace, Menasha, WI

days of receipt, forward a copy of the bill to the forwarding address Seller agrees to provide at closing. The Parties shall

re-prorate within 30 days of Buyer's receipt of the actual tax bill. Buyer and Seller agree this is a post-closing obligation

<sup>487</sup> and is the responsibility of the Parties to complete, not the responsibility of the real estate Firms in this transaction.

#### 488 TITLE EVIDENCE

489 CONVEYANCE OF TITLE: Upon payment of the purchase price, Seller shall convey the Property by warranty deed 490 (trustee's deed if Seller is a trust, personal representative's deed if Seller is an estate or other conveyance as 491 provided herein), free and clear of all liens and encumbrances, except: municipal and zoning ordinances and agreements 492 entered under them, recorded easements for the distribution of utility and municipal services, recorded building and use 493 restrictions and covenants, present uses of the Property in violation of the foregoing disclosed in Seller's Vacant Land 494 Disclosure Report and in this Offer, general taxes levied in the year of closing and \_\_\_\_\_\_\_

495 496

(insert other allowable exceptions from title, if
 497 any) that constitutes merchantable title for purposes of this transaction. Seller, at Seller's cost, shall complete and execute
 498 the documents necessary to record the conveyance and pay the Wisconsin Real Estate Transfer Fee.

499 WARNING: Municipal and zoning ordinances, recorded building and use restrictions, covenants and easements 500 may prohibit certain improvements or uses and therefore should be reviewed, particularly if Buyer contemplates 501 making improvements to Property or a use other than the current use.

<sup>502</sup> ■ <u>TITLE EVIDENCE</u>: Seller shall give evidence of title in the form of an owner's policy of title insurance in the amount of <sup>503</sup> the purchase price on a current ALTA form issued by an insurer licensed to write title insurance in Wisconsin. Seller shall <sup>504</sup> pay all costs of providing title evidence to Buyer. Buyer shall pay the costs of providing the title evidence required by Buyer's <sup>505</sup> lender and recording the deed or other conveyance.

506 ■ <u>GAP ENDORSEMENT</u>: Seller shall provide a "gap" endorsement or equivalent gap coverage at (<del>Seller's)</del>(Buyer's) 507 <u>STRIKE ONE</u> ("Seller's" if neither stricken) cost to provide coverage for any liens or encumbrances first filed or recorded 508 after the commitment date of the title insurance commitment and before the deed is recorded, subject to the title insurance 509 policy conditions, exclusions and exceptions, provided the title company will issue the coverage. If a gap endorsement or 510 equivalent gap coverage is not available, Buyer may give written notice that title is not acceptable for closing (see lines 516-511 523).

512 ■ DELIVERY OF MERCHANTABLE TITLE: The required title insurance commitment shall be delivered to Buyer's attorney 513 or Buyer not more than \_\_\_\_\_\_ days after acceptance ("15" if left blank), showing title to the Property as of a date no more 514 than 15 days before delivery of such title evidence to be merchantable per lines 489-498, subject only to liens which will be 515 paid out of the proceeds of closing and standard title insurance requirements and exceptions, as appropriate.

TITLE NOT ACCEPTABLE FOR CLOSING: If title is not acceptable for closing, Buyer shall notify Seller in writing of objections to title within\_\_\_\_\_ days ("15" if left blank) after delivery of the title commitment to Buyer or Buyer's attorney. In such event, Seller shall have \_\_\_\_\_ days ("15" if left blank) from Buyer's delivery of the notice stating title objections, to deliver notice to Buyer stating Seller's election to remove the objections by the time set for closing. If Seller is unable to sent objections, and the time for closing shall be extended accordingly. If Buyer does not waive the objections, Buyer shall deliver set of termination and this Offer shall be null and void. Providing title evidence acceptable for closing does not set set of set of

524 ■ <u>SPECIAL ASSESSMENTS/OTHER EXPENSES</u>: Special assessments, if any, levied or for work actually commenced 525 prior to the date stated on line 1 of this Offer shall be paid by Seller no later than closing. All other special assessments 526 shall be paid by Buyer. "Levied" means the local municipal governing body has adopted and published a final resolution 527 describing the planned improvements and the assessment of benefits.

528 CAUTION: Consider a special agreement if area assessments, property owners association assessments, special 529 charges for current services under Wis. Stat. § 66.0627 or other expenses are contemplated. "Other expenses" are 530 one-time charges or ongoing use fees for public improvements (other than those resulting in special assessments) 531 relating to curb, gutter, street, sidewalk, municipal water, sanitary and storm water and storm sewer (including all 532 sewer mains and hook-up/connection and interceptor charges), parks, street lighting and street trees, and impact 533 fees for other public facilities, as defined in Wis. Stat. § 66.0617(1)(f).

<sup>534</sup> **LEASED PROPERTY** If Property is currently leased and lease(s) extend beyond closing, Seller shall assign Seller's rights <sup>535</sup> under said lease(s) and transfer all security deposits and prepaid rents thereunder to Buyer at closing. The terms of the <sup>536</sup> (written) (oral) STRIKE ONE lease(s), if any, are \_\_\_\_\_

537 538

\_\_. Insert additional terms, if any, at lines 650-664 or attach as an addendum per line 686.

#### 539 DEFINITIONS

540 ■ <u>ACTUAL RECEIPT</u>: "Actual Receipt" means that a Party, not the Party's recipient for delivery, if any, has the document 541 or written notice physically in the Party's possession, regardless of the method of delivery. If the document or written notice 542 is electronically delivered, Actual Receipt shall occur when the Party opens the electronic transmission.

<sup>543</sup> ■ <u>BUSINESS DAY</u>: "Business Day" means a calendar day other than Saturday, Sunday, any legal public holiday under <sup>544</sup> Wisconsin or Federal law, and any other day designated by the President such that the postal service does not receive Property Address: <u>1148 Province Terrace</u>, <u>Menasha</u>, <u>WI</u> 545 registered mail or make regular deliveries on that day.

546 ■ <u>DEADLINES</u>: "Deadlines" expressed as a number of "days" from an event, such as acceptance, are calculated by 547 excluding the day the event occurred and by counting subsequent calendar days. The Deadline expires at Midnight on the 548 last day. Additionally, Deadlines expressed as a specific number of Business Days are calculated in the same manner 549 except that only Business Days are counted while other days are excluded. Deadlines expressed as a specific number of 550 "hours" from the occurrence of an event, such as receipt of a notice, are calculated from the exact time of the event, and by 551 counting 24 hours per calendar day. Deadlines expressed as a specific day of the calendar year or as the day of a specific 552 event, such as closing, expire at Midnight of that day. "Midnight" is defined as 11:59 p.m. Central Time.

<sup>553</sup> ■ <u>DEFECT</u>: "Defect" means a condition that would have a significant adverse effect on the value of the Property; that would <sup>554</sup> significantly impair the health or safety of future occupants of the Property; or that if not repaired, removed or replaced would <sup>555</sup> significantly shorten or adversely affect the expected normal life of the premises.

556 ■ <u>FIRM</u>: "Firm" means a licensed sole proprietor broker or a licensed broker business entity.

<sup>557</sup> ■ <u>PARTY</u>: "Party" means the Buyer or the Seller; "Parties" refers to both the buyer and the Seller.

<sup>558</sup> PROPERTY: Unless otherwise stated, "Property" means the real estate described at lines 4-8.

<sup>559</sup> **INCLUSION OF OPTIONAL PROVISIONS** Terms of this Offer that are preceded by an OPEN BOX ( ) are part of <sup>560</sup> this offer ONLY if the box is marked such as with an "X". They are not part of this offer if marked "N/A" or are left blank.

<sup>561</sup> **PROPERTY DIMENSIONS AND SURVEYS** Buyer acknowledges that any land dimensions, or total acreage or square <sup>562</sup> footage figures, provided to Buyer by Seller or by a Firm or its agents, may be approximate because of rounding, formulas <sup>563</sup> used or other reasons, unless verified by survey or other means.

<sup>564</sup> CAUTION: Buyer should verify total square footage formula, total square footage/acreage figures, and land <sup>565</sup> dimensions, if material.

566 **DISTRIBUTION OF INFORMATION** Buyer and Seller authorize the agents of Buyer and Seller to: (i) distribute copies of 567 the Offer to Buyer's lender, appraisers, title insurance companies and any other settlement service providers for the 568 transaction as defined by the Real Estate Settlement Procedures Act (RESPA); (ii) report sales and financing concession 569 data to multiple listing service sold databases; (iii) provide active listing, pending sale, closed sale and financing concession 570 information and data, and related information regarding seller contributions, incentives or assistance, and third party gifts, 571 to appraisers researching comparable sales, market conditions and listings, upon inquiry; and (iv) distribute copies of this 572 Offer to the seller or seller's agent of another property that Seller intends on purchasing.

573 **MAINTENANCE** Seller shall maintain the Property and all personal property included in the purchase price until the earlier 574 of closing or Buyer's occupancy, in materially the same condition it was in as of the date on line 1 of this Offer, except for 575 ordinary wear and tear.

576 **PROPERTY DAMAGE BETWEEN ACCEPTANCE AND CLOSING** If, prior to closing, the Property is damaged in an 577 amount not more than five percent of the purchase price, other than normal wear and tear, Seller shall promptly notify Buyer 578 in writing, and will be obligated to restore the Property to materially the same condition it was in as of the date on line 1 of 579 this Offer. Seller shall provide Buyer with copies of all required permits and lien waivers for the lienable repairs no later than 580 closing. If the amount of damage exceeds five percent of the purchase price, Seller shall promptly notify Buyer in writing of 581 the damage and this Offer may be terminated at option of Buyer. Should Buyer elect to carry out this Offer despite such 582 damage, Buyer shall be entitled to the insurance proceeds, if any, relating to the damage to the Property, plus a credit 583 towards the purchase price equal to the amount of Seller's deductible on such policy, if any. However, if this sale is financed 584 by a land contract or a mortgage to Seller, any insurance proceeds shall be held in trust for the sole purpose of restoring 585 the Property.

586 **BUYER'S PRE-CLOSING WALK-THROUGH** Within three days prior to closing, at a reasonable time pre-approved by 587 Seller or Seller's agent, Buyer shall have the right to walk through the Property to determine that there has been no 588 significant change in the condition of the Property, except for ordinary wear and tear and changes approved by Buyer, and 589 that any Defects Seller has agreed to cure have been repaired in the manner agreed to by the Parties.

590 **OCCUPANCY** Occupancy of the entire Property shall be given to Buyer at time of closing unless otherwise provided in 591 this Offer at lines 534-538 or in an addendum attached per line 686, or lines 650-664 if the Property is leased. At time of 592 Buyer's occupancy, Property shall be free of all debris, refuse, and personal property except for personal property belonging 593 to current tenants, or sold to Buyer or left with Buyer's consent. Occupancy shall be given subject to tenant's rights, if any.

594 **DEFAULT** Seller and Buyer each have the legal duty to use good faith and due diligence in completing the terms and 595 conditions of this Offer. A material failure to perform any obligation under this Offer is a default that may subject the defaulting 596 party to liability for damages or other legal remedies.

597 If <u>Buyer defaults</u>, Seller may:

598 (1) sue for specific performance and request the earnest money as partial payment of the purchase price; or

(2) terminate the Offer and have the option to: (a) request the earnest money as liquidated damages; or (b) sue for actual
 damages.

601 If <u>Seller defaults</u>, Buyer may:

602 (1) sue for specific performance; or

(2) terminate the Offer and request the return of the earnest money, sue for actual damages, or both.

<sup>604</sup> In addition, the Parties may seek any other remedies available in law or equity. The Parties understand that the availability <sup>605</sup> of any judicial remedy will depend upon the circumstances of the situation and the discretion of the courts. If either Party <sup>606</sup> defaults, the Parties may renegotiate the Offer or seek nonjudicial dispute resolution instead of the remedies outlined above. <sup>607</sup> By agreeing to binding arbitration, the Parties may lose the right to litigate in a court of law those disputes covered by the <sup>608</sup> arbitration agreement.

609 NOTE: IF ACCEPTED, THIS OFFER CAN CREATE A LEGALLY ENFORCEABLE CONTRACT. BOTH PARTIES 610 SHOULD READ THIS DOCUMENT CAREFULLY. THE FIRM AND ITS AGENTS MAY PROVIDE A GENERAL 611 EXPLANATION OF THE PROVISIONS OF THE OFFER BUT ARE PROHIBITED BY LAW FROM GIVING ADVICE OR 612 OPINIONS CONCERNING YOUR LEGAL RIGHTS UNDER THIS OFFER OR HOW TITLE SHOULD BE TAKEN AT 613 <u>CLOSING. AN ATTORNEY SHOULD BE CONSULTED IF LEGAL ADVICE IS NEEDED.</u>

614 **ENTIRE CONTRACT** This Offer, including any amendments to it, contains the entire agreement of the Buyer and Seller 615 regarding the transaction. All prior negotiations and discussions have been merged into this Offer. This agreement binds 616 and inures to the benefit of the Parties to this Offer and their successors in interest.

617 **NOTICE ABOUT SEX OFFENDER REGISTRY** You may obtain information about the sex offender registry and persons 618 registered with the registry by contacting the Wisconsin Department of Corrections on the Internet at <u>http://www.doc.wi.gov</u> 619 or by telephone at (608) 240-5830.

620 **FOREIGN INVESTMENT IN REAL PROPERTY TAX ACT (FIRPTA)** Section 1445 of the Internal Revenue Code (IRC) 621 provides that a transferee (Buyer) of a United States real property interest must pay or withhold as a tax up to 15% of the 622 total "Amount Realized" in the sale if the transferor (Seller) is a "Foreign Person" and no exception from FIRPTA withholding 623 applies. A "Foreign Person" is a nonresident alien individual, foreign corporation, foreign partnership, foreign trust, or foreign 624 estate. The "Amount Realized" is the sum of the cash paid, the fair market value of other property transferred, and the 625 amount of any liability assumed by Buyer.

<sup>626</sup> CAUTION: Under this law if Seller is a Foreign Person, and Buyer does not pay or withhold the tax amount, Buyer <sup>627</sup> may be held directly liable by the U.S. Internal Revenue Service for the unpaid tax and a tax lien may be placed <sup>628</sup> upon the Property.

<sup>629</sup> Seller hereby represents that Seller is a non-Foreign Person, unless (1) Seller represents Seller is a Foreign Person in a <sup>630</sup> condition report incorporated in this Offer per lines 94-97, or (2) no later than 10 days after acceptance, Seller delivers <sup>631</sup> notice to Buyer that Seller is a Foreign Person, in which cases the provisions on lines 637-639 apply.

632 IF SELLER IS A NON-FOREIGN PERSON. Seller shall, no later than closing, execute and deliver to Buyer, or a qualified 633 substitute (attorney or title company as stated in IRC § 1445), a sworn certification under penalties of perjury of Seller's 634 non-foreign status in accordance with IRC § 1445. If Seller fails to timely deliver certification of Seller's non-foreign status, 635 Buyer shall: (1) withhold the amount required to be withheld pursuant to IRC § 1445; or, (2) declare Seller in default of this 636 Offer and proceed under lines 601-608.

<sup>637</sup> **IF SELLER IS A FOREIGN PERSON.** If Seller has represented that Seller is a Foreign Person, Buyer shall withhold the <sup>638</sup> amount required to be withheld pursuant to IRC § 1445 at closing unless the Parties have amended this Offer regarding <sup>639</sup> amounts to be withheld, any withholding exemption to be applied, or other resolution of this provision.

640 **COMPLIANCE WITH FIRPTA.** Buyer and Seller shall complete, execute, and deliver, on or before closing, any instrument, 641 affidavit, or statement needed to comply with FIRPTA, including withholding forms. If withholding is required under IRC 642 §1445, and the net proceeds due Seller are not sufficient to satisfy the withholding required in this transaction, Seller shall 643 deliver to Buyer, at closing, the additional funds necessary to satisfy the applicable withholding requirement. Seller also 644 shall pay to Buyer an amount not to exceed \$1,000 for actual costs associated with the filing and administration of forms, 645 affidavits, and certificates necessary for FIRPTA withholding and any withholding agent fees.

646 Any representations made by Seller with respect to FIRPTA shall survive the closing and delivery of the deed. 647 Firms, Agents, and Title Companies are not responsible for determining FIRPTA status or whether any FIRPTA exemption 648 applies. The Parties are advised to consult with their respective independent legal counsel and tax advisors regarding 649 FIRPTA.

650 [ADDITIONAL PROVISIONS/CONTINGENCIES]
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Property Address: 1148 Province Terrace, Menasha, WI

665	p5 DELIVERY OF DOCUMENTS AND WRITTEN NOTICES Unless otherwise stated in this Offer, de	elivery of documents and
	66 written notices to a Party shall be effective only when accomplished by one of the authorized me	
667	37 668-683.	
668	[8 (1) Personal: giving the document or written notice personally to the Party, or the Party's recipient	t for delivery if named at
669	<sup>39</sup> line 670 or 671.	
670	70 Name of Seller's recipient for delivery, if any: Elizabeth Ringgold and/or NAI Pfefferle	
671	1 Name of Buyer's recipient for delivery, if any: Jordan Ortiz and/or Beiser Realty LLC	
672	(2) Fax: fax transmission of the document or written notice to the following number:	
	73 Seller: ()Buyer: ()	
674	(3) <u>Commercial</u> : depositing the document or written notice, fees prepaid or charged to an ac	count, with a commercial
	75 delivery service, addressed either to the Party, or to the Party's recipient for delivery, for delivery to	
676	76 line 679 or 680.	
677	77 (4) U.S. Mail: depositing the document or written notice, postage prepaid, in the U.S. Mail,	addressed either to the
	<sup>78</sup> Party, or to the Party's recipient for delivery, for delivery to the Party's address.	
	9 Address for Seller:	
680	30 Address for Buver:	
681	1 (5) Email: electronically transmitting the document or written notice to the email address.	
682	22 Email Address for Seller: elizabethr@naipfefferle.com	
	33 Email Address for Buyer: jordan.ortiz@beiserrealty.com	
	4 PERSONAL DELIVERY/ACTUAL RECEIPT Personal delivery to, or Actual Receipt by, any	named Buver or Seller
	55 constitutes personal delivery to, or Actual Receipt by, all Buyers or Sellers.	
686	is/ard	e made part of this Offer.
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687	7 This Offer was drafted by [Licensee and Firm] Jordan Ortiz Beiser Realt	
687 688	37 This Offer was drafted by [Licensee and Firm] Jordan Ortiz Beiser Realt	
687 688	37 This Offer was drafted by [Licensee and Firm] Jordan Ortiz Beiser Realt	y LLC
687 688	37 This Offer was drafted by [Licensee and Firm] Jordan Ortiz Beiser Realt	
687 688 689 690	37 This Offer was drafted by [Licensee and Firm]       Jordan Ortiz Beiser Realty         38	<u>02-23-2022</u>
687 688 689 690 691	37 This Offer was drafted by [Licensee and Firm]       Jordan Ortiz Beiser Realty         38	y LLC 02-23-2022 Date ▲
687 688 689 690	37 This Offer was drafted by [Licensee and Firm]       Jordan Ortiz Beiser Realty         38	<u>02-23-2022</u>
687 688 689 690 691 692	37 This Offer was drafted by [Licensee and Firm]       Jordan Ortiz Beiser Realty         38	y LLC 02-23-2022 Date ▲ Date ▲
687 688 689 690 691 692 693	37 This Offer was drafted by [Licensee and Firm]       Jordan Ortiz Beiser Realty         38	y LLC 02-23-2022 Date ▲ Date ▲ IANTS MADE IN THIS
687 688 689 690 691 692 693 694	37 This Offer was drafted by [Licensee and Firm]       Jordan Ortiz Beiser Realty         38	U2-23-2022 Date ▲ Date ▲ NANTS MADE IN THIS EES TO CONVEY THE
687 688 690 691 692 693 694 695	37 This Offer was drafted by [Licensee and Firm]       Jordan Ortiz Beiser Realty         38	U2-23-2022 Date ▲ Date ▲ NANTS MADE IN THIS EES TO CONVEY THE
687 688 690 691 692 693 694 695	37 This Offer was drafted by [Licensee and Firm]       Jordan Ortiz Beiser Realty         38	U2-23-2022 Date ▲ Date ▲ NANTS MADE IN THIS EES TO CONVEY THE
687 688 690 691 692 693 694 695 696	37 This Offer was drafted by [Licensee and Firm]       Jordan Ortiz Beiser Realty         38	U2-23-2022 Date ▲ Date ▲ NANTS MADE IN THIS EES TO CONVEY THE
687 688 690 691 692 693 694 695 696 697	37 This Offer was drafted by [Licensee and Firm]       Jordan Ortiz Beiser Realty         38	U2-23-2022 Date ▲ Date ▲ NANTS MADE IN THIS EES TO CONVEY THE
687 688 690 691 692 693 694 695 696 697 698	37 This Offer was drafted by [Licensee and Firm]       Jordan Ortiz Beiser Realty         38	U2-23-2022 Date ▲ Date ▲ NANTS MADE IN THIS EES TO CONVEY THE EDGES RECEIPT OF A
687 688 690 691 692 693 694 695 696 697 698 699	7 This Offer was drafted by [Licensee and Firm]       Jordan Ortiz Beiser Realty         88	y LLC 02-23-2022 Date ▲ Date ▲ NANTS MADE IN THIS EES TO CONVEY THE EDGES RECEIPT OF A Date ▲
687 688 690 691 692 693 694 695 696 697 698	7 This Offer was drafted by [Licensee and Firm]       Jordan Ortiz Beiser Realty         88	U2-23-2022 Date ▲ Date ▲ NANTS MADE IN THIS EES TO CONVEY THE EDGES RECEIPT OF A
687 688 690 691 692 693 694 695 696 695 696 697 698 699 700	7 This Offer was drafted by [Licensee and Firm]       Jordan Ortiz Beiser Realty         88	y LLC 02-23-2022 Date ▲ Date ▲ NANTS MADE IN THIS EES TO CONVEY THE EDGES RECEIPT OF A Date ▲
687 688 690 691 692 693 694 695 696 695 696 697 698 699 700	37 This Offer was drafted by [Licensee and Firm]       Jordan Ortiz Beiser Realty         38	y LLC 02-23-2022 Date ▲ Date ▲ NANTS MADE IN THIS EES TO CONVEY THE EDGES RECEIPT OF A Date ▲
687 688 690 691 692 693 694 695 696 698 699 700 701 702	37       This Offer was drafted by [Licensee and Firm]       Jordan Ortiz Beiser Realty         38	y LLC 02-23-2022 Date ▲ Date ▲ NANTS MADE IN THIS EES TO CONVEY THE EDGES RECEIPT OF A Date ▲ Date ▲

DigiSign Verified: C12E8315-69F4-498B-82C5-682B3144C74B

#### WISCONSIN REALTORS® ASSOCIATION

4801 Forest Run Road, Madison, WI 53704

## DISCLOSURE TO CUSTOMERS

1 Prior to negotiating on your behalf the brokerage firm, or an agent associated with the firm, must provide you the 2 following disclosure statement:

3 **DISCLOSURE TO CUSTOMERS** You are a customer of the brokerage firm (hereinafter Firm). The Firm is either an agent 4 of another party in the transaction or a subagent of another firm that is the agent of another party in the transaction. A 5 broker or a salesperson acting on behalf of the Firm may provide brokerage services to you. Whenever the Firm is 6 providing brokerage services to you, the Firm and its brokers and salespersons (hereinafter Agents) owe you, the 7 customer, the following duties:

- 8 (a) The duty to provide brokerage services to you fairly and honestly.
- 9 (b) The duty to exercise reasonable skill and care in providing brokerage services to you.

10 (c) The duty to provide you with accurate information about market conditions within a reasonable time if you request it, unless disclosure of the information is prohibited by law.

12 (d) The duty to disclose to you in writing certain Material Adverse Facts about a property, unless disclosure of the information is prohibited by law (see lines 57-66).

14 (e) The duty to protect your confidentiality. Unless the law requires it, the Firm and its Agents will not disclose your confidential information or the confidential information of other parties (see lines 24-40).

16 (f) The duty to safeguard trust funds and other property held by the Firm or its Agents.

17 (g) The duty, when negotiating, to present contract proposals in an objective and unbiased manner and disclose the advantages and disadvantages of the proposals.

19 Please review this information carefully. An Agent of the Firm can answer your questions about brokerage services,

20 but if you need legal advice, tax advice, or a professional home inspection, contact an attorney, tax advisor, or home 21 inspector.

This disclosure is required by section 452.135 of the Wisconsin statutes and is for information only. It is a plain-23 language summary of the duties owed to a customer under section 452.133(1) of the Wisconsin statutes.

24 **CONFIDENTIALITY NOTICE TO CUSTOMERS** The Firm and its Agents will keep confidential any information given to the 25 Firm or its Agents in confidence, or any information obtained by the Firm and its Agents that a reasonable person 26 would want to be kept confidential, unless the information must be disclosed by law or you authorize the Firm to 27 disclose particular information. The Firm and its Agents shall continue to keep the information confidential after the 28 Firm is no longer providing brokerage services to you.

29 The following information is required to be disclosed by law:

30 1. Material Adverse Facts, as defined in Wis. Stat. § 452.01(5g) (see lines 57-66).

2. Any facts known by the Firm or its Agents that contradict any information included in a written inspection
 report on the property or real estate that is the subject of the transaction.

To ensure that the Firm and its Agents are aware of what specific information you consider confidential, you may 34 list that information below (see lines 36-40). At a later time, you may also provide the Firm or its Agents with other 35 Information you consider to be confidential.

#### 36 CONFIDENTIAL INFORMATION: \_

37 38 NON-CONFIDENTIAL INFORMATION (the following information may be disclosed by the Firm and its Agents): \_\_\_\_ 39 40 (Insert information you authorize to be disclosed, such as financial gualification information.) 41 By signing and dating below I /we acknowledge receipt of a copy of this disclosure and that 42 Jordan Ortiz Beiser Realty LLC and are 43 Agent's Name Firm's Name 44 working as: (Owner's/Listing Broker's Agent) (Buyer's/Tenant's Agent or Buyer's Broker's Agent) STRIKE ONE 45 THIS IS A DISCLOSURE AND NOT A CONTRACT. Wisconsin law required the Firm to request the customer's 46 signed acknowledgment that the customer has received a copy of this written disclosure statement if the Firm 47 will provide brokerage services related to real estate primarily intended for use as a residential property 48 containing one to four dwelling units. SIGNING THIS FORM TO ACKNOWLEDGE RECEIPT DOES NOT CREATE 49 ANY CONTRACTUAL OBLIGATIONS BY EITHER THE CUSTOMER OR THE FIRM. 50 See the reverse side for definitions and sex offender registry information. 51 Tom Van Zuland 02-23-2022 Customer Signature 52 Customer Signature Date 🛦 Date 🛦 53 Customer's Name: Tom Van Zeeland Customer's Name:

No representation is made as to the legal validity of any provision or the adequacy of any provision in any specific transaction. Copyright © 2016 by Wisconsin REALTORS® Association Drafted by Attorn

Drafted by Attorney Debra Peterson Conrad

Beiser Realty, LLC of Oshkosh, 821 Witzel Ave., Suite B Oshkosh WI 54902 Phone: 920-582-4011 Fax: 920-268-0201 1148 Province Ter, Jordan Ortiz Produced with zipForm® by zipLogix: 18070 Fifteen Mile Road, Fraser, Michigan 48026 www.zipLogix.com

#### 54 NOTICE ABOUT SEX OFFENDER REGISTRY

55 You may obtain information about the sex offender registry and persons registered with the registry by contacting the 56 Wisconsin Department of Corrections on the Internet at <u>http://www.doc.wi.gov</u> or by telephone at 608-240-5830.

#### 57 DEFINITION OF MATERIAL ADVERSE FACTS

A "Material Adverse Fact" is defined in Wis. Stat. § 452.01(5g) as an Adverse Fact that a party indicates is of such significance, or that is generally recognized by a competent licensee as being of such significance to a reasonable of party, that it affects or would affect the party's decision to enter into a contract or agreement concerning a transaction or affects or would affect the party's decision about the terms of such a contract or agreement.

An "Adverse Fact" is defined in Wis. Stat. § 452.01(1e) as a condition or occurrence that a competent licensee 63 generally recognizes will significantly and adversely affect the value of the property, significantly reduce the structural 64 integrity of improvements to real estate, or present a significant health risk to occupants of the property; or information 65 that indicates that a party to a transaction is not able to or does not intend to meet his or her obligations under a 66 contract or agreement made concerning the transaction.

#### LAND PURCHASE AGREEMENT

**This Land Purchase Agreement** (Agreement) is entered into as of February \_\_\_, 2022, between The Redevelopment Authority of the City of Menasha, a Wisconsin Municipal Corporation, 100 Main Street, Suite 200, Menasha, Wisconsin 54952 (RDA), and PJC Group L.L.C, a Wisconsin Limited Liability Company, 430 Ahnaip Street, Menasha, WI 54952 (PJC).

#### Recitals

**WHEREAS,** the RDA wishes to facilitate redevelopment, urban renewal and the orderly growth of the City of Menasha; and,

WHEREAS, the RDA wishes to consolidate certain properties to make these parcels more conforming and desirable for redevelopment; and,

**WHEREAS,** PJC wishes to sell fee title ownership of the former Gilbert Paper Mill site, Parcels 3-00527-04 and 3-00491-00 (Parcel 3-00491-00 herein referred to as "Property C").

**WHEREAS,** the RDA wishes to acquire portions of the former Gilbert Paper Mill site being roughly 1.1 acres of the northern most portion of the former Gilbert Paper Mill site that is divided by the Lawson Canal as shown in EXHBIT A, herein referred to as "Property A"; and,

WHEREAS, the RDA for orderly growth of the community is desirous to sell fee title ownership of the former Banta Site for redevelopment purposes, specifically parcel 3-00548-02 being 0.19 acres of the southernmost portion of the former Banta Publishing site herein referred to as "Property B".

#### Agreement

**NOW THEREFORE**, the parties mutually agree as follows:

- 1. The RDA shall purchase Property A, being the northern most portion of the former Gilbert Paper Mill site, roughly 1.1 acres, as shown in EXHIBIT A, from PJC for the Purchase Price of \$175,000.00.
- 2. As part of the acquisition of Property A, the RDA shall transfer Property B to PJC at no value and PJC shall transfer Property C to the RDA at no value.
- 3. The closing of these properties shall be Contingent upon the following:
  - a. The City of Menasha Common Council shall approve of the acquisition of properties by the RDA no later than 60 days from the date of this Agreement.
  - b. Following the approval of the land acquisition by the City of Menasha Common Council, the RDA shall hire a licensed land surveyor of its choice to draft a two Lot Certified Survey Map (CSM) subdividing Property A from Parcel 3-00527-04 as Lot 1 and combining Property B to the remnant Gilbert Paper Mill site being Parcel 3-00527-04 as Lot 2. Upon drafting, the CSM shall be approved by the City Plan Commission and the Common Council followed by the RDA officially recording the CSM with the Winnebago County Register of Deeds.

The recording of said CSM shall be within 90 days from the date of Common Council approval of the acquisition of properties.

- 4. Upon approval of the contingencies, PJC shall give evidence of title in the form of an owner's policy of title insurance in the amount of the Purchase Price on a current ALTA form issued by an insurer licensed to write title insurance in Wisconsin for Property A and Property C. PJC shall pay all costs of providing title evidence to the RDA.
- 5. Closing of the Property shall take place no later than July 1, 2022.
- 6. General terms of closing:
  - a. Any income, taxes or expenses shall accrue to PJC, and be prorated at closing, through the day prior to closing. Real estate taxes shall be prorated at closing based on the net general real estate taxes for the preceding year, or the current year if available (Net general real estate taxes are defined as general property taxes after state tax credits and lottery credits are deducted).
  - b. The RDA shall pay the Purchase Price to PJC.
  - c. PJC shall convey Property A and Property C by warranty deed to the RDA, free and clear of all liens and encumbrances, except: municipal and zoning ordinances and agreements entered under them, recorded easements for distribution of utility and municipal services, recorded building and use restrictions and covenants, present uses of the Properties in violation of the foregoing disclosed in PJC's disclosure report and in this Agreement, general taxes levied in the year of the closing which constitutes merchantable title for purposes of this transaction.
  - d. The RDA shall convey Property B by limited warranty deed, free and clear of all liens and encumbrances, except: municipal and zoning ordinances and agreements entered under them, recorded easements for distribution of utility and municipal services, recorded building and use restrictions and covenants, present uses of the Property in violation of the foregoing disclosed in PJC's disclosure report and in this Agreement, general taxes levied in the year of the closing which constitutes merchantable title for purposes of this transaction.
  - e. The RDA shall draft the necessary documents as it relates to the closing of the Property including warranty deeds, closing statement, and the Wisconsin Real Estate Transfer Returns. PJC shall hold the right to review said documents to ensure compliance with this Agreement.
  - f. PJC shall execute the documents necessary to record the conveyance at PJC's cost and pay any necessary Wisconsin Real Estate Transfer Fee.
  - g. The closing of the Property will take place at a time and date to be determined at the City Hall of the City of Menasha.
- 7. PJC accepts the terms of this Agreement as an exclusive offer and shall not sell the Property A or C to a third party so as long as this Agreement is in effect.
- 8. The RDA holds the rights to review and inspect Property A and C upon a reasonable request including on-site inspection and/or conducting a phase I and phase II environmental report.
- 9. This Agreement shall terminate if:
  - a. The RDA fails to obtain approval by the City of Menasha Common Council of the acquisition of the Property A and C by the RDA.
  - b. The CSM subdividing Property A and combining Property B to Parcel 3-00527-

04 fails to be approved.

- 10. PJC Continuing Obligations. PJC herein agrees to keep the pedestrian sidewalk abutting Property C free and clear of snow per City of Menasha Municipal Ordinance for a period not less than five years form the date of this Agreement or until such a time the RDA no longer owns Property C whichever comes first.
- 11. The parties agree this constitutes the complete Agreement of the parties. Any amendments shall not become effective until agreed to in writing and signed by all parties.
- 12. All notices, demands, certificates or other communications under this Agreement shall be sufficiently given and shall be deemed given when hand delivered or when mailed by first class mail, postage prepaid, properly addressed, or emailed as indicated below:

To Seller:	Edmund Jelinski
	430 Ahnaip Street
	Menasha, WI 54952
	<u>ejjelinski@sbcglobal.net</u>

With a copy to:

To the Buyer:	The Redevelopment Authority of the City of Menasha Attn: Community Development Director 100 Main Street, Ste 200 Menasha, WI 54952 sschroeder@ci.menasha.wi.us
With a copy to:	City of Menasha Attn: City Attorney 100 Main Street, Ste 200 Menasha, WI 54952 pcaptain@ci.menasha.wi.us

Any party may, by written notice to the party(ies), designate a change of address for the purposes aforesaid.

[Signature Page on Next Page]

ACCORDINGLY, the RDA and PJC have executed this Land Purchase Agreement as of the date written below.

## The Redevelopment Authority of the City of Menasha

Philip K. Vanderhyden, Chairman

Dated: \_\_\_\_\_

State of Wisconsin County of Winnebago

Personally came before me on this \_\_\_\_\_day of \_\_\_\_\_, 2022, the above-named Philip K. Vanderhyden to me known to be the person who executed the foregoing instrument and acknowledged the same.

Notary Public My commission expires: \_\_\_\_\_

#### Edmund Jelinski

Edmund Jelinski, PJC Group, Managing Member

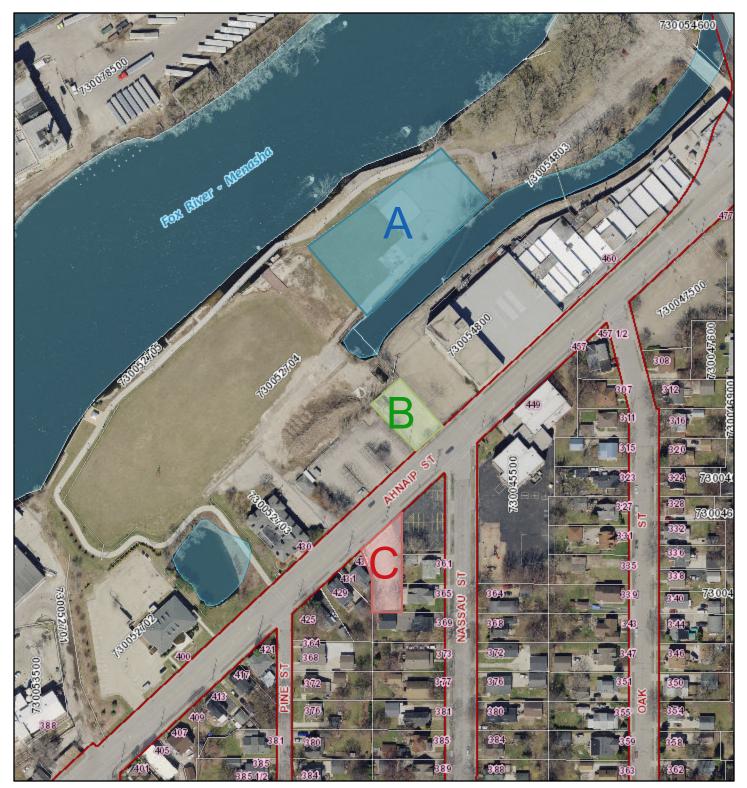
Dated:

State of Wisconsin County of Winnebago

Personally came before me on this \_\_\_\_\_day of \_\_\_\_\_, 2022, the above-named Edmund Jelinski to me known to be the person who executed the foregoing instrument and acknowledged the same.

Notary Public My commission expires:

# Site Map



## 1/20/2022, 6:03:31 PM

